Atemis
Business Management SaaS
Business Management in the Cloud| ERP 100% Cloud
Contact us :
Phone : 1 707 500 0071
Email : jnguyen@atemiscloud.com

The company

International offices. Sales and Dev.

- **Founded in 1998**
- **1400 projects**
- **11 offices**
  (USA, Europe, Asia, Africa)
- **Use: 60 countries**
- **12 languages**

Our values

- **Confidence**
- **Quality**
- **Responsibility**

At 06/2019: Ukraine: 6, Vietnam: 10, Thailand: 1, Africa: 4, Mexico: 1, Poland: 1, France: 2, USA: 1, Singapore 1, Beirut:1 + 24 freelancers. 7 legal entities. 5 sales offices. Technical teams in Vietnam and West Ukraine.

© AtemisCloud – All rights reserved

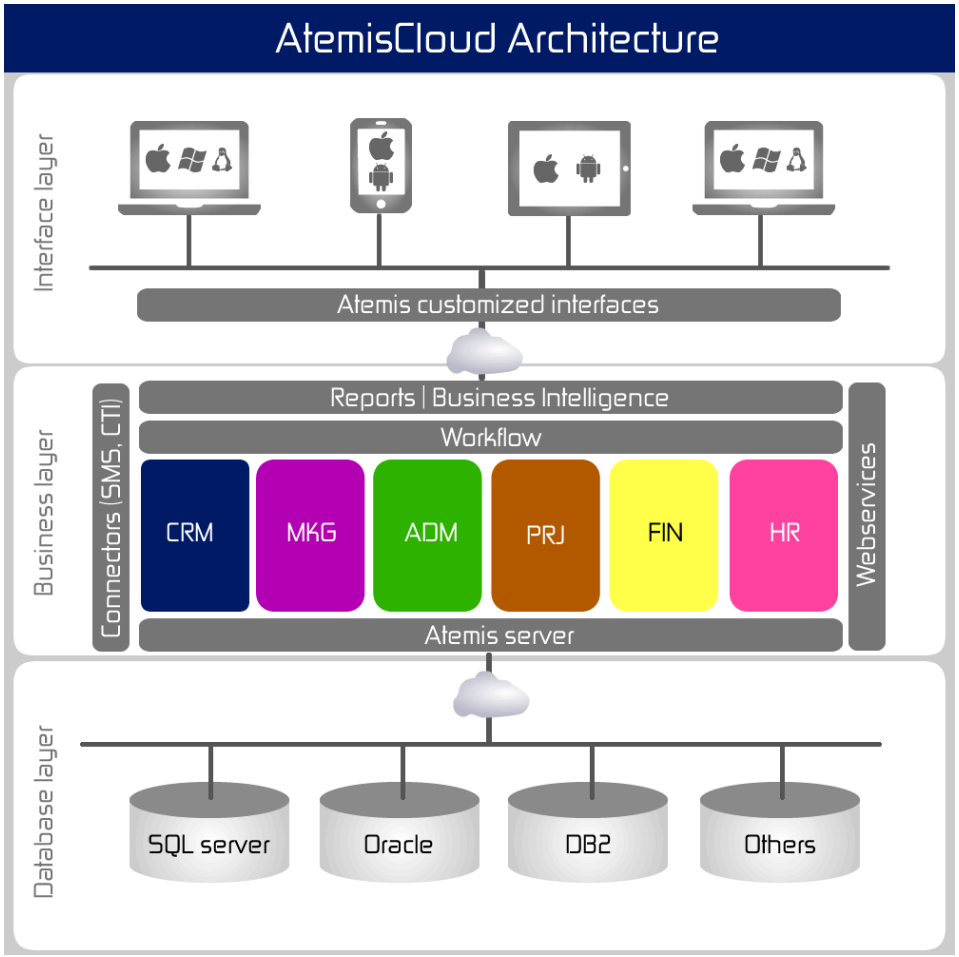
References

…and over 1400 other companies.

© AtemisCloud – All rights reserved

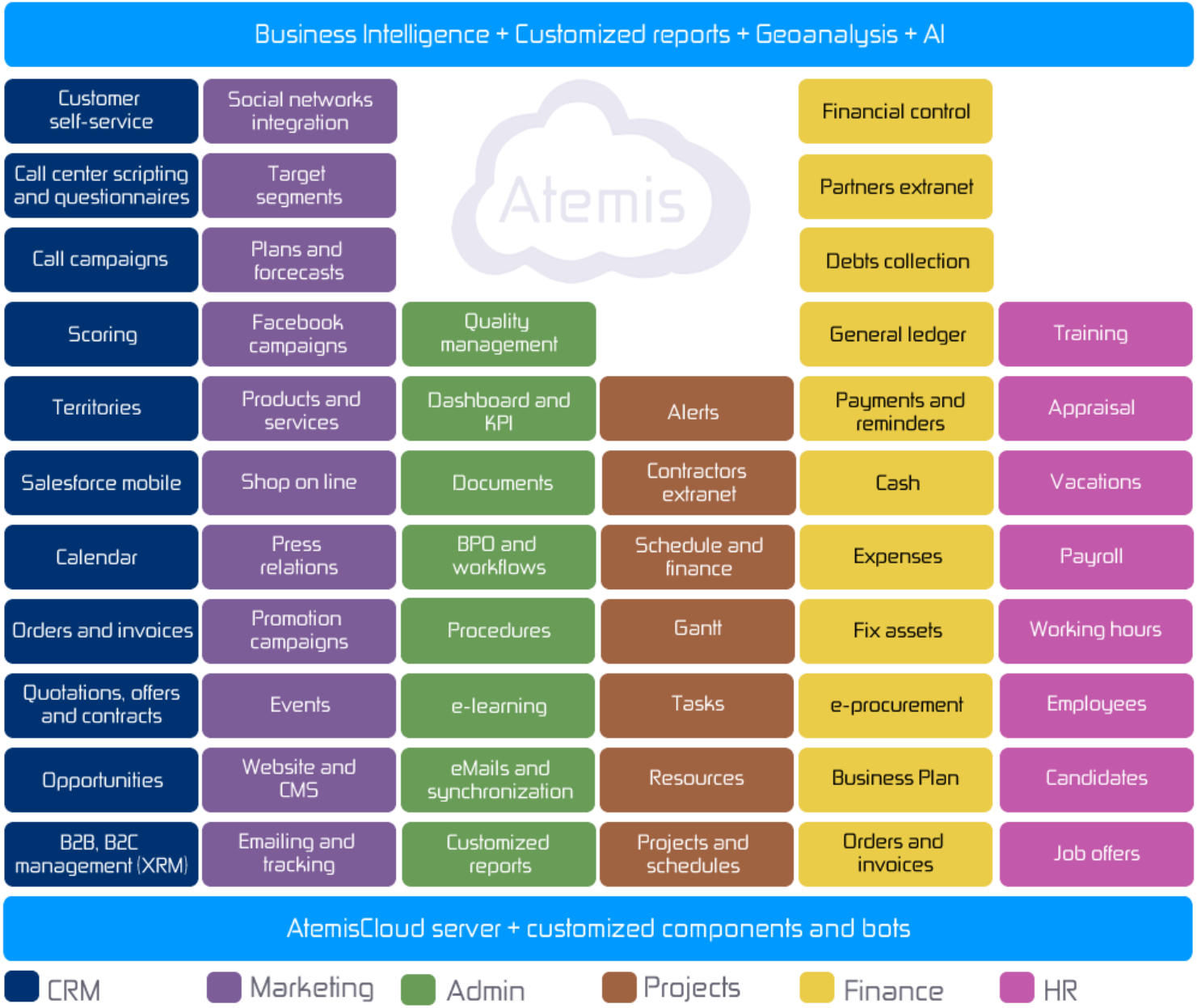
AtemisCloud

A proven robust architecture



- ✓ developed over 20 years
- ✓ 1million lines of code
- ✓ 180.000 hrs = 100 yrs/man
- ✓ 500+ features
- ✓ 280+ engineers

© AtemisCloud – All rights reserved



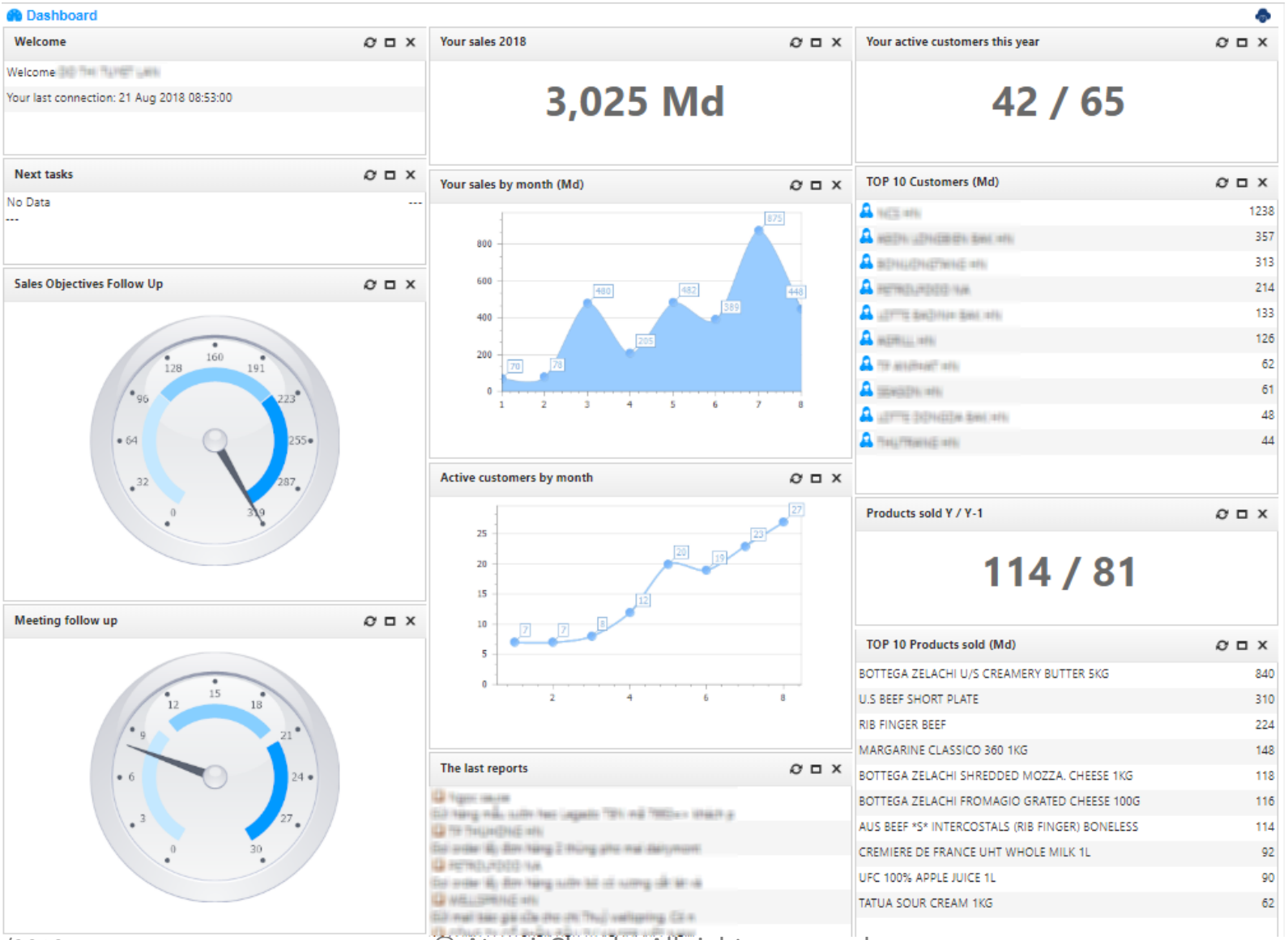
© AtemisCloud – All rights reserved

Why our customers choose us?

- ✓ **For the full range of solution 100% cloud**
  - ✓ Equivalent to most ERP solutions (Hexagone)
  - ✓ More innovative than others (Hatier, CCIFV)
- ✓ **For the 100% customization**
  - ✓ Layout and extranet features (Terresens)
  - ✓ Business processes and forms (Generali, Hatier)
- ✓ **For the quick integration time**
  - ✓ Smaller and international (KPMG, Geant Casino)
  - ✓ On line work and processes (Renault)
- ✓ **For the price**
  - ✓ Rental: Based on usage per month
  - ✓ Value:
    - ✓ 6 times cheaper than SAP, SIEBEL (Hexagone, Renault, Bosch)
    - ✓ 3 times cheaper than Salesforce (4G secure, BottomLine,…)

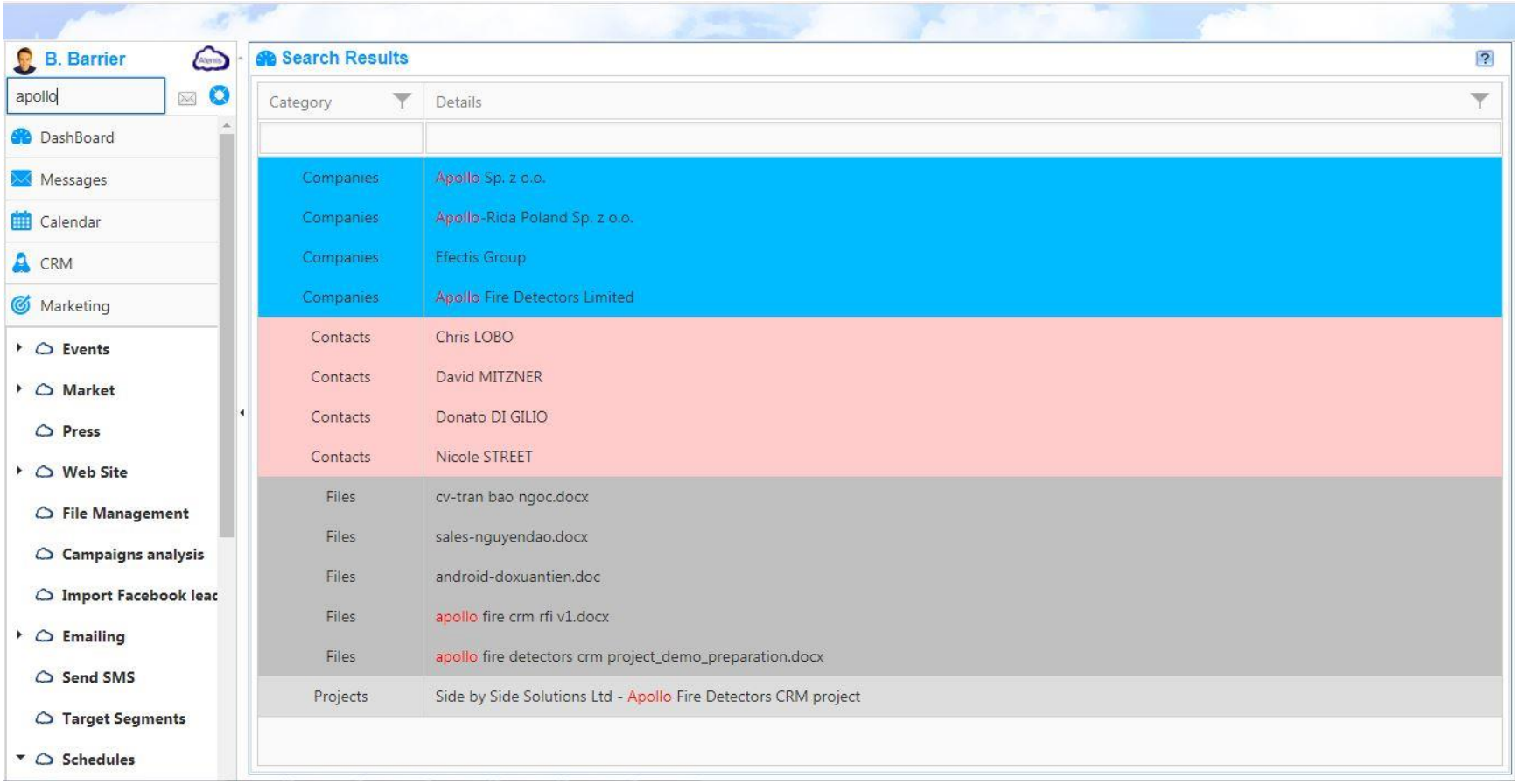
© AtemisCloud – All rights reserved

Dashboard and KPI



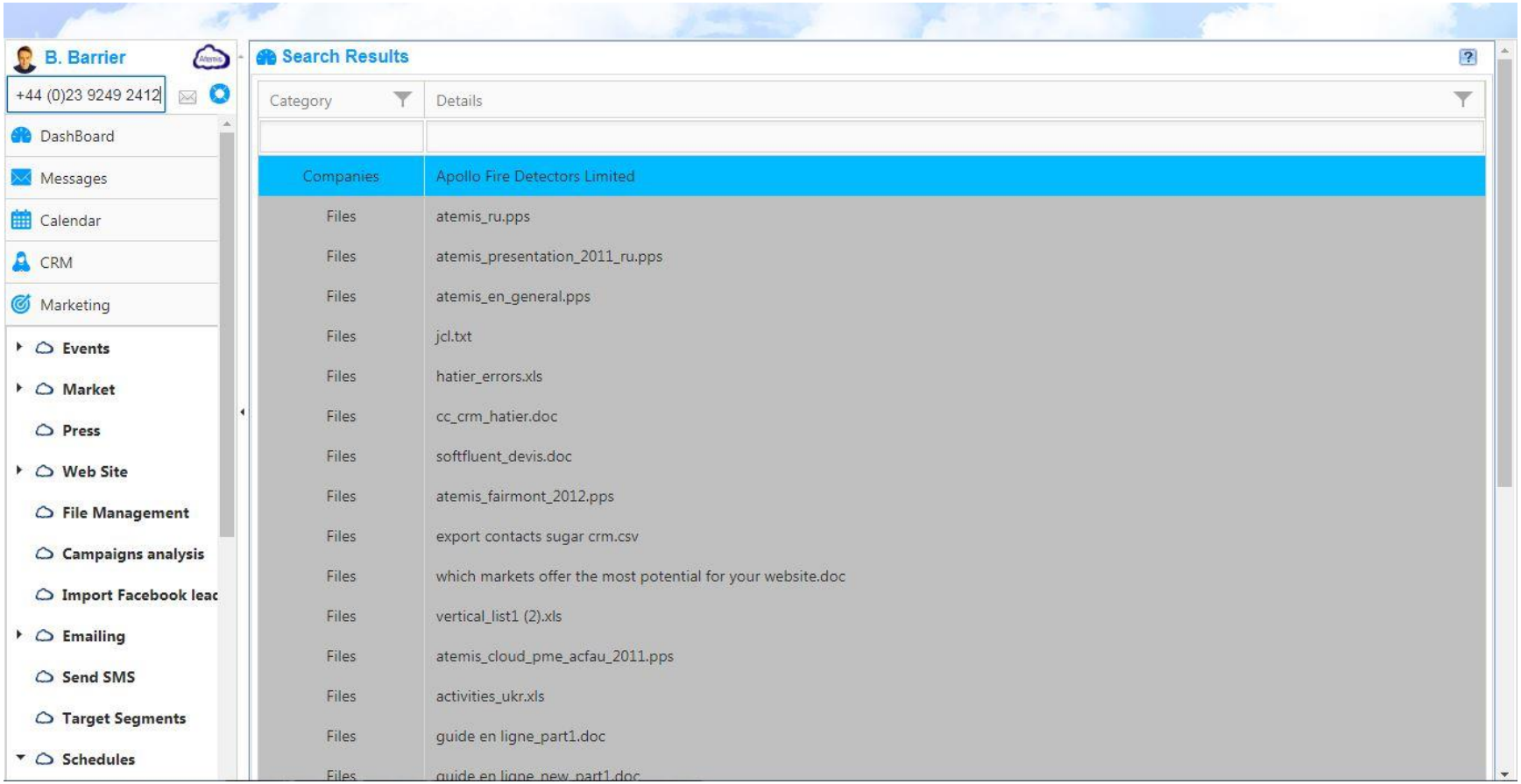
© AtemisCloud – All rights reserved

Search



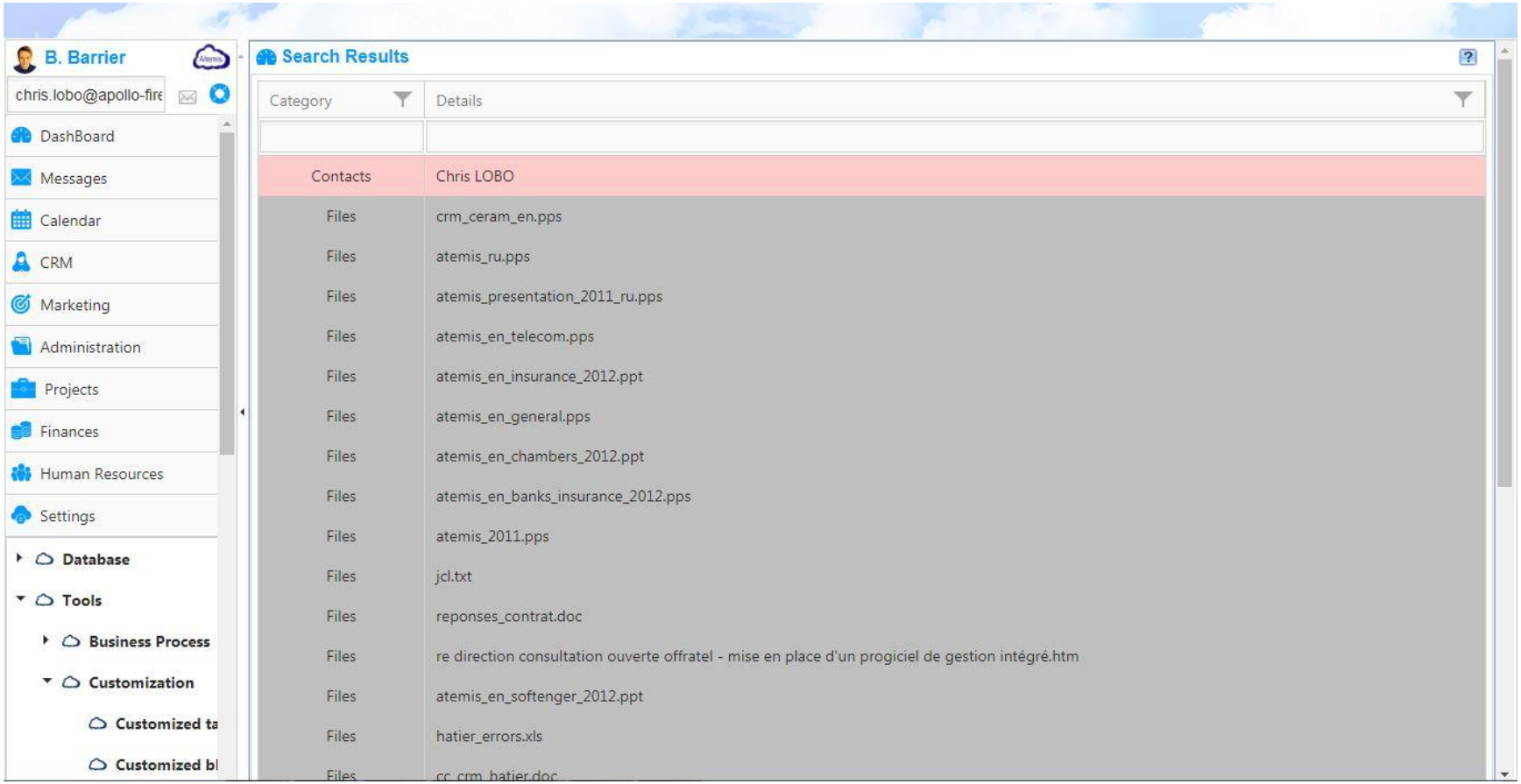
© AtemisCloud – All rights reserved

Search (Telephone)



© AtemisCloud – All rights reserved

Search email



© AtemisCloud – All rights reserved

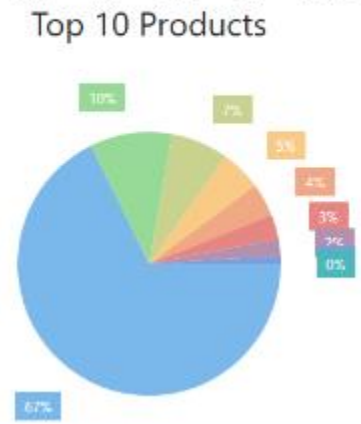
Companies list

Customers list

Enter text to search...

23 Active Customers | 288 Month VND | 2,865 YTD VND

Name	Address	City	Sector	Key	Monthly sales	Yearly sales	Products sold	Last Contact
		TP Hà Nội	50. Food and bev...	Customer	65	296	2	8/7/2018
		TP Hà Nội	43. Retail trade	Customer	48	320	6	8/1/2018
		TP Hà Nội	50. Food and bev...	Customer	44	1,198	5	7/26/2018



Companies list (Tablet / mobile)

Dashboard | Companies | Contacts | Reports | Tasks | Calendar | Logout

No	Name	Type	Address	City	Country	Business	Activit...	LastContacted
	Atemis	Partner	95 wilton Road	London	ENGLAND	55. Computer program...	492	19d
	4G Secure	Customer		Agde	FRANCE	14. Manufacture of leat...	147	17d
	24H Company	Competitor		HCMC	VIETNAM	66. Other professional, ...	80	19d
34	ALC	Customer	38/40-A, T.Shevtchenko	Miramar	AFGHANIST...	01. Crop and animal pr...	72	19d
	Total			PARIS	FRANCE	01. Crop and animal pr...	50	19d
	DEREVO & PROFILS		rue Barrier	LYON	FRANCE	43. Retail trade, except ...	44	19d
	FOURCHETTE		1 place du Roi	JAXTOU	FRANCE	41. Wholesale and retai...	41	19d
	ALD	Customer	45, avenue des Champs Elys...	PARIS	FRANCE	28. Manufacture of mot...	40	19d
	CARDIF		Piazza del colisseo	Rome	ITALY	86. Activities of extrater...	38	18d
	ANZ	Partner	42, Kreshchatik, 01001	Kyiv	UKRAINE	86. Activities of extrater...	36	18d
	CEVA SANTE ANIMALE		18/14, rue Khvoiky, batimen...	Rome	ITALY	76. Human health activi...	35	19d
	AtemisCloud	Prospect	4 Nguyen Thi Minh Khai	HCMC	VIETNAM	55. Computer program...	34	18d
	Ever Fortune JSC		Pacific Place Unit 301, 83B L...	Hanoi	VIETNAM		33	19d
-1	KPMG	Partner	10 Avenue des champs elys...	PARIS	FRANCE	62. Activities of head of...	26	18d
	Renault	Supplier	34 av. Champs Elysees	TOULOUSE	FRANCE	02. Forestry and logging	20	19d
	ONDUELLE		6, av.Chevtchenko apt. 26 0...	Rome	ITALY		20	19d
	Hoa Sen University		8 Nguyen Van Trang Street ...	HCMC	VIETNAM		20	19d
	Givi Vietnam		Plot 2B, Duc Hoa Ha Street,...	LONG AN	VIETNAM		20	18d
	AREVA T&D		7, rue Holoseevskaya 03039	Miramar	AFGHANIST...	87. Undifferentiated go...	20	19d
	PARIS ATTITUDE		35, rue Wagram	PARIS	FRANCE	60. Real estate activities	19	19d

Count=1,456 Avg=1.42

© AtemisCloud – All rights reserved

Company details

B. Barrier

wiscombe

- DashBoard
- Messages
- Calendar
- CRM
  - Quick Add
  - My companies
  - My contacts
  - Full contacts list
  - Call Panel
  - Wall of Fame
  - Main customers
  - Opportunities
  - Sales management
  - Reports
  - Call Center
  - Templates
  - Projects / Country
  - Edit your details
- Marketing
- Administration
- Projects
- Finances
- Human Resources
- Settings

Side by Side Solutions Ltd

Details | Info | Notes | Others | Software

Acronym			
Manager	B. Barrier	SSector	55. Computer programming, cons...
Reg Num		ZIP	
Address	Coombegate Cottage, Ste Ive Cross		
Country	UNITED-KINGDOM	Tel	-
City	CORNWALL	Facebook	-
www	sidexside.co.uk	Keys	Partner

Contact

P Wiscombe

Details | Private | Notes | Others | History | Relations

Name	Paul Wiscombe		
Department	Direction	Position	Director
Address	Coombegate, St Ive Cross		
Country	UNITED-KINGDOM	Region	
City	CORNWALL	ZIP	PL14 3LZ
E-mail	paul.wiscombe@sidexside.co.uk		
Tel	07747 846135		
Mobile		Keys	
LinkedIn	paul-wiscombe-9223933a		
Origin	Atemis website (Mkg campaigns)		

Reports | Tasks | Team | Projects | Invoices | Files

#	Date	Notes	Employee	Contact
	5m 13d10h	Hi Jérôme The RFI responses from SFDC and Dynamics were reviewed by the MD yesterday and they have chosen not to progress any further with them. They didn't give any reasons but I think it was price as they were very expensive. They also reviewed they three shortlisted providers and they have chosen to progress with Gold-Vision. You were second choice and although G-V was overall slightly more expensive, it met their requirements much more closely. There are a few more hurdles for the G-V team to clear before a contract is signed but to be honest at this stage I'd be surprised if they were to fall over. AFD and I would very much like to thank you for your time and effort in responding to the RFI and participating in the selection process. For myself, I think you have a good product and I will be in touch again at some future date if another opportunity arises. Many thanks. Paul	J. Tchouanmou	P. Wiscombe
	5m 13d10h	Hi Paul, Thanks for the update, we appreciated working with you and hope it will work out in the futur. Best regards, Jérôme	J. Tchouanmou	P. Wiscombe
	5m 14d3h	Hi Paul, The analysis of the RFI of SF and Nav was on the 20th of march. What's the next step ? Best, Jérôme	J. Tchouanmou	P. Wiscombe
	5m 29d9h	Hi Benoit and Jérôme The meeting with the Sales & Marketing director was put off to this week and a meeting with the MD has also been arrange for 20th March the to discuss the teams findings and recommendations. So things are progressing albeit slowly. The not so good news is that the MD has questioned why the team chose not to send the RFI to several of the biggest names in the CRM marketplace, in particular Dynamics and Salesforce. He has requested that the RFI be sent to providers of these solutions or comparison. These have gone out and the aim is to have their responses back and analysed by the 20th March. Also, I've recently found the link below (ICO is the UK government body responsible for data protection) which might provide further help with interpreting GDPR here in the UK. Under GDPR AtemisCloud would be regarded as processor but it would be worth reading the controller section as you may see ways you could build features into AtemisCloud that would help controllers abide by the GDPR. https://ico.org.uk/for-organisations/resources-and-support/data-protection-self-assessment/getting-ready-for-the-gdpr/ Many thanks. Paul	J. Tchouanmou	P. Wiscombe
	5m 29d8h	Hi Paul, Thank you for the update. Do you think Salesforce and Dynamics might also present a demo as we did last month ? Best, Jérôme	J. Tchouanmou	P. Wiscombe
	5m 29d5h	Hi Jérôme It depends on their RFI response. If they come back with a very good fit and the cost isn't silly figures, then I guess it's a possibility. I will keep you updated. Regards, Paul	J. Tchouanmou	P. Wiscombe

Page 1 of 2 (66 items) 1 2

© AtemisCloud – All rights reserved

Company details (Tablet / mobile)

Dashboard | Companies | Contacts | Reports | Tasks | Calendar | Logout

Company

Name	AtemisCloud UK	Business	55. Computer programming, consultancy and related activities
Address	95 wilton Road	ZIP	88100
City	London	Country	ENGLAND
Manager	Mike Huynh		

Contacts

Lastname:	Denysiuk
FirstName:	Roman
Email:	rdenysiuk@atemisnet.com
Tel:	
Department:	
Position:	
City:	Khmelnytskyi

Lastname:	Thanth
FirstName:	Tom
Email:	asf@atm.com
Tel:	
Department:	
Position:	Director
City:	Khmelnytskyi

Lastname:	Barrier
FirstName:	Benoit
Email:	jnguyen@atemiscloud.com
Tel:	3260659595
Department:	
Position:	Director
City:	

Page 7 of 12 (34 items)

Activities

Date	D..	Contact	Type	Employee	Project	Notes
09/01/2019	19	Skulska Oksana	02.Call	Delestre Benoit	Car Exhibition	Presentation of our cutting edge new ...
09/01/2019	19	Khoudzyk Victoria	02.Call	Delestre Benoit	Car Exhibition	Presentation of our cutting edge new ...
09/01/2019	19	Petrenko Oleh	02.Call	Delestre Benoit	Car Exhibition	Presentation of our cutting edge new ...
09/01/2019	19	Khoudzyk Victoria	02.Call	Delestre Benoit	Car Exhibition	Presentation of our cutting edge new ...
09/01/2019	19	Tran Ha	02.Call	Delestre Benoit	Car Exhibition	Presentation of our cutting edge new ...

Count=492

© AtemisCloud – All rights reserved

Contacts list (Tablet / mobile)

Dashboard | Companies | Contacts | Reports | Tasks | Calendar | Logout

#	Lastname	FirstName	Company	Position	Email	Tel	Department	Activities
	HENDICK	Ewelin	ANZ	Director	HENDICK@test.atm	0644768900	Accounting	28
	Bridges	Anthony		Director	abridges@test.atm	9090446755	IT engineers	26
	AKHAT	Assiya		Manager	assiya.akhat@test.atm		Direction	24
	Abomo	Gerard		Marketing	Gr@gmail.com		Direction	23
	EWERATRT	Wim		COO	EWERATRT@test.atm		Accounting	23
	SAMPERS	Wim		Director	SAMPERS@test.atm		Direction	21
	Roux	Pascal	Renault	Director	Pc@gmail.com	987654321	Direction	20
	Jurnjack	Nicolas		Director	nicolas.bred@test.atm		Direction	19
	DUPONT	Alexander	BORIS	Director	a.dupont@test.atm		Direction	19
	LEGRAND	Aurélie		Director	aurelie.legrand@test.atm		Direction	19
	Aldana	Melissa	ALC	Manager	Ma@gmail.com	987654321	Sales	19
	BEAN	Mr		Director	Mb@gmail.com		Communication	19
	Desmarest	Thierry		Director	Desmarest@test.atm		Accounting	19
	Dyevre	Frederic	ATM	Director	Dyevre@test.atm	0972153768	Accounting	19
	Lopez	Marc		Director	Lopez@test.atm		Accounting	19
	Khoudzyk	Victoria		Finances	test.atm		Direction	18
	Скульска	Оксана		Director	test.atm		Accounting	18
	test	test		Director	test.atm		Accounting	18
	Count=51							Avg=14.65

© AtemisCloud – All rights reserved

Activities reports list (Tablet / mobile)

Dashboard | Companies | Contacts | Reports | Tasks | Calendar | Sales Orders | Logout

Date	D.	Company	Contact	Type	Employee	Project	Notes
08/26/2019	25	MODJO REST	Pauline Astier M	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào rượu vang chi le. ...
08/26/2019	25	LUBU	THUẬN Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào sp sữa Arla: hiện ...
08/26/2019	25	HILLS BURGERIA	Mr Hai	03.Meeting	NGOC LAM TRAN	Sales Activities	Quán chủ yếu bán burg...
08/26/2019	25	THAIHOA RESORT	KHANH Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách hàng chỉ mới ch...
08/25/2019	26	KHANHAN	Tuệ Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào Bắp Bò: hiện khác...
08/23/2019	28	VIVA RESORT	DUYÊN Ms	02.Call	NGOC LAM TRAN	Sales Activities	resort mini, chỉ lấy bột ...
08/23/2019	28	PDS	Hiếu Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khảo sát lại giá thịt bắp...
08/23/2019	28	HOANGTRIEU RESORT	Thảo Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào khách hàng cắt lá...
08/22/2019	29	GOA REST	Nagz Mr	02.Call	NGOC LAM TRAN	Sales Activities	KH không mua hàng
08/22/2019	29	SANEDUNE BEACH	ÂN Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào lại sườn heo và g...
08/21/2019	30	MATADOR REST	HÙNG Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách cần hàng Ripeye...
08/21/2019	30	THE BEACH RESORT	Quỳnh M	03.Meeting	NGOC LAM TRAN	Sales Activities	KH ngưng hoạt động
08/21/2019	30	TH GAITHAP	GÁI Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào khách hàng cắt lá...
08/20/2019	31	SAILING CLUB	Tiến mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách thông báo tháng...
08/20/2019	31	MUINE BAY	An M	03.Meeting	NGOC LAM TRAN	Sales Activities	KH chỉ mới chào, chưa ...
08/19/2019	32	PIZZA BELLE	In name	02.Call	NGOC LAM TRAN	Sales Activities	KH ngưng hoạt động
08/19/2019	32	SONGVINH BAK	Vy Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào lại sữa tươi, vì giá...

Count=834

© AtemisCloud – All rights reserved

Tasks list (Tablet / mobile)

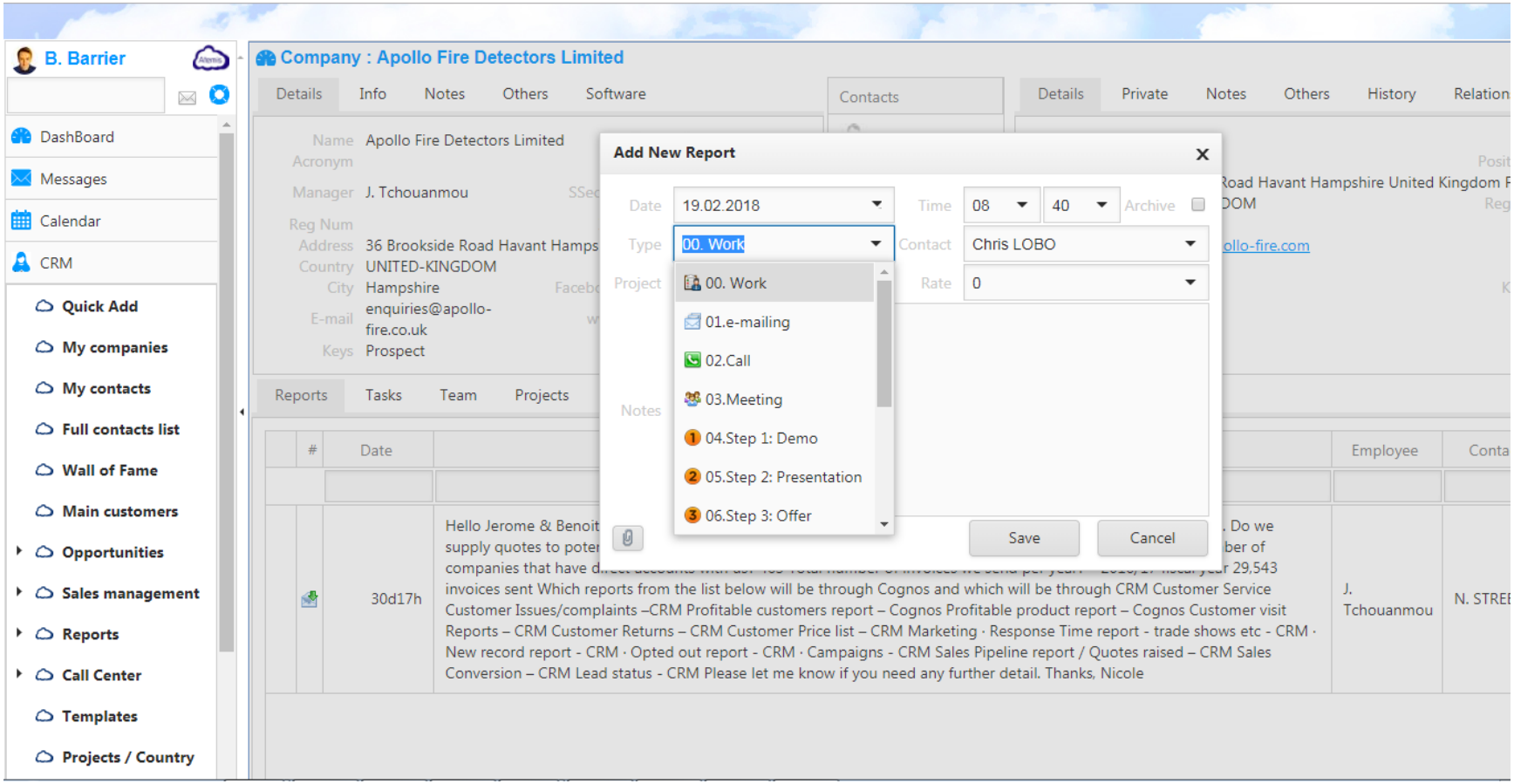
Dashboard | Companies | Contacts | Reports | Tasks | Calendar | Sales Orders | Logout

Company	Type	Start	End	Employee	Contact	Project	Details
MUONGTHANH...	03.Meeting	09/12/2019 15:00	09/12/2019 16:00	NGOC LAM ...	Loan Loan	Sales Activit...	: Chào sản phẩm
MUIMART	03.Meeting	09/12/2019 11:00	09/12/2019 12:00	NGOC LAM ...	Tuyết Tuyết	Sales Activit...	: Chào sản phẩm
OVENFOOD RES	03.Meeting	09/12/2019 09:00	09/12/2019 10:00	NGOC LAM ...	Hương Hương	Sales Activit...	: Chào sản phẩm
NHATTAM BAK	03.Meeting	09/11/2019 14:00	09/11/2019 15:00	NGOC LAM ...	Tâm Tâm	Sales Activit...	: Chào sản phẩm
HOANGNGOC R...	03.Meeting	09/11/2019 11:00	09/11/2019 12:00	NGOC LAM ...	Uyên Uyên	Sales Activit...	: Chào sản phẩm
GOLDENPEAK PT	03.Meeting	09/11/2019 10:00	09/11/2019 11:00	NGOC LAM ...	Thiết Thiết	Sales Activit...	: Chào sản phẩm
THIENTHANH	03.Meeting	09/06/2019 16:00	09/06/2019 17:00	NGOC LAM ...	Thanh Thanh	Sales Activit...	: chào dòng sp ODK
MODJO REST	03.Meeting	09/06/2019 14:00	09/06/2019 15:00	NGOC LAM ...	Pauline Astier Pauline A...	Sales Activit...	: chào heo, bò
CHAM VILLAS	03.Meeting	09/06/2019 10:00	09/06/2019 11:00	NGOC LAM ...	Sơn Sơn	Sales Activit...	: Chào bò, heo
LOTUS PT	03.Meeting	09/05/2019 16:00	09/05/2019 17:00	NGOC LAM ...	Hiền Hiền	Sales Activit...	: Chào heo, bò, gà
AMARYLLIS	03.Meeting	09/05/2019 14:00	09/05/2019 15:00	NGOC LAM ...	Hằng Hằng	Sales Activit...	: Chào sữa Arla, 76...
SANEDUNE BEA...	03.Meeting	09/05/2019 10:00	09/05/2019 11:00	NGOC LAM ...	ÂN ÂN	Sales Activit...	: Chào lại 7362.7649
VILLA DELSOL	03.Meeting	09/04/2019 16:00	09/04/2019 17:00	NGOC LAM ...	Trang Trang	Sales Activit...	: Chào lại 7362. 764...
PANDANUS PT	03.Meeting	09/04/2019 14:00	09/04/2019 15:00	NGOC LAM ...	In In	Sales Activit...	: Chào bơ lạt, bắp b...
COCOBEACH CA...	03.Meeting	09/04/2019 10:00	09/04/2019 11:00	NGOC LAM ...	Anh Lễ Anh Lễ	Sales Activit...	: Chào lại sản phẩm...
CAMLINH BAK	03.Meeting	09/03/2019 16:00	09/03/2019 17:00	NGOC LAM ...	Cẩm Cẩm	Sales Activit...	: CHÀO LẠI SẢN PH...
BLUE OCEAN	03.Meeting	09/03/2019 14:00	09/03/2019 15:00	NGOC LAM ...	Thanh Phương Thanh P...	Sales Activit...	: CHÀO SẢN PHẨM...
MATADOR REST	03.Meeting	09/03/2019 10:00	09/03/2019 11:00	NGOC LAM ...	Thương Thương	Sales Activit...	: Chào 7362

Count=46

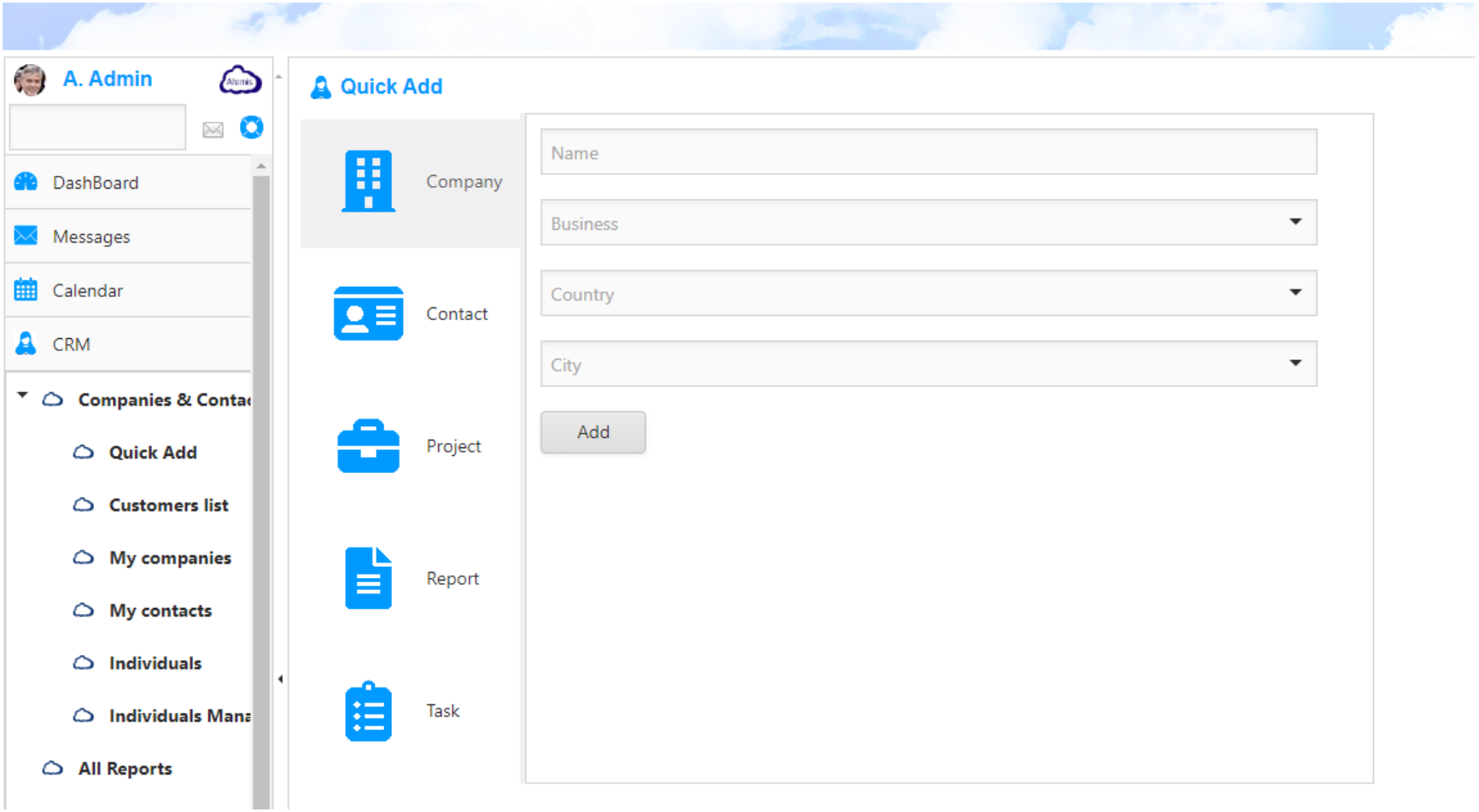
© AtemisCloud – All rights reserved

Add a report



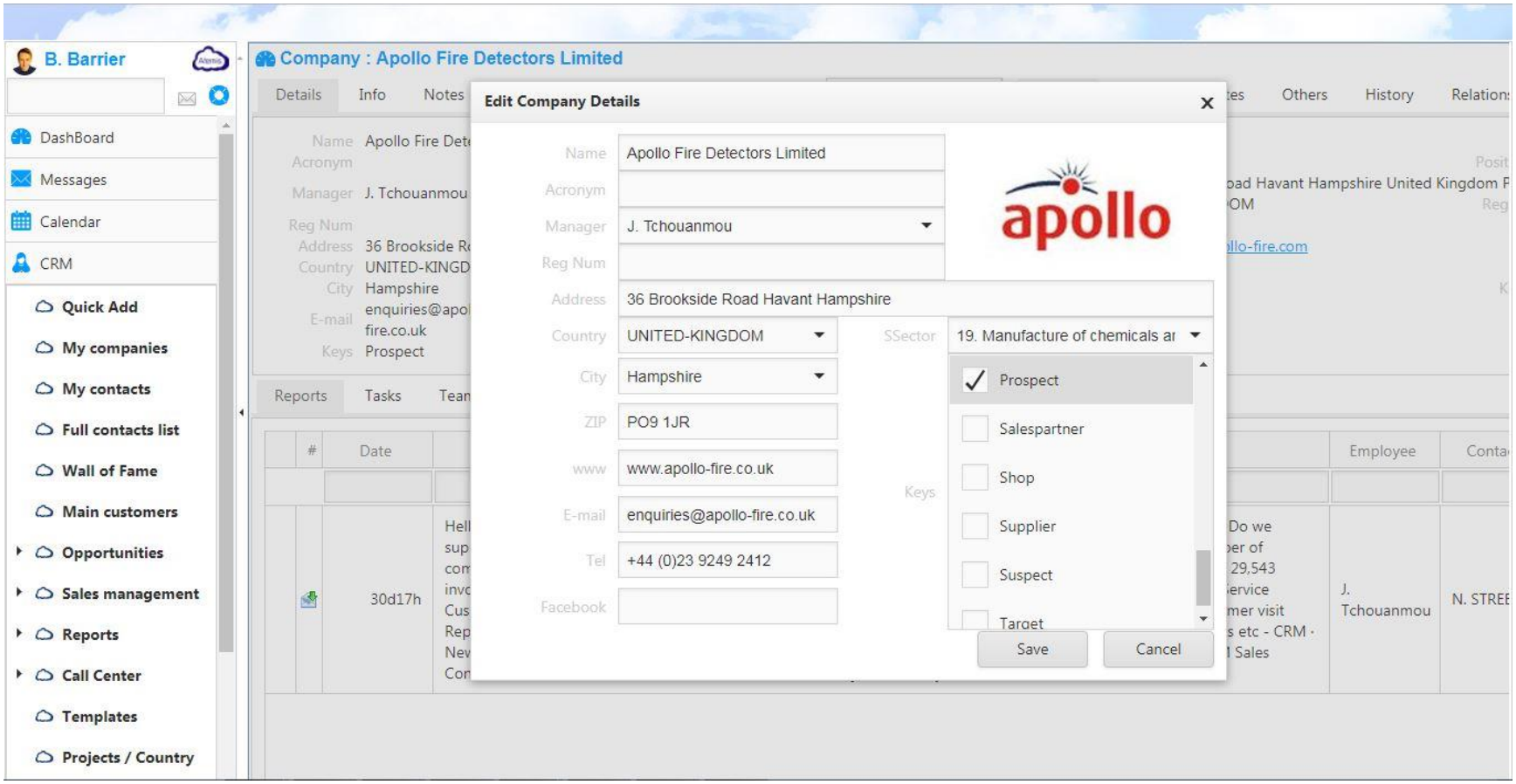
© AtemisCloud – All rights reserved

Quick add



© AtemisCloud – All rights reserved

Edit a company



© AtemisCloud – All rights reserved

Edit contacts

B. Barrier
wiscombe
DashBoard
Messages
Calendar
CRM
Quick Add
My companies
My contacts
Full contacts list
Wall of Fame
Main customers
Opportunities
Sales management
Reports
Call Center
Templates
Projects / Country

Company : Side by Side Solutions Ltd

Details | Info | Notes | Others | Software | History | Relations

Name Side by Side Solutions Ltd
Acronym
Manager B. Barrier
Reg Num
Address Coombegate Cottage, Ste Ive Cross
Country UNITED-KINGDOM
City CORNWALL
E-mail
Keys Partner
SSector
ZIP
Tel -
Facebook -
www sidexsid

Position Director
Region
ZIP PL14 3LZ
Keys

Reports | Tasks | Team | Projects | Invoices

#	Date		Employee	Contact
	20d23h	Hi Paul, Thank you for your reply if it is possible for you. Best, Jérô	J. Tchouanmou	P. Wiscombe
	20d23h	That's great, thanks Jérôme. Paul	J. Tchouanmou	P. Wiscombe
	21d15h	Hi Jérôme Please find enclosed the AFD CRM demo brief for 19th Feb. There is quite a bit to get through and it will be up to you as to how you manage your 2 hours. I do suggest you move promptly through what should be more familiar parts of a CRM system or AFD, such as demo items 3,4,5,7,8 to show the more AFD specific demo items. Do you plan to use Skype again for the demo or something else? I'll be with AFD at their offices this time. Any questions/problems, let me know. Many thanks. Paul Hi Jérôme AFD have said your cost estimates are OK and they keep you on the shortlist with 2 other solutions. The next	J. Tchouanmou	P. Wiscombe

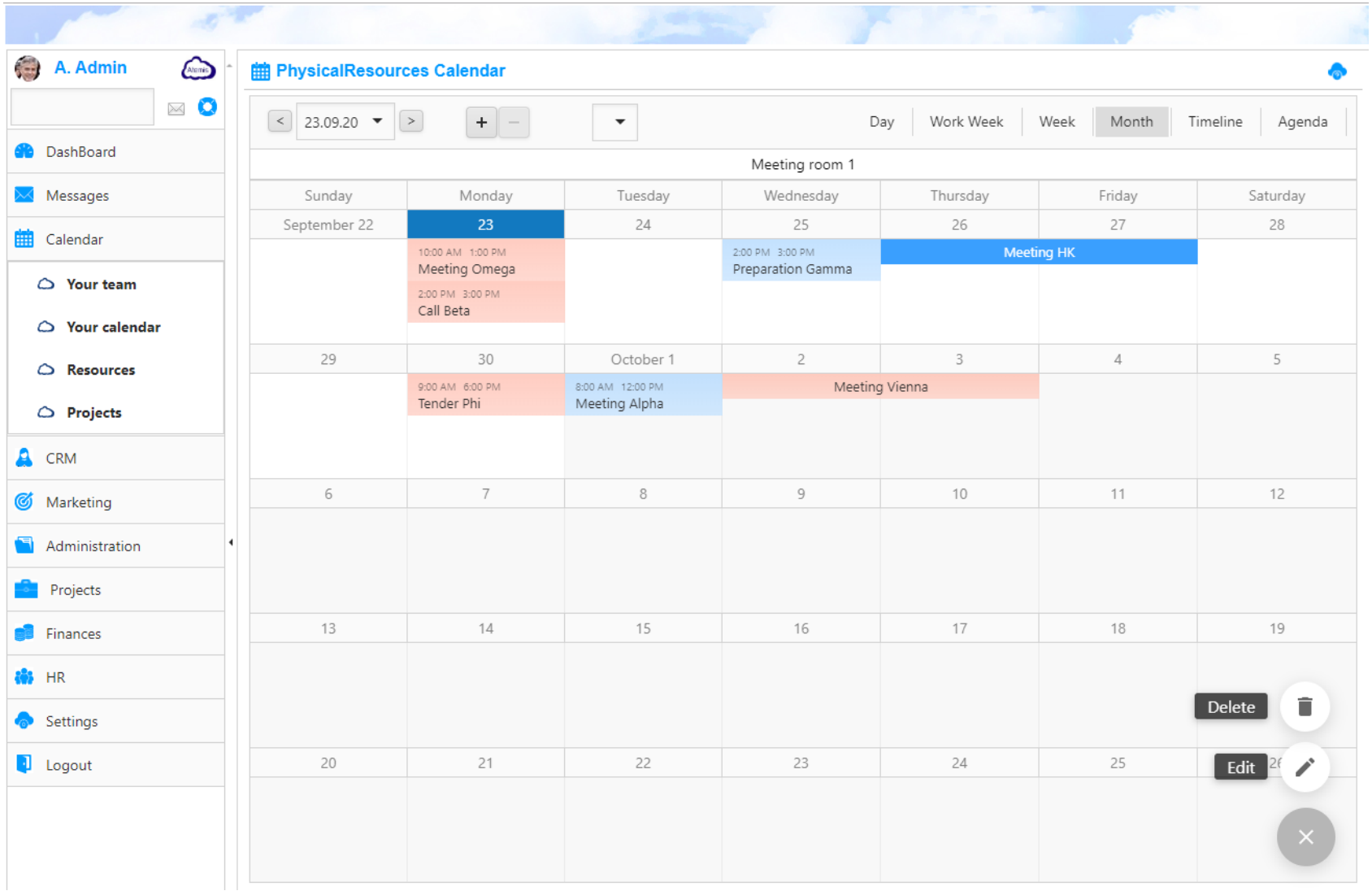
Edit Contact

LastName	Wiscombe	FirstName	Paul
Title		Sex	Male / Female
Orig. type	Mkg campaigns	Department	Direction
Orig. name	Atemis website	Position	Director
Address	Coombegate, St Ive C	Address2	
Country	UNITED-KINGDO	E-mail	paul.wiscombe@sidexside.co.uk
Region	----------	ZIP	PL14 3LZ
City	CORNWALL	Language	English
Tel	07747 846135	Keys	Decision Maker France Vietnam Express
Mobile			
LinkedIn	paul-wiscombe-92239		

Save | Cancel

© AtemisCloud – All rights reserved

Add an appointment



© AtemisCloud – All rights reserved

Add a task

C. Van

Go

DashBoard
Messages
Calendar
Team
Personal
Resources
CRM
Marketing
Administration
Projects
Finances
HR
Settings
Logout

Calendar

October, 2016

Department Sales Project ---All--- (---All--- Group ---All---

Created Start End Employee

Employee / Hours
Cambonita Marya
Dang Thuy
Delestre Benoit
Hoogstra Jan
Kazakov Vitaliy
Login Contact
Maurois Andre
Nguyen Thu Nguyet
Ostalski Michal
Phuong Nguyen
Pogorzhelska Grettel
Spencer Mark
Super Man
Trung Than
Van Cuong

21:00 22:00

Add New Task

Employee: M. Cambonita; J. Carrasco

Time: 17.10.2016 14:00 17.10.2016 15:00

Project: IBM-VietNam (IBM-Partner)

Group: ----------

Type: 13. Task

Compl (%): 100 90 80 70 60 50 40 30 20 10 0

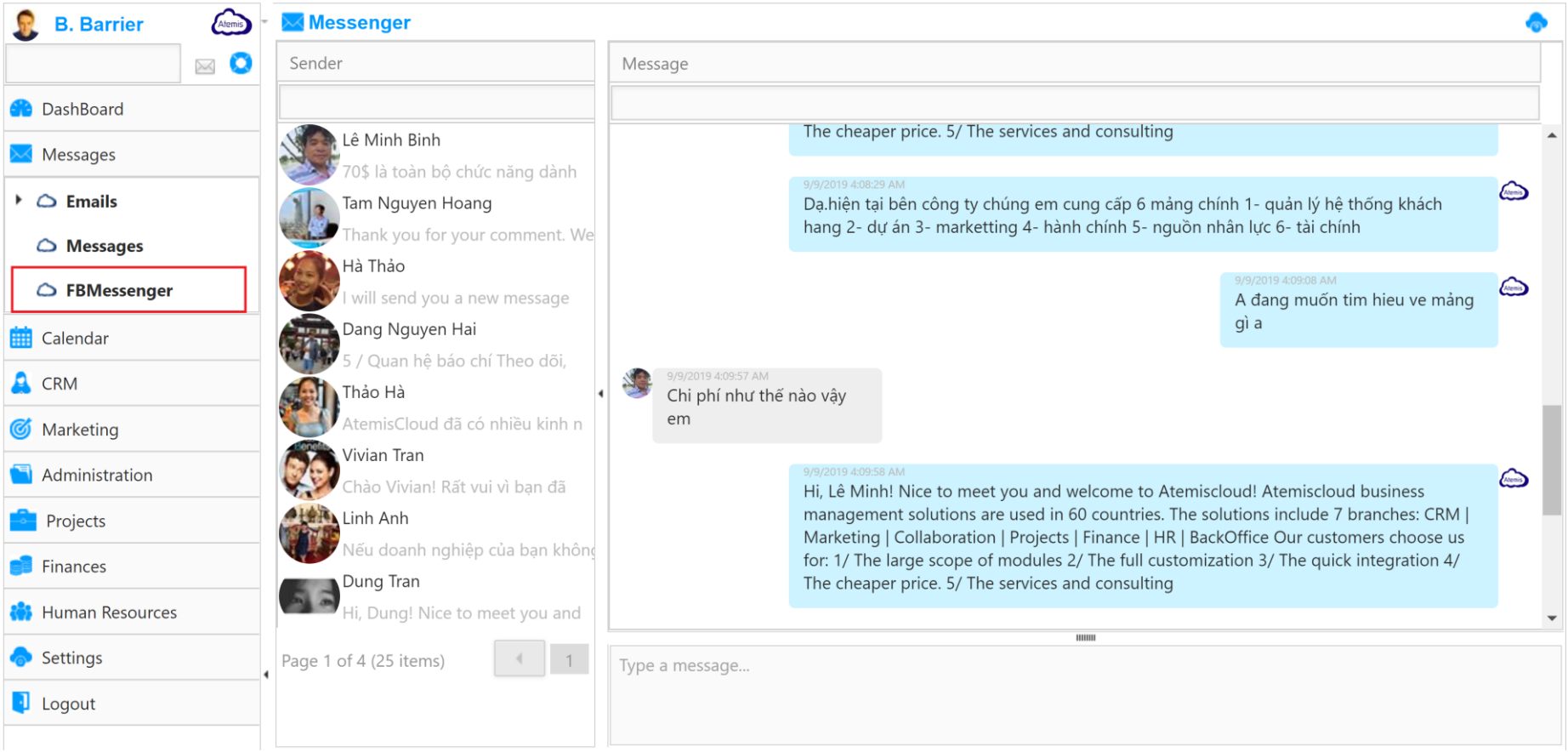
Description: Recall them

Details:

Delete Save Cancel

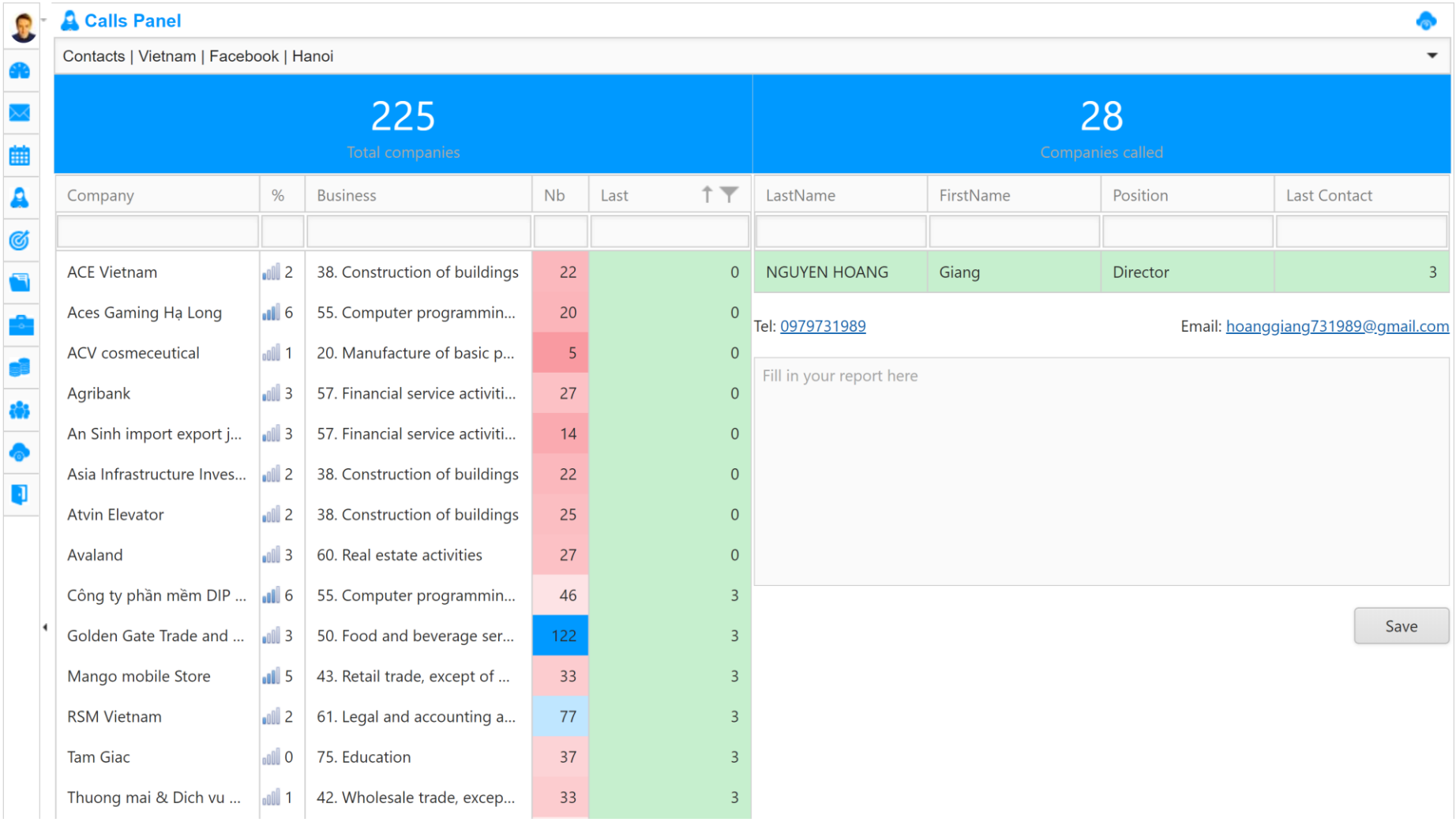
© AtemisCloud – All rights reserved

Messenger integration



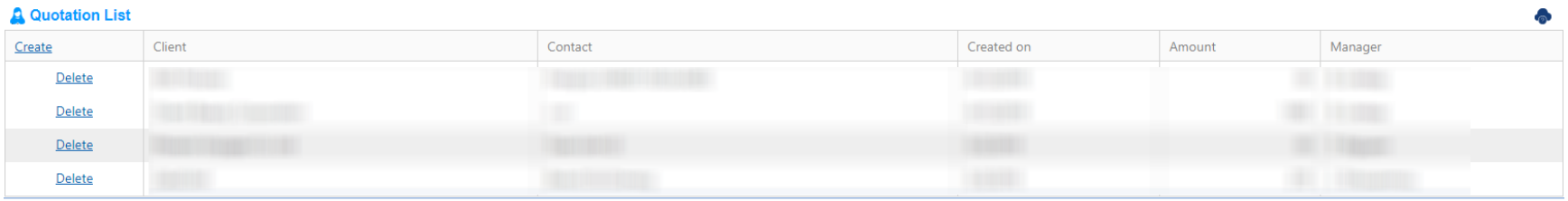
© AtemisCloud – All rights reserved

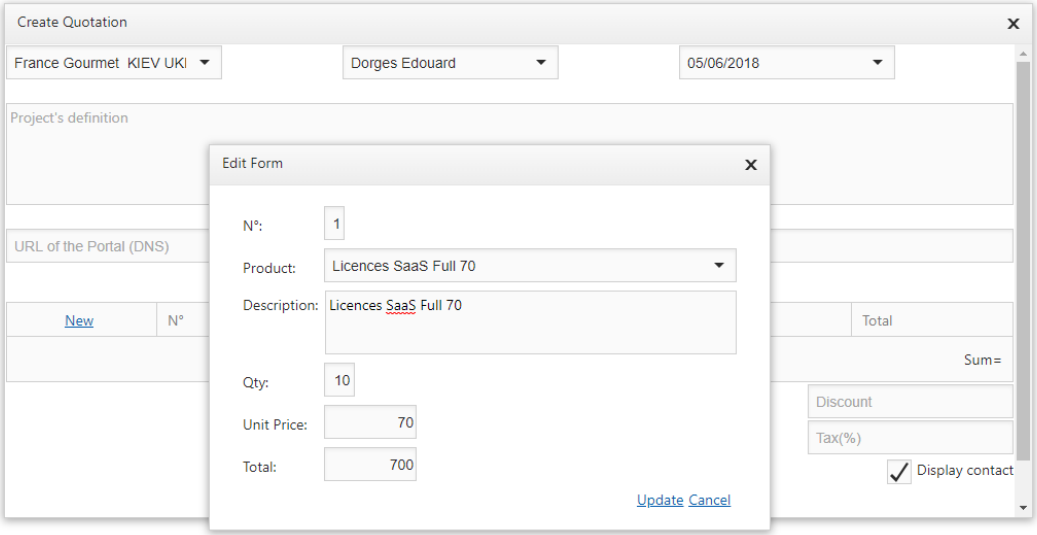
Calls panel



© AtemisCloud – All rights reserved

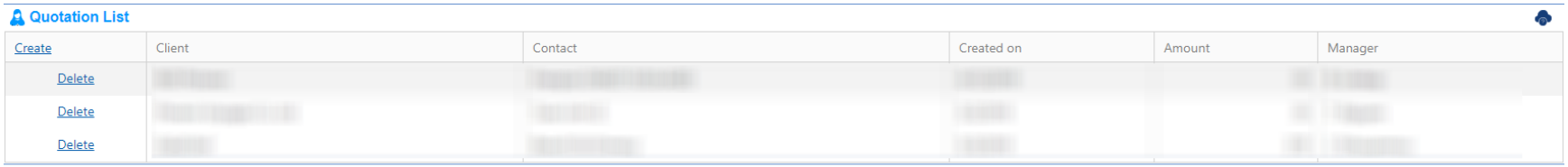
Add a quotation





© AtemisCloud – All rights reserved

Print a quotation



View Quotation

QUOTATION N° 1393 - 04/2018

ATEMISCLOUD VIETNAM LLC
4 Nguyen Thi Minh Khai
D1 - HCMC
VIETNAM

Date : 5/3/2018 1

Client :
NOI Pictures
25/158 Ngoc Ha street

HANOI
VIETNAM

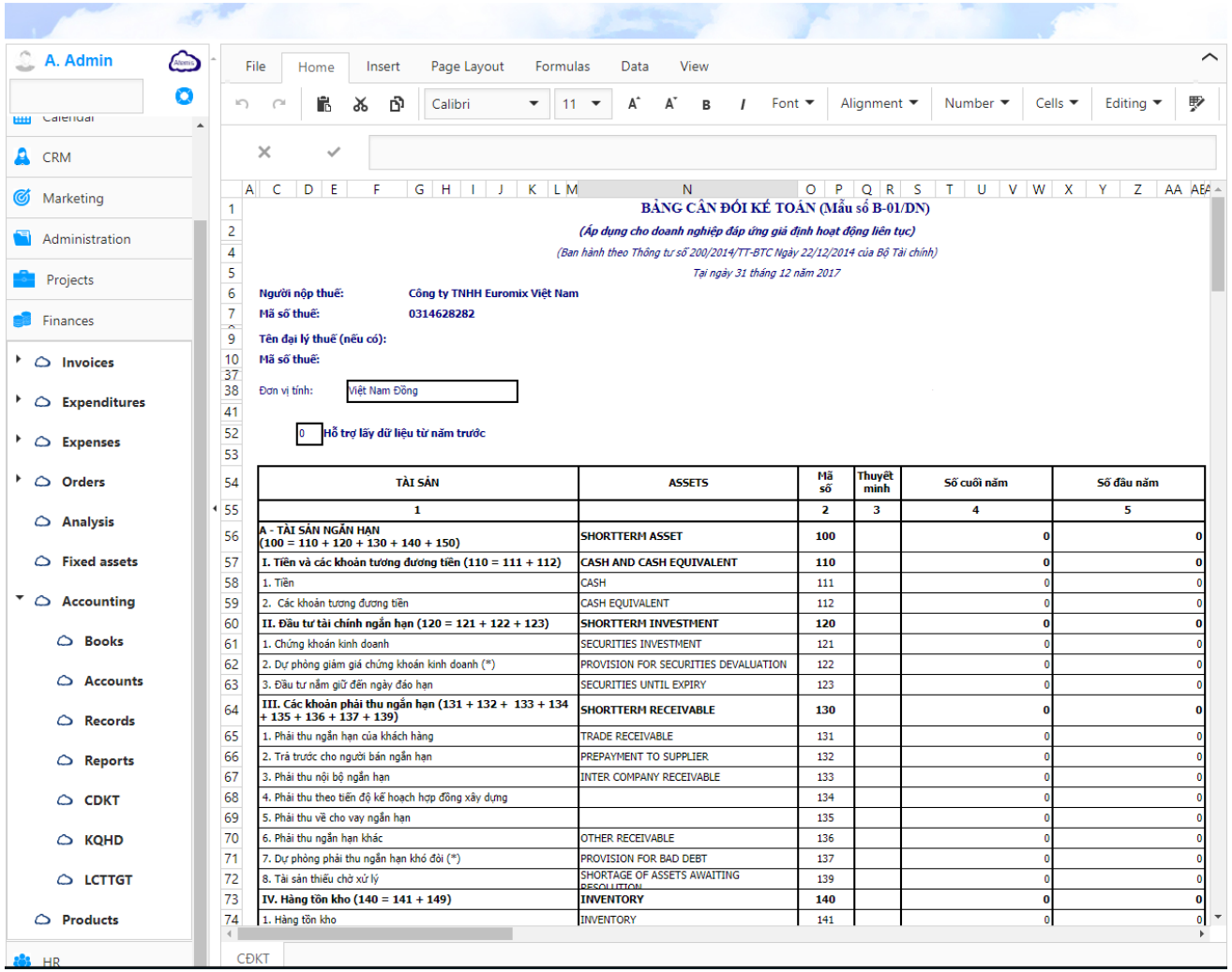
Project's Definition
CRM - MARKETING

Scheduled delivery date : 4/30/2018

URL of the Portal (DNS) : https://noi.atemiscloud.com

© AtemisCloud – All rights reserved

Spreadsheet integrated

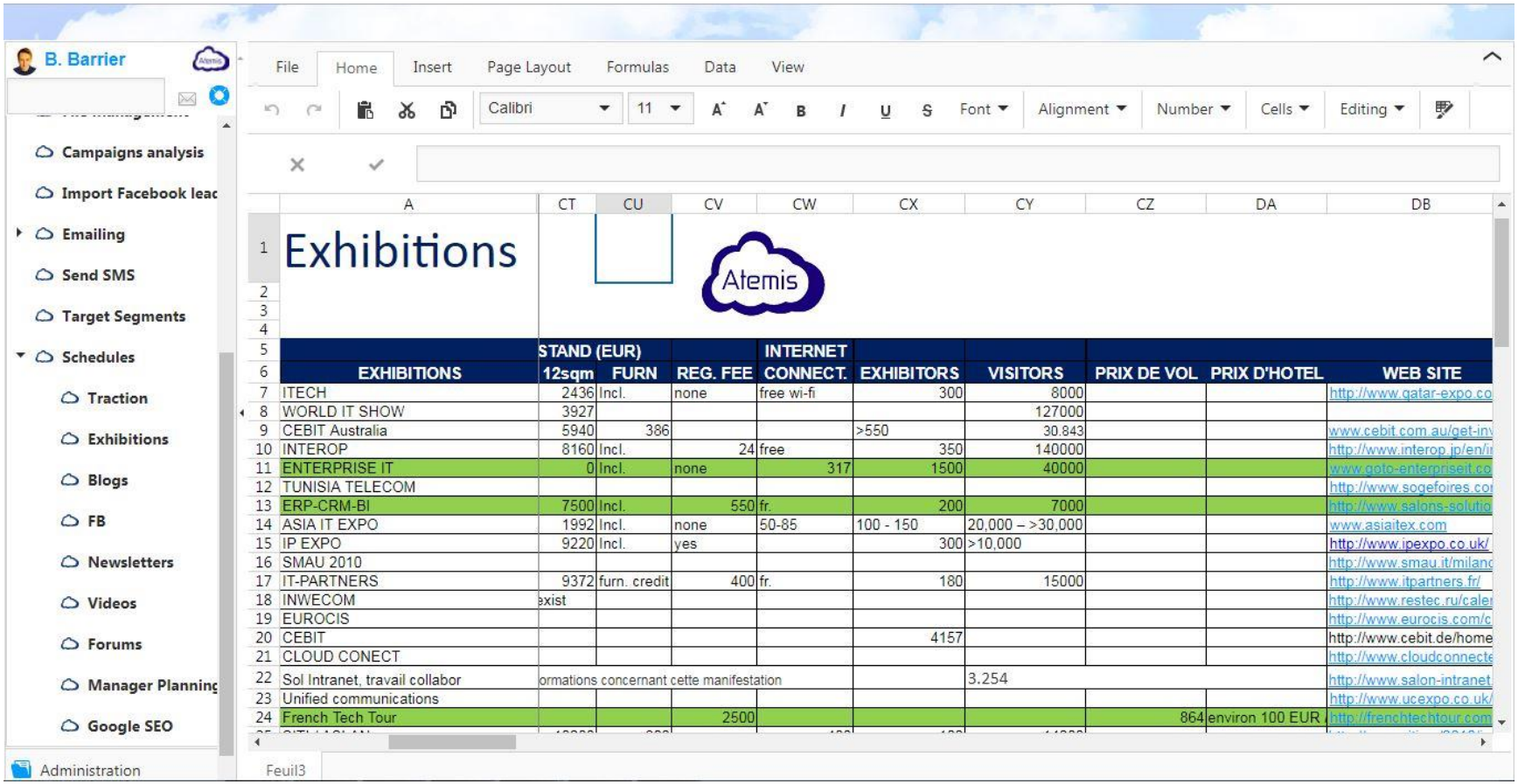


TÀI SẢN	ASSETS	Mã số	Thuyết minh	Số cuối năm	Số đầu năm
1		2	3	4	5
A - TÀI SẢN NGẮN HẠN (100 = 110 + 120 + 130 + 140 + 150)	SHORTTERM ASSET	100		0	0
I. Tiền và các khoản tương đương tiền (110 = 111 + 112)	CASH AND CASH EQUIVALENT	110		0	0
1. Tiền	CASH	111		0	0
2. Các khoản tương đương tiền	CASH EQUIVALENT	112		0	0
II. Đầu tư tài chính ngắn hạn (120 = 121 + 122 + 123)	SHORTTERM INVESTMENT	120		0	0
1. Chứng khoán kinh doanh	SECURITIES INVESTMENT	121		0	0
2. Dự phòng giảm giá chứng khoán kinh doanh (*)	PROVISION FOR SECURITIES DEVALUATION	122		0	0
3. Đầu tư nắm giữ đến ngày đáo hạn	SECURITIES UNTIL EXPIRY	123		0	0
III. Các khoản phải thu ngắn hạn (131 + 132 + 133 + 134 + 135 + 136 + 137 + 139)	SHORTTERM RECEIVABLE	130		0	0
1. Phải thu ngắn hạn của khách hàng	TRADE RECEIVABLE	131		0	0
2. Trả trước cho người bán ngắn hạn	PREPAYMENT TO SUPPLIER	132		0	0
3. Phải thu nội bộ ngắn hạn	INTER COMPANY RECEIVABLE	133		0	0
4. Phải thu theo tiến độ kế hoạch hợp đồng xây dựng		134		0	0
5. Phải thu về cho vay ngắn hạn		135		0	0
6. Phải thu ngắn hạn khác	OTHER RECEIVABLE	136		0	0
7. Dự phòng phải thu ngắn hạn khó đòi (*)	PROVISION FOR BAD DEBT	137		0	0
8. Tài sản thiếu chờ xử lý	SHORTAGE OF ASSETS AWAITING RESOLUTION	139		0	0
IV. Hàng tồn kho (140 = 141 + 149)	INVENTORY	140		0	0
1. Hàng tồn kho	INVENTORY	141		0	0

Excel files can be created, filled and read. The file can then populate the quotations

© AtemisCloud – All rights reserved

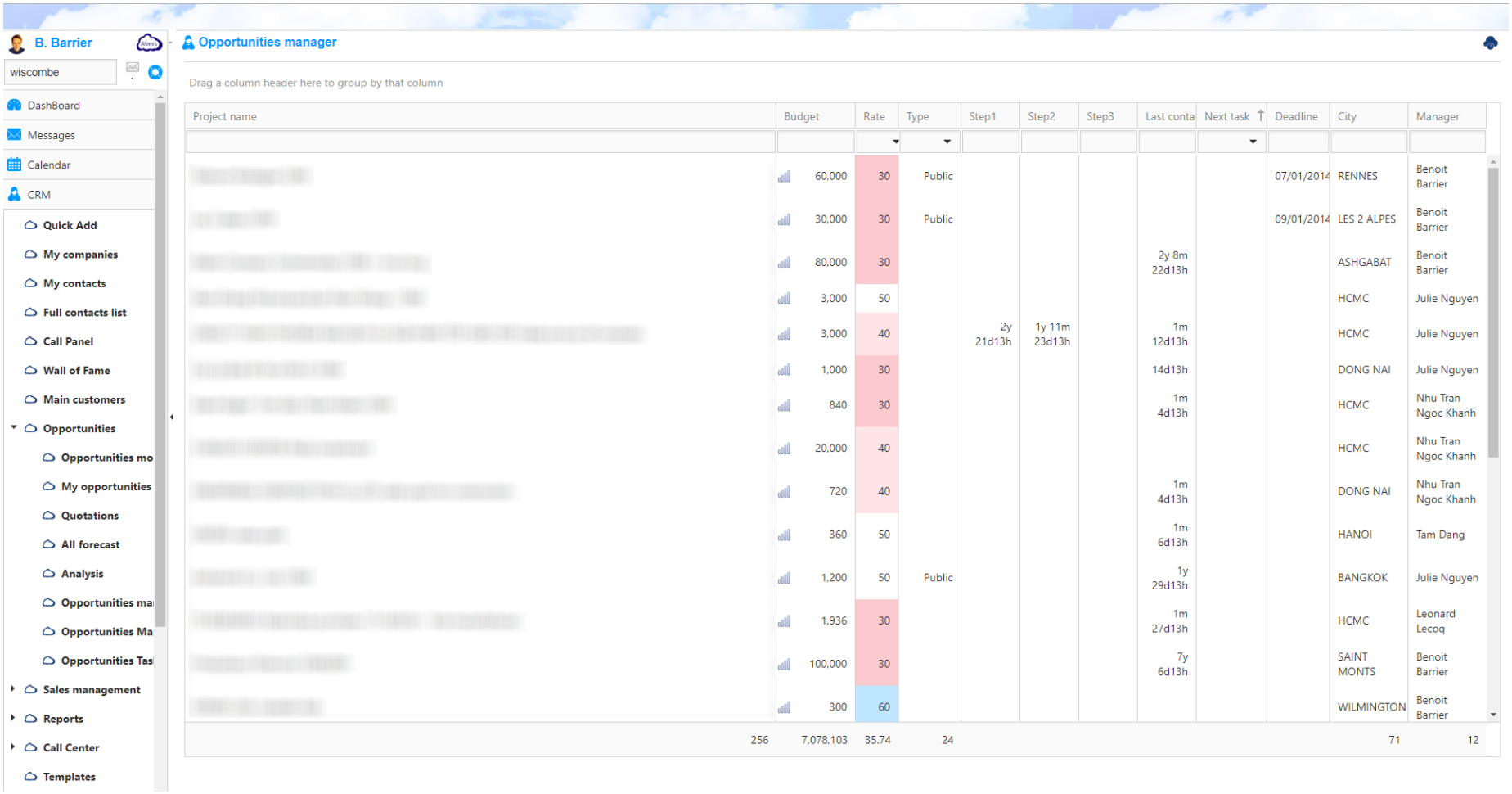
Spreadsheet integrated



	A	CT	CU	CV	CW	CX	CY	CZ	DA	DB
5		STAND (EUR)			INTERNET					
6	EXHIBITIONS	12sqm	FURN	REG. FEE	CONNECT.	EXHIBITORS	VISITORS	PRIX DE VOL	PRIX D'HOTEL	WEB SITE
7	ITECH	2436	Incl.	none	free wi-fi	300	8000			http://www.qatar-expo.co
8	WORLD IT SHOW	3927					127000			
9	CEBIT Australia	5940	386			>550	30.843			www.cebit.com.au/get-inv
10	INTEROP	8160	Incl.	24	free	350	140000			http://www.interop.jp/en/i
11	ENTERPRISE IT	0	Incl.	none	317	1500	40000			www.gpto-enterpriseit.co
12	TUNISIA TELECOM									http://www.sogefoires.co
13	ERP-CRM-BI	7500	Incl.	550	fr.	200	7000			http://www.salons-solutio
14	ASIA IT EXPO	1992	Incl.	none	50-85	100 - 150	20,000 – >30,000			www.asiaitex.com
15	IP EXPO	9220	Incl.	yes		300	>10,000			http://www.ipexpo.co.uk/
16	SMAU 2010									http://www.smau.it/milanc
17	IT-PARTNERS	9372	furn. credit	400	fr.	180	15000			http://www.itpartners.fr/
18	INWECOM	exist								http://www.restec.ru/caler
19	EUROCIS									http://www.eurocis.com/c
20	CEBIT					4157				http://www.cebit.de/home
21	CLOUD CONECT									http://www.cloudconnecte
22	Sol Intranet, travail collabor	ormations concernant cette manifestation					3.254			http://www.salon-intranet.
23	Unified communications									http://www.ucexpo.co.uk/
24	French Tech Tour			2500				864	environ 100 EUR	http://frenchtechtour.com

© AtemisCloud – All rights reserved

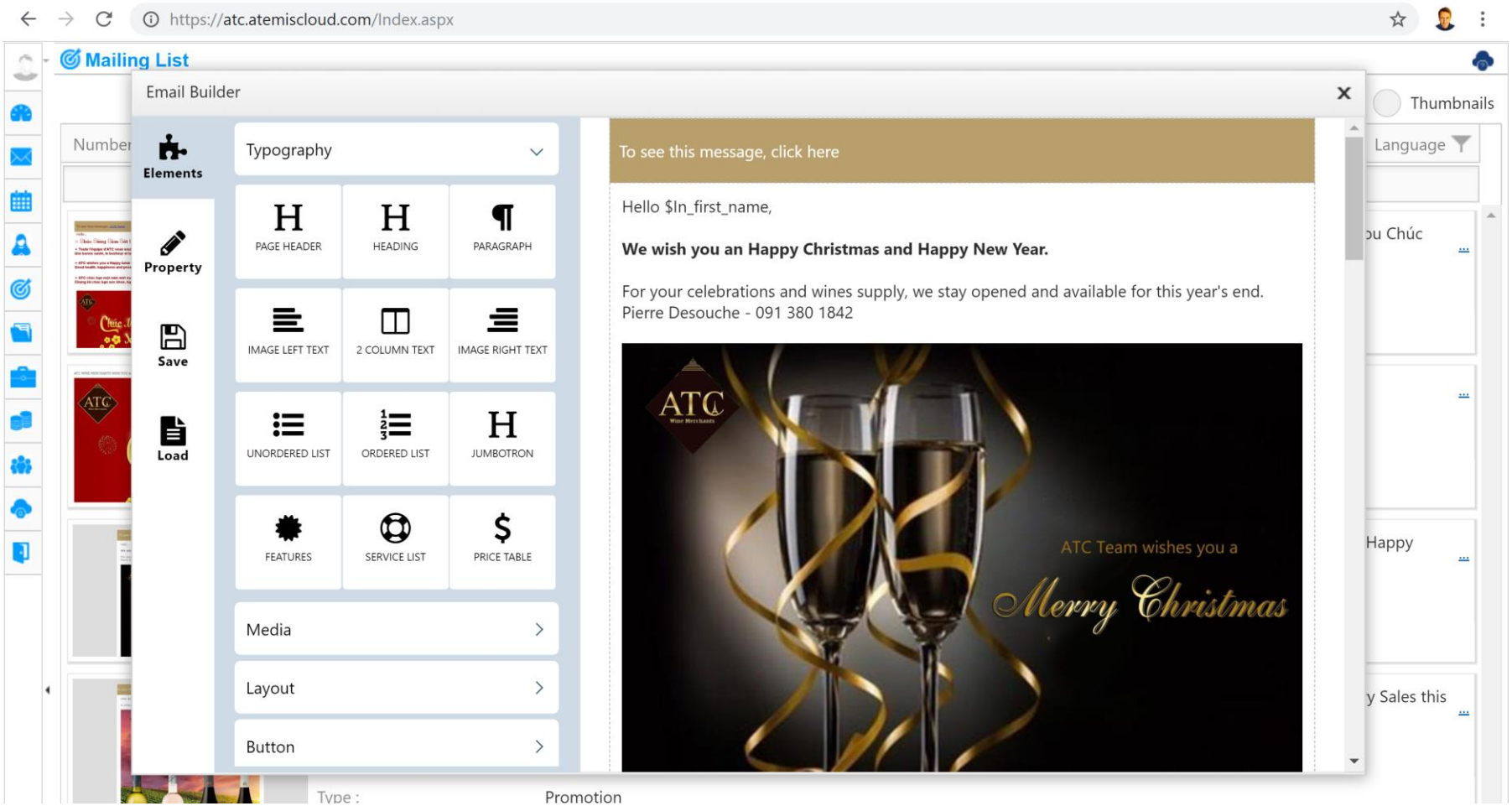
Opportunities



Project name	Budget	Rate	Type	Step1	Step2	Step3	Last conta	Next task	Deadline	City	Manager
	60,000	30	Public						07/01/2014	RENNES	Benoit Barrier
	30,000	30	Public						09/01/2014	LES 2 ALPES	Benoit Barrier
	80,000	30					2y 8m 22d13h			ASHGABAT	Benoit Barrier
	3,000	50								HCMC	Julie Nguyen
	3,000	40		2y 21d13h	1y 11m 23d13h		1m 12d13h			HCMC	Julie Nguyen
	1,000	30					14d13h			DONG NAI	Julie Nguyen
	840	30					1m 4d13h			HCMC	Nhu Tran Ngoc Khanh
	20,000	40								HCMC	Nhu Tran Ngoc Khanh
	720	40					1m 4d13h			DONG NAI	Nhu Tran Ngoc Khanh
	360	50					1m 6d13h			HANOI	Tam Dang
	1,200	50	Public				1y 29d13h			BANGKOK	Julie Nguyen
	1,936	30					1m 27d13h			HCMC	Leonard Lecoq
	100,000	30					7y 6d13h			SAINT MONTS	Benoit Barrier
	300	60								WILMINGTON	Benoit Barrier
256	7,078,103	35.74	24							71	12

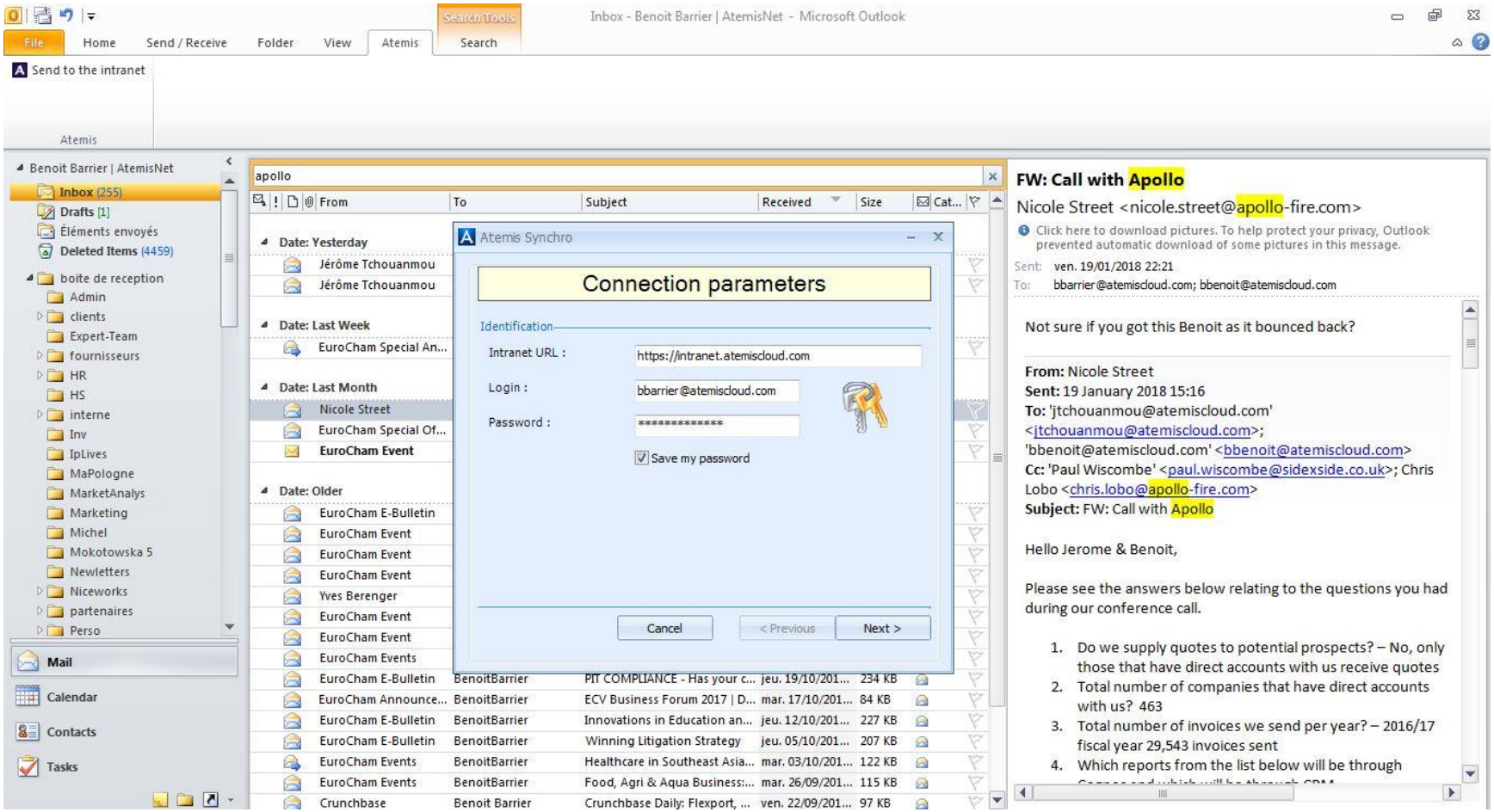
© AtemisCloud – All rights reserved

Emailing



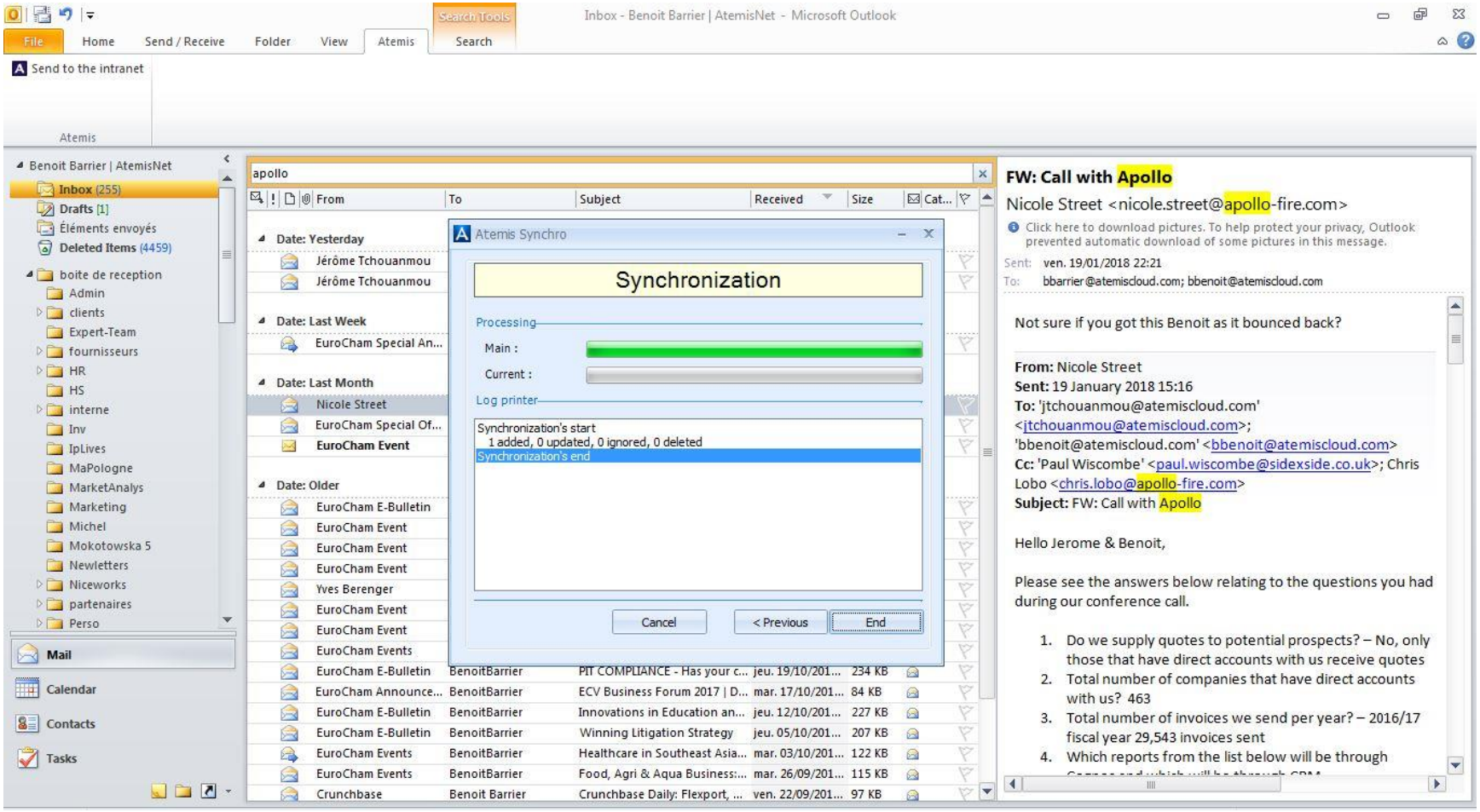
© AtemisCloud – All rights reserved

Outlook synchro



© AtemisCloud – All rights reserved

Outlook synchro results



© AtemisCloud – All rights reserved

Outlook synchro results

B. Barrier

apollo

- DashBoard
- Messages
- Calendar
- CRM
  - Quick Add
  - My companies
  - My contacts
  - Full contacts list
  - Wall of Fame
  - Main customers
  - Opportunities
  - Sales management
  - Reports
  - Call Center
  - Templates
  - Projects / Country

Company : Apollo Fire Detectors Limited

Details | Info | Notes | Others | Software

Name	Apollo Fire Detectors Limited		
Acronym			
Manager	J. Tchouanmou	SSector	19. Manufacture of chemicals a...
Reg Num		ZIP	PO9 1JR
Address	36 Brookside Road Havant Hampshire		
Country	UNITED-KINGDOM	Tel	+44 (0)23 9249 2412
City	Hampshire	Facebook	-
E-mail	enquiries@apollo-fire.co.uk	www	www.apollo-fire.co.uk
Keys	Prospect		

Contacts

- C LOBO
- N STREET

Details | Private | Notes | Others | History | Relations

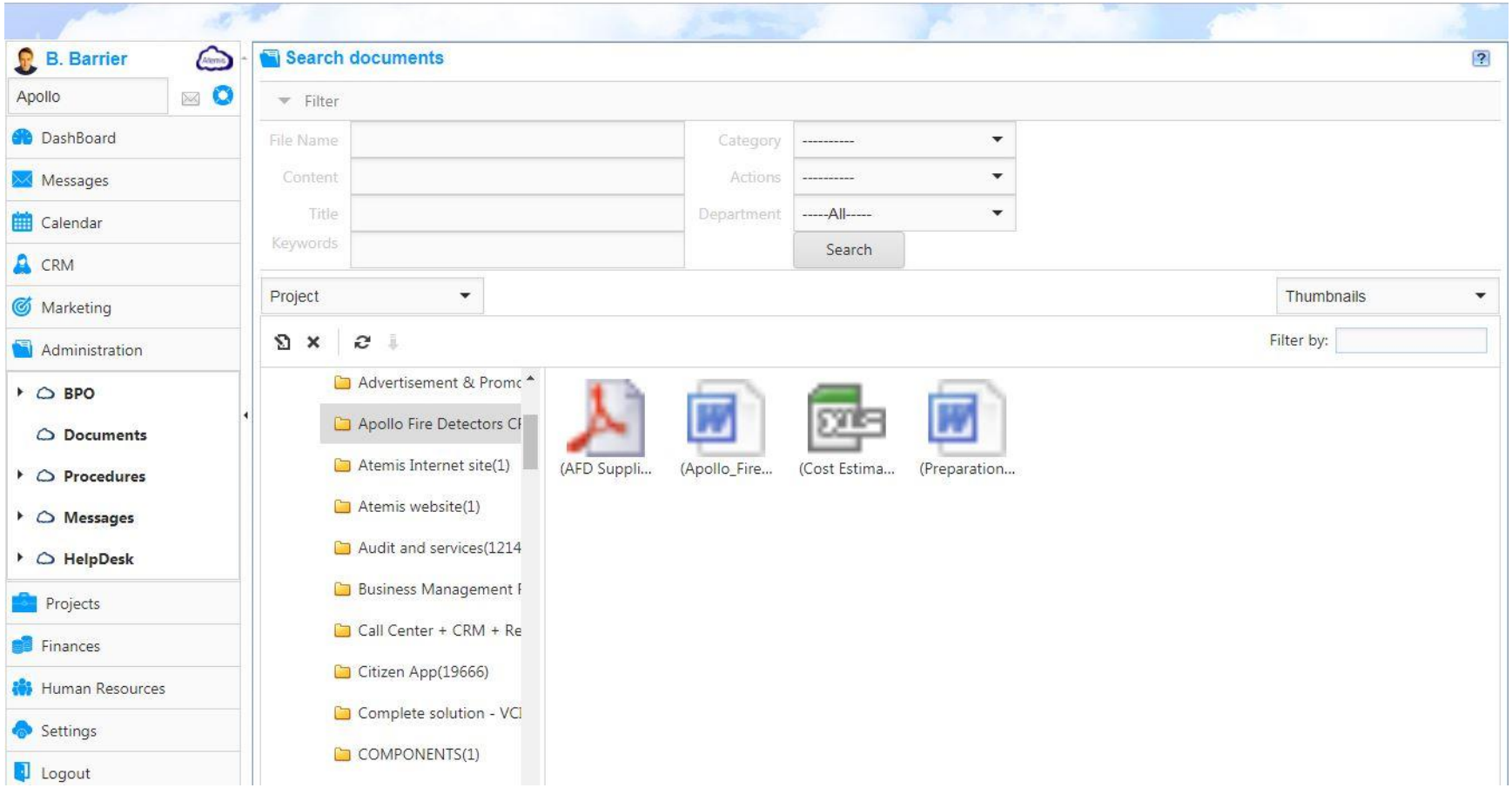
Name	Chris LOBO		
Department		Position	
Address	36 Brookside Road Havant Hampshire United Kingdom PO9 1JR		
Country	UNITED-KINGDOM	Region	
City		ZIP	
E-mail	chris.lobo@apollo-fire.com		
Tel			
Mobile		Keys	
LinkedIn			

Reports | Tasks | Team | Projects | Invoices | Files

#	Date	Notes	Employee	Contact
	30d10h	FW: Call with Apollo::Not sure if you got this Benoit as it bounced back?	B. Barrier	N. STREET
	30d17h	Hello Jerome & Benoit, Please see the answers below relating to the questions you had during our conference call. Do we supply quotes to potential prospects? – No, only those that have direct accounts with us receive quotes Total number of companies that have direct accounts with us? 463 Total number of invoices we send per year? – 2016/17 fiscal year 29,543 invoices sent Which reports from the list below will be through Cognos and which will be through CRM Customer Service Customer Issues/complaints –CRM Profitable customers report – Cognos Profitable product report – Cognos Customer visit Reports – CRM Customer Returns – CRM Customer Price list – CRM Marketing · Response Time report - trade shows etc - CRM · New record report - CRM · Opted out report - CRM · Campaigns - CRM Sales Pipeline report / Quotes raised – CRM Sales Conversion – CRM Lead status - CRM Please let me know if you need any further detail. Thanks, Nicole	J. Tchouanmou	N. STREET

© AtemisCloud – All rights reserved

Documents by project



© AtemisCloud – All rights reserved

Documents search

B. Barrier

Apollo

- DashBoard
- Messages
- Calendar
- CRM
- Marketing
- Administration
- BPO
  - Documents
- Procedures
- Messages
- HelpDesk
- Projects
- Finances
- Human Resources
- Settings
- Logout

Search documents

Filter

File Name	Apollo	Category	----------
Content		Actions	----------
Title		Department	-----All-----
Keywords			

Search

Classic

#	File Name	Title	Summary	Author	Created	Modified	Size (KB
	Apollo Fire Detectors CRM Project_Demo_preparation.docx	Preparation demo Apollo		J. Tchouanmou	2/9/2018	2/9/2018	18
	Apollo Fire CRM RFI 5 Yr Costs filled.xlsx	RFI cost 5 years		J. Tchouanmou	1/23/2018	1/23/2018	14
	Apollo Fire CRM RFI v1.docx	Apollo_Fire_RFI_Filled_up		J. Tchouanmou	1/3/2018	1/3/2018	71
	Apollo Fire CRM RFI 5 Yr Costs.xlsx	Cost Estimation Apollo Fire		J. Tchouanmou	12/12/2017	12/12/2017	14

© AtemisCloud – All rights reserved

Sales management

Sales Activities

Mar 2018

Employee	Companies				Contacts		Reports						
	Managed	InTeam	Created	Updated	Created	Updated					1	2	3
	116	0	0	0	0	0	0	0	0	0	0	0	0
	1	1	0	0	0	0	0	0	0	0	0	0	0
	149	159	1	0	1	0	0	0	0	0	0	0	0
	157	0	0	0	0	0	0	0	0	0	0	0	0
	2	12291	0	0	0	0	0	0	0	0	0	0	0
	32	0	0	0	0	0	0	0	0	0	0	0	0
	113	0	0	0	0	0	0	0	0	0	0	0	0
	192	212	2	13	2	10	0	0	0	0	0	0	0
	323	0	0	0	0	0	0	0	0	0	0	0	0
	14	0	0	0	0	0	0	0	0	0	0	0	0
Count=46	Sum=6501		3	18	5	13	0	0	0	0	0	0	0

Page 1 of 5 (46 items) 1 2 3 4 5

Page size: 10

© AtemisCloud – All rights reserved

Sales People Management

Sales People Management

May 2018

Employee	Calls	Obj	Var %	Meetings	Obj	Var %	Sales (Md)	Obj	Var %	
	0	0	0	0	0	0	397,712	0	0	0
	3	0	0	3	0	0	0	0	0	0
	104	214	48.6	27	124	21.77	11,819	6,850	172.54	122.28
	63	114	55.26	20	144	13.89	0	1,850	0	4.63
	29	360	8.06	8	220	3.64	11,701	4,270	274.03	183.9
	6	204	2.94	10	188	5.32	2,131	800	266.38	179.36
	5	154	3.25	13	80	16.25	9,409	1,700	553.47	374.4
	15	160	9.38	21	160	13.13	6,368	2,350	270.98	185.03
	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0
	Sum=227	Sum=1206		Sum=108	Sum=916		Sum=1,322,484	Sum=30,020		Avg=8.01

Page 1 of 14 (131 items) 1 2 3 4 5 6 7 ... 12 13 14

Page size: 10

© AtemisCloud – All rights reserved

Relationship

Relationships analysis

Drag a column header here to group by that column

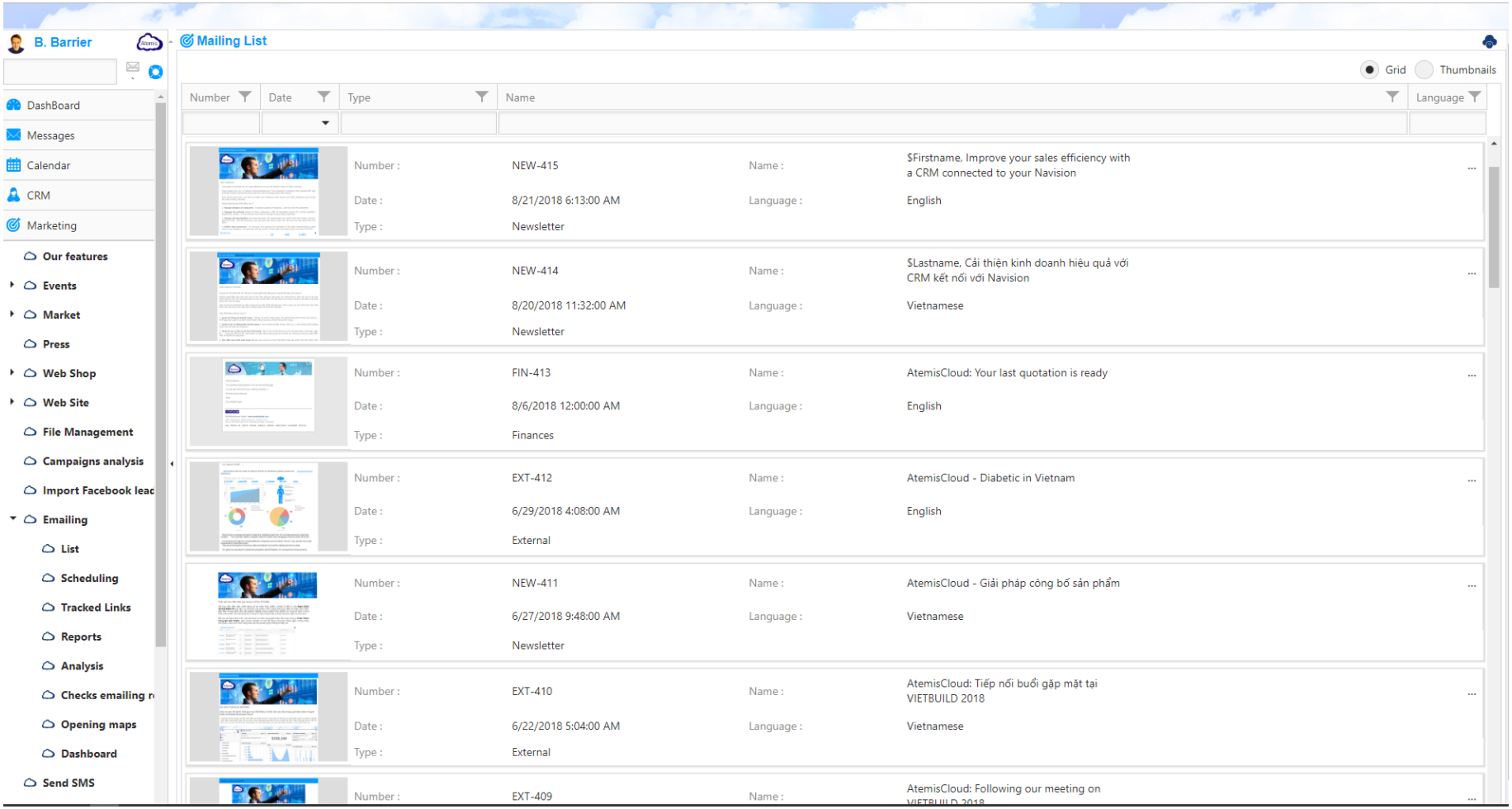
Company	Country	City	Sector	Lastname	Firstname	Position	Language	Score	Last Opening				Opportunity	Project
		HCM												
TOTEM Consulting	VIETNAM	HCMC	62. Activities of he	Serene	David	Director	French	133	216	4	0	0	0	0
VIETJET AIR	VIETNAM	HCMC		DUCLOS	Joël	Marketing Manager	French	100	98	3	0	0	0	0
BOUYGUES BATIMENT INTERNATIONAL	VIETNAM	HCMC	38. Construction of	NGUYEN	Thi Hong Ngoc	Sales Manager	English	100	37	2	0	0	0	0
Consultant independent	VIETNAM	HCMC		NDONG	Mouhamed		English	100	37	2	0	0	0	0
AMARIS	VIETNAM	HCMC		BROURHANT	Olivier		French	100	98	2	0	0	0	0
Học viện công nghệ bưu chính viễn thông	VIETNAM	HCMC		In	n		Vietnamese	100	37	2	0	0	0	0
Học viện công nghệ bưu chính viễn thông	VIETNAM	HCMC		Nguyễn	Hồng Sơn	Student	Vietnamese	100	37	3	0	0	0	0
IPS	VIETNAM	HCMC		GOALARD	Vincent	Director	French	100	98	2	0	0	0	0
ICT echip	VIETNAM	HCMC	51. Publishing activ	Mr	Phúc	Journalist	Vietnamese	100	41	3	0	0	0	0
GROUPAMA VIETNAM	VIETNAM	HCMC	58. Insurance, reins	NGUYEN	Sang		Vietnamese	100	37	3	1	0	0	0
Count=1,918			Count=1,918					Avg=41.14		Sum=38443	Sum=2485	Sum=105		

Page 1 of 192 (1918 items) 1 2 3 4 5 6 7 ... 190 191 192

Page size: 10

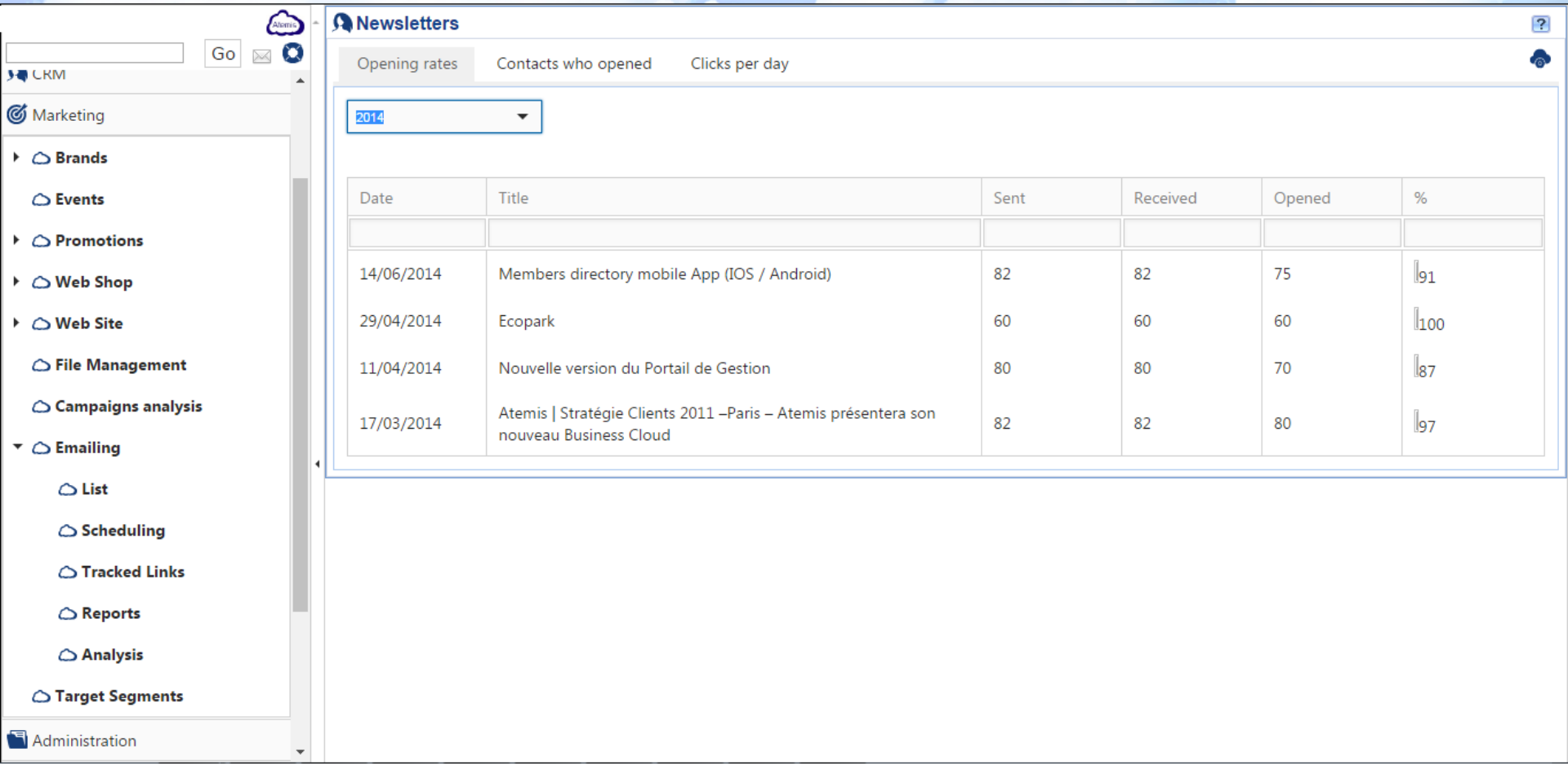
© AtemisCloud – All rights reserved

List of emailings



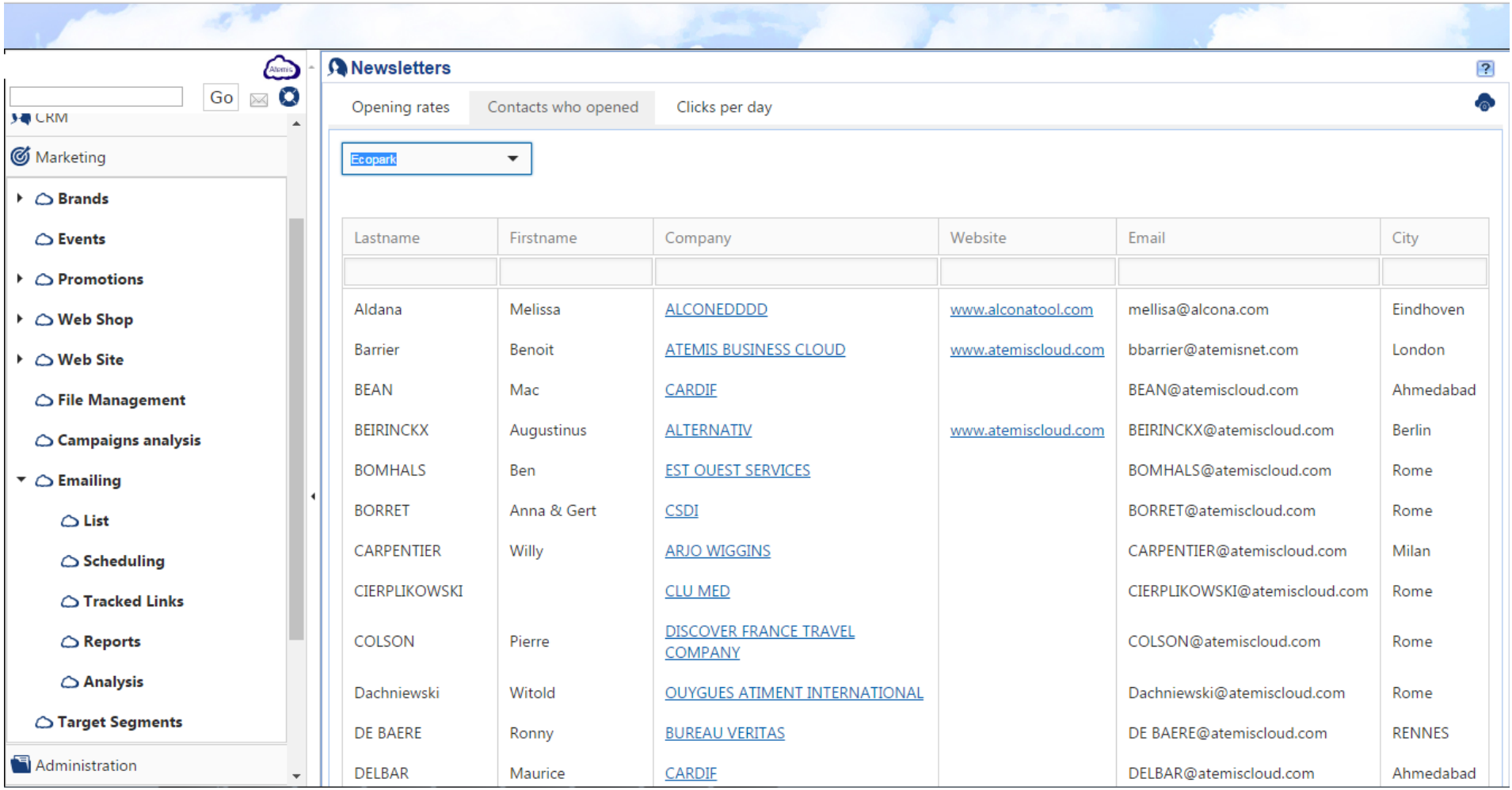
© AtemisCloud – All rights reserved

Emailing opening rates



© AtemisCloud – All rights reserved

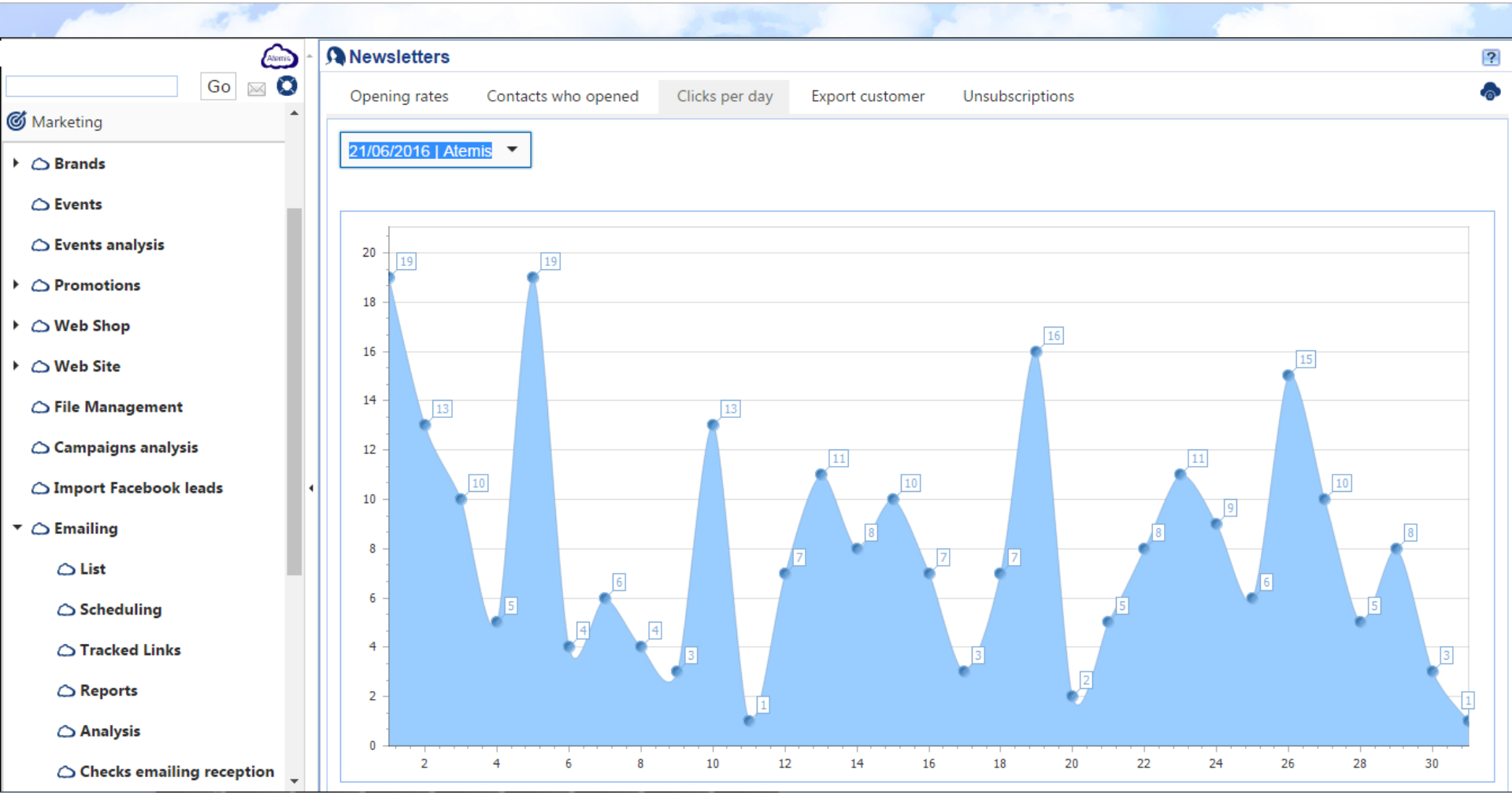
Emailing contacts



Lastname	Firstname	Company	Website	Email	City
Aldana	Melissa	ALCONEDDDD	www.alconatool.com	mellisa@alcona.com	Eindhoven
Barrier	Benoit	ATEMIS BUSINESS CLOUD	www.atemiscloud.com	bbarrier@atemisnet.com	London
BEAN	Mac	CARDIF		BEAN@atemiscloud.com	Ahmedabad
BEIRINCKX	Augustinus	ALTERNATIV	www.atemiscloud.com	BEIRINCKX@atemiscloud.com	Berlin
BOMHALS	Ben	EST OUEST SERVICES		BOMHALS@atemiscloud.com	Rome
BORRET	Anna & Gert	CSDI		BORRET@atemiscloud.com	Rome
CARPENTIER	Willy	ARJO WIGGINS		CARPENTIER@atemiscloud.com	Milan
CIERPLIKOWSKI		CLU MED		CIERPLIKOWSKI@atemiscloud.com	Rome
COLSON	Pierre	DISCOVER FRANCE TRAVEL COMPANY		COLSON@atemiscloud.com	Rome
Dachniewski	Witold	OUYGUES ATIMENT INTERNATIONAL		Dachniewski@atemiscloud.com	Rome
DE BAERE	Ronny	BUREAU VERITAS		DE BAERE@atemiscloud.com	RENNES
DELBAR	Maurice	CARDIF		DELBAR@atemiscloud.com	Ahmedabad

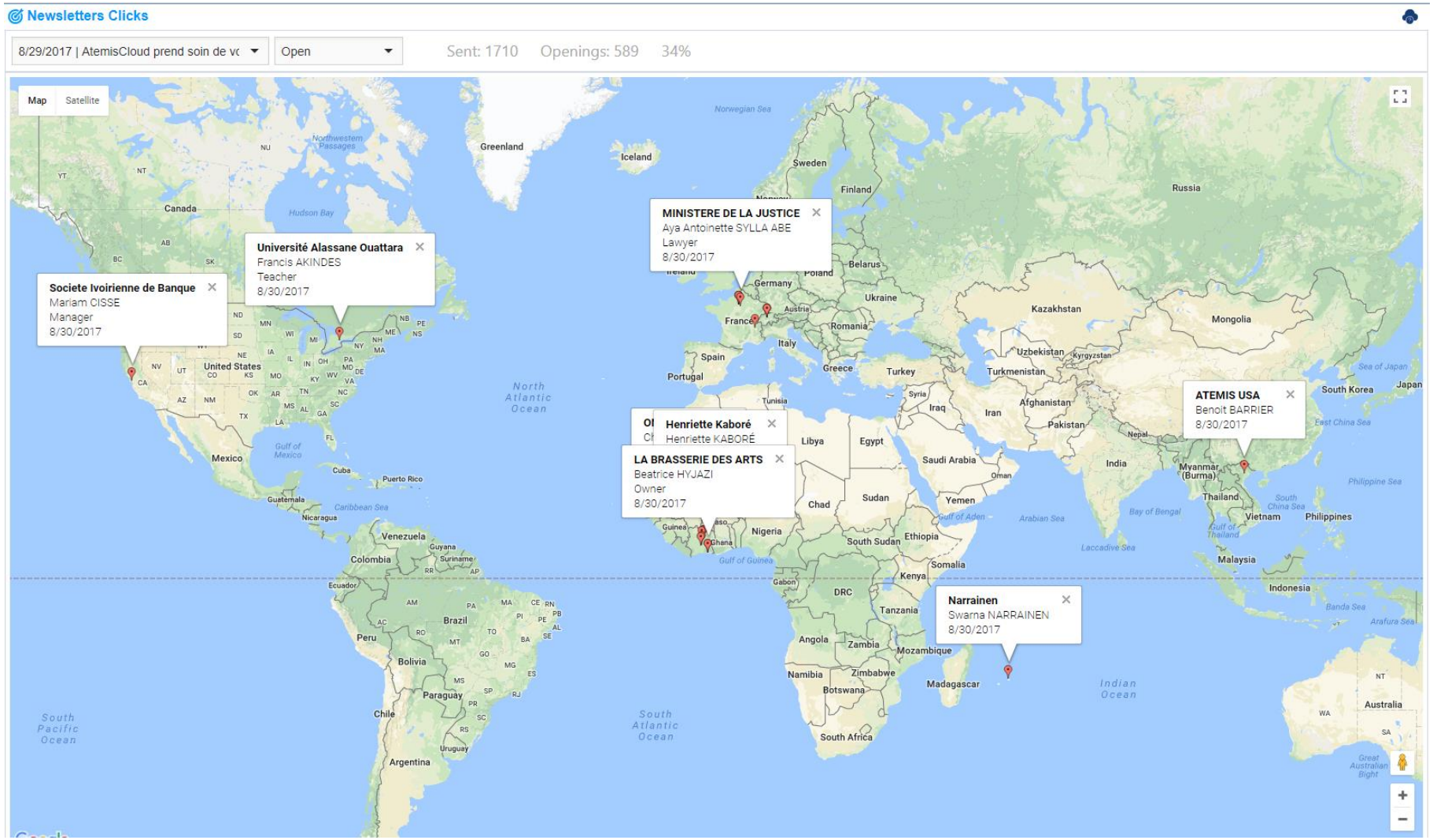
© AtemisCloud – All rights reserved

Emailings' clicks



© AtemisCloud – All rights reserved

Map opening



© AtemisCloud – All rights reserved

Emailing dashboard

© AtemisCloud – All rights reserved

Sales People Management

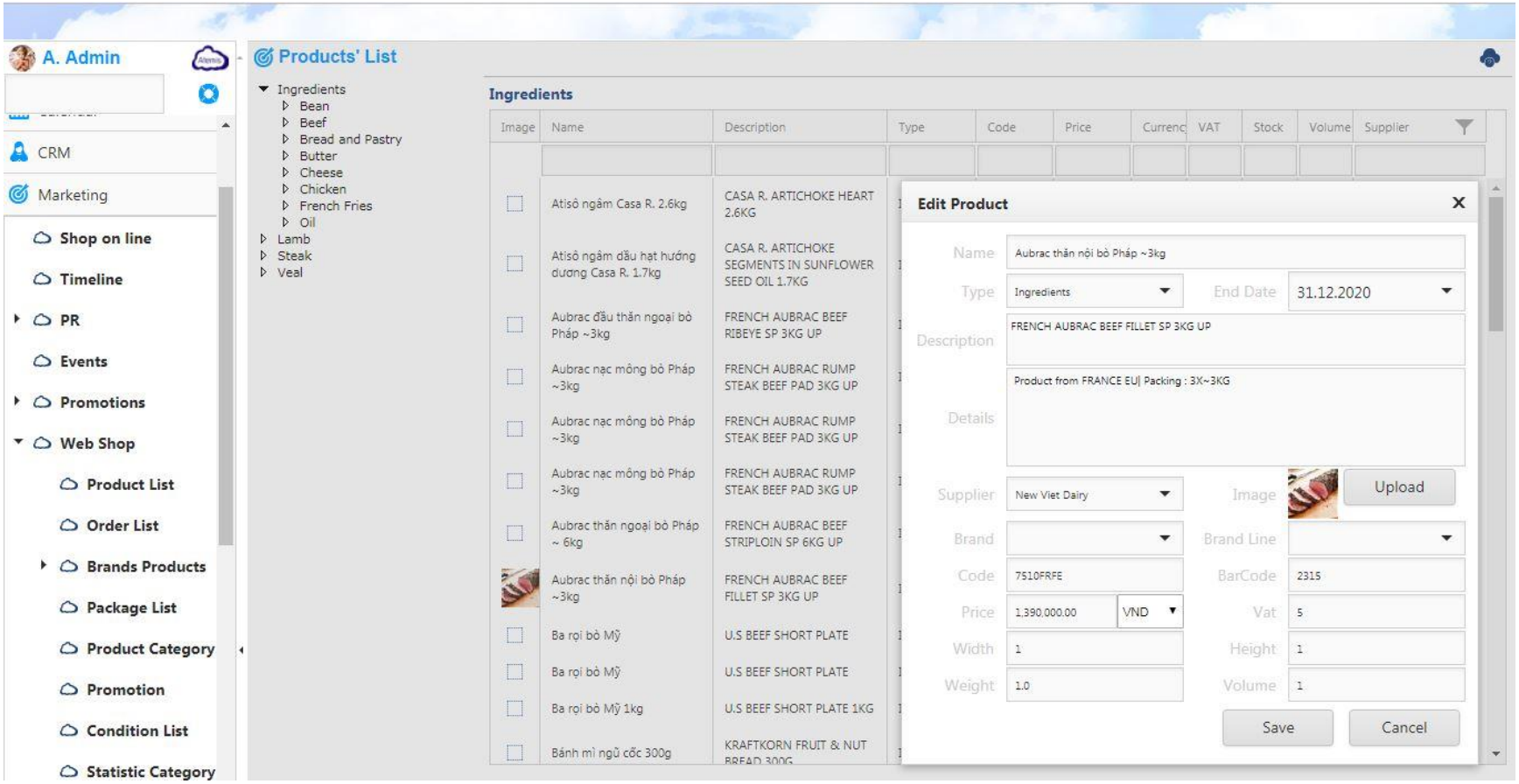
Sales People Management

Employee	Calls	Obj	Var %	Meetings	Obj	Var %	Sales (Md)	Obj	Var %	
T|										
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	0
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	0
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	0
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	0
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	33.33
	Sum=98	Sum=120		Sum=10	Sum=10		Sum=0	Sum=10,000		Avg=6.67

Page 1 of 1 (5 items) 1 Page size: 20

© AtemisCloud – All rights reserved

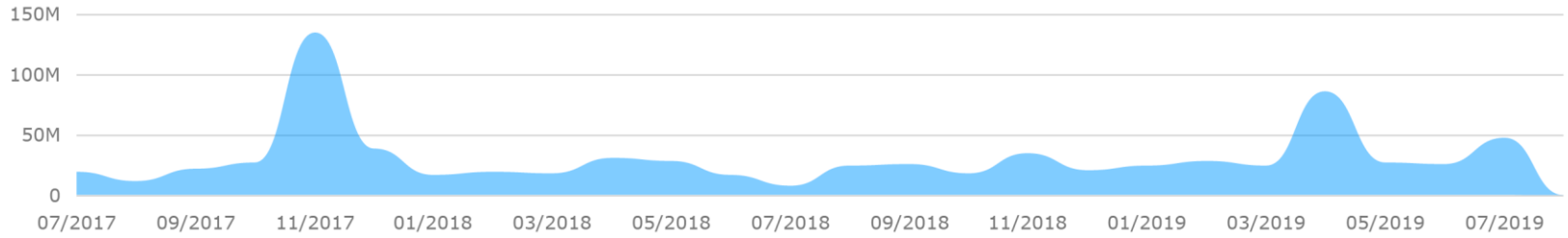
Products Management



© AtemisCloud – All rights reserved

Invoices List

List of invoices



No	Company	Date	Amount
	allian		
1/S/2019	ALLIANZ	07/26/2019	1,260,230
2/S/16	ALLIANZ	03/20/2019	794,600
1/S/16	ALLIANZ	07/26/2018	794,600
0015/F/2012	ALLIANZ	04/29/2018	794,600
3/S/16	ALLIANZ	01/05/2018	794,600
2/S/2018	ALLIANZ	10/21/2017	790,149
1/S/2018	ALLIANZ	07/23/2017	766,700
4/S/2018	ALLIANZ	07/28/2019	596,350
3/S/2018	ALLIANZ	03/25/2018	484,700
7/S/2018	ALLIANZ	02/05/2019	415,350
Count=21			Sum=8,555,702 Avg=407,414

© AtemisCloud – All rights reserved

Orders / Invoices

AREVA NP
32A, via Roma bureau 1 01004

ITALY

Date of issue : 18/06/2014
Payment due by : 18/06/2014

Bill of order 0006/F/2014

Form description : Electrical cables

Product	Qty	Price	Discount	Vat	Total
iomega 31310 250MB	18	112.99	0.00	20.00	2 440.58
Monoblock Wave eeBox PC NE785H	20	120.00	0.00	0.00	2 400.00

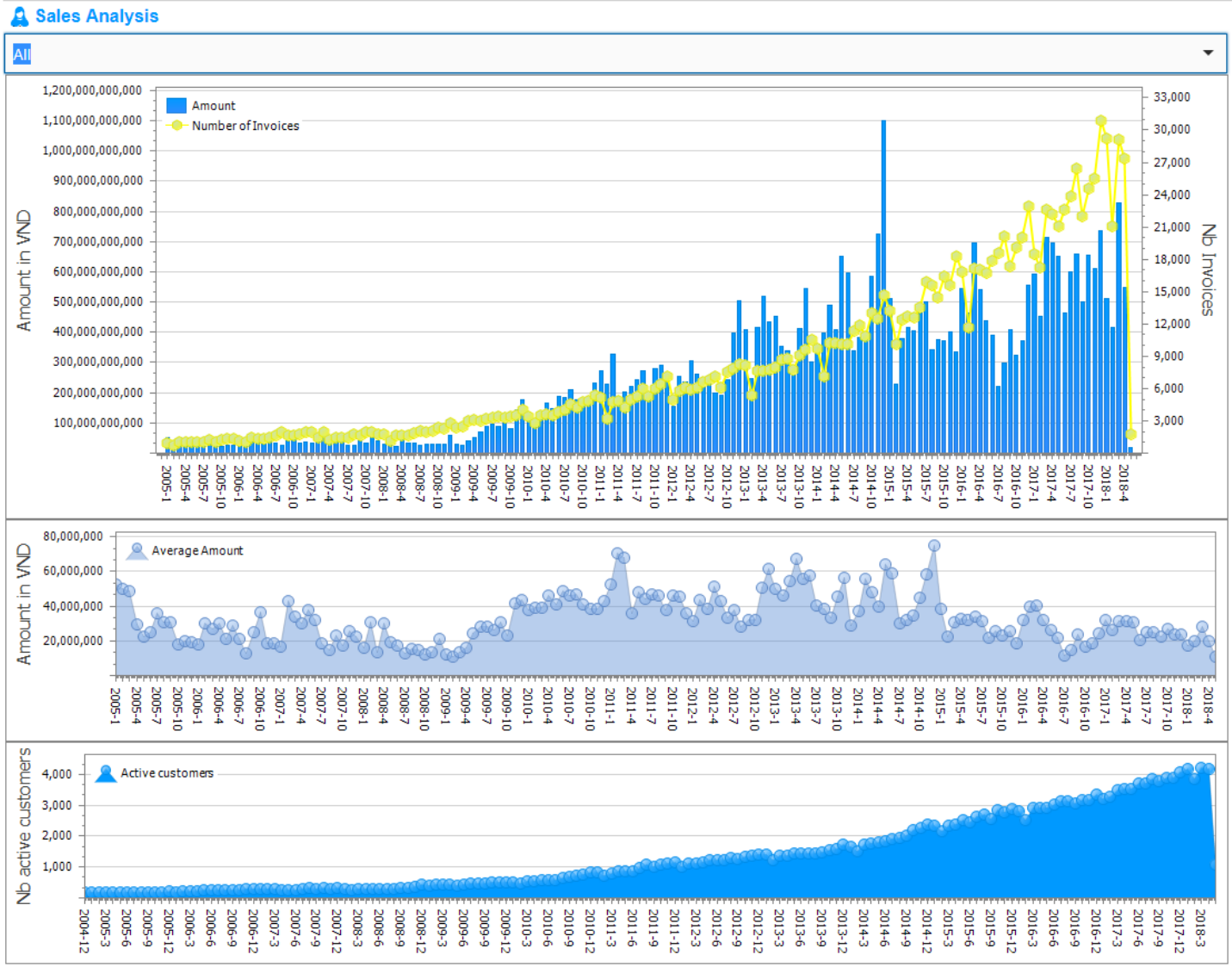
Base	Rate	Amount
2 033.82	20.00	406.76
2 400.00	0.00	0.00
4 433.82		406.76

Brut Total	Net total	Downpayment	Price Net to Pay
4 433.82	4 840.58	0.00	4 840.58 EUR

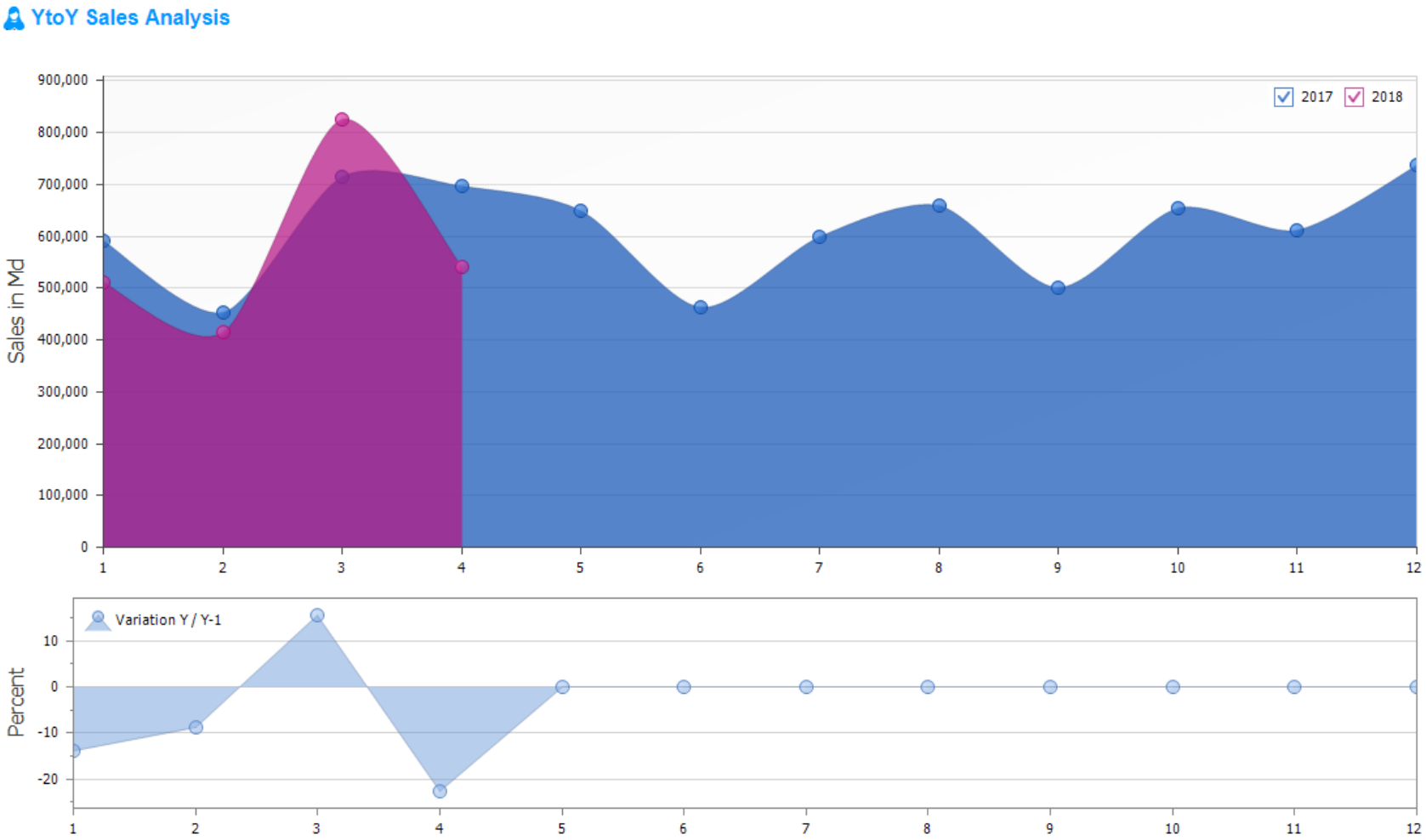
Date	Amount payed	Payment Type	Remain to pay
18/06/2014	2 000.00	Bank Transfer	2 840.58
Total	2 000.00	---	2 840.58

© AtemisCloud – All rights reserved

Sales analysis

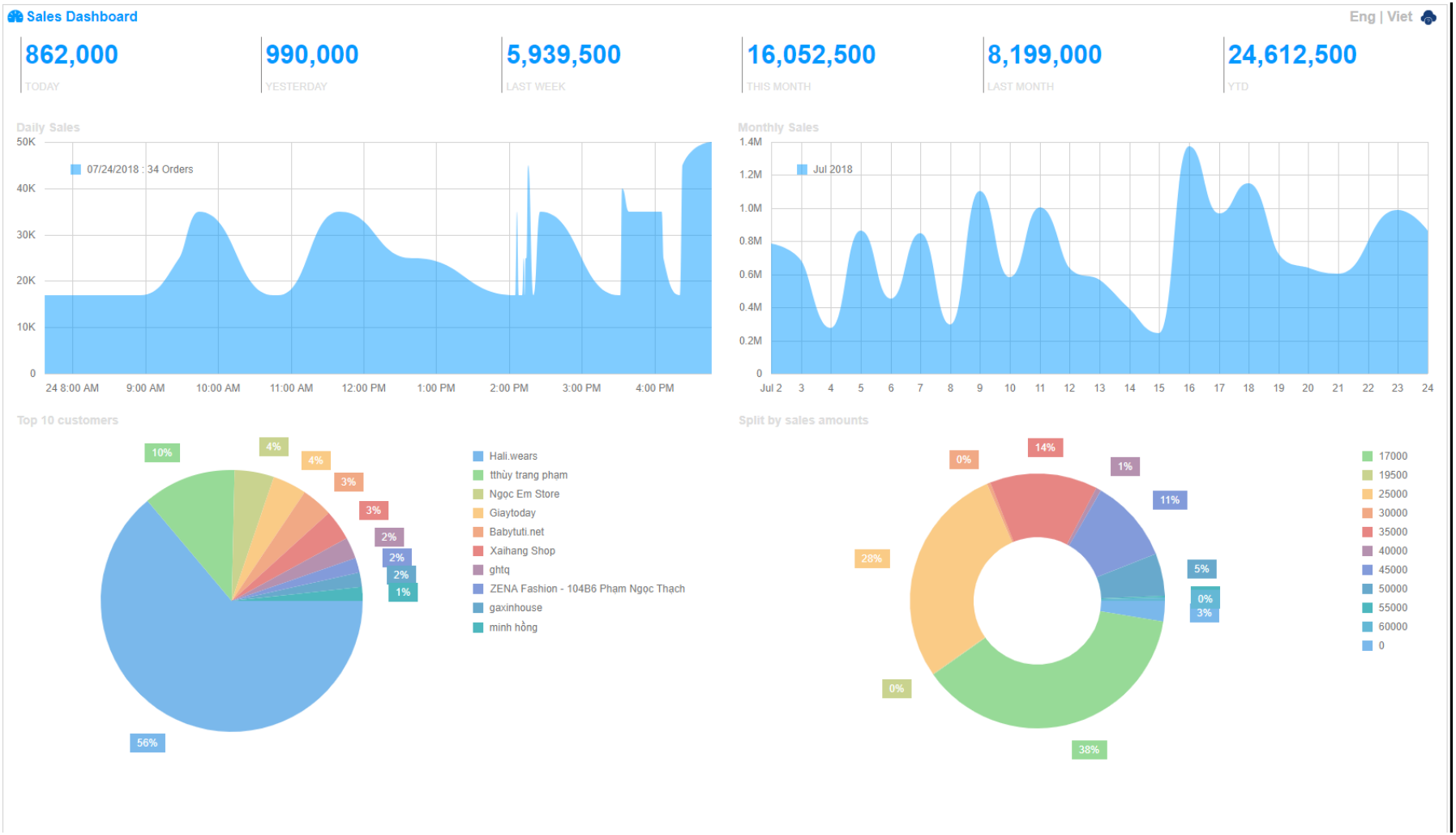


YtoY Analysis



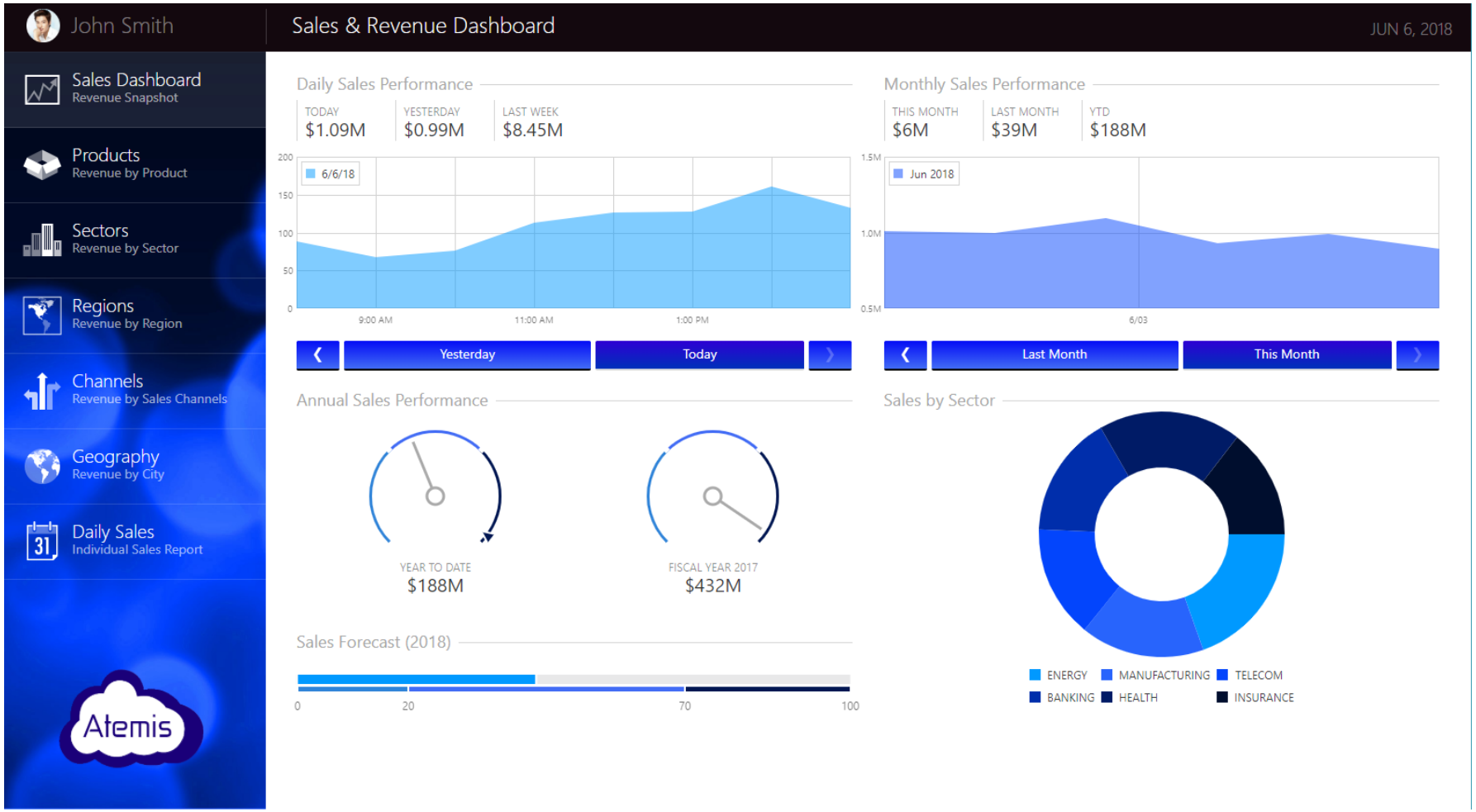
© AtemisCloud – All rights reserved

Order dashboard



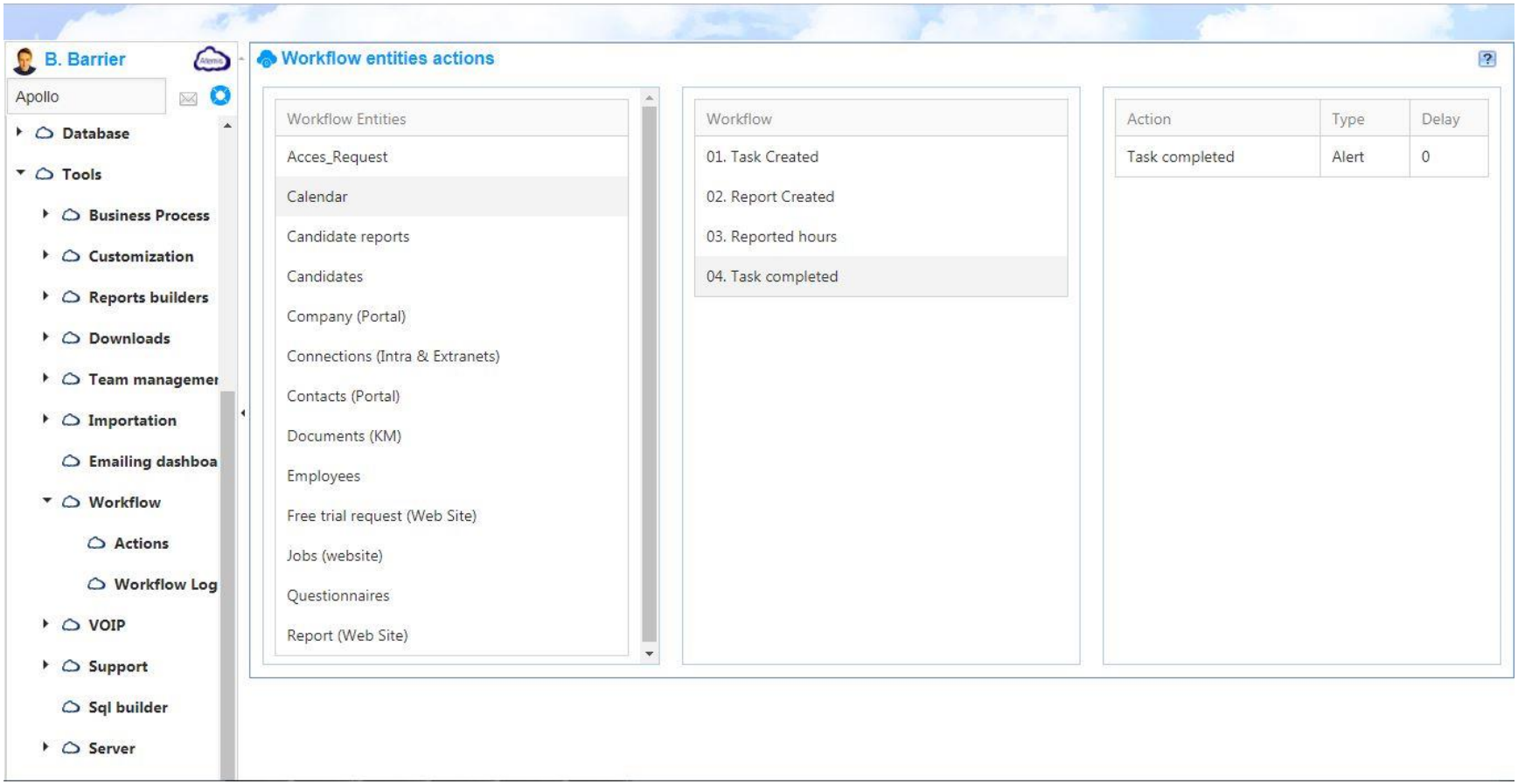
© AtemisCloud – All rights reserved

Sales dashboard



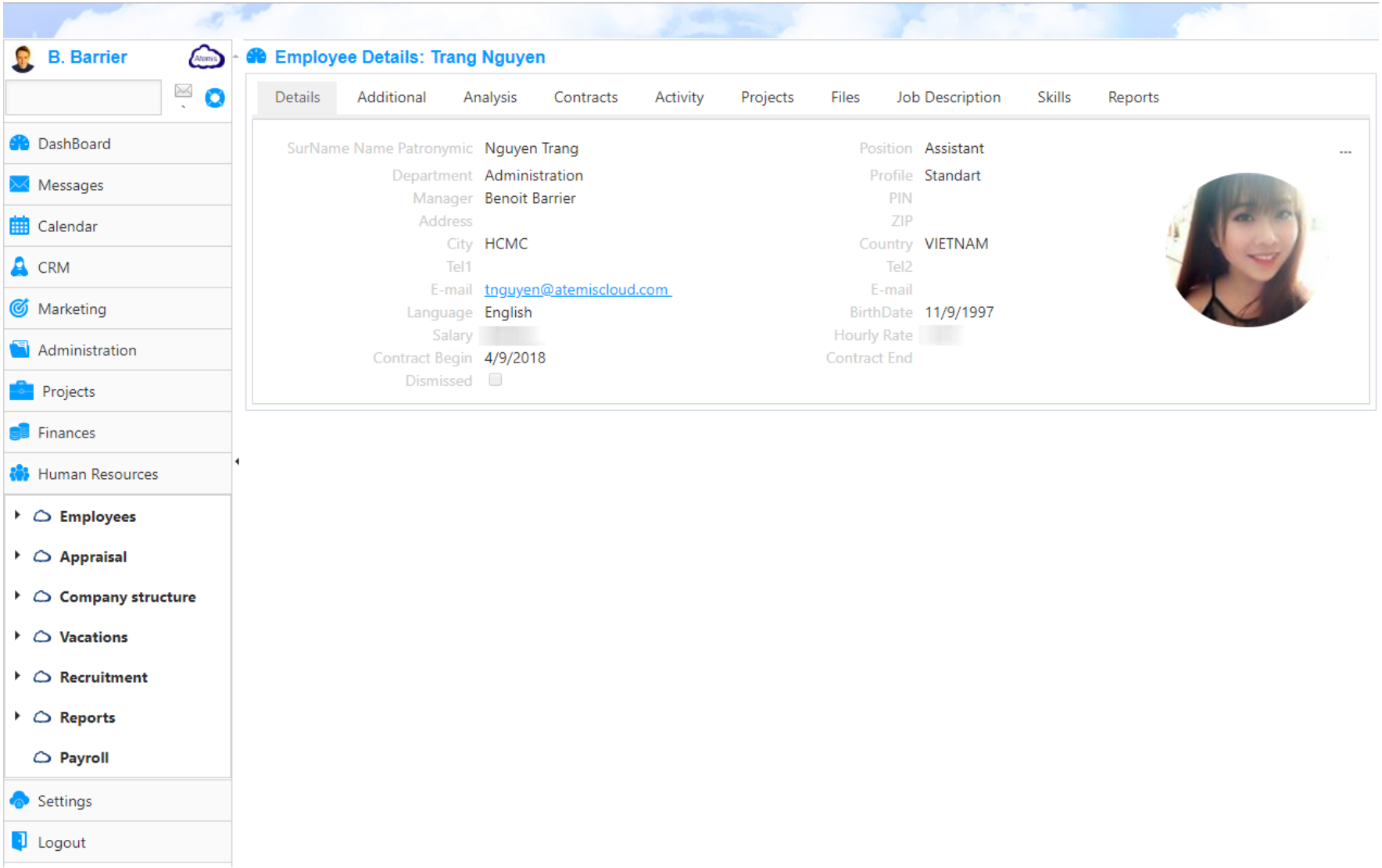
© AtemisCloud – All rights reserved

Workflow management



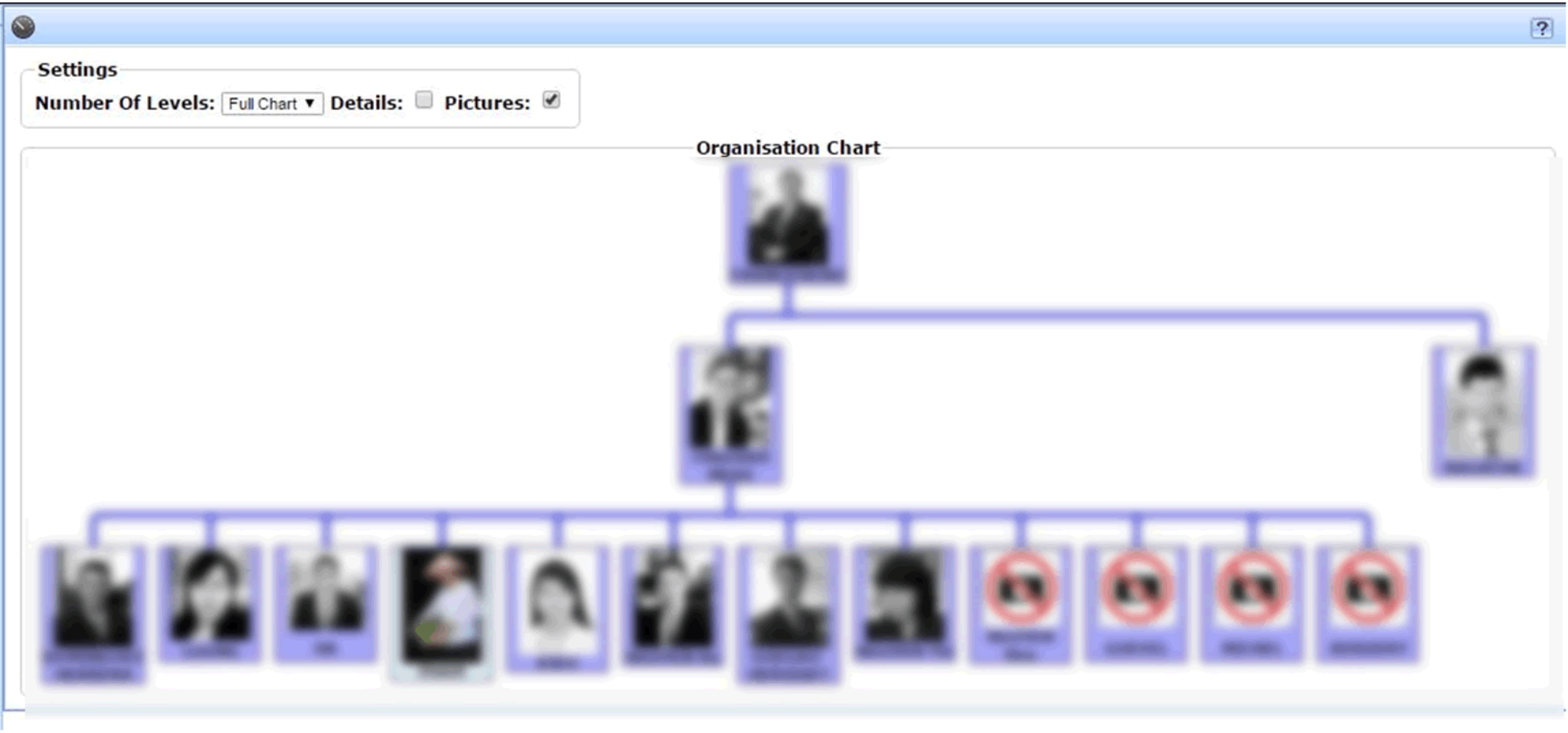
© AtemisCloud – All rights reserved

Employees details



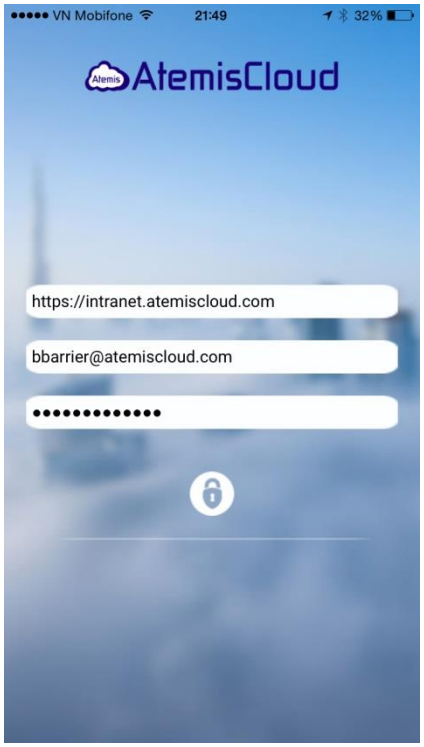
© AtemisCloud – All rights reserved

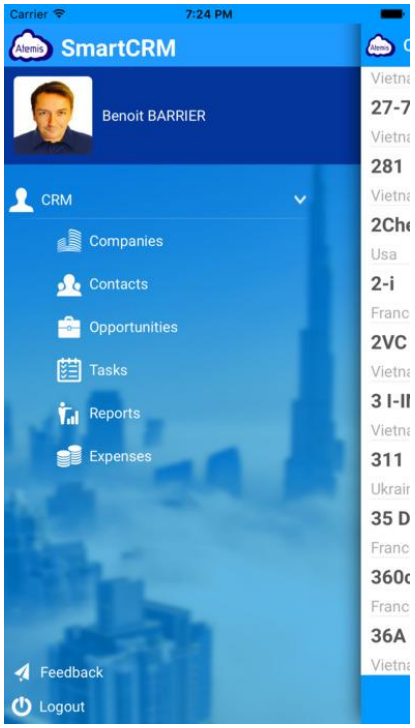
Organization chart

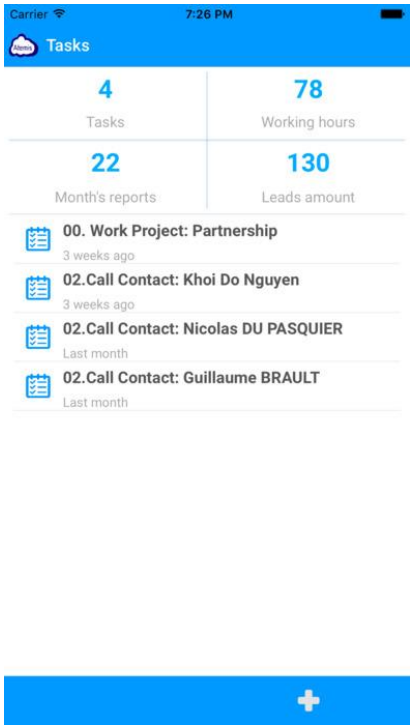


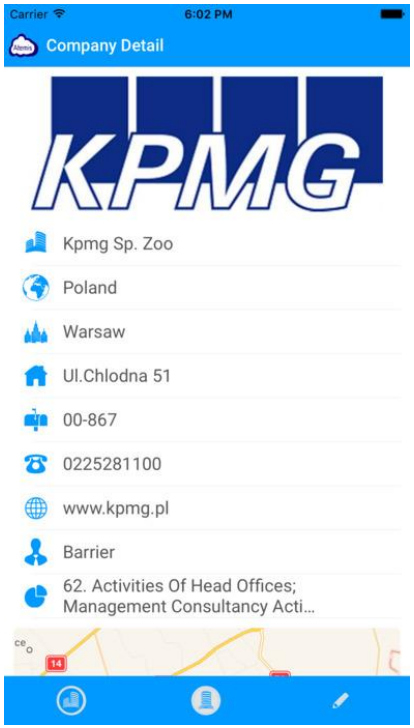
© AtemisCloud – All rights reserved

IOS version



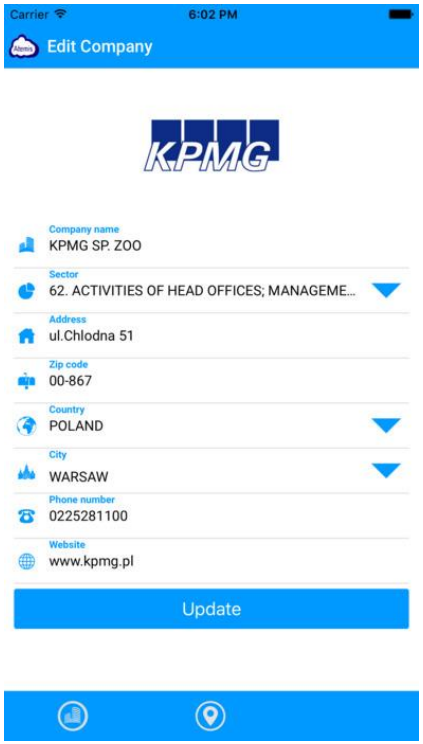


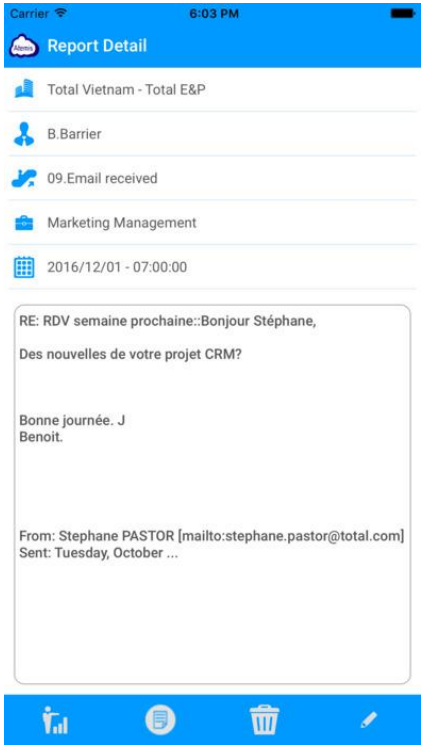


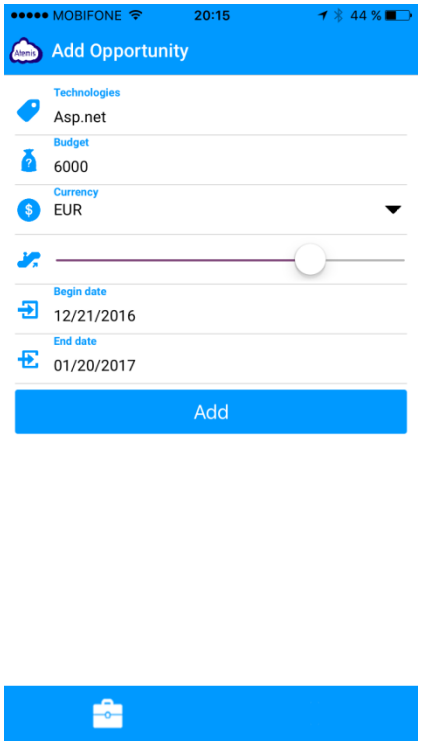


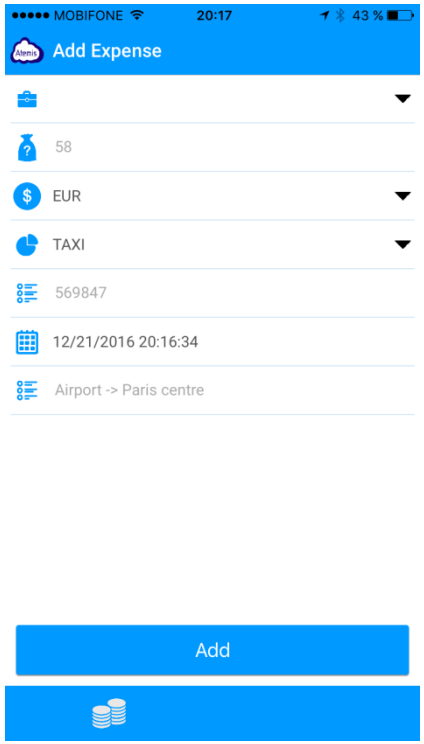
© AtemisCloud – All rights reserved

Mobile version









© AtemisCloud – All rights reserved

Others information

Get more about the AtemisCloud

Demonstration on line

Login: sales@Atemiscloud.com / AT@atemiscloud.com
Password: AtemisCloud2017

Or directly from facebook

Sales dashboard

Get your own

AtemisCloud Channel & Blog

© AtemisCloud – All rights reserved

We wish you a pleasant flight in the AtemisCloud

jnguyen@atemiscloud.com
www.atemiscloud.com

© AtemisCloud – All rights reserved