



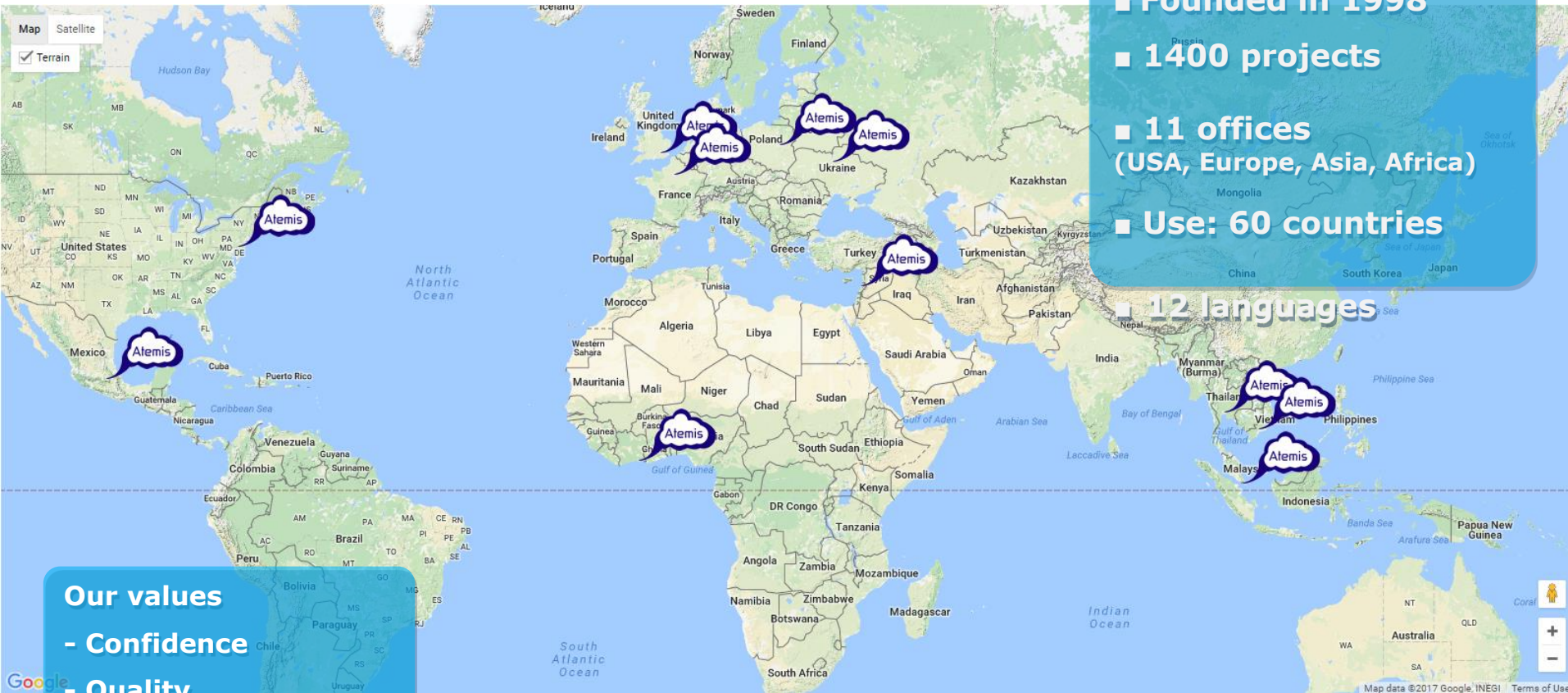
# **Business Management SaaS**

**Business Management in the Cloud | ERP 100% Cloud**

Contact us :  
Phone : 1 707 500 0071  
Email : [jnguyen@atemiscloud.com](mailto:jnguyen@atemiscloud.com)

# The company

International offices. Sales and Dev.



At 06/2019: Ukraine: 6, Vietnam: 10, Thailand: 1, Africa: 4, Mexico: 1, Poland: 1, France: 2, USA: 1, Singapore 1, Beirut:1 + 24 freelancers. 7 legal entities. 5 sales offices. Technical teams in Vietnam and West Ukraine.

# References

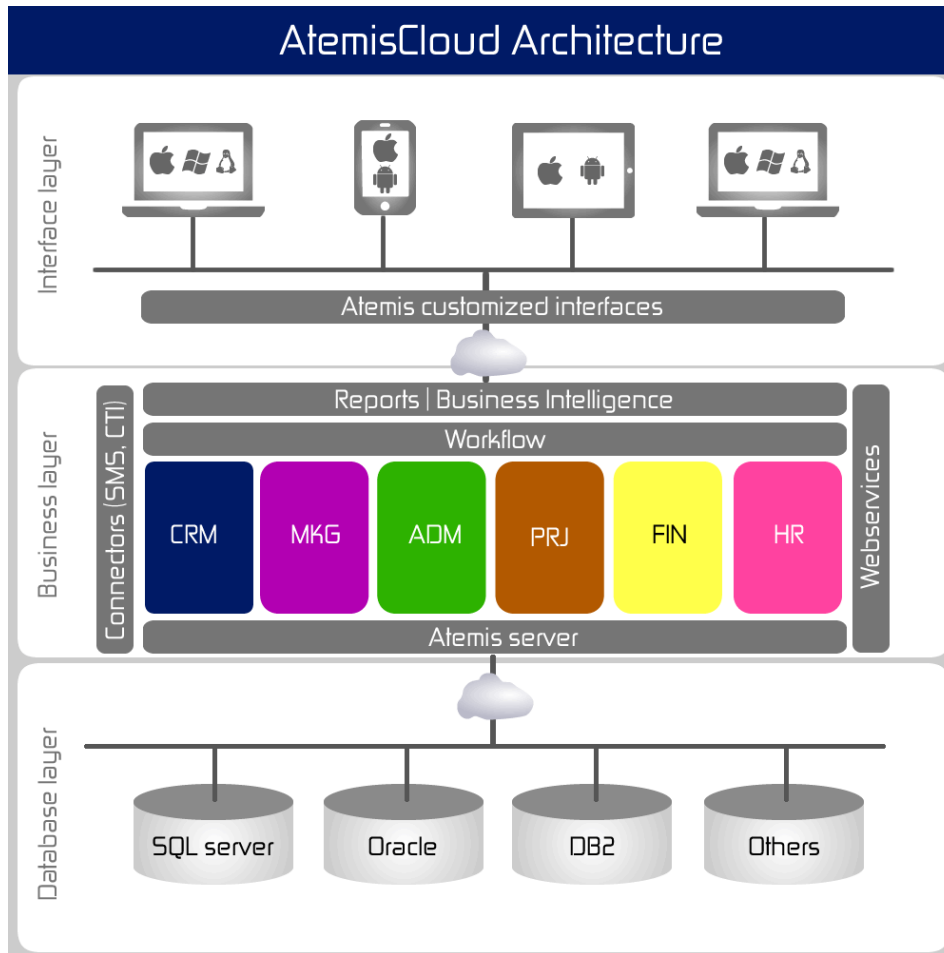
...and over 1400 other companies.



# AtemisCloud



## A proven robust architecture



- ✓ developed over 20 years
- ✓ 1million lines of code
- ✓ 180.000 hrs = 100 yrs/man
- ✓ 500+ features
- ✓ 280+ engineers





## Business Intelligence + Customized reports + Geoanalysis + AI



Customer self-service	Social networks integration			Financial control	
Call center scripting and questionnaires	Target segments			Partners extranet	
Call campaigns	Plans and forecasts			Debts collection	
Scoring	Facebook campaigns	Quality management		General ledger	Training
Territories	Products and services	Dashboard and KPI	Alerts	Payments and reminders	Appraisal
Salesforce mobile	Shop on line	Documents	Contractors extranet	Cash	Vacations
Calendar	Press relations	BPO and workflows	Schedule and finance	Expenses	Payroll
Orders and invoices	Promotion campaigns	Procedures	Gantt	Fix assets	Working hours
Quotations, offers and contracts	Events	e-learning	Tasks	e-procurement	Employees
Opportunities	Website and CMS	eMails and synchronization	Resources	Business Plan	Candidates
B2B, B2C management (XRM)	Emailing and tracking	Customized reports	Projects and schedules	Orders and invoices	Job offers

AtemisCloud server + customized components and bots

CRM Marketing Admin Projects Finance HR

# Why our customers choose us?

## ✓ For the full range of solution 100% cloud

- ✓ Equivalent to most ERP solutions (Hexagone)
- ✓ More innovative than others (Hatier, CCIFV)

## ✓ For the 100% customization

- ✓ Layout and extranet features (Terresens)
- ✓ Business processes and forms (Generali, Hatier)

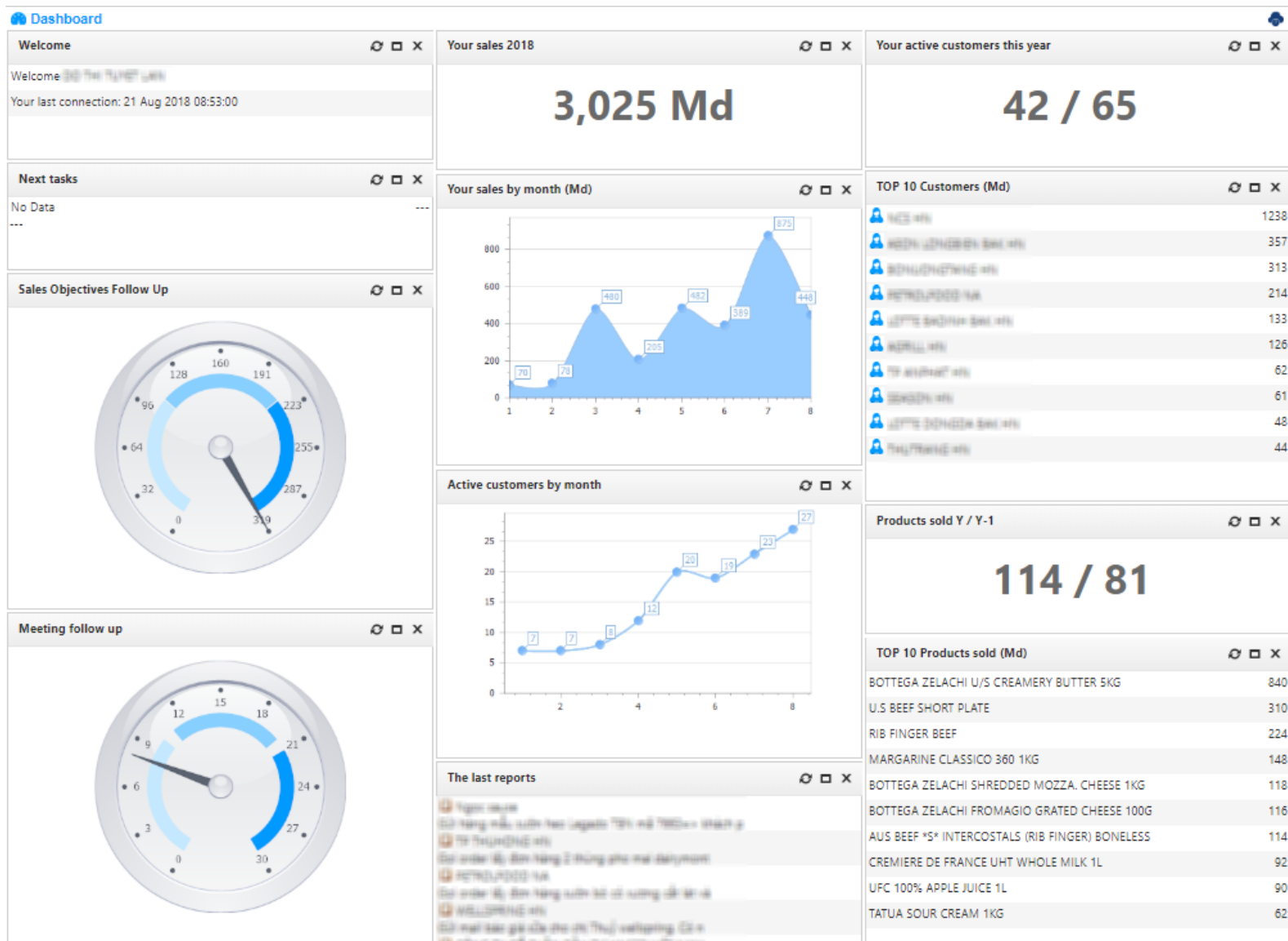
## ✓ For the quick integration time

- ✓ Smaller and international (KPMG, Geant Casino)
- ✓ On line work and processes (Renault)

## ✓ For the price


- ✓ Rental: Based on usage per month
- ✓ Value:
  - ✓ 6 times cheaper than SAP, SIEBEL (Hexagone, Renault, Bosch)
  - ✓ 3 times cheaper than Salesforce (4G secure, BottomLine,...)



# Dashboard and KPI



















# Search





**B. Barrier** 

apollo  

-  DashBoard
-  Messages
-  Calendar
-  CRM
-  Marketing
-  Events
-  Market
  -  Press
-  Web Site
  -  File Management
  -  Campaigns analysis
  -  Import Facebook lead
-  Emailing
  -  Send SMS
  -  Target Segments
- ▼  Schedules


### Search Results

Category 	Details 
Companies	Apollo Sp. z o.o.
Companies	Apollo-Rida Poland Sp. z o.o.
Companies	Efectis Group
Companies	Apollo Fire Detectors Limited
Contacts	Chris LOBO
Contacts	David MITZNER
Contacts	Donato DI GILIO
Contacts	Nicole STREET
Files	cv-tran bao ngoc.docx
Files	sales-nguyendao.docx
Files	android-doxuantien.doc
Files	apollo fire crm rfi v1.docx
Files	apollo fire detectors crm project_demo_preparation.docx
Projects	Side by Side Solutions Ltd - Apollo Fire Detectors CRM project





# Search (Telephone)





 **B. Barrier**


+44 (0)23 9249 2412


 Dashboard


 Messages


 Calendar


 CRM


 Marketing


►  **Events**


►  **Market**


 Press


►  **Web Site**


 File Management


 Campaigns analysis


 Import Facebook leac

►  **Emailing**

 Send SMS

 Target Segments

▼  **Schedules**

 **Search Results**

Category


Details

Companies	Apollo Fire Detectors Limited
Files	atemis_ru.pps
Files	atemis_presentation_2011_ru.pps
Files	atemis_en_general.pps
Files	jcl.txt
Files	hatier_errors.xls
Files	cc_crm_hatier.doc
Files	softfluent_devis.doc
Files	atemis_fairmont_2012.pps
Files	export_contacts_sugar_crm.csv
Files	which_markets_offer_the_most_potential_for_your_website.doc
Files	vertical_list1 (2).xls
Files	atemis_cloud_pme_acfau_2011.pps
Files	activities_ukr.xls
Files	guide_en_ligne_part1.doc
Files	guide_en_ligne_new_part1.doc



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# Search email


 **B. Barrier**


chris.lobo@apollo-fire





 Dashboard


 Messages


 Calendar


 CRM


 Marketing


 Administration


 Projects


 Finances


 Human Resources


 Settings


 Database

 Tools

 Business Process

 Customization

 Customized ta

 Customized bl

Search Results

Category

Details

Contacts	Chris LOBO
Files	crm_ceram_en.pps
Files	atemis_ru.pps
Files	atemis_presentation_2011_ru.pps
Files	atemis_en_telecom.pps
Files	atemis_en_insurance_2012.ppt
Files	atemis_en_general.pps
Files	atemis_en_chambers_2012.ppt
Files	atemis_en_banks_insurance_2012.pps
Files	atemis_2011.pps
Files	jcl.txt
Files	reponses_contrat.doc
Files	re direction consultation ouverte offratel - mise en place d'un progiciel de gestion intégré.htm
Files	atemis_en_softenger_2012.ppt
Files	hatier_errors.xls
Files	cc_crm_hatier.doc

# Companies list



## Customers list

Enter text to search...

23

Active Customers

288

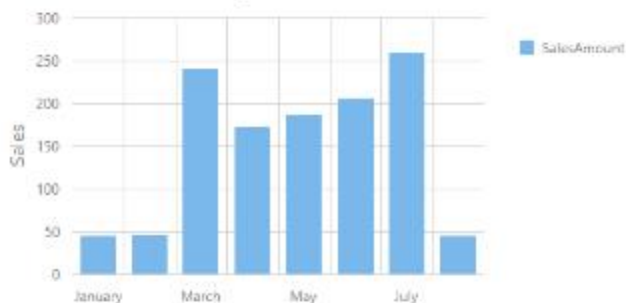
Month VND

2,865

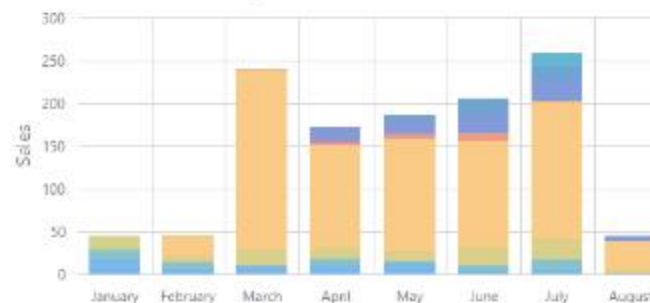
YTD VND

	Name	Address	City	Sector	Key	Monthly sales	Yearly sales	Products sold	Last Contact	
▶			TP Hà Nội	50. Food and bev...	Customer	65	296	2	8/7/2018	
▶			TP Hà Nội	43. Retail trade	Customer	48	320	6	8/1/2018	
▼			TP Hà Nội	50. Food and bev...	Customer	44	1,198	5	7/26/2018	

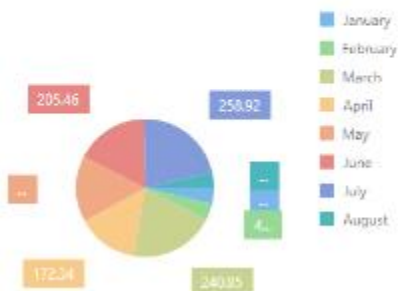
Sales By Month



Sales By Month & Product



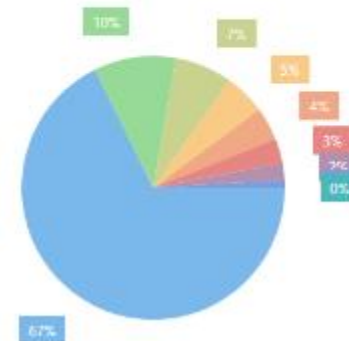
Order Amount B...



Products Quantity By Mon...



Top 10 Products



# Companies list (Tablet / mobile)



Dashboard

Companies

Contacts

Reports

Tasks

Calendar

Logout

+	No	Name	Type	Address	City	Country	Business	Activit... ↓	LastContacted
		Atemis	Partner	95 wilton Road	London	ENGLAND	55. Computer program...	492	19d
		4G Secure	Customer		Agde	FRANCE	14. Manufacture of leat...	147	17d
		24H Company	Competitor		HCMC	VIETNAM	66. Other professional, ...	80	19d
	34	ALC	Customer	38/40-A, T.Shevchenko	Miramar	AFGHANIST...	01. Crop and animal pr...	72	19d
		Total			PARIS	FRANCE	01. Crop and animal pr...	50	19d
		DEREVO & PROFILS		rue Barrier	LYON	FRANCE	43. Retail trade, except ...	44	19d
		FOURCHETTE		1 place du Roi	JAXTOU	FRANCE	41. Wholesale and retai...	41	19d
		ALD	Customer	45, avenue des Champs Elys...	PARIS	FRANCE	28. Manufacture of mot...	40	19d
		CARDIF		Piazza del colisseo	Rome	ITALY	86. Activities of extrater...	38	18d
		ANZ	Partner	42, Kreshchatik, 01001	Kyiv	UKRAINE	86. Activities of extrater...	36	18d
		CEVA SANTE ANIMALE		18/14, rue Khoiky, batimen...	Rome	ITALY	76. Human health activi...	35	19d
		AtemisCloud	Prospect	4 Nguyen Thi Minh Khai	HCMC	VIETNAM	55. Computer program...	34	18d
		Ever Fortune JSC		Pacific Place Unit 301, 83B L...	Hanoi	VIETNAM		33	19d
	-1	KPMG	Partner	10 Avenue des champs elys...	PARIS	FRANCE	62. Activities of head of...	26	18d
		Renault	Supplier	34 av. Champs Elysees	TOULOUSE	FRANCE	02. Forestry and logging	20	19d
		ONDUELLE		6, av.Chevtchenko apt. 26 0...	Rome	ITALY		20	19d
		Hoa Sen University		8 Nguyen Van Trang Street ...	HCMC	VIETNAM		20	19d
		Givi Vietnam		Plot 2B, Duc Hoa Ha Street,...	LONG AN	VIETNAM		20	18d
		AREVA T&D		7, rue Holoseevskaya 03039	Miramar	AFGHANIST...	87. Undifferentiated go...	20	19d
		PARIS ATTITUDE		35, rue Wagram	PARIS	FRANCE	60. Real estate activities	19	19d
		CHUBROT & PARTNERS		Suite 801 - Green Business	Hanoi	VIETNAM		18	19d
Count=1,456								Avg=1.42	

# Company details



B. Barrier

wiscombe

Dashboard

Messages

Calendar

CRM

Quick Add

My companies

My contacts

Full contacts list

Call Panel

Wall of Fame

Main customers

Opportunities

Sales management

Reports

Call Center

Templates

Projects / Country

Edit your details

Marketing

Administration

Projects

Finances

Human Resources

Settings

Side by Side Solutions Ltd

Details Info Notes Others Software

Acronym  
Manager B. Barrier  
Reg Num  
Address Coombegate Cottage, Ste Ive Cross  
Country UNITED-KINGDOM  
City CORNWALL  
www [sidexside.co.uk](http://sidexside.co.uk)

Side by Side Solutions Ltd  
SSector SS. Computer programming, cons...  
ZIP  
Tel -  
Facebook -  
Keys Partner

Contact

P Wiscombe

Details Private Notes Others History Relations

Name Paul Wiscombe  
Department Direction  
Address Coombegate, St Ive Cross  
Country UNITED-KINGDOM  
City CORNWALL  
E-mail [paul.wiscombe@sidexside.co.uk](mailto:paul.wiscombe@sidexside.co.uk)  
Tel 07747 846135  
Mobile  
LinkedIn [paul-wiscombe-9223933a](https://www.linkedin.com/in/paul-wiscombe-9223933a)  
Origin Atemis website (Mkg campaigns)

Position Director  
Region  
ZIP PL14 3LZ  
Keys

Reports Tasks Team Projects Invoices Files

#	Date	Notes	Employee	Contact
	5m 13d10h	Hi Jérôme The RFI responses from SFDC and Dynamics were reviewed by the MD yesterday and they have chosen not to progress any further with them. They didn't give any reasons but I think it was price as they were very expensive. They also reviewed they three shortlisted providers and they have chosen to progress with Gold-Vision. You were second choice and although G-V was overall slightly more expensive, it met their requirements much more closely. There are a few more hurdles for the G-V team to clear before a contract is signed but to be honest at this stage I'd be surprised if they were to fall over. AFD and I would very much like to thank you for your time and effort in responding to the RFI and participating in the selection process. For myself, I think you have a good product and I will be in touch again at some future date if another opportunity arises. Many thanks. Paul	J. Tchouanmou	P. Wiscombe
	5m 13d10h	Hi Paul, Thanks for the update, we appreciated working with you and hope it will work out in the futur. Best regards, Jérôme	J. Tchouanmou	P. Wiscombe
	5m 14d3h	Hi Paul, The analysis of the RFI of SF and Nav was on the 20th of march. What's the next step ? Best, Jérôme	J. Tchouanmou	P. Wiscombe
	5m 29d9h	Hi Benoit and Jérôme The meeting with the Sales & Marketing director was put off to this week and a meeting with the MD has also been arrange for 20th March the to discuss the teams findings and recommendations. So things are progressing albeit slowly. The not so good news is that the MD has questioned why the team chose not to send the RFI to several of the biggest names in the CRM marketplace, in particular Dynamics and Salesforce. He has requested that the RFI be sent to providers of these solutions or comparison. These have gone out and the aim is to have their responses back and analysed by the 20th March. Also, I've recently found the link below (ICO is the UK government body responsible for data protection) which might provide further help with interpreting GDPR here in the UK. Under GDPR AtemisCloud would be regarded as processor but it would be worth reading the controller section as you may see ways you could build features into AtemisCloud that would help controllers abide by the GDPR. <a href="https://ico.org.uk/for-organisations/resources-and-support/data-protection-self-assessment/getting-ready-for-the-gdpr/">https://ico.org.uk/for-organisations/resources-and-support/data-protection-self-assessment/getting-ready-for-the-gdpr/</a> Many thanks. Paul	J. Tchouanmou	P. Wiscombe
	5m 29d8h	Hi Paul, Thank you for the update. Do you think Salesforce and Dynamics might also present a demo as we did last month ? Best, Jérôme	J. Tchouanmou	P. Wiscombe
	5m 29d5h	Hi Jérôme It depends on their RFI response. If they come back with a very good fit and the cost isn't silly figures, then I guess it's a possibility. I will keep you updated. Regards. Paul	J. Tchouanmou	P. Wiscombe

Page 1 of 2 (66 items)



# Company details (Tablet / mobile)

[Dashboard](#)[Companies](#)[Contacts](#)[Reports](#)[Tasks](#)[Calendar](#)[Logout](#)

## Company



Name: AtemisCloud UK  
Address: 95 wilton Road  
City: London  
Manager: Mike Huynh  
Business ZIP: 88100  
Country: ENGLAND

## Contacts



LastName: Denysiuk  
FirstName: Roman  
Email: [rdenyiuk@atemisnet.com](mailto:rdenyiuk@atemisnet.com)  
Tel:  
Department:  
Position:  
City: Khmelnytskyi



LastName: Thanh  
FirstName: Tom  
Email: [asf@atm.com](mailto:asf@atm.com)  
Tel:  
Department:  
Position: Director  
City: Khmelnytskyi



LastName: Barrier  
FirstName: Benoit  
Email: [jnguyen@atemiscloud.com](mailto:jnguyen@atemiscloud.com)  
Tel: 3260659595  
Department:  
Position: Director  
City:



Page 7 of 12 (34 items)



## Activities

	Date	D.	Contact	Type	Employee	Project	Notes
	09/01/2019	19	Skulska Oksana	02.Call	Delestre Benoit	Car Exhibition	Presentation of our cutting edge new ...
	09/01/2019	19	Khoudzyk Victoria	02.Call	Delestre Benoit	Car Exhibition	Presentation of our cutting edge new ...
	09/01/2019	19	Petrenko Oleh	02.Call	Delestre Benoit	Car Exhibition	Presentation of our cutting edge new ...
	09/01/2019	19	Khoudzyk Victoria	02.Call	Delestre Benoit	Car Exhibition	Presentation of our cutting edge new ...
	09/01/2019	19	Tran Ha	02.Call	Delestre Benoit	Car Exhibition	Presentation of our cutting edge new ...

Count=492

# Contacts list (Tablet / mobile)



Dashboard

Companies

Contacts

Reports

Tasks

Calendar

Logout

#		Lastname	FirstName	Company	Position	Email	Tel	Department	Activities ↓
		HENDICK	Ewelin	ANZ	Director	HENDICK@test.atm	0644768900	Accounting	28
		Bridges	Anthony		Director	abridges@test.atm	9090446755	IT engineers	26
		AKHAT	Assiya		Manager	assiya.akhat@test.atm		Direction	24
		Abomo	Gerard		Marketing	Gr@gmail.com		Direction	23
		EWERATRT	Wim		COO	EWERATRT@test.atm		Accounting	23
		SAMPERS	Wim		Director	SAMPERS@test.atm		Direction	21
		Roux	Pascal	Renault	Director	Pc@gmail.com	987654321	Direction	20
		Jurnjack	Nicolas		Director	nicolas.bred@test.atm		Direction	19
		DUPONT	Alexander	BORIS	Director	a.dupont@test.atm		Direction	19
		LEGRAND	Aurélie		Director	aurelie.legrand@test.atm		Direction	19
		Aldana	Melissa	ALC	Manager	Ma@gmail.com	987654321	Sales	19
		BEAN	Mr		Director	Mb@gmail.com		Communication	19
		Desmarest	Thierry		Director	Desmarest@test.atm		Accounting	19
		Dyevre	Frederic	ATM	Director	Dyevre@test.atm	0972153768	Accounting	19
		Lopez	Marc		Director	Lopez@test.atm		Accounting	19
		Khoudzyk	Victoria		Finances	test.atm		Direction	18
		Скульска	Оксана		Director	test.atm		Accounting	18
		test	test		Director	test.atm		Accounting	18
Count=51									Avg=14.65

# Activities reports list (Tablet / mobile)



Dashboard

Companies

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Calendar

Sales Orders

Logout

	Date	D.	Company	Contact	Type	Employee	Project	Notes
	08/26/2019	25	MODJO REST	Pauline Astier M	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào rượu vang chi le. ...
	08/26/2019	25	LUBU	THUẬN Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào sp sữa Arla: hiện ...
	08/26/2019	25	HILLS BURGERIA	Mr Hai	03.Meeting	NGOC LAM TRAN	Sales Activities	Quán chủ yếu bán burg...
	08/26/2019	25	THAIHOA RESORT	KHANH Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách hàng chỉ mới ch...
	08/25/2019	26	KHANHAN	Tuệ Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào Bắp Bò: hiện khác...
	08/23/2019	28	VIVA RESORT	DUYỄN Ms	02.Call	NGOC LAM TRAN	Sales Activities	resort mini, chỉ lấy bột ...
	08/23/2019	28	PDS	Hiếu Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khảo sát lại giá thịt bắp...
	08/23/2019	28	HOANGTRIEU RESORT	Thảo Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào khách hàng cất lá...
	08/22/2019	29	GOA REST	Nagz Mr	02.Call	NGOC LAM TRAN	Sales Activities	KH không mua hàng
	08/22/2019	29	SANEDUNE BEACH	ÂN Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào lại sườn heo và g...
	08/21/2019	30	MATADOR REST	HÙNG Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách cần hàng Ripeye...
	08/21/2019	30	THE BEACH RESORT	Quỳnh M	03.Meeting	NGOC LAM TRAN	Sales Activities	KH ngưng hoạt động
	08/21/2019	30	TH GAITHAP	GÁI Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào khách hàng cất lá...
	08/20/2019	31	SAILING CLUB	Tiến mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách thông báo tháng...
	08/20/2019	31	MUINE BAY	An M	03.Meeting	NGOC LAM TRAN	Sales Activities	KH chỉ mới chào, chưa ...
	08/19/2019	32	PIZZA BELLE	In name	02.Call	NGOC LAM TRAN	Sales Activities	KH ngưng hoạt động
	08/19/2019	32	SONGVINH BAK	Vy Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào lại sữa tươi, vì giá...
	08/18/2019	33	...	...	...	...	...	...

Count=834

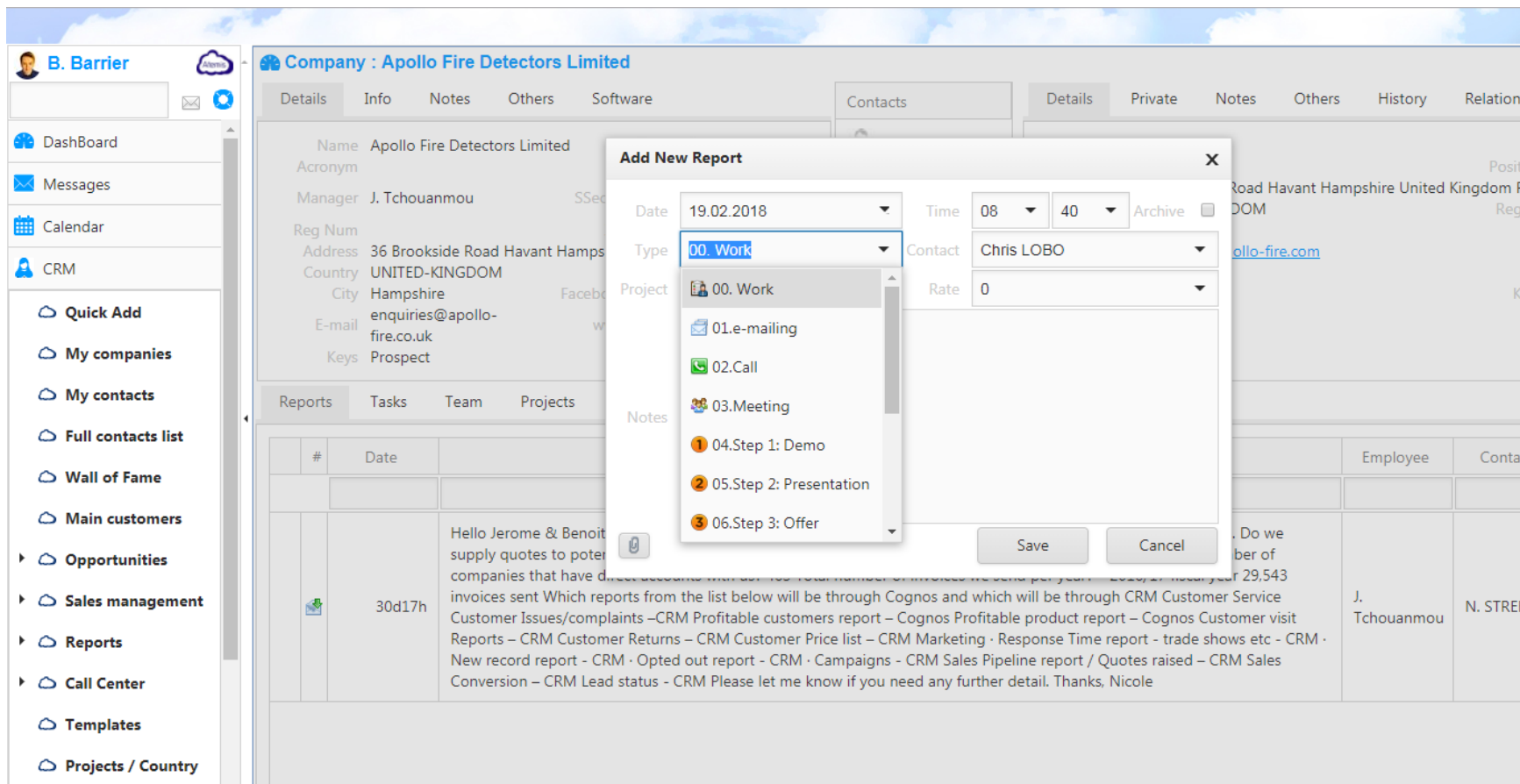


# Tasks list (Tablet / mobile)

[Dashboard](#)[Companies](#)[Contacts](#)[Reports](#)[Tasks](#)[Calendar](#)[Sales Orders](#)[Logout](#)

+	Company	Type	Start	End	Employee	Contact	Project	Details	
	MUONGTHANH...	03.Meeting	09/12/2019 15:00	09/12/2019 16:00	NGOC LAM ...	Loan Loan	Sales Activit...	: Chào sản phẩm	...
	MUIMART	03.Meeting	09/12/2019 11:00	09/12/2019 12:00	NGOC LAM ...	Tuyết Tuyết	Sales Activit...	: Chào sản phẩm	...
	OVENFOOD RES	03.Meeting	09/12/2019 09:00	09/12/2019 10:00	NGOC LAM ...	Hương Hương	Sales Activit...	: Chào sản phẩm	...
	NHATTAM BAK	03.Meeting	09/11/2019 14:00	09/11/2019 15:00	NGOC LAM ...	Tâm Tâm	Sales Activit...	: Chào sản phẩm	...
	HOANGNGOC R...	03.Meeting	09/11/2019 11:00	09/11/2019 12:00	NGOC LAM ...	Uyên Uyên	Sales Activit...	: Chào sản phẩm	...
	GOLDENPEAK PT	03.Meeting	09/11/2019 10:00	09/11/2019 11:00	NGOC LAM ...	Thiết Thiết	Sales Activit...	: Chào sản phẩm	...
	THIENTHANH	03.Meeting	09/06/2019 16:00	09/06/2019 17:00	NGOC LAM ...	Thanh Thanh	Sales Activit...	: chào dòng sp ODK	...
	MODJO REST	03.Meeting	09/06/2019 14:00	09/06/2019 15:00	NGOC LAM ...	Pauline Astier Pauline A...	Sales Activit...	: chào heo, bò	...
	CHAM VILLAS	03.Meeting	09/06/2019 10:00	09/06/2019 11:00	NGOC LAM ...	Sơn Sơn	Sales Activit...	: Chào bò, heo	...
	LOTUS PT	03.Meeting	09/05/2019 16:00	09/05/2019 17:00	NGOC LAM ...	Hiền Hiền	Sales Activit...	: Chào heo, bò, gà	...
	AMARYLLIS	03.Meeting	09/05/2019 14:00	09/05/2019 15:00	NGOC LAM ...	Hằng Hằng	Sales Activit...	: Chào sữa Arla, 76...	...
	SANEDUNE BEA...	03.Meeting	09/05/2019 10:00	09/05/2019 11:00	NGOC LAM ...	Ân Ân	Sales Activit...	: Chào lại 7362.7649	...
	VILLA DELSOL	03.Meeting	09/04/2019 16:00	09/04/2019 17:00	NGOC LAM ...	Trang Trang	Sales Activit...	: Chào lại 7362. 764...	...
	PANDANUS PT	03.Meeting	09/04/2019 14:00	09/04/2019 15:00	NGOC LAM ...	In In	Sales Activit...	: Chào bơ lạt, bắp b...	...
	COCOBEACH CA...	03.Meeting	09/04/2019 10:00	09/04/2019 11:00	NGOC LAM ...	Anh Lễ Anh Lễ	Sales Activit...	: Chào lại sản phẩm...	...
	CAMLINH BAK	03.Meeting	09/03/2019 16:00	09/03/2019 17:00	NGOC LAM ...	Cẩm Cẩm	Sales Activit...	: CHÀO LẠI SẢN PH...	...
	BLUE OCEAN	03.Meeting	09/03/2019 14:00	09/03/2019 15:00	NGOC LAM ...	Thanh Phương Thanh P...	Sales Activit...	: CHÀO SẢN PHẨM...	...
	MATADOR REST	03.Meeting	09/03/2019 10:00	09/03/2019 11:00	NGOC LAM ...	Thương Thương	Sales Activit...	: Chào 7362	...
Count=46									

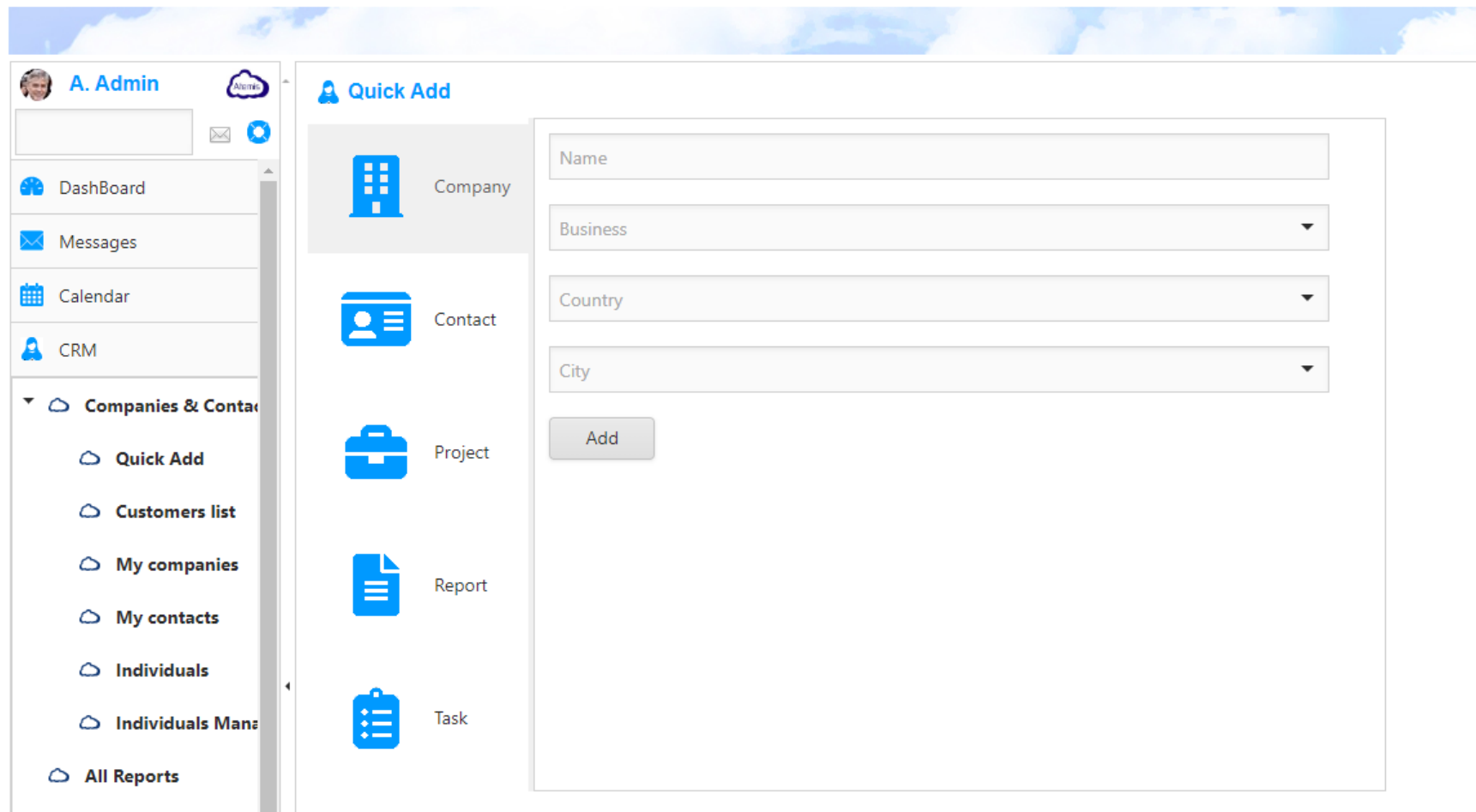
# Add a report



The screenshot displays the Atemis CRM interface. On the left is a sidebar with a user profile for B. Barrier and a navigation menu including Dashboard, Messages, Calendar, CRM, Quick Add, My companies, My contacts, Full contacts list, Wall of Fame, Main customers, Opportunities, Sales management, Reports, Call Center, Templates, and Projects / Country. The main area shows the profile of 'Company : Apollo Fire Detectors Limited' with tabs for Details, Info, Notes, Others, Software, Contacts, Private, Notes, Others, History, and Relation. The 'Details' tab is active, showing company information like Name, Acronym, Manager, Reg Num, Address, Country, City, E-mail, and Keys. A 'Reports' tab is also visible. Overlaid on this is the 'Add New Report' dialog box. This dialog has fields for Date (19.02.2018), Time (08:40), Archive (checkbox), Contact (Chris LOBO), and Rate (0). A dropdown menu for 'Type' is open, showing options: 00. Work, 01.e-mailing, 02.Call, 03.Meeting, 04.Step 1: Demo, 05.Step 2: Presentation, and 06.Step 3: Offer. The 'Save' and 'Cancel' buttons are at the bottom right of the dialog.



# Quick add

The screenshot shows the 'Quick Add' interface of the Atemis CRM. On the left is a sidebar with the user profile 'A. Admin' and navigation links: Dashboard, Messages, Calendar, CRM, and a 'Companies & Contact' section containing Quick Add, Customers list, My companies, My contacts, Individuals, Individuals Management, and All Reports. The main area is titled 'Quick Add' and features a list of entity types: Company, Contact, Project, Report, and Task. The 'Company' entity is selected, and its form is displayed on the right. This form includes input fields for Name, Business (a dropdown menu), Country (a dropdown menu), and City (a dropdown menu), followed by an 'Add' button.

**A. Admin**

- Dashboard
- Messages
- Calendar
- CRM
- Companies & Contact**
  - Quick Add
  - Customers list
  - My companies
  - My contacts
  - Individuals
  - Individuals Management
  - All Reports

**Quick Add**

- Company**
- Contact
- Project
- Report
- Task

**Company Form:**

- Name:
- Business:
- Country:
- City:
-

# Edit a company

B. Barrier

Dashboard

Messages

Calendar

CRM

Quick Add

My companies

My contacts

Full contacts list

Wall of Fame

Main customers

Opportunities

Sales management

Reports

Call Center

Templates

Projects / Country

Company : Apollo Fire Detectors Limited

Details

Info

Notes

Name

 Apollo Fire Detectors Limited

Acronym

Manager

 J. Tchouanmou

Reg Num

Address

 36 Brookside Road Havant Hampshire

Country

 UNITED-KINGDOM

City

 Hampshire

E-mail

 enquiries@apollo-fire.co.uk

Keys

 Prospect

Reports

Tasks

Team

Name

 Apollo Fire Detectors Limited

Acronym

Manager

 J. Tchouanmou

Reg Num

Address

 36 Brookside Road Havant Hampshire

Country

 UNITED-KINGDOM

City

 Hampshire

ZIP

 PO9 1JR

www

 www.apollo-fire.co.uk


E-mail

 enquiries@apollo-fire.co.uk

Tel

 +44 (0)23 9249 2412

Facebook



19. Manufacture of chemicals and chemical products

☒ Prospect
☐ Salespartner
☐ Shop
☐ Supplier
☐ Suspect
☐ Target

Save

Cancel

# Edit contacts

B. Barrier

wiscombe

DashBoard

Messages

Calendar

CRM

Quick Add

My companies

My contacts

Full contacts list

Wall of Fame

Main customers

Opportunities

Sales management

Reports

Call Center

Templates

Projects / Country

Company : Side by Side Solutions Ltd

Details

Info

Notes

Others

Software

Name

 Side by Side Solutions Ltd

Acronym

Manager

 B. Barrier

SSector

 55. Com program

Reg Num

Address

 Coombegate Cottage, Ste Ive Cross

Country

 UNITED-KINGDOM

City

 CORNWALL

E-mail

Keys

 Partner

Reports

Tasks

Team

Projects

Invoices

#	Date	
	20d23h	Hi Paul, Thank you for your reply if it is possible for you. Best, Jérôme
	20d23h	That's great, thanks Jérôme. Paul
	21d15h	Hi Jérôme Please find enclosed the AFD CRM demo brief for 19th Feb. There is quite a bit to get through and it will be up to you as to how you manage your 2 hours. I do suggest you move promptly through what should be more familiar parts of a CRM system or AFD, such as demo items 3,4,5,7,8 to show the more AFD specific demo items. Do you plan to use Skype again for the demo or something else? I'll be with AFD at their offices this time. Any questions/problems, let me know. Many thanks, Paul
		Hi Jérôme AFD have said your cost estimates are OK and they keep you on the shortlist with 2 other solutions. The next

Edit Contact

LastName

 Wiscombe

FirstName

 Paul

Title

Sex

☒ Male ☐ Female

Orig. type

 Mkg campaigns

Orig. name

 Atemis website

Address

 Coombegate, St Ive C

Country

 UNITED-KINGD

Region

 -----

City

 CORNWALL

Tel

 07747 846135

Mobile

LinkedIn

 paul-wiscombe-92239

Department

 Direction

Position

 Director

Address2

E-mail

 paul.wiscombe@sidexside.co.uk

ZIP

 PL14 3LZ

Language

 English

☐ Decision Maker
☐ France Vietnam Express
☐ Friendly (you)

Save

Cancel

History

Relations

Position

 Director

Region

ZIP

 PL14 3LZ

Keys

Employee

Contact

J. Tchouanmou

 P. Wiscombe

J. Tchouanmou

 P. Wiscombe

J. Tchouanmou

 P. Wiscombe

# Add an appointment



A. Admin

Dashboard

Messages

Calendar

Your team

Your calendar

Resources

Projects

CRM

Marketing

Administration

Projects

Finances

HR

Settings

Logout

## PhysicalResources Calendar

<

23.09.20

>

+

-

▼

DayWork WeekWeekMonthTimelineAgenda

Meeting room 1

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
September 22	23	24	25	26	27	28
	<div>10:00 AM - 1:00 PM Meeting Omega</div> <div>2:00 PM - 3:00 PM Call Beta</div>		<div>2:00 PM - 3:00 PM Preparation Gamma</div>	Meeting HK		
29	30	October 1	2	3	4	5
	<div>9:00 AM - 6:00 PM Tender Phi</div>	<div>8:00 AM - 12:00 PM Meeting Alpha</div>	Meeting Vienna			
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26

Delete

Edit

Close

# Add a task

C. Van

Go

Dashboard

Messages

Calendar

Team

Personal

Resources

CRM

Marketing

Administration

Projects

Finances

HR

Settings

Logout

Calendar

October, 2016

Created Start End Employee

17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

Employee / Hours

Employee	Hours
Cambonita Marya	
Dang Thuy	
Delestre Benoit	
Hoogstra Jan	
Kazakov Vitaliy	
Login Contact	
Maurois Andre	
Nguyen Thu Nguyet	
Ostalski Michal	
Phuong Nguyen	
Pogorzelska Grettel	
Spencer Mark	
Super Man	
Trung Than	
Van Cuong	

20:00 21:00 22:00

**Add New Task**

Employee

☒ M. Cambonita

☐ J. Carrasco

☐ T. Dang

Time

17.10.2016 14:00 17.10.2016 15:00

Project

IBM-VietNam (IBM-Partner)

Group

-----

Type

13. Task

Compl (%)

100 90 80 70 60 50 40 30 20 10 0

Description

Recall them

Details

Delete Save Cancel



# Messenger integration



The screenshot displays the Atemis web application interface. On the left is a sidebar menu with the user profile "B. Barrier" at the top. The menu items include "DashBoard", "Messages", "Emails", "Messages" (with a sub-item "FBMessenger" highlighted by a red rectangle), "Calendar", "CRM", "Marketing", "Administration", "Projects", "Finances", "Human Resources", "Settings", and "Logout". The main content area is titled "Messenger" and is divided into three sections. The "Sender" section on the left lists contacts: Lê Minh Binh, Tam Nguyen Hoang, Hà Thảo, Dang Nguyen Hai, Thảo Hà, Vivian Tran, Linh Anh, and Dung Tran. The "Message" section on the right shows a conversation with Lê Minh Binh. It includes a blue outgoing message about pricing and services, a timestamp "9/9/2019 4:08:29 AM", a blue outgoing message listing business management solutions, another timestamp "9/9/2019 4:09:08 AM", a blue outgoing message asking for more information, a timestamp "9/9/2019 4:09:57 AM", a grey incoming message asking for costs, a timestamp "9/9/2019 4:09:58 AM", and a final blue outgoing message repeating the list of solutions. At the bottom of the message section is a text input field labeled "Type a message...". A pagination bar at the bottom of the sender list shows "Page 1 of 4 (25 items)".



# Calls panel

**Calls Panel**

Contacts | Vietnam | Facebook | Hanoi

225  
Total companies

28  
Companies called

Company	%	Business	Nb	Last	↑	LastName	FirstName	Position	Last Contact
ACE Vietnam	2	38. Construction of buildings	22		0	NGUYEN HOANG	Giang	Director	3
Aces Gaming Hạ Long	6	55. Computer programmin...	20		0	Tel: <a href="tel:0979731989">0979731989</a> Email: <a href="mailto:hoanggiang731989@gmail.com">hoanggiang731989@gmail.com</a>  Fill in your report here			
ACV cosmeceutical	1	20. Manufacture of basic p...	5		0				
Agribank	3	57. Financial service activiti...	27		0				
An Sinh import export j...	3	57. Financial service activiti...	14		0				
Asia Infrastructure Inves...	2	38. Construction of buildings	22		0				
Atvin Elevator	2	38. Construction of buildings	25		0				
Avaland	3	60. Real estate activities	27		0				
Công ty phần mềm DIP ...	6	55. Computer programmin...	46		3				
Golden Gate Trade and ...	3	50. Food and beverage ser...	122		3				
Mango mobile Store	5	43. Retail trade, except of ...	33		3				
RSM Vietnam	2	61. Legal and accounting a...	77		3				
Tam Giac	0	75. Education	37		3				
Thuong mai & Dich vu ...	1	42. Wholesale trade, excep...	33		3				

Save

# Add a quotation

## Quotation List

Create	Client	Contact	Created on	Amount	Manager
<a href="#">Delete</a>					
<a href="#">Delete</a>					
<a href="#">Delete</a>					
<a href="#">Delete</a>					

Create Quotation

France Gourmet KIEV UKI

Dorges Edouard

05/06/2018

Project's definition

URL of the Portal (DNS)

New

N°

N°:

1

Product:

Licences SaaS Full 70

Description:

Licences SaaS Full 70

Qty:

10

Unit Price:

70

Total:

700

[Update](#)
[Cancel](#)

Total

Sum=

Discount

Tax(%)

☒ Display contact



# Print a quotation

## Quotation List

<a href="#">Create</a>	Client	Contact	Created on	Amount	Manager
<a href="#">Delete</a>					
<a href="#">Delete</a>					
<a href="#">Delete</a>					

View Quotation

QUOTATION N° 1393 - 04/2018

**ATEMISCLOUD VIETNAM LLC**  
4 Nguyen Thi Minh Khai  
D1 - HCMC  
VIETNAM

**Date :** 5/3/2018 1

**Client :**  
**NOI Pictures**  
25/158 Ngoc Ha street  
  
HANOI  
VIETNAM

**Project's Definition**  
CRM - MARKETING

**Scheduled delivery date :** 4/30/2018

**URL of the Portal (DNS) :** https://noi.atemisccloud.com

# Spreadsheet integrated



A. Admin

CRM

Marketing

Administration

Projects

Finances

Invoices

Expenditures

Expenses

Orders

Analysis

Fixed assets

Accounting

Books

Accounts

Records

Reports

CDKT

KQHD

LCTTGT

Products

HR

CDKT

File Home Insert Page Layout Formulas Data View

Calibri 11 A\* A\* B / Font Alignment Number Cells Editing

BẢNG CÂN ĐỐI KẾ TOÁN (Mẫu số B-01/DN)  
(Áp dụng cho doanh nghiệp đáp ứng giải định hoạt động liên tục)  
(Ban hành theo Thông tư số 200/2014/TT-BTC Ngày 22/12/2014 của Bộ Tài chính)  
Tại ngày 31 tháng 12 năm 2017

Người nộp thuế: Công ty TNHH Euromix Việt Nam  
Mã số thuế: 0314628282  
Tên đại lý thuế (nếu có):  
Mã số thuế:  
Đơn vị tính: Việt Nam Đồng  
☐ Hỗ trợ lấy dữ liệu từ năm trước

TÀI SẢN	ASSETS	Mã số	Thuyết minh	Số cuối năm	Số đầu năm
1		2	3	4	5
<b>A - TÀI SẢN NGẮN HẠN</b> (100 = 110 + 120 + 130 + 140 + 150)	<b>SHORTTERM ASSET</b>	<b>100</b>		0	0
<b>I. Tiền và các khoản tương đương tiền (110 = 111 + 112)</b>	<b>CASH AND CASH EQUIVALENT</b>	<b>110</b>		0	0
1. Tiền	CASH	111		0	0
2. Các khoản tương đương tiền	CASH EQUIVALENT	112		0	0
<b>II. Đầu tư tài chính ngắn hạn (120 = 121 + 122 + 123)</b>	<b>SHORTTERM INVESTMENT</b>	<b>120</b>		0	0
1. Chứng khoán kinh doanh	SECURITIES INVESTMENT	121		0	0
2. Dự phòng giảm giá chứng khoán kinh doanh (*)	PROVISION FOR SECURITIES DEVALUATION	122		0	0
3. Đầu tư nắm giữ đến ngày đáo hạn	SECURITIES UNTIL EXPIRY	123		0	0
<b>III. Các khoản phải thu ngắn hạn (131 + 132 + 133 + 134 + 135 + 136 + 137 + 139)</b>	<b>SHORTTERM RECEIVABLE</b>	<b>130</b>		0	0
1. Phải thu ngắn hạn của khách hàng	TRADE RECEIVABLE	131		0	0
2. Trả trước cho người bán ngắn hạn	PREPAYMENT TO SUPPLIER	132		0	0
3. Phải thu nội bộ ngắn hạn	INTER COMPANY RECEIVABLE	133		0	0
4. Phải thu theo tiến độ kế hoạch hợp đồng xây dựng		134		0	0
5. Phải thu về cho vay ngắn hạn		135		0	0
6. Phải thu ngắn hạn khác	OTHER RECEIVABLE	136		0	0
7. Dự phòng phải thu ngắn hạn khó đòi (*)	PROVISION FOR BAD DEBT	137		0	0
8. Tài sản thiếu chờ xử lý	SHORTAGE OF ASSETS AWAITING RESOLUTION	139		0	0
<b>IV. Hàng tồn kho (140 = 141 + 149)</b>	<b>INVENTORY</b>	<b>140</b>		0	0
1. Hàng tồn kho	INVENTORY	141		0	0

Excel files can be created, filled and read. The file can then populate the quotations



# Spreadsheet integrated



**B. Barrier**

**Campaigns analysis**

**Import Facebook lead**

**Emailing**

**Send SMS**

**Target Segments**

**Schedules**

**Traction**

**Exhibitions**

**Blogs**

**FB**

**Newsletters**

**Videos**

**Forums**

**Manager Planning**

**Google SEO**

**Administration**

File Home Insert Page Layout Formulas Data View

Calibri 11 A A B I U S Font Alignment Number Cells Editing

Exhibitions

Atemis

	CT	CU	CV	CW	CX	CY	CZ	DA	DB	
1	Exhibitions									
2										
3										
4										
5										
6	STAND (EUR)		INTERNET		EXHIBITORS		VISITORS		PRIX DE VOL PRIX D'HOTEL WEB SITE	
7	EXHIBITIONS	12sqm FURN	REG. FEE	CONNECT.	EXHIBITORS	VISITORS	PRIX DE VOL	PRIX D'HOTEL	WEB SITE	
8	ITECH	2436 Incl.	none	free wi-fi	300	8000			<a href="http://www.qatar-expo.co">http://www.qatar-expo.co</a>	
9	WORLD IT SHOW	3927				127000				
10	CEBIT Australia	5940 386			>550	30.843			<a href="http://www.cebit.com.au/get-inv">www.cebit.com.au/get-inv</a>	
11	INTEROP	8160 Incl.	24	free	350	140000			<a href="http://www.interop.jp/en/i">http://www.interop.jp/en/i</a>	
12	ENTERPRISE IT	0 Incl.	none	317	1500	40000			<a href="http://www.gato-enterpriseit.co">www.gato-enterpriseit.co</a>	
13	TUNISIA TELECOM								<a href="http://www.sogefoires.co">http://www.sogefoires.co</a>	
14	ERP-CRM-BI	7500 Incl.	550 fr.		200	7000			<a href="http://www.salons-solutio">http://www.salons-solutio</a>	
15	ASIA IT EXPO	1992 Incl.	none	50-85	100 - 150	20.000 - >30.000			<a href="http://www.asiaitex.com">www.asiaitex.com</a>	
16	IP EXPO	9220 Incl.	yes		300	>10.000			<a href="http://www.ipexpo.co.uk/">http://www.ipexpo.co.uk/</a>	
17	SMAU 2010								<a href="http://www.smau.it/milanc">http://www.smau.it/milanc</a>	
18	IT-PARTNERS	9372 furn. credit	400 fr.		180	15000			<a href="http://www.itpartners.fr/">http://www.itpartners.fr/</a>	
19	INWECOM	exist							<a href="http://www.restec.ru/caler">http://www.restec.ru/caler</a>	
20	EUROCIS								<a href="http://www.eurocis.com/c">http://www.eurocis.com/c</a>	
21	CEBIT				4157				<a href="http://www.cebit.de/home">http://www.cebit.de/home</a>	
22	CLOUD CONECT								<a href="http://www.cloudconnecte">http://www.cloudconnecte</a>	
23	Sol Intranet, travail collabor	ormations concernant cette manifestation				3.254			<a href="http://www.salon-intranet">http://www.salon-intranet</a>	
24	Unified communications								<a href="http://www.ucexpo.co.uk/">http://www.ucexpo.co.uk/</a>	
25	French Tech Tour		2500				864	environ 100 EUR	<a href="http://frenchtechtour.com">http://frenchtechtour.com</a>	

Feuil3

# Opportunities



B. Barrier
 

wiscombe

Dashboard
 Messages
 Calendar
 CRM

Quick Add

My companies

My contacts

Full contacts list

Call Panel

Wall of Fame

Main customers

Opportunities

Opportunities mo

My opportunities

Quotations

All forecast

Analysis

Opportunities ma

Opportunities Ma

Opportunities Tas

Sales management

Reports

Call Center

Templates

Opportunities manager

Drag a column header here to group by that column

Project name	Budget	Rate	Type	Step1	Step2	Step3	Last conta	Next task ↑	Deadline	City	Manager
	60,000	30	Public						07/01/2014	RENNES	Benoit Barrier
	30,000	30	Public						09/01/2014	LES 2 ALPES	Benoit Barrier
	80,000	30					2y 8m 22d13h			ASHGABAT	Benoit Barrier
	3,000	50								HCMC	Julie Nguyen
	3,000	40		2y 21d13h	1y 11m 23d13h		1m 12d13h			HCMC	Julie Nguyen
	1,000	30					14d13h			DONG NAI	Julie Nguyen
	840	30					1m 4d13h			HCMC	Nhu Tran Ngoc Khanh
	20,000	40								HCMC	Nhu Tran Ngoc Khanh
	720	40					1m 4d13h			DONG NAI	Nhu Tran Ngoc Khanh
	360	50					1m 6d13h			HANOI	Tam Dang
	1,200	50	Public				1y 29d13h			BANGKOK	Julie Nguyen
	1,936	30					1m 27d13h			HCMC	Leonard Lecoq
	100,000	30					7y 6d13h			SAINT MONT	Benoit Barrier
	300	60								WILMINGTON	Benoit Barrier
	256	7,078.103	35.74	24						71	12

# Emailing

← → ↻ ⓘ https://atc.atemiscloud.com/Index.aspx ☆ 👤 ⋮

**Mailing List**

Email Builder

Number

**Elements**

**Property**

**Save**

**Load**

**Typography**

PAGE HEADER

HEADING

PARAGRAPH

IMAGE LEFT TEXT

2 COLUMN TEXT

IMAGE RIGHT TEXT

UNORDERED LIST

ORDERED LIST

JUMBOTRON

FEATURES

SERVICE LIST

PRICE TABLE

Media

Layout

Button

Type :


Promotion

To see this message, click here

Hello \$In\_first\_name,

**We wish you an Happy Christmas and Happy New Year.**

For your celebrations and wines supply, we stay opened and available for this year's end.  
Pierre Desouche - 091 380 1842



ATC Team wishes you a  
*Merry Christmas*

Thumbnails

Language

ou Chúc

Happy

y Sales this

# Outlook synchro



**Connection parameters**

Identification

Intranet URL :

Login :

Password :

☒ Save my password

Cancel Previous Next >

**FW: Call with Apollo**

Nicole Street <nicole.street@apollo-fire.com>

Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

Sent: ven. 19/01/2018 22:21

To: bbarrier@atemiscloud.com; bbenoit@atemiscloud.com

Not sure if you got this Benoit as it bounced back?

**From:** Nicole Street  
**Sent:** 19 January 2018 15:16  
**To:** 'jtchouanmou@atemiscloud.com' <jtchouanmou@atemiscloud.com>; 'bbenoit@atemiscloud.com' <bbenoit@atemiscloud.com>  
**Cc:** 'Paul Wiscombe' <paul.wiscombe@sidexside.co.uk>; Chris Lobo <chris.lobo@apollo-fire.com>  
**Subject:** FW: Call with Apollo

Hello Jerome & Benoit,

Please see the answers below relating to the questions you had during our conference call.

1. Do we supply quotes to potential prospects? – No, only those that have direct accounts with us receive quotes
2. Total number of companies that have direct accounts with us? 463
3. Total number of invoices we send per year? – 2016/17 fiscal year 29,543 invoices sent
4. Which reports from the list below will be through



# Outlook synchro results

The screenshot shows the Microsoft Outlook interface. On the left is the navigation pane with folders like Inbox (255), Drafts (1), and Deleted Items (4459). The main pane displays a list of emails. A "Synchronization" dialog box is open in the center, showing progress bars for "Main" and "Current" sections, and a log of synchronization results. The log indicates that 1 item was added, 0 were updated, and 0 were deleted. On the right, the details of a selected email are shown, including the subject "FW: Call with Apollo" and a list of four questions related to the conference call.

**Synchronization**

Processing

Main :

Current :

Log printer

Synchronization's start  
1 added, 0 updated, 0 ignored, 0 deleted  
Synchronization's end

**FW: Call with Apollo**

Nicole Street <nicole.street@apollo-fire.com>

Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

Sent: ven. 19/01/2018 22:21  
To: bbarrier@atemiscloud.com; bbenoit@atemiscloud.com

Not sure if you got this Benoit as it bounced back?

**From:** Nicole Street  
**Sent:** 19 January 2018 15:16  
**To:** 'jtchouanmou@atemiscloud.com'; <jtchouanmou@atemiscloud.com>; 'bbenoit@atemiscloud.com' <bbenoit@atemiscloud.com>  
**Cc:** 'Paul Wiscombe' <paul.wiscombe@sidexside.co.uk>; Chris Lobo <chris.lobo@apollo-fire.com>  
**Subject:** FW: Call with Apollo

Hello Jerome & Benoit,

Please see the answers below relating to the questions you had during our conference call.

1. Do we supply quotes to potential prospects? – No, only those that have direct accounts with us receive quotes
2. Total number of companies that have direct accounts with us? 463
3. Total number of invoices we send per year? – 2016/17 fiscal year 29,543 invoices sent
4. Which reports from the list below will be through CRM?

# Outlook synchro results



**B. Barrier** | **Company : Apollo Fire Detectors Limited**

apollo | [Email Icon] [Settings Icon]

**Dashboard**  
Messages  
Calendar  
CRM

**Quick Add**  
**My companies**  
**My contacts**  
**Full contacts list**  
**Wall of Fame**  
**Main customers**  
**Opportunities**  
**Sales management**  
**Reports**  
**Call Center**  
**Templates**  
**Projects / Country**

**Company : Apollo Fire Detectors Limited**

**Details** Info Notes Others Software

Name: Apollo Fire Detectors Limited  
Acronym: apollo  
Manager: J. Tchouanmou  
SSector: 19. Manufacture of chemicals a...  
Reg Num: ZIP: PO9 1JR  
Address: 36 Brookside Road Havant Hampshire  
Country: UNITED-KINGDOM  
City: Hampshire  
E-mail: enquiries@apollo-fire.co.uk  
Tel: +44 (0)23 9249 2412  
Facebook: -  
www: [www.apollo-fire.co.uk](http://www.apollo-fire.co.uk)  
Keys: Prospect

**Contacts**

C LOBO  
N STREET

**Details** Private Notes Others History Relations

Name: Chris LOBO  
Department: 36 Brookside Road Havant Hampshire United Kingdom  
Address: PO9 1JR  
Country: UNITED-KINGDOM  
City:   
E-mail: [chris.lobo@apollo-fire.com](mailto:chris.lobo@apollo-fire.com)  
Tel:   
Mobile:   
LinkedIn:   
Position:   
Region:   
ZIP:   
Keys:

**Reports** Tasks Team Projects Invoices Files

#	Date	Notes	Employee	Contact
	30d10h	FW: Call with Apollo::Not sure if you got this Benoit as it bounced back?	B. Barrier	N. STREET
	30d17h	Hello Jerome & Benoit, Please see the answers below relating to the questions you had during our conference call. Do we supply quotes to potential prospects? – No, only those that have direct accounts with us receive quotes Total number of companies that have direct accounts with us? 463 Total number of invoices we send per year? – 2016/17 fiscal year 29,543 invoices sent Which reports from the list below will be through Cognos and which will be through CRM Customer Service Customer Issues/complaints –CRM Profitable customers report – Cognos Profitable product report – Cognos Customer visit Reports – CRM Customer Returns – CRM Customer Price list – CRM Marketing · Response Time report - trade shows etc - CRM · New record report - CRM · Opted out report - CRM · Campaigns - CRM Sales Pipeline report / Quotes raised – CRM Sales Conversion – CRM Lead status - CRM Please let me know if you need any further detail. Thanks, Nicole	J. Tchouanmou	N. STREET



# Documents by project



The screenshot displays the AtemisCloud web application interface. On the left is a vertical sidebar with a user profile for "B. Barrier" and a search bar containing "Apollo". Below these are navigation links: Dashboard, Messages, Calendar, CRM, Marketing, Administration, BPO (with sub-links for Documents, Procedures, Messages, and HelpDesk), Projects, Finances, Human Resources, Settings, and Logout. The main content area is titled "Search documents" and includes a "Filter" section with input fields for File Name, Content, Title, and Keywords, and dropdown menus for Category, Actions, and Department (set to "All"). A "Search" button is located below these fields. Below the search filters is a "Project" dropdown menu and a "Thumbnails" view selector. The document list area shows a tree view of folders on the left, with "Apollo Fire Detectors C..." selected. To the right of the tree, four document thumbnails are displayed: an Adobe PDF file named "(AFD Suppli...", a Microsoft Word file named "(Apollo\_Fire...", an Excel spreadsheet named "(Cost Estima...", and another Microsoft Word file named "(Preparation...". A "Filter by:" input field is located at the top right of the document list area.

# Documents search



B. Barrier

Apollo

DashBoard

Messages

Calendar

CRM

Marketing

Administration

BPO

Documents

Procedures

Messages

HelpDesk

Projects

Finances

Human Resources

Settings

Logout

Search documents

Filter

File Name

Content

Title

Keywords

Apollo

Category

Actions

Department

All

Search

Classic

#	File Name	Title	Summary	Author	Created	Modified	Size (KB)
	Apollo Fire Detectors CRM Project_Demo_preparation.docx	Preparation demo Apollo		J. Tchouanmou	2/9/2018	2/9/2018	18
	Apollo Fire CRM RFI 5 Yr Costs filled.xlsx	RFI cost 5 years		J. Tchouanmou	1/23/2018	1/23/2018	14
	Apollo Fire CRM RFI v1.docx	Apollo_Fire_RFI_Filled_up		J. Tchouanmou	1/3/2018	1/3/2018	71
	Apollo Fire CRM RFI 5 Yr Costs.xlsx	Cost Estimation Apollo Fire		J. Tchouanmou	12/12/2017	12/12/2017	14

# Sales management



**Sales Activities**

Mar 2018

Employee	Companies				Contacts		Reports						
	Managed	InTeam	Created	Updated	Created	Updated					1	2	3
	116	0	0	0	0	0	0	0	0	0	0	0	0
	1	1	0	0	0	0	0	0	0	0	0	0	0
	149	159	1	0	1	0	0	0	0	0	0	0	0
	157	0	0	0	0	0	0	0	0	0	0	0	0
	2	12291	0	0	0	0	0	0	0	0	0	0	0
	32	0	0	0	0	0	0	0	0	0	0	0	0
	113	0	0	0	0	0	0	0	0	0	0	0	0
	192	212	2	13	2	10	0	0	0	0	0	0	0
	323	0	0	0	0	0	0	0	0	0	0	0	0
	14	0	0	0	0	0	0	0	0	0	0	0	0
Count=46	Sum=6501		3	18	5	13	0	0	0	0	0	0	0

Page 1 of 5 (46 items) 1 2 3 4 5 Page size: 10

# Sales People Management



## Sales People Management

May 2018

Employee	📞			👥			📊			📈
	Calls	Obj	Var %	Meetings	Obj	Var %	Sales (Md)	Obj	Var %	
	0	0	0	0	0	0	397,712	0	0	0
	3	0	0	3	0	0	0	0	0	0
	104	214	48.6	27	124	21.77	11,819	6,850	172.54	122.28
	63	114	55.26	20	144	13.89	0	1,850	0	4.63
	29	360	8.06	8	220	3.64	11,701	4,270	274.03	183.9
	6	204	2.94	10	188	5.32	2,131	800	266.38	179.36
	5	154	3.25	13	80	16.25	9,409	1,700	553.47	374.4
	15	160	9.38	21	160	13.13	6,368	2,350	270.98	185.03
	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0
Sum=227		Sum=1206		Sum=108	Sum=916		Sum=1,322,484	Sum=30,020		Avg=8.01

Page 1 of 14 (131 items)

Page size: 10

# Relationship



## Relationships analysis

Drag a column header here to group by that column


Company	Country	City	Sector	Lastname	Firstname	Position	Language	Score	Last Opening				Opportunity	Project
		HCM												
TOTEM Consulting	VIETNAM	HCMC	62. Activities of he	Serene	David	Director	French	<div><div></div></div> 133	216	4	0	0	0	0
VIETJET AIR	VIETNAM	HCMC		DUCLOS	Joël	Marketing Manager	French	<div><div></div></div> 100	98	3	0	0	0	0
BOUYGUES BATIMENT INTERNATIONAL	VIETNAM	HCMC	38. Construction of	NGUYEN	Thi Hong Ngoc	Sales Manager	English	<div><div></div></div> 100	37	2	0	0	0	0
Consultant independent	VIETNAM	HCMC		NDONG	Mouhamed		English	<div><div></div></div> 100	37	2	0	0	0	0
AMARIS	VIETNAM	HCMC		BROURHANT	Olivier		French	<div><div></div></div> 100	98	2	0	0	0	0
Học viện công nghệ bưu chính viễn thông	VIETNAM	HCMC		In	n		Vietnamese	<div><div></div></div> 100	37	2	0	0	0	0
Học viện công nghệ bưu chính viễn thông	VIETNAM	HCMC	51. Publishing activ	Nguyễn	Hồng Sơn	Student	Vietnamese	<div><div></div></div> 100	37	3	0	0	0	0
IPS	VIETNAM	HCMC		GOALARD	Vincent	Director	French	<div><div></div></div> 100	98	2	0	0	0	0
ICT echip	VIETNAM	HCMC		Mr	Phúc	Journalist	Vietnamese	<div><div></div></div> 100	41	3	0	0	0	0
GROUPAMA VIETNAM	VIETNAM	HCMC	58. Insurance, reins	NGUYEN	Sang		Vietnamese	<div><div></div></div> 100	37	3	1	0	0	0
Count=1,918			Count=1,918			Avg=41.14			Sum=38443		Sum=2485		Sum=105	


Page 1 of 192 (1918 items)

[1](#)
[2](#)
[3](#)
[4](#)
[5](#)
[6](#)
[7](#)
...
[190](#)
[191](#)
[192](#)








Page size: 10

# List of emailings


**B. Barrier**


**Mailing List**

☐ Grid ☐ Thumbnails

Number	Date	Type	Name	Language
	Number : Date : Type :	NEW-415 8/21/2018 6:13:00 AM Newsletter	Name : Language : SFirstname. Improve your sales efficiency with a CRM connected to your Navision	English
	Number : Date : Type :	NEW-414 8/20/2018 11:32:00 AM Newsletter	Name : Language : SLastname. Cải thiện kinh doanh hiệu quả với CRM kết nối với Navision	Vietnamese
	Number : Date : Type :	FIN-413 8/6/2018 12:00:00 AM Finances	Name : Language : AtemisCloud: Your last quotation is ready	English
	Number : Date : Type :	EXT-412 6/29/2018 4:08:00 AM External	Name : Language : AtemisCloud - Diabetic in Vietnam	English
	Number : Date : Type :	NEW-411 6/27/2018 9:48:00 AM Newsletter	Name : Language : AtemisCloud - Giải pháp công bố sản phẩm	Vietnamese
	Number : Date : Type :	EXT-410 6/22/2018 5:04:00 AM External	Name : Language : AtemisCloud: Tiếp nối buổi gặp mặt tại VIETBUILD 2018	Vietnamese
	Number : Date : Type :	EXT-409 6/22/2018 5:04:00 AM External	Name : Language : AtemisCloud: Following our meeting on VIETBUILD 2018	Vietnamese

Dashboard

Messages

Calendar

CRM

Marketing

Our features

Events

Market

Press

Web Shop

Web Site

File Management

Campaigns analysis

Import Facebook lead

Emailing

List

Scheduling

Tracked Links

Reports

Analysis

Checks emailing n

Opening maps

Dashboard

Send SMS

# Emailing opening rates



Marketing

- Brands
- Events
- Promotions
- Web Shop
- Web Site
- File Management
- Campaigns analysis
- ▼ Emailing
  - List
  - Scheduling
  - Tracked Links
  - Reports
  - Analysis
  - Target Segments
- Administration

Newsletters

Opening rates | Contacts who opened | Clicks per day

2014

Date	Title	Sent	Received	Opened	%
14/06/2014	Members directory mobile App (IOS / Android)	82	82	75	91
29/04/2014	Ecopark	60	60	60	100
11/04/2014	Nouvelle version du Portail de Gestion	80	80	70	87
17/03/2014	Atemis   Stratégie Clients 2011 –Paris – Atemis présentera son nouveau Business Cloud	82	82	80	97



# Emailing contacts



CRM

Marketing

- Brands
- Events
- Promotions
- Web Shop
- Web Site
- File Management
- Campaigns analysis
- Emailing
  - List
  - Scheduling
  - Tracked Links
  - Reports
  - Analysis
  - Target Segments
- Administration

Newsletters

Opening rates | Contacts who opened | Clicks per day

Ecopark

Lastname	Firstname	Company	Website	Email	City
Aldana	Melissa	<a href="#">ALCONEDDDD</a>	<a href="#">www.alconatool.com</a>	mellisa@alcona.com	Eindhoven
Barrier	Benoit	<a href="#">ATEMIS BUSINESS CLOUD</a>	<a href="#">www.atemiscloud.com</a>	bbarrier@atemisnet.com	London
BEAN	Mac	<a href="#">CARDIE</a>		BEAN@atemiscloud.com	Ahmedabad
BEIRINCKX	Augustinus	<a href="#">ALTERNATIV</a>	<a href="#">www.atemiscloud.com</a>	BEIRINCKX@atemiscloud.com	Berlin
BOMHALS	Ben	<a href="#">EST OUEST SERVICES</a>		BOMHALS@atemiscloud.com	Rome
BORRET	Anna & Gert	<a href="#">CSDI</a>		BORRET@atemiscloud.com	Rome
CARPENTIER	Willy	<a href="#">ARJO WIGGINS</a>		CARPENTIER@atemiscloud.com	Milan
CIERPLIKOWSKI		<a href="#">CLU MED</a>		CIERPLIKOWSKI@atemiscloud.com	Rome
COLSON	Pierre	<a href="#">DISCOVER FRANCE TRAVEL COMPANY</a>		COLSON@atemiscloud.com	Rome
Dachniewski	Witold	<a href="#">OUYGUES ATIMENT INTERNATIONAL</a>		Dachniewski@atemiscloud.com	Rome
DE BAERE	Ronny	<a href="#">BUREAU VERITAS</a>		DE BAERE@atemiscloud.com	RENNES
DELBAR	Maurice	<a href="#">CARDIE</a>		DELBAR@atemiscloud.com	Ahmedabad

# Emailings' clicks



# Map opening

Newsletters Clicks

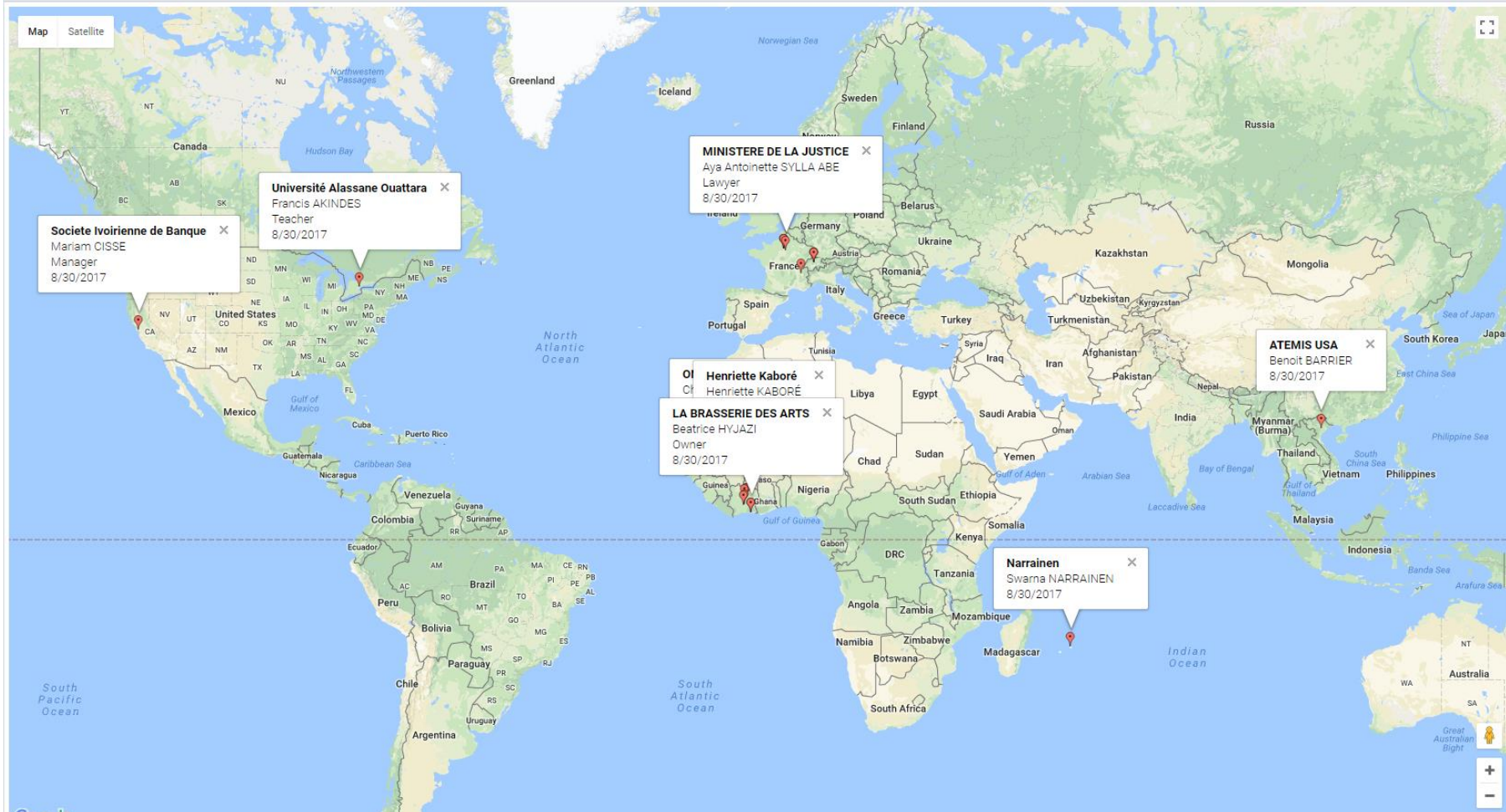
8/29/2017 | AtemisCloud prend soin de vc

Open

Sent: 1710

Openings: 589

34%

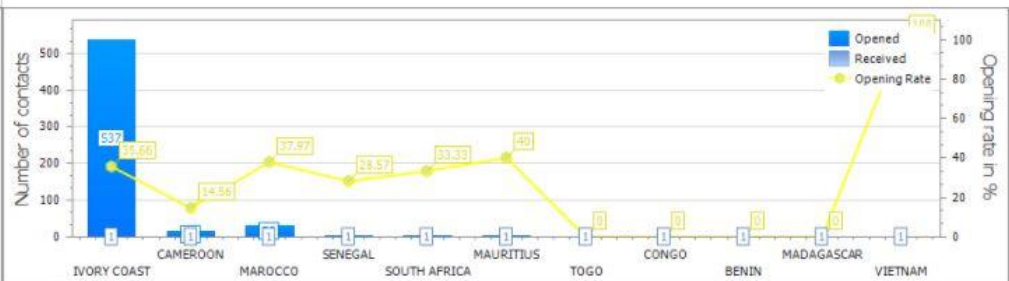


# Emailing dashboard

## Emailing campaigns dashboard

AtemisCloud prend soin de vous: Que le ciel vous garde avec vos données!

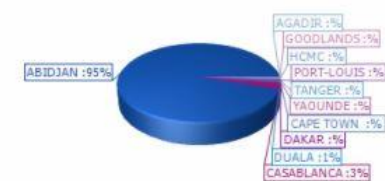
### Campaign KPI



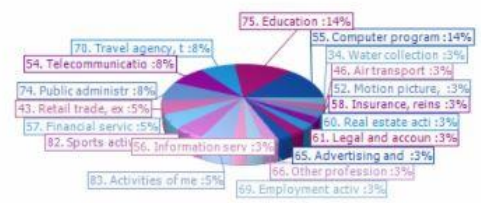
### Contacts by position



### Contacts by city



### Contacts by business



### Contacts by genre










# Products Management




**A. Admin**  **Products' List** 

**Ingredients**

- ▶ Bean
- ▶ Beef
- ▶ Bread and Pastry
- ▶ Butter
- ▶ Cheese
- ▶ Chicken
- ▶ French Fries
- ▶ Oil
- ▶ Lamb
- ▶ Steak
- ▶ Veal

Image	Name	Description	Type	Code	Price	Currenc	VAT	Stock	Volume	Supplier
<input type="checkbox"/>	Atisô ngâm Casa R. 2,6kg	CASA R. ARTICHOKE HEART 2,6KG								
<input type="checkbox"/>	Atisô ngâm dầu hạt hướng dương Casa R. 1.7kg	CASA R. ARTICHOKE SEGMENTS IN SUNFLOWER SEED OIL 1.7KG								
<input type="checkbox"/>	Aubrac đầu thân ngoại bò Pháp ~3kg	FRENCH AUBRAC BEEF RIBEYE SP 3KG UP								
<input type="checkbox"/>	Aubrac nạc mỏng bò Pháp ~3kg	FRENCH AUBRAC RUMP STEAK BEEF PAD 3KG UP								
<input type="checkbox"/>	Aubrac nạc mỏng bò Pháp ~3kg	FRENCH AUBRAC RUMP STEAK BEEF PAD 3KG UP								
<input type="checkbox"/>	Aubrac nạc mỏng bò Pháp ~3kg	FRENCH AUBRAC RUMP STEAK BEEF PAD 3KG UP								
<input type="checkbox"/>	Aubrac đầu thân ngoại bò Pháp ~6kg	FRENCH AUBRAC BEEF STRIPLOIN SP 6KG UP								
	Aubrac thân nội bò Pháp ~3kg	FRENCH AUBRAC BEEF FILLET SP 3KG UP								
<input type="checkbox"/>	Ba rọi bò Mỹ	U.S BEEF SHORT PLATE								
<input type="checkbox"/>	Ba rọi bò Mỹ	U.S BEEF SHORT PLATE								
<input type="checkbox"/>	Ba rọi bò Mỹ 1kg	U.S BEEF SHORT PLATE 1KG								
<input type="checkbox"/>	Bánh mì ngũ cốc 300g	KRAFTKORN FRUIT & NUT BREAD 300G								


**Edit Product** 

**Name** Aubrac thân nội bò Pháp ~3kg

**Type** Ingredients **End Date** 31.12.2020

**Description** FRENCH AUBRAC BEEF FILLET SP 3KG UP  
Product from FRANCE EU| Packing : 3X~3KG

**Details**

**Supplier** New Viet Dairy **Image**  **Upload**

**Brand** **Brand Line**

**Code** 7510FRFE **BarCode** 2315

**Price** 1.390.000.00 **VND** **Vat** 5

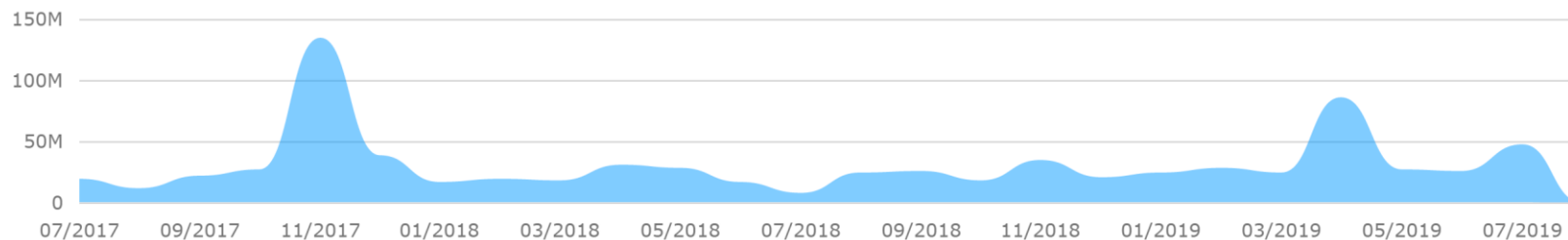
**Width** 1 **Height** 1

**Weight** 1.0 **Volume** 1

**Save** **Cancel**

# Invoices List

## List of invoices



No	Company	Date	Amount
	allian		
▶ 1/S/2019	ALLIANZ	07/26/2019	1,260,230
▶ 2/S/16	ALLIANZ	03/20/2019	794,600
▶ 1/S/16	ALLIANZ	07/26/2018	794,600
▶ 0015/F/2012	ALLIANZ	04/29/2018	794,600
▶ 3/S/16	ALLIANZ	01/05/2018	794,600
▶ 2/S/2018	ALLIANZ	10/21/2017	790,149
▶ 1/S/2018	ALLIANZ	07/23/2017	766,700
▶ 4/S/2018	ALLIANZ	07/28/2019	596,350
▶ 3/S/2018	ALLIANZ	03/25/2018	484,700
▶ 7/S/2018	ALLIANZ	02/05/2019	415,350
Count=21			Sum=8,555,702 Avg=407,414



# Orders / Invoices



<input type="text"/>	AREVA NP 32A, via Roma bureau 1 01004  ITALY
Date of issue : 18/06/2014	
Payment due by : 18/06/2014	

## Bill of order 0006/F/2014

Form description : Electrical cables

Product	Qty	Price	Discount	Vat	Total
iomega 31310 250MB	18	112.99	0.00	20.00	2 440.58
Monoblock Wave eeBox PC NE785H	20	120.00	0.00	0.00	2 400.00

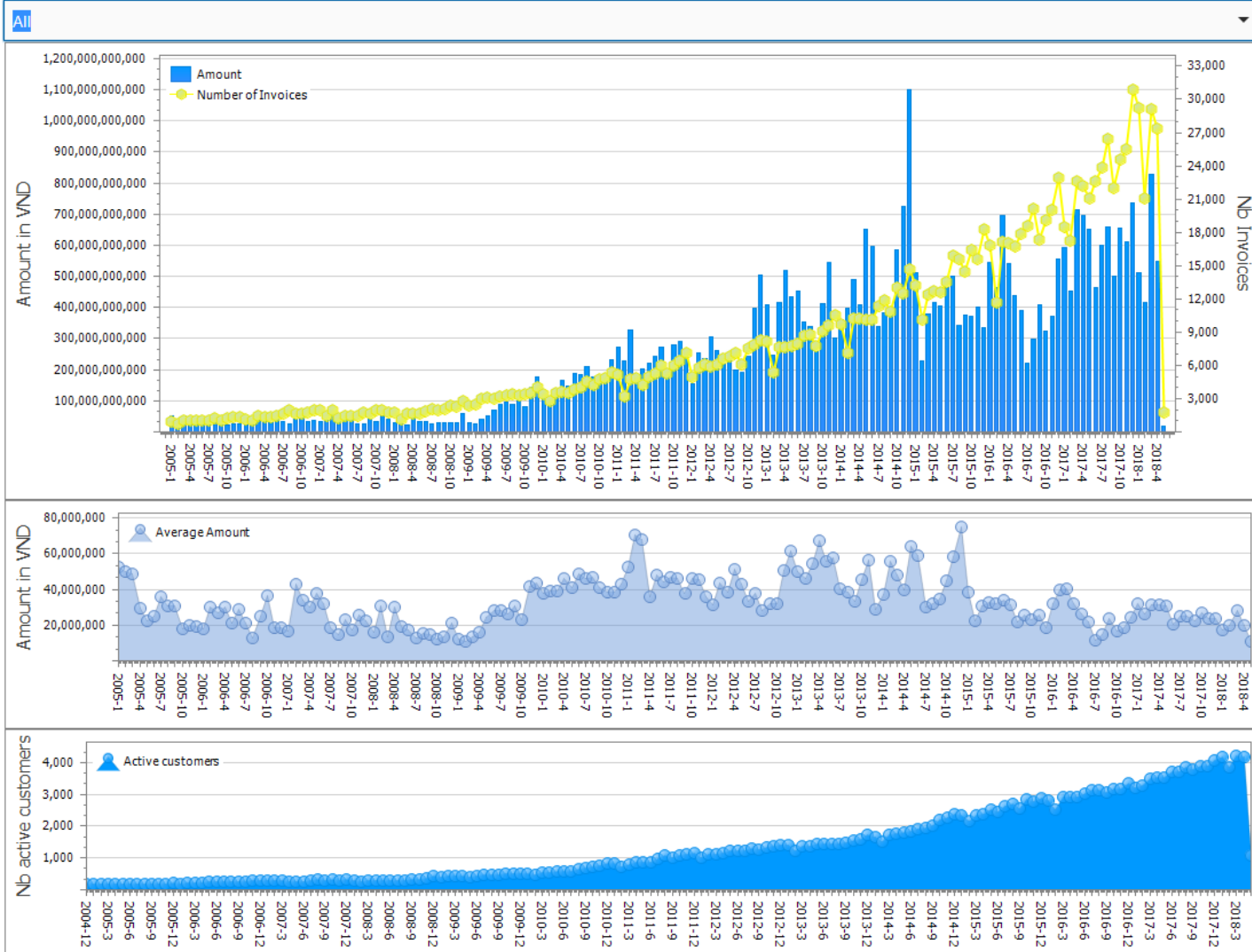
Base	Rate	Amount
2 033.82	20.00	406.76
2 400.00	0.00	0.00
4 433.82		406.76

Brut Total	Net total	Downpayment	Price Net to Pay
4 433.82	4 840.58	0.00	4 840.58 EUR

Date	Amount paid	Payment Type	Remain to pay
18/06/2014	2 000.00	Bank Transfer	2 840.58
Total	2 000.00	---	2 840.58

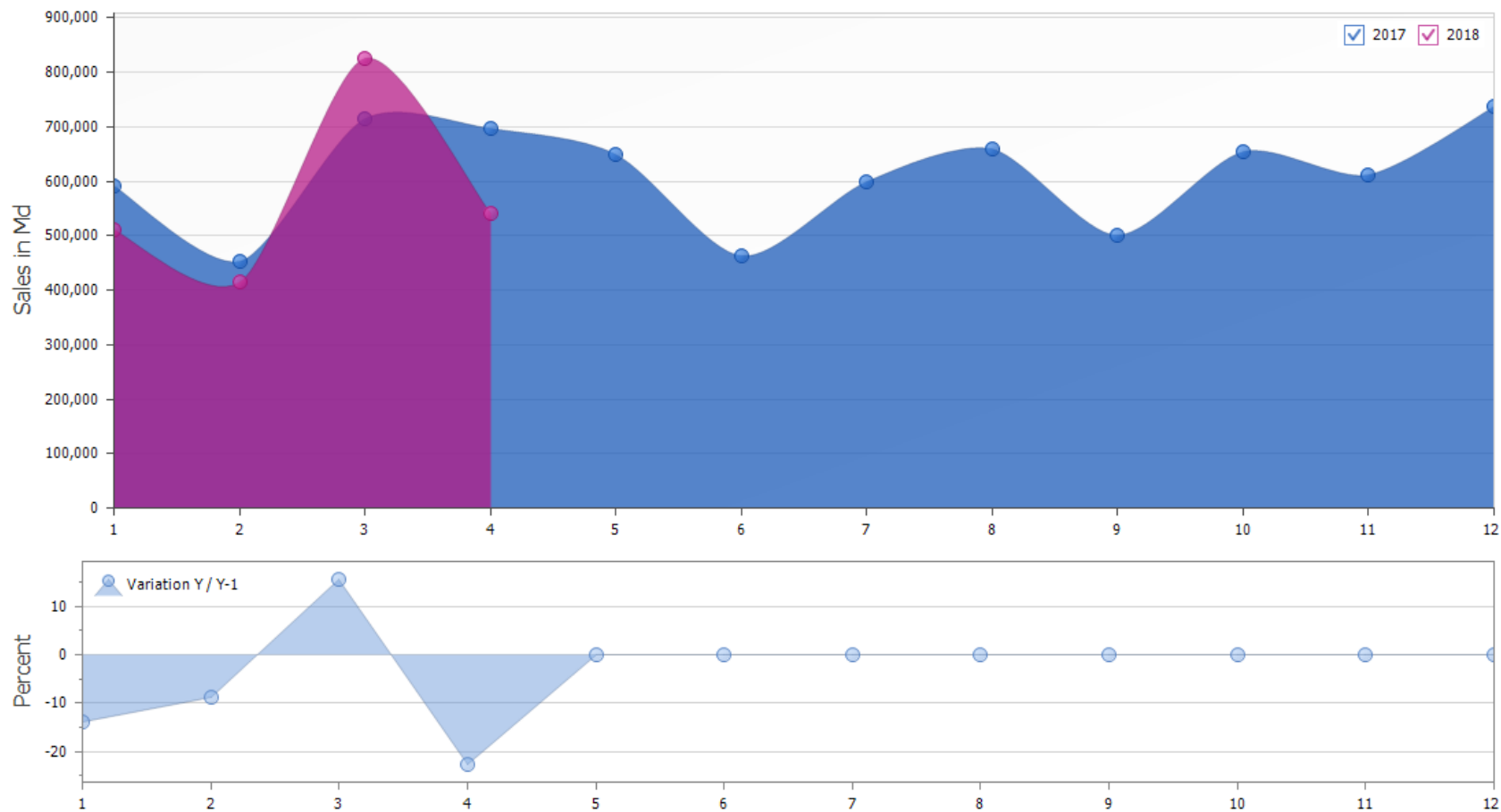
# Sales analysis

## Sales Analysis



# YtoY Analysis

## YtoY Sales Analysis



# Order dashboard



## Sales Dashboard

Eng | Viet

862,000

TODAY

990,000

YESTERDAY

5,939,500

LAST WEEK

16,052,500

THIS MONTH

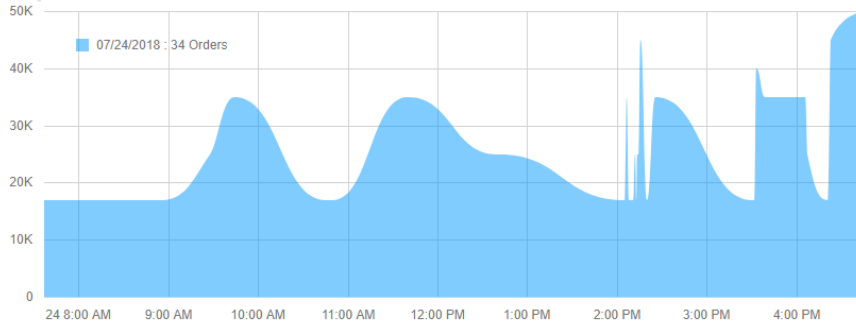
8,199,000

LAST MONTH

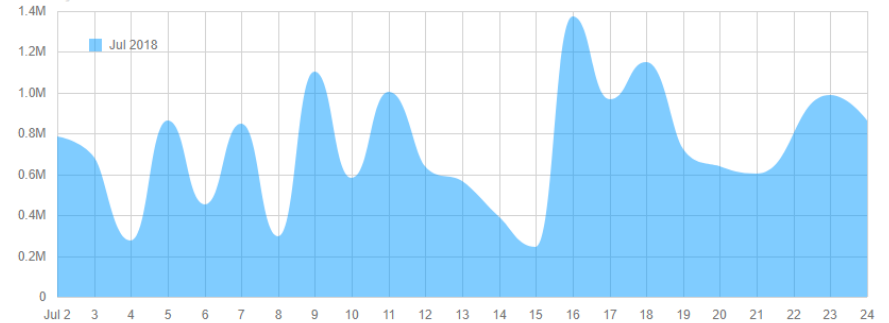
24,612,500

YTD

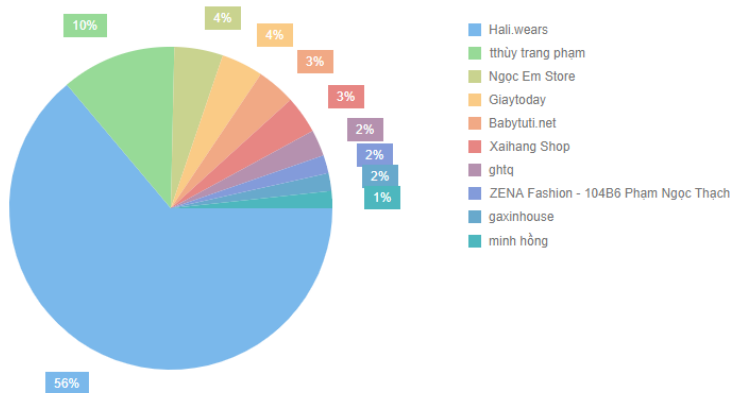
Daily Sales



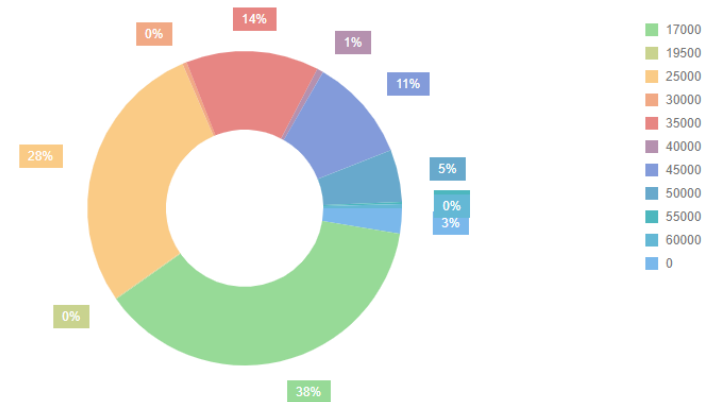
Monthly Sales



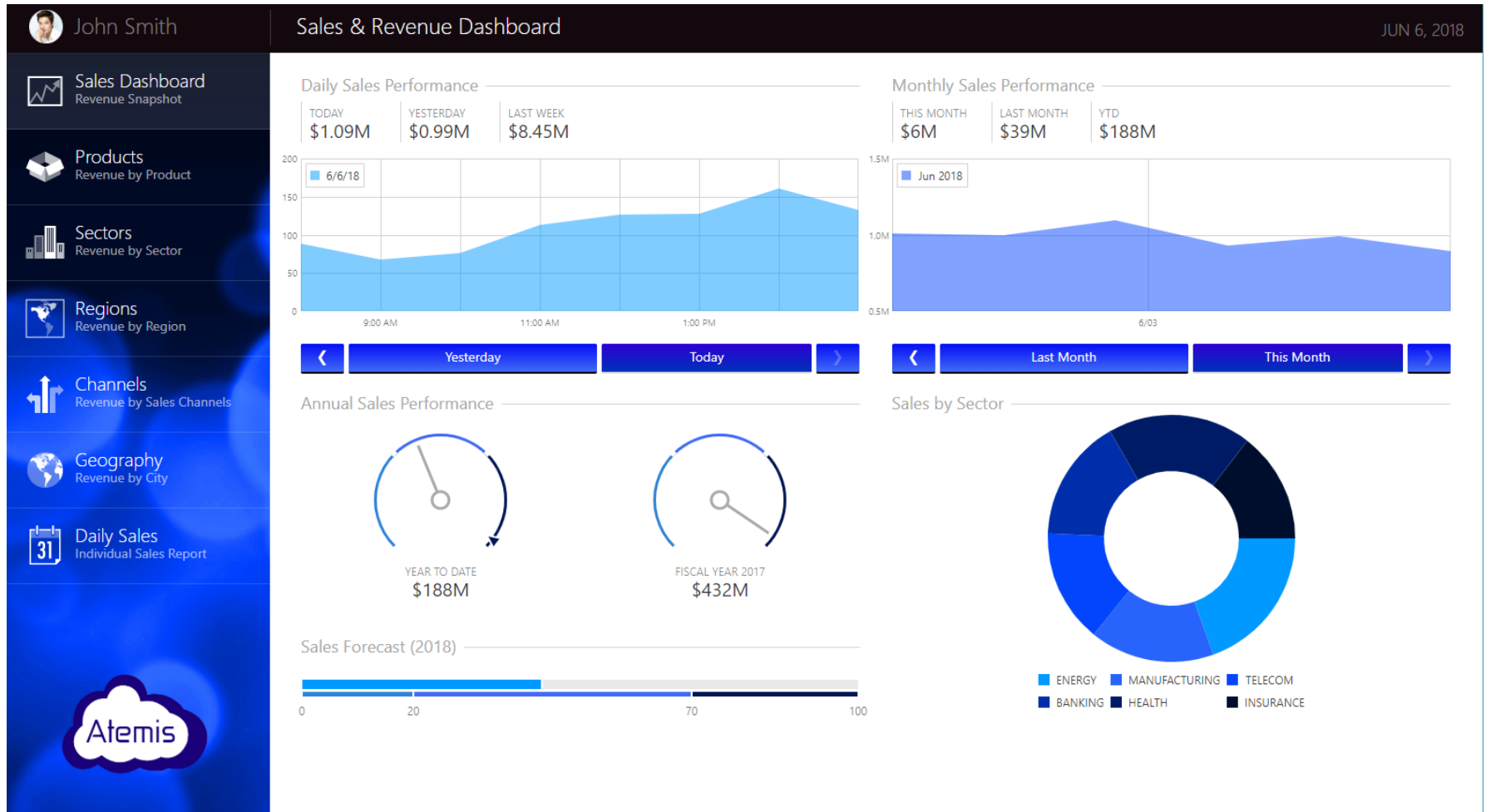
Top 10 customers



Split by sales amounts



# Sales dashboard



# Workflow management



**B. Barrier** Apollo

**Workflow entities actions**

**Workflow Entities**

- Acces\_Request
- Calendar
- Candidate reports
- Candidates
- Company (Portal)
- Connections (Intra & Extranets)
- Contacts (Portal)
- Documents (KM)
- Employees
- Free trial request (Web Site)
- Jobs (website)
- Questionnaires
- Report (Web Site)


**Workflow**


- 01. Task Created
- 02. Report Created
- 03. Reported hours
- 04. Task completed



Action	Type	Delay
Task completed	Alert	0





# Employees details


**B. Barrier**








 Dashboard


 Messages


 Calendar


 CRM

 Marketing


 Administration


 Projects

 Finances

 Human Resources

- Employees
- Appraisal
- Company structure
- Vacations
- Recruitment
- Reports
- Payroll

 Settings

 Logout

**Employee Details: Trang Nguyen**

Details

Additional

Analysis

Contracts

Activity

Projects


Files

Job Description

Skills

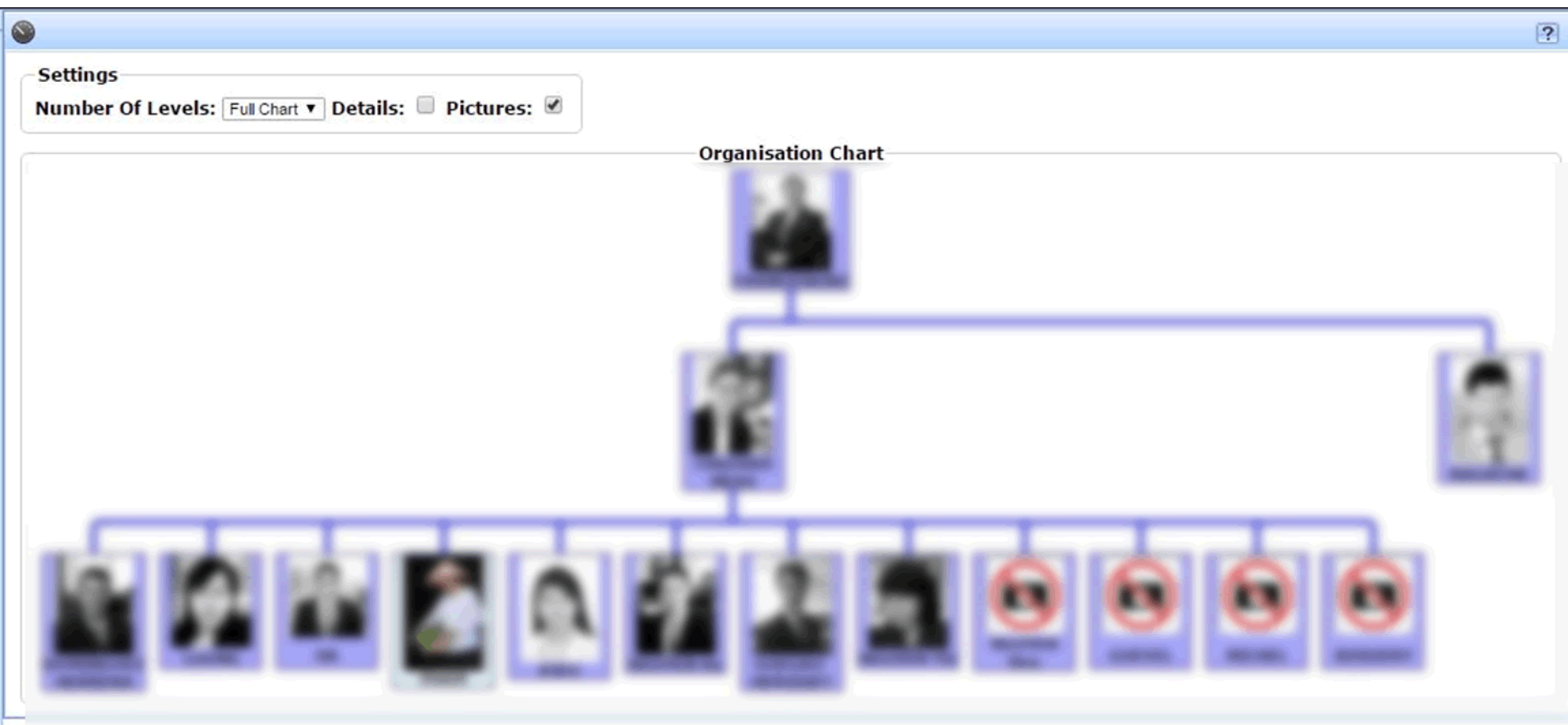
Reports

SurName	Name	Patronymic	Nguyen	Trang	Position	Assistant	...
	Department		Administration		Profile	Standart	
	Manager		Benoit Barrier		PIN		
	Address				ZIP		
	City		HCMC		Country	VIETNAM	
	Tel1				Tel2		
	E-mail		<a href="mailto:tnguyen@atemiscloud.com">tnguyen@atemiscloud.com</a>		E-mail		
	Language		English		BirthDate	11/9/1997	
	Salary				Hourly Rate		
	Contract Begin		4/9/2018		Contract End		
	Dismissed		<input type="checkbox"/>				



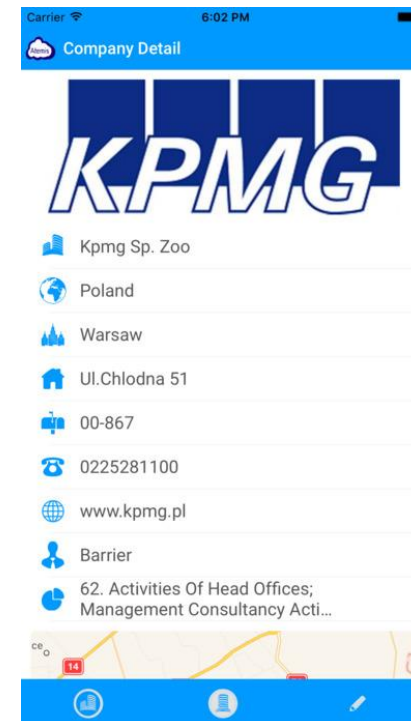
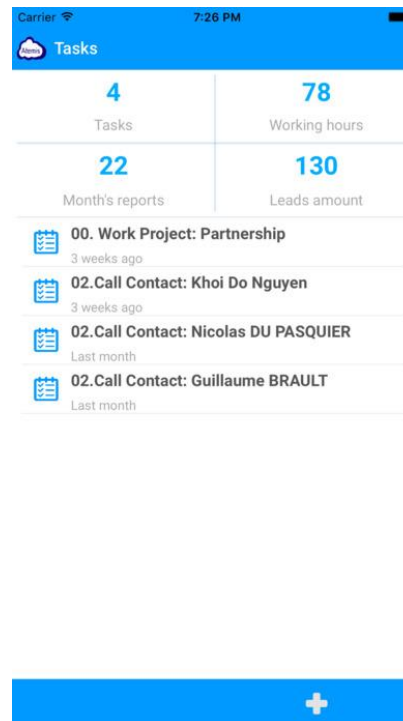
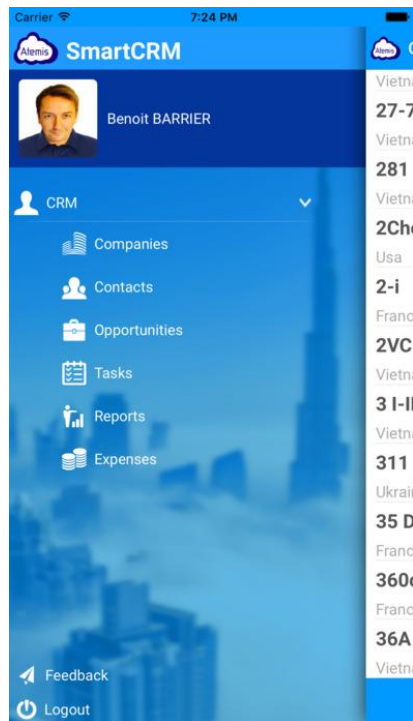
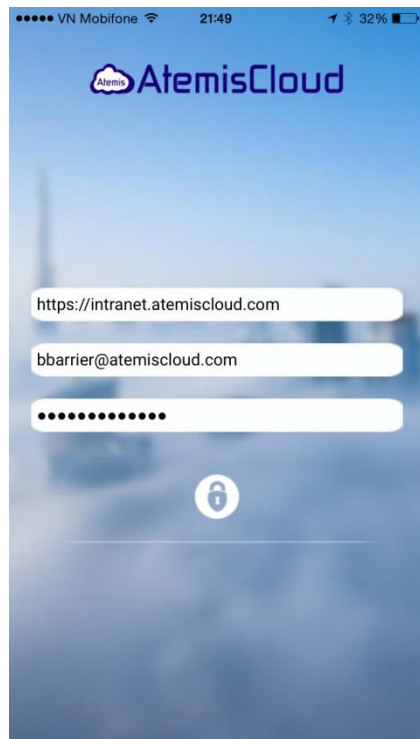


# Organization chart





# IOS version





# Mobile version

Carrier 6:02 PM

Edit Company

**KPMG**

Company name  
KPMG SP. ZOO

Sector  
62. ACTIVITIES OF HEAD OFFICES; MANAGEME...

Address  
ul.Chlodna 51

Zip code  
00-867

Country  
POLAND

City  
WARSAW

Phone number  
0225281100

Website  
www.kpmg.pl

Update

Carrier 6:03 PM

Report Detail

Total Vietnam - Total E&P

B.Barrier

09.Email received

Marketing Management

2016/12/01 - 07:00:00

RE: RDV semaine prochaine::Bonjour Stéphane,  
Des nouvelles de votre projet CRM?

Bonne journée. J  
Benoit.

From: Stephane PASTOR [mailto:stephane.pastor@total.com]  
Sent: Tuesday, October ...

MOBIFONE 20:15 44 %

Add Opportunity

Technologies  
Asp.net

Budget  
6000

Currency  
EUR

Begin date  
12/21/2016

End date  
01/20/2017

Add

MOBIFONE 20:17 43 %

Add Expense

58

EUR

TAXI

569847

12/21/2016 20:16:34

Airport -> Paris centre

Add



# Others information

## Get more about the AtemisCloud



### **Demonstration on line**

Login: [sales@Atemisccloud.com](mailto:sales@Atemisccloud.com) / [AT@atemisccloud.com](mailto:AT@atemisccloud.com)

Password: AtemisCloud2017

[Or directly from facebook](#)



### **Sales dashboard**

Get your own



### **AtemisCloud Channel & Blog**

We wish you a pleasant flight  
in the  
AtemisCloud



[jnguyen@atemisccloud.com](mailto:jnguyen@atemisccloud.com)  
[www.atemisccloud.com](http://www.atemisccloud.com)