



Atemis

A family of four (father, mother, and two children) standing with their arms raised in a gesture of joy or celebration against a blue sky background. The father is on the left, the mother on the right, and two children in the center. The scene is overlaid with a semi-transparent white box containing text.

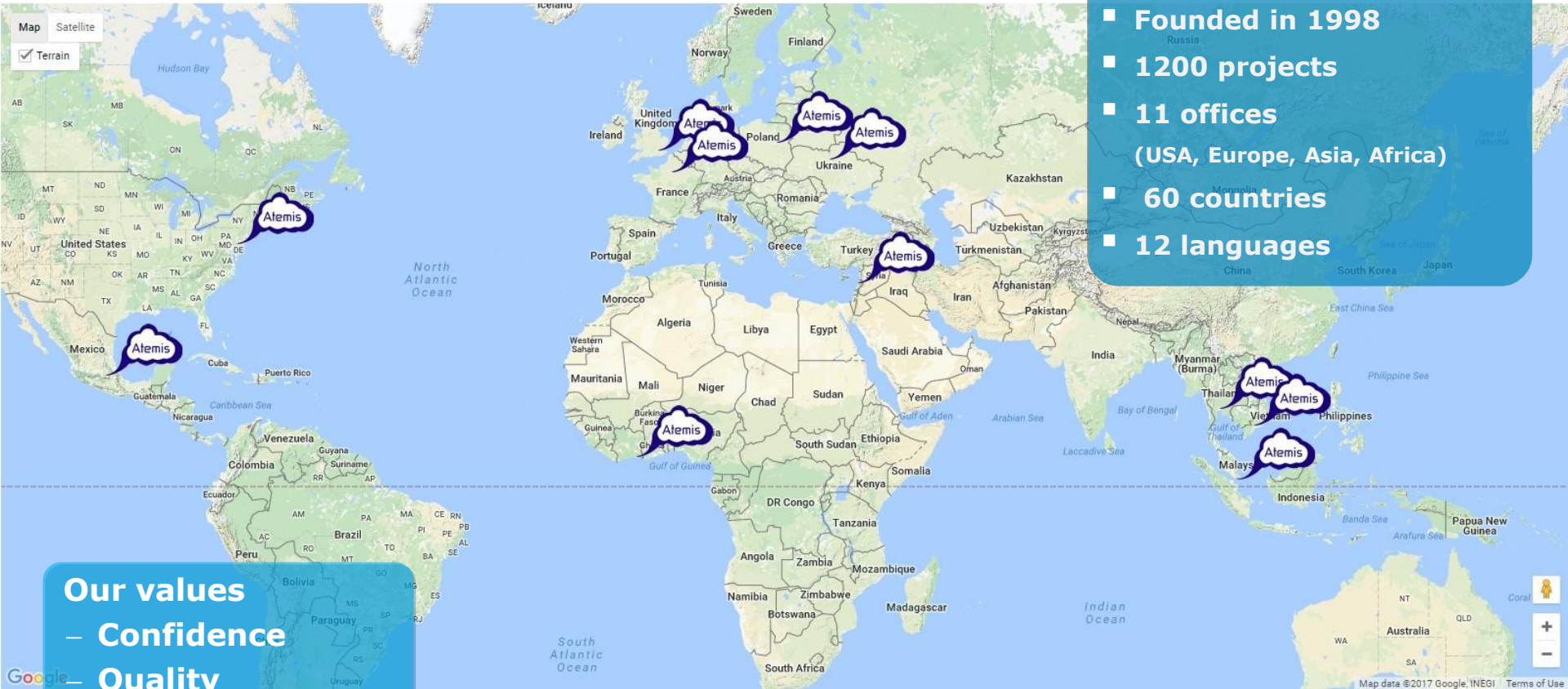
ATEMISCLOUD INSURANCE SOFTWARE

ERP solution for Insurance Company

The company



International offices. Sales and Dev.



At 06/2017: Ukraine: 6, Vietnam: 10, Thailand: 1, Africa: 4, Mexico: 1, Poland: 1, France: 2, USA: 1, Singapore 1, Beirut:1 + 24 freelancers. 7 legal entities. 5 sales offices. Technical teams in Vietnam and West Ukraine.

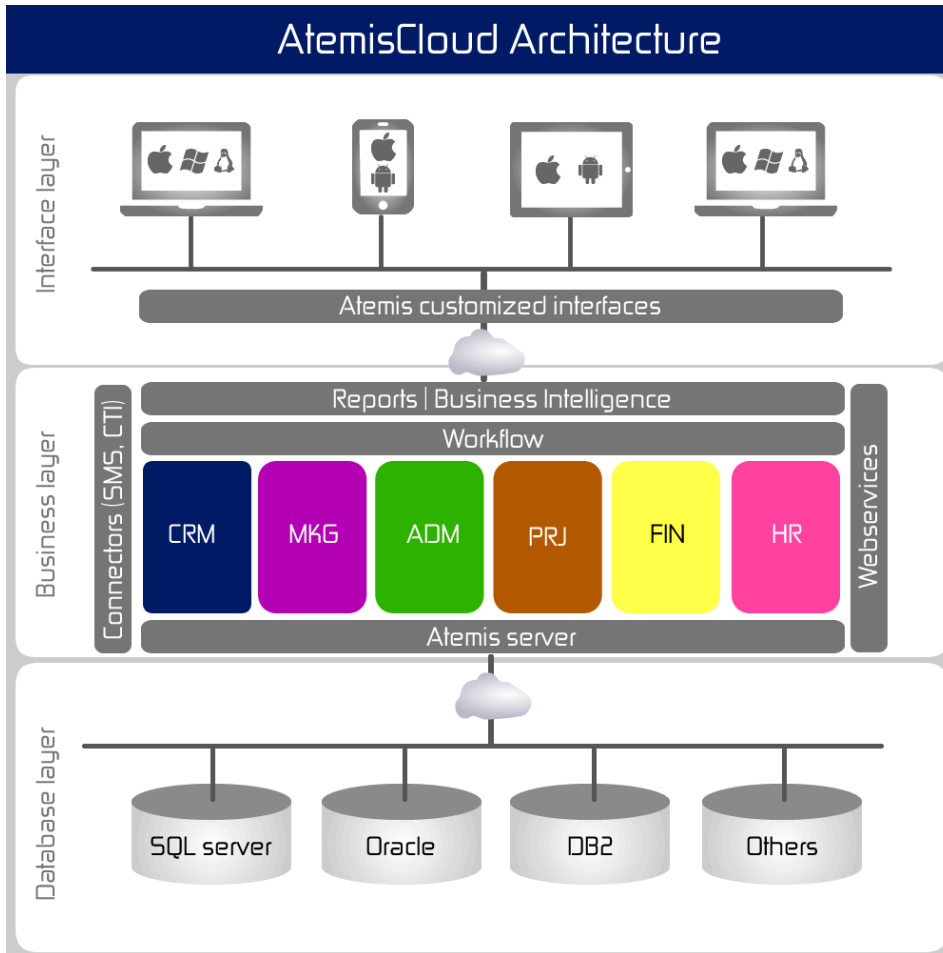
References



..and over 1100 other companies.

AtemisCloud

A proven robust architecture



- ✓ developed over 20 years
- ✓ 1 million lines of code
- ✓ 200.000 hrs = 100 yrs/man
- ✓ 450+ features
- ✓ 260+ engineers



Business Intelligence + Customized reports + Geoanalysis + AI



Customer self-service	Social networks integration			Financial control	
Call center scripting and questionnaires	Target segments			Partners extranet	
Call campaigns	Plans and forcecasts			Debts collection	
Scoring	Facebook campaigns	Quality management		General ledger	Training
Territories	Products and services	Dashboard and KPI	Alerts	Payments and reminders	Appraisal
Salesforce mobile	Shop on line	Documents	Contractors extranet	Cash	Vacations
Calendar	Press relations	BPO and workflows	Schedule and finance	Expenses	Payroll
Orders and invoices	Promotion campaigns	Procedures	Gantt	Fix assets	Working hours
Quotations, offers and contracts	Events	e-learning	Tasks	e-procurement	Employees
Opportunities	Website and CMS	eMails and synchronization	Resources	Business Plan	Candidates
B2B, B2C management (XRM)	Emailing and tracking	Customized reports	Projects and schedules	Orders and invoices	Job offers

AtemisCloud server + customized components and bots

- CRM
- Marketing
- Admin
- Projects
- Finance
- HR

BENEFITS FROM THE SOLUTION



*Full management process
all integrated with
improved efficiency*



*Secured customer database
& centralize access to
information*



*Comprehensive report and
analytics system*



Explore the solution



Document Management

- Contract
- Leaflet
- Policy Wordings
- Template creating
- Customer profiles
- Private and shared documents
- Version history
- Approval Workflows
- Document access rights
- Creating & Editing Documents Online



Customer relationship management

- Product Correlation
- Customer information
- Customer reports
- Services holding
- Customer documents
- Demand tracking activities
- Calling campaigns
- Sales efficiency
- KPI
- Performances report



Human Resource

- Employee information
- Working schedule
- Payroll
- Appraisal report
- Recruitment
- Training
- Salary & benefits
- Vacation & Holiday
- Contract
- Structure
- Salary/Tax Calculation



Access right

- Access from everywhere
- Access report
- Working session report
- Data updating approval
- Document access rights
- Data access request



E-Learning

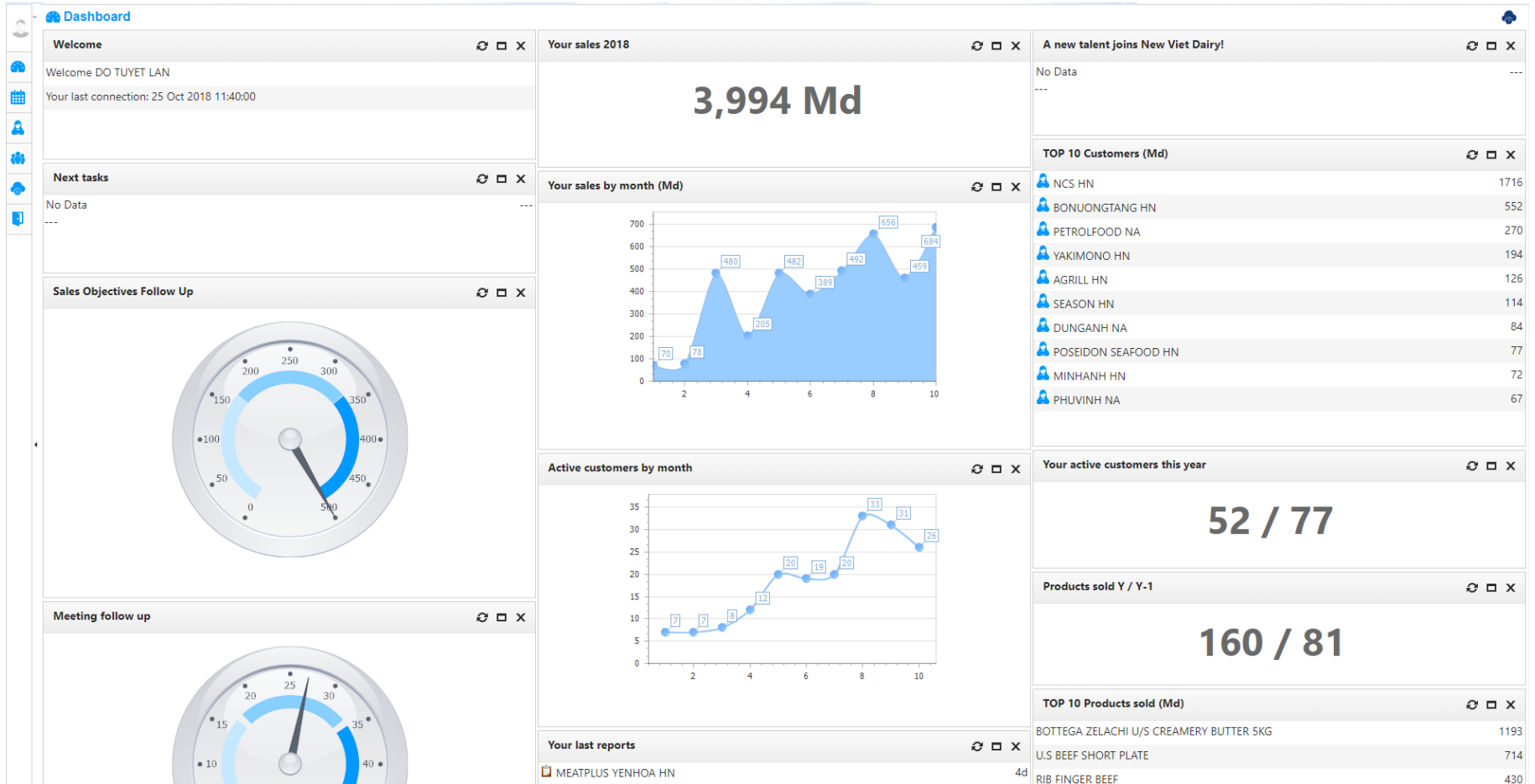
- Training documents
- Training course
- Tests
- Appraisal
- Certifications
- Homework
- Online coaching



Marketing

- Target segment
- Mass-customized marketing
- Event management
- Email marketing
- Marketing Plan
- Customer segmentation
- Marketing products
- Facebook Campaign

Dashboard



The logo for Atemis, featuring the word "Atemis" in a white, sans-serif font inside a dark blue cloud-like shape.

Atemis

A photograph of three business professionals (two men and one woman) sitting around a table, smiling and looking at documents. The man on the right is wearing a dark suit and tie, while the other two are in light blue shirts.

CRM features

Quick add customer/prospect



Quick Add

Create new Individual Add

Add individual details

LastName	Trà	FirstName	Nguyễn Thị Hương
Type	<input type="radio"/> Prescriber <input checked="" type="radio"/> Commercial		
Commercial	Binh Le Thi Thanh		
Orig. type	Mkg Campaign	Orig. name	Facebook
E-mail	huongtrant@gmail.com	Position	
Address	231 Đặng Văn Ngữ, Trưng	Sex	Female
Country	VIETNAM	Region	-----
City	Hanoi	ZIP	
Number			
Tel	0393173162		
Mobile	0393173162		
Fax			

Class

- vendor
- VIP

List of individuals



List of individual



List

X	Student Name	Sex	Phone	Email	Adress	Career	Number of class
	Nguyễn Văn Cường	Female	0369598745	cncla@gmail.cm	210 Tôn Đản	Student	3
	Nguyễn Thị Hoa	Female	0973153156	hoant@gmail.com	21 Đội Cấn	Student	3
	Nguyễn Thị Linh Chi	Female	036261545	lichi@gmail.com	230 Lê Lợi	Office Staff	2
	Hoàng Thiên Á	Female	0165154156	thiena@gmail.com	102/2 Sư Vạn Hạnh	Student	1
	Nguyễn Đình Thiện Hưng	Male	01697021782	hungnguyen@gmail.com	213 Trần Huy Liệu	Student	1
	Nguyễn Thị Linh	Female	036261545	lichi@gmail.com	230 Lê Lợi	Office Staff	1
	Hoàng Thu Thủy	Female	036261545	httt@gmail.com	254 Hoàng Hoa Thám	Office Staff	2
	Hoàng Thiên Thương	Female	036261545	lichi@gmail.com	354 Nguyễn Thị Minh Khai	Office Staff	2





Individual details

Individual : Trà



- Details
- Private
- Notes
- Elements
- Hobbies
- History
- Relations

Name	Nguyễn Thị Hương Trà	Age	-
Commercial	Admin Admin	Position	Director
Address	4 Nguyễn Thị Minh Khai, P.Đa Khao, Quận 3, TPHCM	Sex	Male
Country	VIETNAM	Region	-
City	HCMC	ZIP	
E-mail	huongtra2@gmail.com	Changed	A. Admin
Created	A. Admin	Date	-
Date	1/9/2019 1:21:09 AM	Tel	0397021783
Number	397021783	Mobile	0397021783
Keys	VIP	Fax	

- Service Holding
- Task
- Reports
- Team
- Invoice
- Files

Name	Subscribe Date	State	Unsubscribe Date
Savings Account	10/12/2018	Active	
Credit Card	10/10/2018	Inactive	10/12/2018
Car Loan	10/12/2017	Inactive	10/12/2018
Fixed Deposit	9/12/2018	In Progress	
Education Loan	7/12/2018	On Hold	

Name	Balance
Savings A/C	10,002,011
Current A/C	1,112,122
Term Deposit	2,122
Loan	21,213



Individual reports

Individual : Trà



Details Private Notes Elements Hobbies History Relations

Name	Nguyễn Thị Hương Trà	Age	-
Commercial	Admin Admin	Position	Director
Address	4 Nguyễn Thị Minh Khai, P.Đa Kao, Quận 3, TPHCM	Sex	Male
Country	VIETNAM	Region	-
City	HCMC	ZIP	-
E-mail	huongtra2@gmail.com	Changed	A. Admin
Created	A. Admin	Date	-
Date	1/9/2019 1:21:09 AM	Tel	0397021783
Number	397021783	Mobile	0397021783
Keys	VIP	Fax	-

Service Holding Task Reports Team Invoice Files

#	Date	Notes	Employee
	1m 8d18h	We have consulted him, he said he will think again and tell us later.	Admin
	1m 10d20h	Call back to ask him about Credit Life insurance pack, He said he like this service but he want to be consulted more about it. He want to have a meeting with consultants. He's free at Saturday Morning.	Admin
	1m 11d20h	CREDIT LIFE Insurance Brief.	Admin
	1m 13d2h	Call back him to introduce the new service. He asked for a email about this service.	Admin
	3m 3d21h	Call him to introduce the service, but he said he don't interested.	Admin

Invoice



Individual : Trà



Details Private Notes Elements Hobbies History Relations

Name	Nguyễn Thị Hương Trà	Age	-
Commercial	Admin Admin	Position	Director
Address	4 Nguyễn Thị Minh Khai, P.Đa Khao, Quận 3, TPHCM	Sex	Male
Country	VIETNAM	Region	-
City	HCMC	ZIP	-
E-mail	huongtra2@gmail.com	Changed	A. Admin
Created	A. Admin	Date	-
Date	1/9/2019 1:21:09 AM	Tel	0397021783
Number	397021783	Mobile	0397021783
Keys	VIP	Fax	-

Service Holding Task Reports Team **Invoices** Files


#	Number	Date	Due date	Amount	Description
	0003/F/2019	13.04.2019	13.04.2019	1 500 000.00	Pay Khang An Bao Gia for the second quarter
	0003/F/2019	07.01.2019	07.01.2019	1 500 000.00	Pay Khang An Bao Gia for first quarter

B2B contact details



Công Ty Phần Mềm Atemis

Details Info **Notes** Brands Qualif.



Short Name AtemisCloud  ...

Manager A. Admin SSector 55. Computer programming, cons...
 Reg Num 0123456789 ZIP 70000
 Address 4 Nguyễn Thị Minh Khai
 Country VIETNAM Tel -
 City HCMC Facebook -
 www Atemiscloud.com Keys Prospect, Shop

Contact ...
















B.Barrier
 H.Nguyen

Details Private Qualif. History Hobbies Relations

 Benoit Barrier ♂  ...

CEO Department Administration
 Address 4 Nguyễn Thị Minh Khai 12 Nguyễn Đình Chiểu
 Country VIETNAM Region
 City HCMC ZIP 70000
 E-mail bbarrier@atemiscloud.com
 Tel [+84901853400](tel:+84901853400)
 Mobile +84901853400 Keys Decision maker
 LinkedIn [bbarrier](https://www.linkedin.com/in/bbarrier)
 Origin 4G Secure (Business partner)

Activity Progression **Reports** Tasks Sales Projects Invoices Team Products Files

#	Date	Notes	Employee	Contact
	1m 8d18h	We have consulted him, he said he will think again and tell us later.	 Admin	 Benoit ...
	1m 10d20h	Call back to ask him about Credit Life insurance pack, He said he like this service but he want to be consulted more about it. He want to have a meeting with consultants. He's free at Saturday Morning.	 Admin	 Benoit ...
	1m 11d20h	CREDIT LIFE Insurance Brief.	 Admin	 Benoit ...
	1m 13d3h	Call back him to introduce the new service. He asked for a email about this service.	 Admin	 Benoit ...
	3m 3d22h	Call him to introduce the service, but he said he don't interested.	 Admin	 Benoit ...

Calls Panel



B. Le Thi | viet nam airline

- Reports
 - Sales Activities
 - Relationships
 - Sales People Management
 - YtoY sales analysis
 - Companies analysis
 - Companies analysis
 - Sales report for target
- Call Center
 - Fill In
 - Reports
 - Statistics
 - Builder
 - Call Panel
- Marketing
- HR
- Logout

Calls Panel

Contacts | Hanoi

6 Total companies

4 Companies called

Company	LastName	FirstName	Position	LastContact
ATEMIS Business	Le	Minh	Manager	10/3/2018
Hill Risk Consulting	Morrison	Alex	Manager	10/3/2018
Hot Bikini	Rowley	Mark	CEO	10/3/2018
QK				
Vietcombank				
Vietnam Airlines				

Page 1 of 1 (6 items) | Page size: 15

Tel: | Email: mark.rowley@test.atm

Fill in your report here

Save

Interactions with customers



B. Le Thi | viet nam airline | Segment reports

01.e-mailing | 02.Call | 03.Meeting | 04.Step 1 | 05.Step 2
 06.Step 3 | 07.Qualification | 08.Email sent | 09.Email received | 10.Mail
 11.Invoice reminder | 12.SMS | 13.Task | 14. Bidding | 15. Others

Contacts | Vietnam | October 2018

N	Name	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	01	02	03	04	05	06	07	08	09	10	Yes	Toc
1	Công ty TNHH MTV Ngôi sao sáng																														
2	Viettien company																														
3	ATEMIS Business																														
4	Geodis Wilson Vietnam																														
5	QK																														
6	công ty TNHH Thế Giới Mới																														
7	Hill Risk Consulting																														
8	ABB Ltd																														
9	Vietcombank																														
10	4G Secure																														

Employee Objectives



Employee Objectives

2018 Sales

Enter text to search...

Employees	January	February	March	April	May	June	July	August	September	October	November	December
Admin Admin	0	0	0	0	0	0	0	0	0	400000	0	0
Ali Trần	100000	0	0	0	0	0	200000	200000	200000	250000	250000	250000
Ân Thị Thiên Nhi	0	0	0	50000	0	0	0	0	0	500000	0	0
Anne Pape	100000	0	0	0	0	0	45000	0	0	50000	0	609000
Apăteanu Ștefan-Adrian	0	0	45000	0	0	0	0	0	0	46000	0	0
AV BSF	0	420000	55000	55000	45000	45500	46000	48000	480000	5000000	50000	500000
BELEMBAGO Guenole	0	0	0	0	0	50000	0	0	50000	50000	500000	0
Benoliel Micha	0	0	0	0	0	0	0	0	400000	500000	0	0
BERVYNENKO Vitaliy	0	0	0	500000	0	0	40000	40000	400000	40000	40000	0
Bieler Ulf	0	0	0	0	0	0	0	0	4500000	460000	0	0
Total	200,000	420,000	100,000	605,000	45,000	95,500	431,000	438,000	6,630,000	11,596,000	990,000	1,509,000

Employees efficiency



Sales People Management

May 2018

Employee	📞			👥			📊			📈
	Calls	Obj	Var %	Meetings	Obj	Var %	Sales (Md)	Obj	Var %	
	0	0	0	0	0	0	397,712	0	0	0
	3	0	0	3	0	0	0	0	0	0
	104	214	48.6	27	124	21.77	11,819	6,850	172.54	122.28
	63	114	55.26	20	144	13.89	0	1,850	0	4.63
	29	360	8.06	8	220	3.64	11,701	4,270	274.03	183.9
	6	204	2.94	10	188	5.32	2,131	800	266.38	179.36
	5	154	3.25	13	80	16.25	9,409	1,700	553.47	374.4
	15	160	9.38	21	160	13.13	6,368	2,350	270.98	185.03
	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0
	Sum=227	Sum=1206		Sum=108	Sum=916		Sum=1,322,484	Sum=30,020		Avg=8.01

Page 1 of 14 (131 items)

Page size: 10

Calls campaigns



List of Campaigns

Name	Language	Start	Status
Service après vente	French	02.02.2009	Active
Call campaign after the emailing	French	14.03.2011	Active
Call Center	English	02.03.2011	Active
Service après vente	Italian	21.03.2011	Active
Martin Ingénierie	French	12.05.2011	Active
campagne Juin 2011	French	17.06.2011	Active
Qualification campaign	English	22.06.2011	Active
ECONOCOM	French	26.10.2011	Active
Campagne Prime Auto	French	31.05.2012	Active
Campagne de qualification	French	11.06.2012	Active

Questionaries

Title	Language	Create Date	Time	QRT_ID
Test Questionary	English	14.03.2010	25	1
Test Questionary	Ukrainian	14.03.2010	25	2

Questionnaire filling



List Of Campaigns / List Of Questionnaires / Questions for "Test Questionary"

Filter

Target Status All Filled Not Filled

Data

	Name	Client	City	Phone
<input checked="" type="checkbox"/>	BORRET Anna & Gert	CSDI		
<input checked="" type="checkbox"/>	BOMHALS Ben	EST OUEST SERVICES		
<input checked="" type="checkbox"/>	Barrier Benoit	ABRIDAY	London	06314105530, +33631410553,
<input checked="" type="checkbox"/>	BEAN Mr	CARDIF	TOULOUSE	

- B
- C
- D
- E
- G
- H
- L
- M
- N
- P
- R
- S
- X

Filling Questionary

Page 1 Of 2
test of description of one page

1. What do you understand by "Cloud computing solutions"?

2. In which level does it fit your business?

Very Good

Why?

Good

Bad

3. What should be better?

Service Level

Speed of work

Employees quality

4. How do you consider our level of quality?

Place here one text which will be read by the teleoperator...

Working hours



Calendar ?

March, 2016 1 5 7 15 Project ---All--- (---All---) Group ---All---

Created 15.03.2016 (Tuesday) **Start** 17.03.2016 12:00 **End** 17.03.2016 14:00 **Employee** B. Barrier

Description GoldInMine: Lunch Jean-Charles Belio

Details

14.03.2016	15.03.2016	16.03.2016	17.03.2016	18.03.2016	19.03.2016	20.03.2016
08:00	08:00	08:00	08:00	08:00	08:00	08:00
09:00 CRM: Point fact...	09:00 GoldInMine: Mis...	09:00 GoldInMine: Web...	09:00	09:00 GoldInMine: Mee...	09:00	09:00
10:00	10:00 GoldInMine: Mis...	10:00	10:00	10:00	10:00 GoldInMine: Mee...	10:00
11:00 CRM: Connecteur...	11:00 GoldInMine: Mis...	11:00 LetEatGo: RDV	11:00 LetEatGo: Point...	11:00	11:00 Management: Lun...	11:00
12:00	12:00 Partnership: Vi...	12:00	12:00 GoldInMine: Lun...	12:00 GoldInMine: Mee...	12:00	12:00
13:00	13:00	13:00	13:00	13:00	13:00	13:00
14:00	14:00 Marketing: Misc...	14:00 K...	14:00 GoldInMine: Ema...	14:00	14:00	14:00 CRM Mobile edit...
15:00	15:00	15:00	15:00	15:00	15:00	15:00
16:00	16:00	16:00 GoldInMine: Car...	16:00	16:00	16:00	16:00
17:00	17:00	17:00	17:00 CRM: Entretien ...	17:00	17:00	17:00
18:00	18:00	18:00	18:00	18:00	18:00	18:00
19:00	19:00	19:00 GoldInMine: Inv...	19:00 CRM: Entretien ...	19:00	19:00	19:00 CRM Mobile edit...
20:00	20:00	20:00	20:00	20:00	20:00	20:00
21:00	21:00	21:00	21:00 CRM: Connecteur...	21:00	21:00	21:00 GoldInMine: Din...
22:00	22:00	22:00	22:00	22:00	22:00	22:00



Add a report

Calendar

November, 2018

Mon	Tue	Wed	Thu	Fri	Sat	Sun	
44	29	30	31	1	2	3	4
45	5	6	7	8	9	10	11
46	12	13	14	15	16	17	18
47	19	20	21	22	23	24	25
48	26	27	28	29	30	1	2
49	3	4	5	6	7	8	9

26.11.2018

08:00		08:00	
09:00		09:00	Campagne
10:00		10:00	
11:00		11:00	Acquisition 2015 Audit
12:00		12:00	2015 Audit
13:00		13:00	Renault vé
14:00		14:00	
15:00		15:00	HR Manag
16:00		16:00	

Add New Report

Enter text to filter...

Employee: A. Admin

Time: 02.10.2018 18:00 02.10.2018 19:00

Project: Công Ty Phần Mềm Atemis (2015 Audit)

Group: -----

Type: 03.Meeting

Compl (%): 100 90 80 70 60 50 40 30 20 10 0

Description: Meeting with Mr. Ben

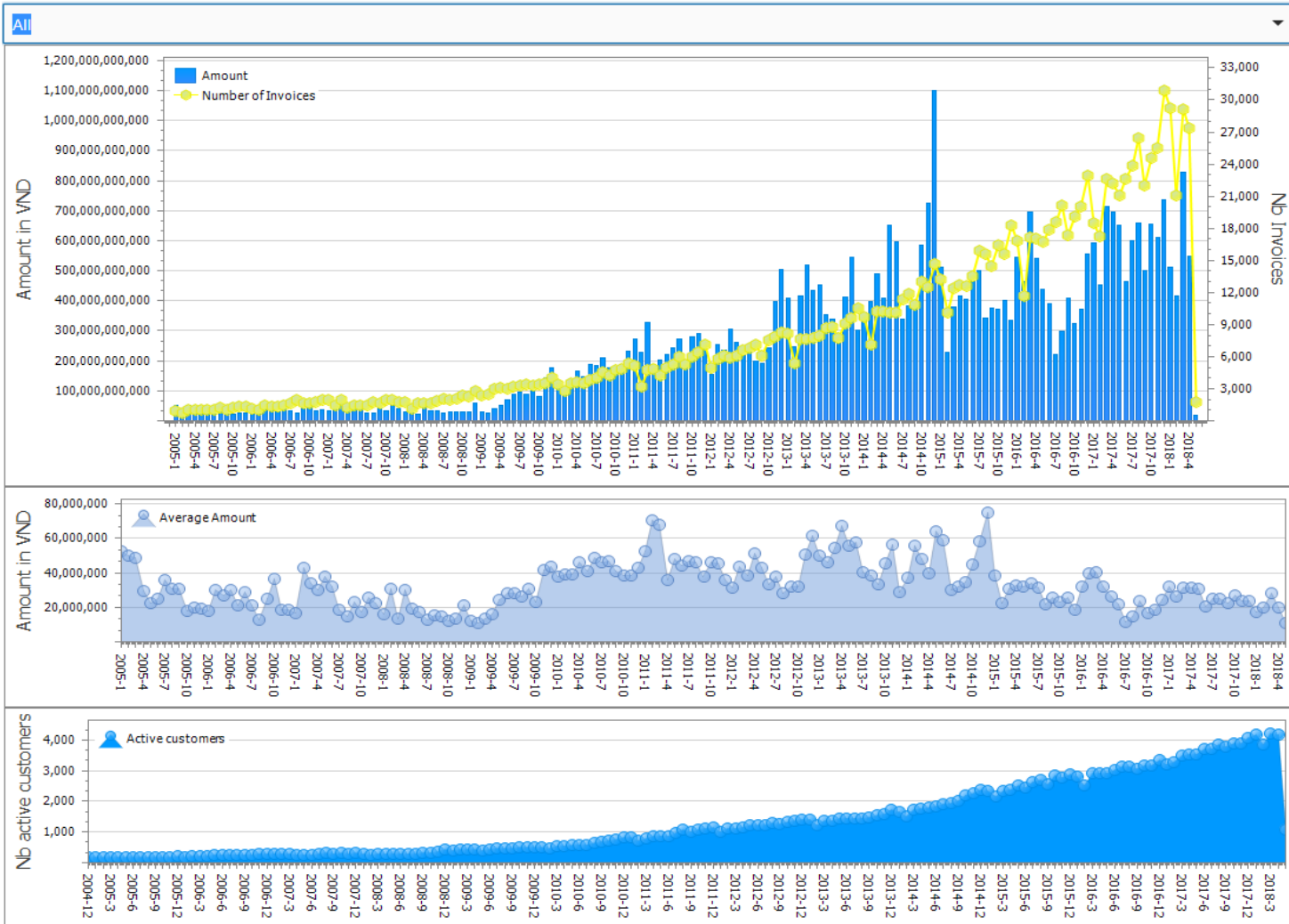
Details: I have consulted him about the Long term life insurance product. He thinks this product is interesting, he's preparing the required documents for this insurance product.

Delete Save Cancel

Sales Analysis



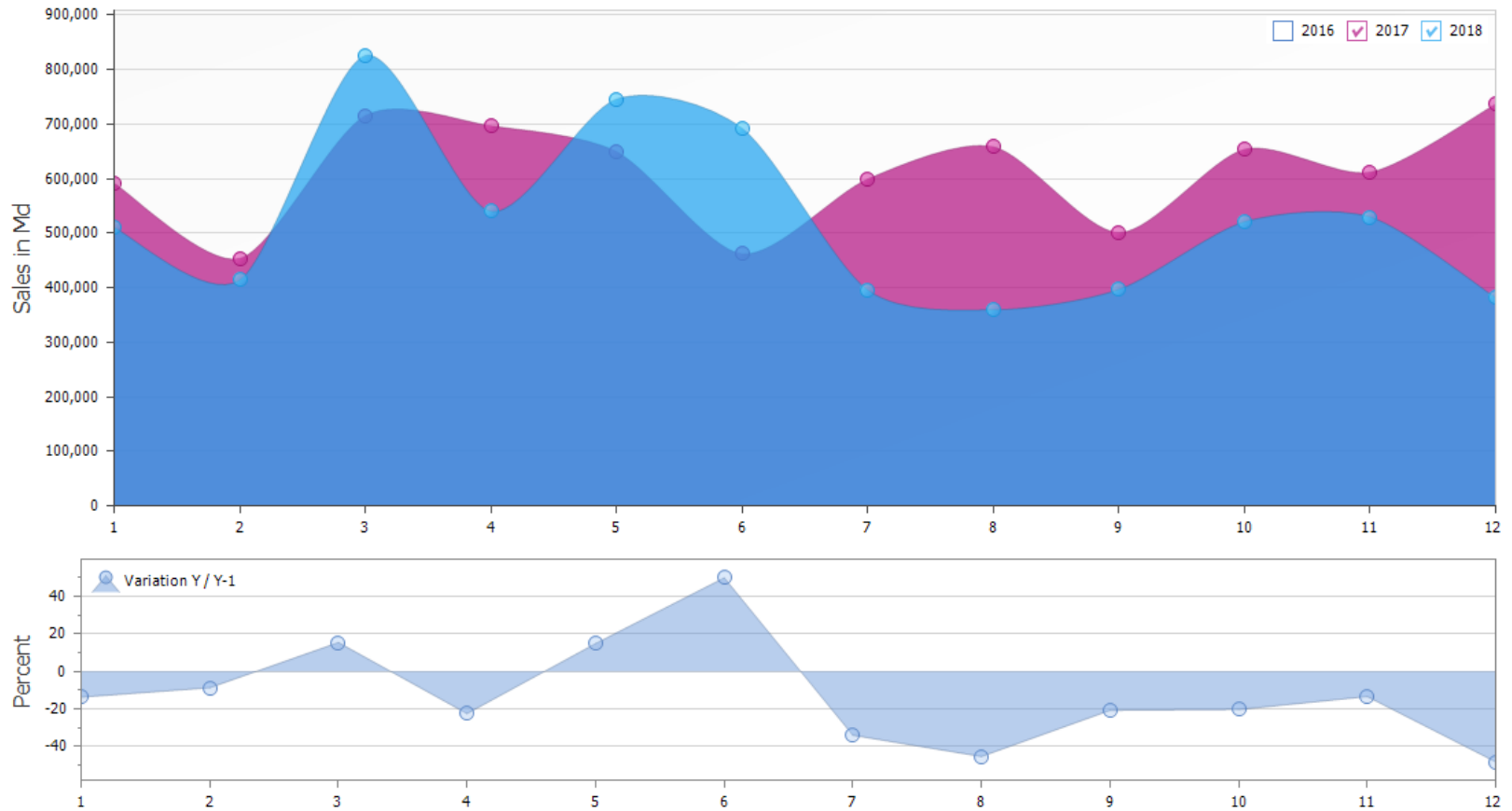
Sales Analysis



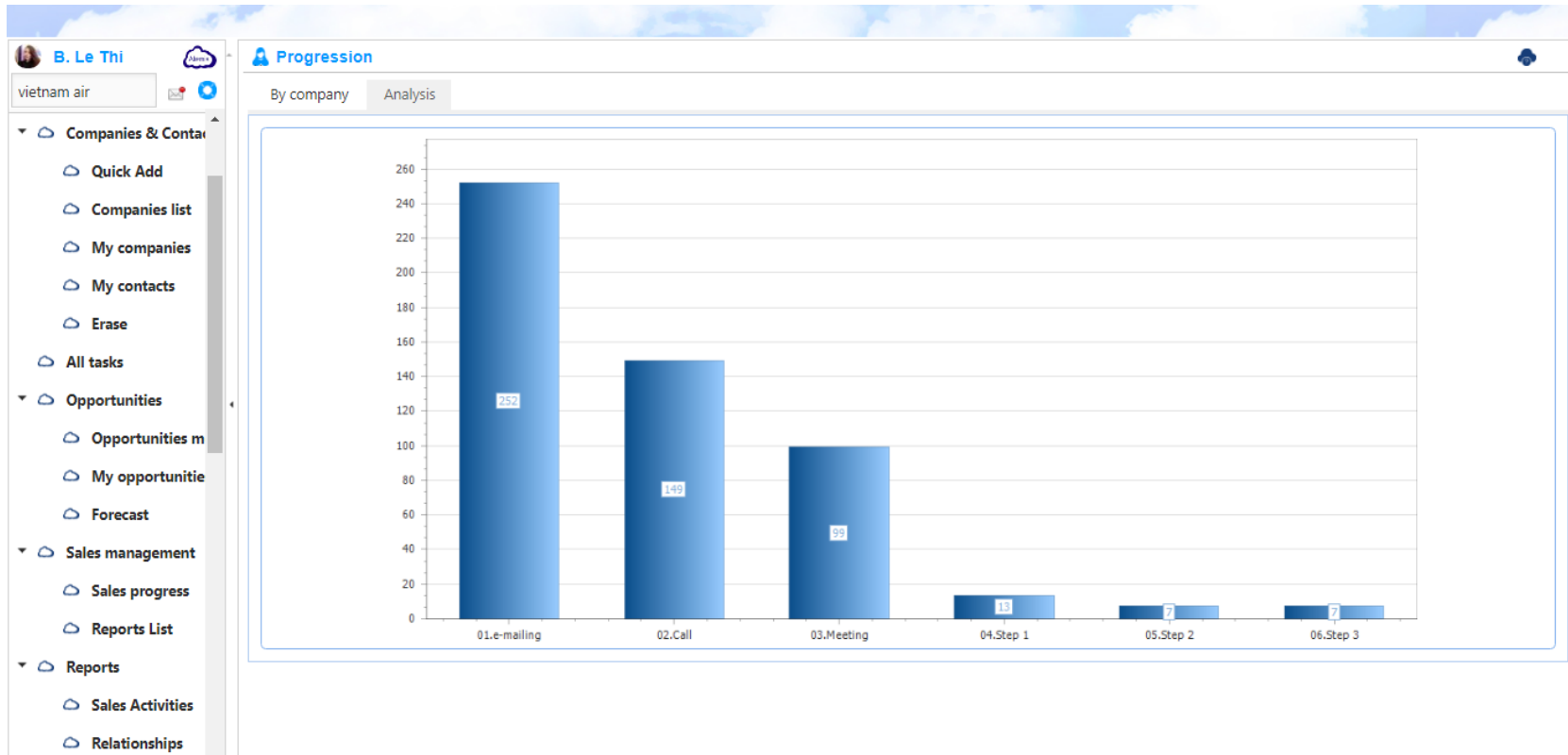
Year to year sales analysis



YtoY Sales Analysis



Sale process analysis



Sales activities dashboard

Sales Activities Dashboard





Sales Dashboard

Sales Dashboard

Eng | Viet

862

New Policies

990,000

Number Of Contract

5,939

Number of agents

16,052,500

NET APE

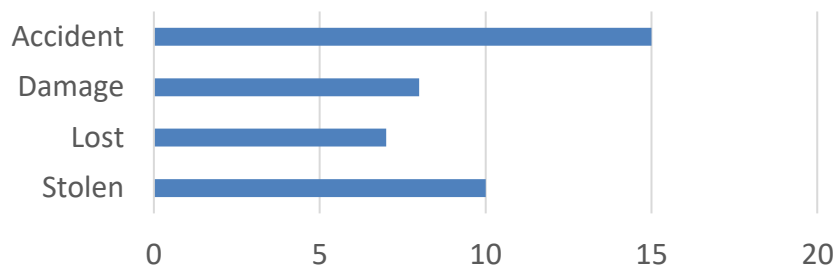
8,199,000

NET APE Last Month

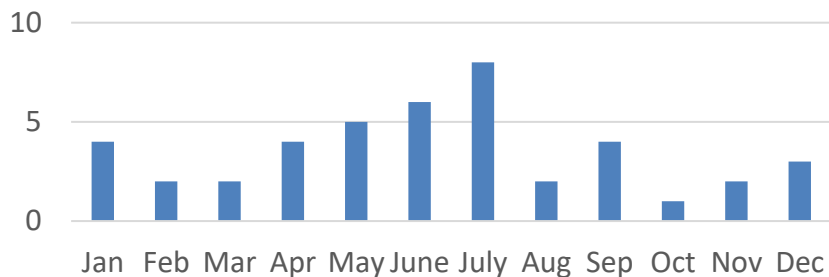
24,612,500

YTD

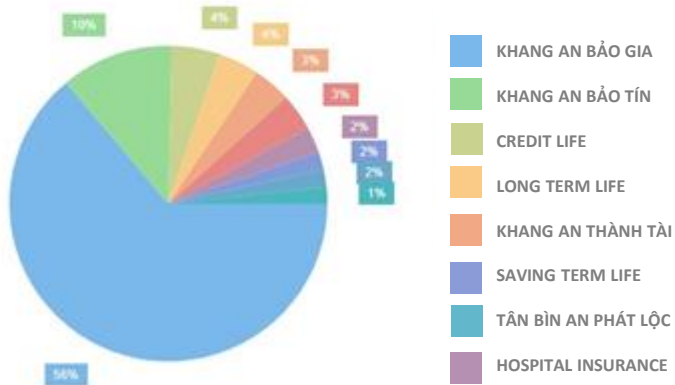
Claims by Problem Type



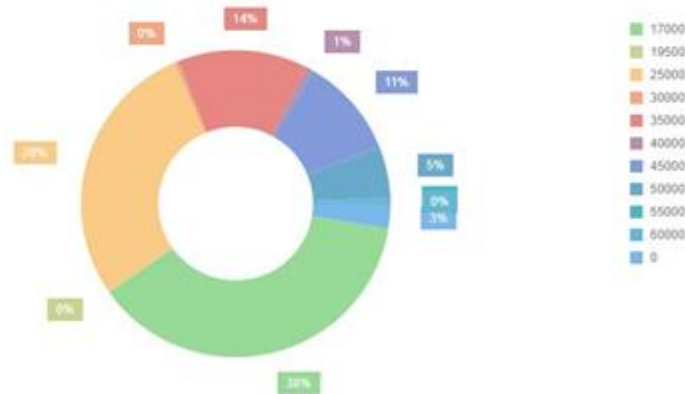
Claims by month



Top 10 customers



Split by sales amounts



AI: Products Correlation



Sales Correlation

1	-0.3	0.05	-0.87	-0.33	0.97	0.56	-0.15	-1	0.07	-1	-1	0	-0.09	-0.44	0.54	0.76	0.07	0.61	0.43	0.27	-0.17	0	-0.35	0.73	0.9	0.34	0.31	-0.3	0.64	-0.15	-0.02	0.92	0.66	0.31	-0.03	0.08	-0.48	0.41	0.23	-0.4	-0.36	-0.39	-0.13	-0.16	-0.55	-0.55	-0.9	
-0.3	1	0.31	-1	-0.19	-0.33	-0.35	-0.16	1	0.88	-1	0	0.35	-0.63	0.35	-0.19	0	-0.32	-0.59	-0.32	-0.11	0.21	0	0.72	-0.46	-0.37	-0.33	0.22	0.65	-0.94	-0.14	-0.61	-0.32	0.2	0.29	0.58	0.81	0.48	-0.32	-0.72	-0.63	-0.36	0.29	0.26	0.92	0.53	0.89	-0.9	
0.05	0.31	1	-0.37	-0.51	-0.08	-0.39	-0.42	0	0.56	1	-1	0.36	0.53	0.36	-0.19	-0.1	-0.29	0.23	-0.01	-0.02	-0.3	0.91	-0.29	-0.31	-0.2	0.35	-0.14	-0.87	0.05	0.49	-0.01	-0.22	0.64	0.46	0.4	0.47	0.94	-0.49	-0.74	-0.86	-0.94	-0.73	0.55	-0.27	0.84	-0.9		
-0.87	-1	-0.37	1	0.96	-0.85	-0.72	0.39	0	-1	0	0	-0.95	-1	-0.09	0.44	-0.9	-0.86	-1	-0.99	-0.12	-1	-0.18	-0.16	-0.65	-0.3	0.76	1	0	-1	-1	-1	-1	-1	1	-1	1	-1	-1	0	1	1	0	-1	0	0	0		
-0.33	-0.19	-0.51	0.96	1	-0.48	-0.23	0.69	1	0	0	0	-0.5	-0.4	-0.27	0.53	-0.6	-0.68	-0.27	-0.6	0.39	0.31	-0.31	0.19	-0.28	0.16	0.54	-0.2	-0.78	-0.47	-0.38	-0.33	-0.33	-0.81	0.36	-0.36	0.28	-0.36	-0.02	0.98	0.99	0.64	-1	-0.52	-1	0			
0.97	-0.33	-0.08	-0.85	-0.48	1	0.68	-0.07	0	-0.05	1	-1	0.06	0.02	-0.38	0.39	0.81	0.29	0.65	0.26	0.43	-0.18	0	-0.43	0.67	0.96	0.35	-0.31	-0.35	0.74	-0.06	0.38	0.9	0.7	0.75	-0.16	0	0.58	0.46	0.42	-0.36	-0.54	-0.55	-0.54	-0.22	-1	-0.67	-0.9	
0.56	-0.35	-0.39	-0.72	-0.23	0.68	1	0.69	-1	-0.25	1	1	0.02	-0.14	-0.22	0.16	0.66	0.75	0.53	0.56	0.56	0.75	0	-0.45	0.3	0.52	0.4	-0.06	-0.66	0.9	0.71	-0.31	0.33	0.16	0.12	-0.09	-0.27	-0.72	0.54	0.45	0.47	-0.43	-0.46	0.86	0.05	0.42	-0.98	-0.9	
-0.15	-0.16	-0.42	0.39	0.69	-0.07	0.69	1	1	0.05	1	1	-0.35	-0.08	-0.25	-0.35	0.07	0.54	0	0.69	0.45	0.9	-0.42	-0.22	-0.12	0.5	-0.54	-0.72	0.29	0.94	-0.37	-0.44	-0.55	-0.3	0.26	-0.47	-0.05	0.55	0.16	0.68	-0.09	-0.36	0.87	0.53	0.99	0.46	-0.9		
-1	1	0	0	1	0	-1	1	1	0	0	0	1	0	1	-1	1	-1	1	-1	-1	0	0	1	-1	-1	-1	1	1	-1	1	0	-1	1	1	0	-1	-1	1	1	0	-1	-1	1	1	0	0	0	
0.07	0.88	0.56	-1	0	-0.05	-0.25	0.05	0	-1	0	-0.77	-0.21	-0.88	-0.22	-0.45	-0.65	-0.72	-0.47	-0.24	-0.25	0	-0.51	-0.34	-0.02	0.89	-0.38	0.07	-0.86	-0.16	-0.17	-0.18	-0.19	0.02	0.97	0.69	0.76	0.61	-0.97	-0.76	-0.26	-0.37	-0.23	0.87	0.16	0.83	-0.9		
-1	-1	1	0	0	1	1	1	1	0	-1	1	0	1	1	1	-1	1	1	1	1	1	0	1	-1	-1	-1	-1	1	1	-1	-1	-1	1	1	0	-1	-1	1	1	0	-1	-1	1	0	0	0		
-1	0	-1	0	0	-1	1	1	0	0	0	1	-1	0	1	-1	1	1	-1	1	1	1	0	-1	-1	1	1	-1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0.35	0.36	-0.95	-0.5	0.06	0.02	-0.35	1	-0.77	1	-1	-1	-0.33	0.84	0.09	0.38	0.35	0.35	0.15	0.1	0.48	0	0.76	-0.35	-0.11	-0.8	0.48	0.65	0.08	-0.03	-0.23	0.16	0.6	0.4	-0.48	0.58	-0.98	-0.62	0.04	0.15	-0.27	0.47	0.48	-0.6	-0.08	-0.97	-0.9	
-0.09	-0.63	0.53	-1	-0.4	0.02	-0.14	-0.08	0	-0.21	1	0	-0.33	1	-0.23	-0.53	0.16	0.15	0.06	0.11	-0.66	-0.47	0	-0.36	0.24	0.11	0.14	-0.59	-0.3	0.4	0.01	0.96	-0.04	-0.49	0.18	-0.32	-0.53	0.26	0.44	0.32	0.81	-0.35	-0.56	-0.7	-0.22	-0.49	0.06	-0.9	
-0.44	0.35	0.36	-0.09	-0.27	-0.38	-0.22	-0.25	1	-0.88	1	1	0.84	-0.23	1	0.07	-0.02	0.34	0.01	0.2	0.05	0.64	0	0.78	-0.46	-0.47	-0.72	0.48	0.62	-0.16	0.05	-0.25	-0.25	0.25	0.36	-0.51	0.31	-0.69	-0.78	0.15	0.33	-0.09	0.5	0.6	-0.55	0.31	-0.58	-0.9	
0.54	-0.19	-0.19	0.44	0.53	0.39	0.16	-0.35	-1	-0.22	-1	-1	0.09	-0.53	0.07	1	0.49	-0.16	0.09	0.59	0.49	-0.07	0	-0.14	0.78	0.36	0.09	0.81	0.08	0.41	-0.46	-0.51	0.53	0.66	0.09	-0.28	-0.02	-0.47	-0.49	0.38	-0.45	0.42	0.38	0.15	-0.49	-0.38	-0.77	-0.9	
0.76	0	-0.1	-0.9	-0.6	0.81	0.66	0.07	1	-0.45	1	1	0.38	0.16	-0.02	0.49	1	0.63	0.8	0.82	0.15	0.17	0	0.09	0.71	0.7	-0.06	0.71	P1: 3/4" STEAKHOUSE FRIES NG 2.26KG																				
0.07	-0.32	-0.29	-0.86	-0.68	0.29	0.75	0.54	-1	-0.65	1	1	0.35	0.15	0.34	-0.16	0.63	1	0.41	0.89	0.31	0.73	0	-0.13	-0.03	0.18	0	-0.31	P2: DELVERDE CAPELLINI NO.1 500G																				
0.61	-0.59	0.23	-1	-0.27	0.65	0.53	0	1	-0.72	1	-1	0.35	0.06	0.01	0.09	0.8	0.41	1	0.42	0.42	0.21	0	-0.01	0.38	0.43	-0.07	0.17	-0.31	0.88	0.22	0.16	0.64	0.41	-0.06	-0.55	-0.15	-0.92	0.2	0.48	0.38	-0.07	-0.07	0.21	-0.69	-0.37	-1		
0.43	-0.32	-0.01	-0.99	-0.6	0.26	0.56	0.69	-1	-0.47	1	1	0.15	0.11	0.2	0.59	0.82	0.89	0.42	1	0.51	0.86	0	-0.14	0.54	0.05	0.3	0.69	-0.6	0.71	0.88	-0.24	-0.08	-0.16	0.22	-0.3	-0.48	-0.59	0.33	0.62	0.85	-0.39	-0.45	0.9	-0.01	0.65	-0.46	-0.9	
0.27	-0.11	-0.02	-0.12	0.39	0.43	0.56	0.45	-1	-0.24	1	1	0.1	-0.66	0.05	0.49	0.15	0.31	0.42	0.51	1	0.76	0	-0.08	0.17	0.06	0.31	0.3	-0.43	0.95	0.47	-0.81	0.15	0.25	-0.2	-0.06	-0.22	-0.62	-0.01	0.38	0.54	0.32	0.15	0.91	-0.06	0.56	-0.95	-0.9	
-0.17	0.21	-0.3	-1	0.31	-0.18	0.75	0.9	0	-0.25	1	0	0.48	-0.47	0.64	-0.07	0.17	0.73	0.21	0.86	0.76	1	0	0.81	-0.55	-0.3	0.19	-0.08	-0.9	0.23	0.9	-0.69	-0.33	-0.08	0.04	-0.04	-0.23	-0.47	0.01	0.34	1	-0.35	0.01	0.99	0.2	0.85	-0.18	-0.9	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
-0.35	0.72	0.91	-0.18	-0.31	-0.43	-0.45	-0.42	1	-0.51	1	-1	0.76	-0.36	0.78	-0.14	0.09	-0.13	-0.01	-0.14	-0.08	0.81	0	1	-0.66	-0.58	-0.75	0.59	0.88	-0.58	-0.13	-0.32	-0.32	0.23	0.21	-0.07	0.75	-0.3	-0.68	-0.44	-0.03	-0.13	0.6	0.73	-0.02	0.72	-0.07	-0.9	
0.73	-0.46	-0.29	-0.16	0.19	0.67	0.3	-0.22	-1	-0.34	-1	-1	-0.35	0.24	-0.46	0.78	0.71	-0.03	0.38	0.54	0.17	-0.55	0	-0.66	1	0.75	0.46	0.62	-0.45	0.75	-0.34	0.24	0.75	0.34	0.05	-0.38	-0.5	-0.44	0.17	0.63	-0.21	0.21	-0.26	-0.47	-0.73	-0.89	-0.78	-0.9	
0.9	-0.37	-0.31	-0.65	-0.28	0.96	0.52	-0.12	-1	-0.02	-1	1	-0.11	0.11	-0.47	0.36	0.7	0.18	0.43	0.05	0.06	-0.3	0	-0.58	0.75	1	0.35	-0.34	-0.33	0.67	-0.22	0.14	0.94	0.61	0.39	-0.16	-0.06	-0.47	0.39	0.37	-0.39	-0.37	-0.47	-0.29	-0.28	-0.71	-0.61	-0.9	
0.34	-0.33	-0.2	-0.3	0.16	0.35	0.4	0.5	-1	0.89	-1	1	-0.8	0.14	-0.72	0.09	-0.06	0	-0.07	0.3	0.31	0.19	0	-0.75	0.46	0.35	1	-0.54	-0.86	0.3	0.32	-0.36	0.09	-0.3	-0.04	0.39	-0.62	0.48	0.72	0.28	-0.06	-0.1	-0.7	0.22	0.94	0.49	0.87	-0.9	
0.31	0.22	0.35	0.76	0.54	-0.31	-0.06	-0.54	1	-0.38	-1	-1	0.48	-0.59	0.48	0.81	0.71	-0.39	0.17	0.69	0.3	-0.08	0	0.59	0.62	-0.34	-0.54	1	0.62	-0.17	-0.5	-0.36	0.09	0.45	-0.31	-0.3	0.38	-0.32	-0.86	-0.11	-0.15	0.7	0.96	0.2	-0.59	-0.4	-0.99	-0.9	
-0.3	0.65	-0.14	1	-0.2	-0.35	-0.66	-0.72	1	0.07	-1	0	0.65	-0.3	0.62	0.08	-0.23	-0.36	-0.31	-0.6	-0.43	-0.9	0	0.88	-0.45	-0.33	-0.86	0.62	1	-0.61	-0.59	0.02	-0.07	0.39	0.22	-0.05	0.81	-0.27	-0.75	-0.51	-0.4	0.02	0.66	-0.96	-0.42	-0.93	-0.15	-0.9	
0.64	-0.94	-0.87	0	0.78	0.74	0.9	0.29	-1	-0.86	0	0	0.08	0.4	-0.16	0.41	0.9	0.76	0.88	0.71	0.95	0.23	0	-0.58	0.75	0.67	0.3	-0.17	-0.61	1	0.37	0.82	0.63	0.34	0.06	-0.6	-0.55	-1	0.3	0.79	0.42	-0.17	-0.36	0.32	-0.99	-0.58	-1		
-0.15	-0.14	0.05	-1	-0.47	-0.06	0.71	0.94	1	-0.16	1	0	-0.03	0.01	0.05	-0.46	0.24	0.74	0.22	0.88	0.47	0.9	0	-0.13	-0.34	-0.22	0.32	-0.5	-0.59	0.37	1	-0.27	-0.41	-0.45	-0.09	0.06	-0.39	-0.24	0.45	0.25	0.85	-0.28	-0.37	0.9	0.34	0.92	0.14	-0.9	
-0.02	-0.61	0.49	-1	-0.38	0.38	-0.31	-0.37	0	-0.17	1	0	-0.23	0.96	-0.25	-0.51	0.21	-0.1	0.16	-0.24	-0.81	-0.69	0	-0.32	0.24	0.14	-0.36	-0.36	0.02	0.82	-0.27	1	0.1	-0.3	-0.05	-0.28</													

Atemis



Marketing features

Target segment



The screenshot shows the 'Target Segments' interface. On the left is a navigation sidebar with the user 'B. Le Thi' and a search bar containing 'viet nam airline'. The sidebar includes links for Dashboard, Calendar, CRM, Marketing, Target Segments (selected), and Templates. The main area displays a list of target segments:

- Contacts | All
- Contacts | Binh Le
- Contacts | Hanoi
- Contacts | HCM
- Contacts | Vietnam
- Employees | English speaking
- Employees | All

An 'Add new Target' dialog box is open in the center. It has a 'Name' field with 'Company contact | Vietnam' and a 'Type' dropdown set to 'Contact'. Below are tabs for 'Designer', 'Dynamic Elements', and 'Sql'. The 'Designer' tab is active, showing a list of dynamic elements with 'Select' buttons:

- Countries: VIETNAM
- Regions
- Cities: Hanoi, HCMC
- ZIPs
- Positions
- Languages
- Contact Keys
- Client Keys
- Company
- SubSectors
- Positions

At the bottom of the dialog, it shows 'Record Count : 24' and buttons for 'Preview', 'Filter', 'Save', and 'Cancel'.

On the right side of the main interface, a table displays the record counts for the segments:

	Type	Record Count
	Contact	394
	Contact	33
	Contact	7
	Contact	17
	Contact	30
	Employee	24
	Employee	59

List of mailing / Sending email



The screenshot displays the 'Mailing List' interface with a 'Send Email' dialog box open. The dialog box is titled 'Send Email' and has a close button (X) in the top right corner. It contains the following elements:

- Recipient:** A text field containing 'bbarrier@atemisnet.com'. To its right are radio buttons for 'Contacts' (unselected) and 'Segments' (selected).
- Filter:** A search bar with a magnifying glass icon and the placeholder text 'Enter text to filter...'. Below it is a list of segments: 'Students | All [394]' (unselected) and 'Students | Binh le [33]' (checked).
- Subject:** A dropdown menu showing 'Newsletter; 2/18/2018 10:01:00 AM; \$Lastname \$Firstname, spare hours in' and a text field containing '\$Lastname \$Firstname, How to improve language skills ?'.
- Rich Text Editor:** A toolbar with icons for undo, redo, bold, italic, underline, strikethrough, link, unlink, bulleted list, numbered list, indent, outdent, text color, background color, and font size. Below the toolbar, the font is set to 'Normal', 'Arial', and '(Font Size)'. The text area contains a blue banner with the text 'To see this email correctly, click here' and a large image of two business people shaking hands, with the Atemis logo overlaid on the image.
- Preview:** At the bottom of the dialog, there are three tabs: 'Design' (selected), 'HTML', and 'Preview'. Below the tabs are 'Send' and 'Cancel' buttons.

In the background, the 'Mailing List' interface is visible, showing a table with columns for 'Number', 'Date', and 'Type'. The table contains several rows, each representing a mailing list entry with a thumbnail image and a 'Newsletter' type.

Emailing scheduling



Emailing scheduling

Emailing Name	Segments	From Employee	Sending	Sent
			▼	▼
\$Firstname \$Lastname, How Renovations Impact Your Insurance ?	Contact HCMC [23]; Contact Hanoi [100]	Trần Thị Thanh Vân	1/15/2019 12:07 PM	
Prévoir Vietnam and NCB launch a new life insurance product – Khang An Bao Gia	Contact HCMC [23]; Contact Hanoi [100]	Trần Thị Thanh Vân	9/20/2018 15:00 PM	
MAP Life wins The International Finance Award 2018	Contact HCMC [23]; Contact Hanoi [100]	Hoàng Thiên Ngọc	3/15/2018 12:07 PM	
MAP Life and NCB launch new universal life product – Gia Đình Là Nhà	Contact HCMC [23]; Contact Hanoi [100]	Hoàng Mỹ Tiên	1/15/2018 12:07 PM	

Analyze clicks on Email



Analyze Clicks

Mail title	Clicks	Contacts
Commons	6	5
\$Firstname \$Lastname „How to make your customers pay faster ?	226	105
\$Firstname \$Lastname „How to make your emailing campaign easier	3	2
\$Lastname \$Firstname, spare hours in your Quotation/Contract process	207	207
AtemisCloud Dashboard: Information at the source of action for \$Firstname \$Lastname	226	226
AtemisCloud: 18th Birthday New Office in Lebanon New solutions New dashboard	2	2
Confirmation de votre pré-inscription	70	43
Confirmation reception CV	0	0
Crowne Plaza template	1	1
CV Reponse negative	0	0
Đông Tây Land	3	3
Dong Tay Land: Newsletter	1	1
Entretien recrutement	0	0
Happy New Year 2017!	5	4
How Building Companies benefit from Cloud Software	186	186

Link	Clicks	Contacts
Openings	226	105
Openings	0	0

Client	First Name	Last Name	Date
24H Company	Wim	EWERATRT	27.08.2018 12:21
Fidal Franceskinj Chazard & Partners	Caroline	Chazard Meas	17.02.2015 03:44
FINPRO	Eija	Tynkkynen	17.02.2015 03:44
Fidal Franceskinj Chazard & Partners	Albert	Franceskinj	16.02.2015 02:38
Farindo Trade Services Limited	Jean Yves	Le Garzic	14.02.2015 05:03
Fashy	Volker	Kraus	14.02.2015 05:03
Farindo Trade Services Limited	Alain	Dufay	13.02.2015 20:07

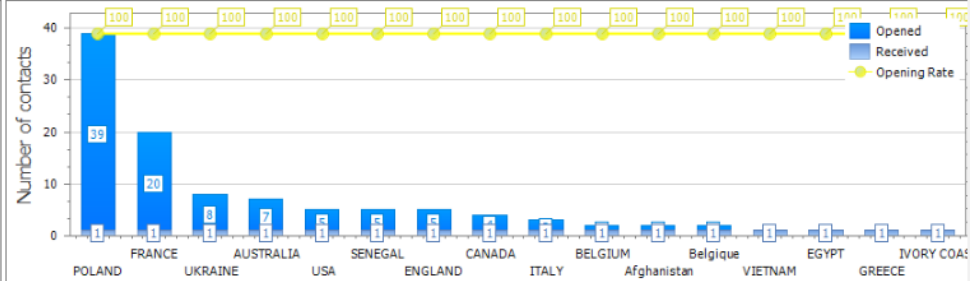
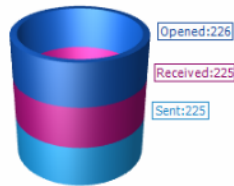
Emailing campaigns dashboard



Emailing campaigns dashboard

AtemisCloud Dashboard: Information at the source of action for \$Firstname \$LastName

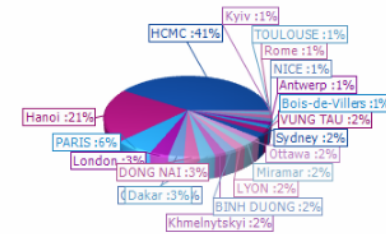
Campaign KPI



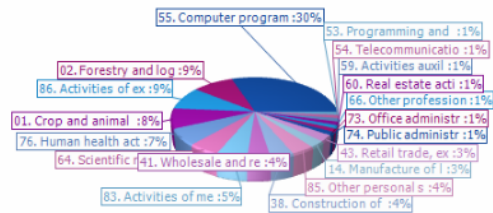
Contacts by position



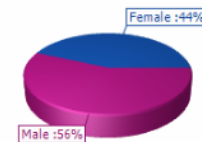
Contacts by city



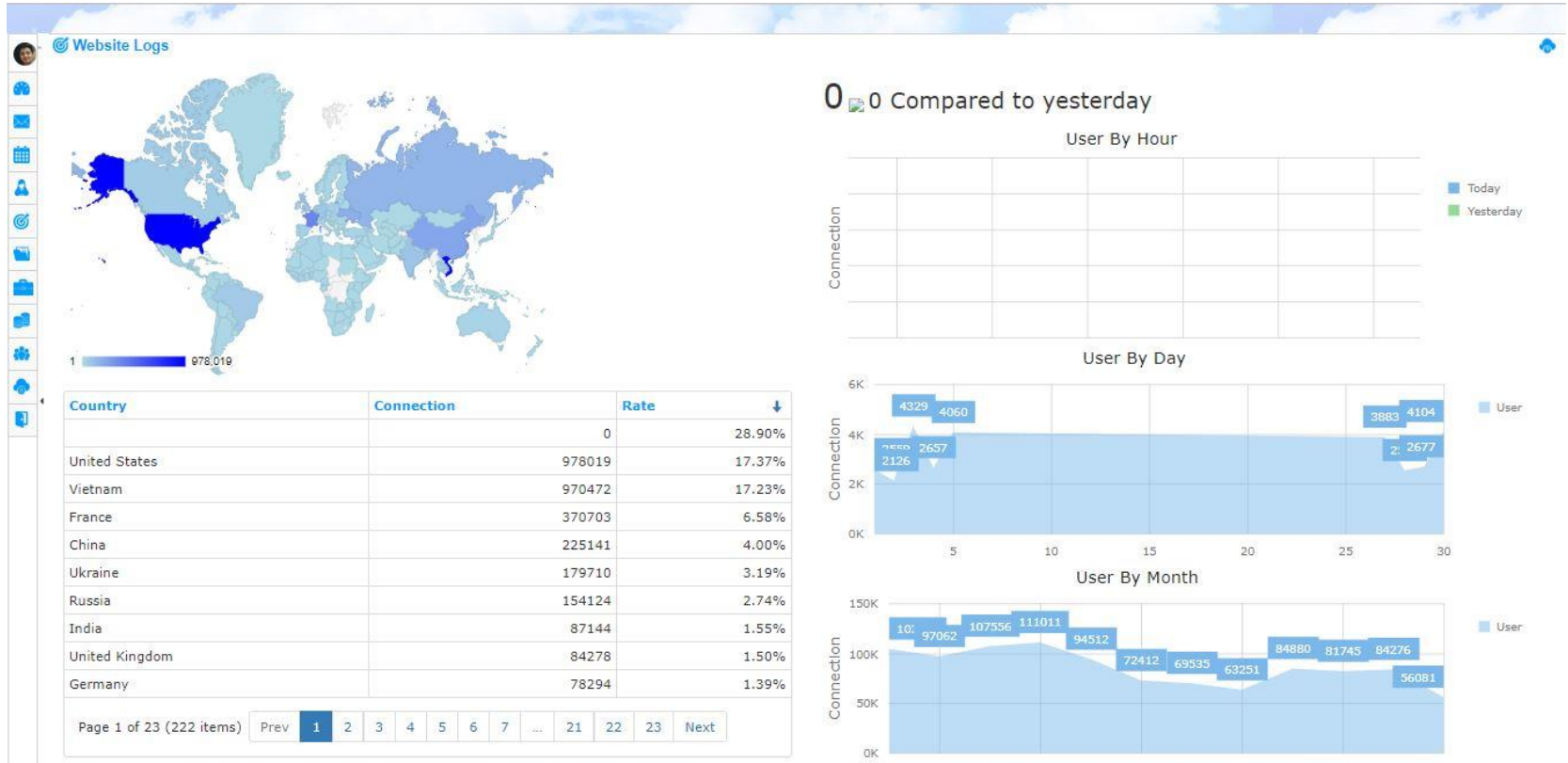
Contacts by business



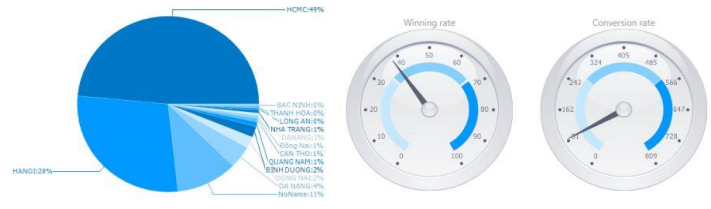
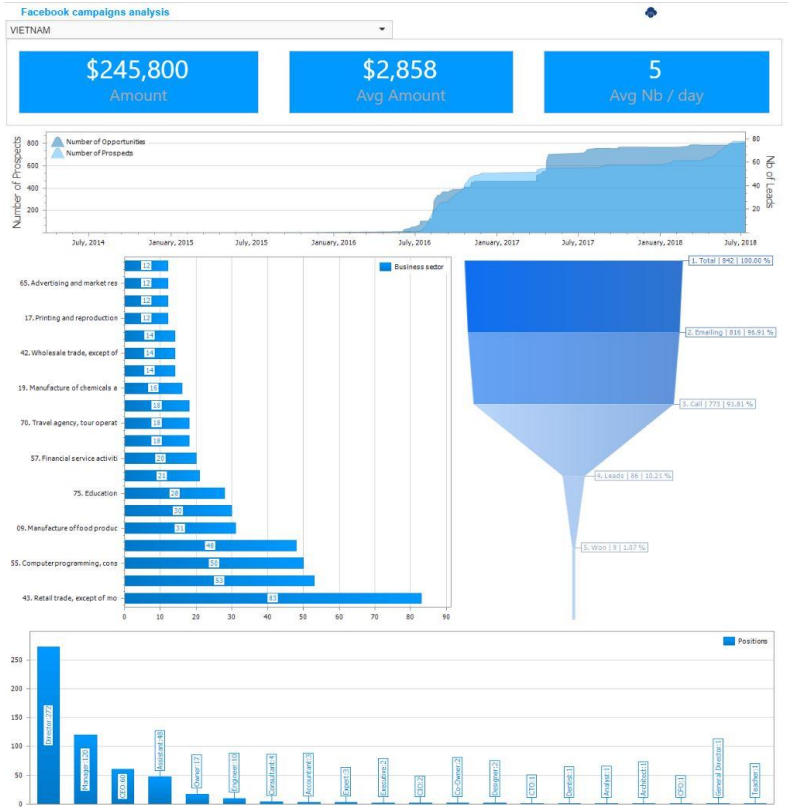
Contacts by genre



Website logs



Facebook campaign analysis





Atemis



Administration features



Documents Dashboard

Documents Dashboard



List of documents



Documents

Filter

Category

- Category
 - ▶ Leaflet
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 - ▶ Contracts
 - ▶ Presentations
 - ▶ Quotation

#	File Name	Title	Summary	Author	Created	Modified	Size (KB)
	Leaflet-Credit_Life	Leaflet-Credit_Life		A. Admin	3/23/2012	3/23/2012	73
	Leaflet-Khang_An_Bao_Tin.pdf	Leaflet-Khang_An_Bao_Tin		A. Admin	1/14/2019	1/14/2019	2351
	Leaflet-Saving_term_life.pdf	Leaflet-Saving_term_life		A. Admin	1/14/2019	1/14/2019	2351
	Leaflet-Long-_term_life.pdf	Leaflet-Long-_term_life		A. Admin	1/14/2019	1/14/2019	2351
	Leaflet-Khang_An_Thanh_Tai.pdf	Leaflet-Khang_An_Thanh_Tai		A. Admin	1/14/2019	1/14/2019	2266
	Leaflet-Tan_Binh_An_Phlat_Loc.pdf	Leaflet-Tan_Binh_An_Phlat_Lo		A. Admin	1/14/2019	1/14/2019	4529

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Content: Title: Keywords:

Classic

#	File Name	Title	Summary	Author	Created	Modified	Size (KB)
<input checked="" type="checkbox"/>	Control of media.docx	Control of media		J. Bond	4/20/2017	4/20/2017	15
<input checked="" type="checkbox"/>	Corruption and political violence.docx	Corruption and political violence		J. Bond	4/20/2017	4/20/2017	37
<input checked="" type="checkbox"/>	Political_Career.docx	Political_Career		J. Bond	4/20/2017	4/20/2017	29
<input checked="" type="checkbox"/>	Livable Déploiement de la solution Cloud ERP.docx			F. FALL	6/6/2012	6/6/2012	0
<input checked="" type="checkbox"/>	Livable Déploiement de la solution Cloud ERP.docx			F. FALL	6/6/2012	6/6/2012	0
<input checked="" type="checkbox"/>	Bon de commande REF123.docx	Bon de commande REF123		F. FALL	6/5/2012	6/5/2012	9
<input checked="" type="checkbox"/>	Bugs for Yur2.docx	1		A. Admin	8/4/2011	8/4/2011	536
<input checked="" type="checkbox"/>	презентация.docx	presentation		A. Admin	7/29/2011	7/29/2011	16
<input checked="" type="checkbox"/>	Bugs.docx	2011		A. Admin	7/28/2011	7/28/2011	1143
<input checked="" type="checkbox"/>	Bugs.docx	List of mistakes		A. Admin	7/28/2011	7/28/2011	1143
<input checked="" type="checkbox"/>	Administration,Procedure.docx	123	presentation	A. Admin	7/28/2011	7/28/2011	289

Workflow logs / Access Requests



Workflow logs

Workflow entities

Access_Request

Workflow actions

--- All ---

Field	Date	Time	Recipient	Step	Message
14	08.04.2017	15:03	voleksyshyn@atemisnet.com	1	Access request to the project AAG From: Sheldon Cooper
13	02.04.2017	09:13	rdenysiuk@atemisnet.com	1	Access request to the project ERP 2015 From: Sheldon Cooper
12	29.08.2016	08:43	sales@atemiscloud.com	1	Access request to the project From: Arthur TemisCloud
11	25.11.2015	17:20	voleksyshyn@atemisnet.com	1	Access request to the project AAG From: Patrick Omnes
10	13.10.2015	08:02	ceo@atemisnet.com	3	Access request to the company AAA Insurance Company From: TestName TestSurName
9	18.09.2015	16:03	bbarrier@atemisnet.com	2	Manager Roman Denysiuk allowed access to the project Attestation services for Admin Admin
9	18.09.2015	15:27	rdenysiuk@atemisnet.com	1	Access request to the project Attestation services From: Admin Admin
8	03.04.2015	12:37	rdenysiuk@atemisnet.com	2	Manager Admin Admin allowed access to the project Acquisition ATEMIS Cloud USA for Roman Denysiuk
7	03.04.2015	12:37	rdenysiuk@atemisnet.com	2	Manager Admin Admin allowed access to the project Bank trading solution for Roman Denysiuk
8	03.04.2015	11:27	bbarrier@atemisnet.com	1	Access request to the project Acquisition ATEMIS Cloud USA From: Roman Denysiuk
7	03.04.2015	11:27	bbarrier@atemisnet.com	1	Access request to the project Bank trading solution

Contract content creation



Contract Content

Type

- Protection Insurance
- Investment Insurance
- Heathcare Insurance

Category

1. Khang An Bảo Gia
2. Khang An Thành Tài
3. Khang An Bảo Tín
4. Credit Life
5. Long term life
6. Saving term life

Content of Contract

Name

Format ----- Fields

A rich text editor toolbar with various icons for text manipulation, alignment, and insertion.

Normal Arial (Font Size) **B** / **I** **U** **S**

Color selection tools for text and background.

Design HTML Preview

List of training course

Primary

Languages

English 641

French 28

Spanish 10

Portuguese

(Brazil) 8

Chinese (China)

3

German 2

Show more

Subtitle

Languages

English 674

Courses & Specializations



How To Be A Good Salesman

Sales Department

Sales Director



Introduction to Prevoir

Prevoir

Prevoir's CEO



How to Use All the Software

IT Department

Prevoir's CIO


My Course



My Courses
Last Active
Inactive
Completed
Updates
Accomplishments
Recommendations

Last Active

Courses are sorted by your last activity.



How To Be A Good Salesman


Sales Department

Starts Dec 23

☆☆☆☆☆

Go to Course

Feedback



Introduction to Prevoir

Prevoir

Starts Dec 15

☆☆☆☆☆

Go to Course

Feedback

Course info / Quiz/Poll/Tests



How To Be A Good Salesman

by The Sales Director

Thanks for signing up for How To Be A Good Saleman. In this course you will learn how to work as a salesman and what you will be doing if you work for Unilever. We look forward to going with you on a How To Be A Good Salesman journey!

More



Defining, measuring and getting started with sale activity

Videos 27 min left

Readings 1h left

Practice Exercises 10 min left

Other 4 min left

REQUIRED	GRADE	DUE
Quiz Goal setting assignment 1 min		Dec 31
Quiz Week 1 Quiz 15 min		Dec 31

Yes, I'd like to receive email about other programs from Unilever's E-learning.

Yes

WEEK 1

You're doing great!

Pick up where you left off and you'll be done in no time.

1 min

Resume

WEEK 1

Estimated Time: 1h 58m

Welcome to What does it mean to be a salesman.

Readings Done

Other 1 min left



Nothing due



Atemis

RECRUITING

EMPLOYMENT

HUMAN RESOURCES

CAREER

STAFF

MANAGEMENT

HR features

Candidate details



Candidate details: Trường Hoàng Anh Tuấn

- Details
- Qualification
- Projects
- Languages
- Documents
- Experiences
- Education
- Info Bank



First Name Trường Hoàng Anh
Birthday 05.08.1952
Address 300 Hoang Sa, Ward 3, Distrct 3, HCM City
Country VIETNAM
Email cuonghvan@gmail.com
Phone 093994876
Salary from 10000000
Evaluation Yes
vacancy Director's assistant

Last Name Tuấn
ZIP
City HCMC
Cellular
Salary to 20000000
Keys

Created
Modified 20.12.2018 08:09:49

Created by
Modified by A. Admin

- Files
- Reports
- Notes
- Contracts
- Orders

Drag files here

Name	Size	Creation Date	Modification Date	Author
(Round 3) Presentation.pdf	11.92 KB	20.12.2018 08:15:00	20.12.2018 08:15:00	A. Admin
Curriculum Vitae.pdf	4.71 MB	20.12.2018 08:11:00	20.12.2018 08:11:00	A. Admin

Candidate Experiences & Reports



Candidate details: Trường Hoàng Anh Tuấn



Details Qualification Projects Languages Documents Experiences Education Info Bank

From	To	Company	Position	Website	Salary from	Salary To	Work description
1/12/2016	2/2/2019	Microsoft	Vice Director Sales	www.microsoft.com	4000	4500	Project management in Microsoft
12/27/2012	12/28/2014	Google	Customer Development Director	www.google.com	1500	2000	
4/27/2010	6/20/2012	AtemisCloud	Sales Assisant	www.atemiscloud.com	500	1000	Customer relationship development - Email Marketing









Files Reports Notes Contracts Orders

Date	Type	Notes	Interviewer
05.01.2019 11:04	Interview	Final Round: CEO - Sales Director - HR Interview - Result: Accept	A. Admin
29.12.2018 10:59	Test	Second Round - Major knowledge / IQ / In team test - IQ: 100 - In team: Good - Major knowledge : Strong.	Trang Nguyen
20.12.2018 10:57	Test	First Round - English skill test - Reading : 9/10 - Speaking : 9.5/10 - Writing : 9/10 - Listening : 10/10 -	Tracy
01.12.2018 16:40	Call	Phone Interview: The candidate was very confident and have a strong major knowledge.	Trương Phi

Employee list

Employees list

Enter text to search...

 <p>Last Name: Ali First Name: Trần Position: VP Sales City: HCMC Country: VIETNAM</p>	 <p>Last Name: Ân Thị Thiên First Name: Nhi Position: Business Development Manager City: Hanoi Country: VIETNAM</p>	 <p>Last Name: Anne First Name: Pape Position: VP Finances City: Dakar Country: SENEGAL</p>	 <p>Last Name: Apăteanu First Name: Ștefan-Adrian Position: CEO City: Dakar Country: SENEGAL</p>
 <p>Last Name: AV First Name: BSF Position: Business Development Manager</p>	 <p>Last Name: BELEMBAGO First Name: Guenole Position: DSI</p>	 <p>Last Name: Benolie First Name: Micha</p>	 <p>Last Name: BERVYENKO First Name: Vitaliy Position: VP Marketing City: Dakar Country: SENEGAL</p>

Organization Chart

Organigram

Settings

Number Of Levels: 3 ▾ Details: Pictures:

Organisation Chart



Hiroaki Honjo
Chief Director



Hương Trần Thị
President Marketing



Dũng Trần Văn
President HR



Quyết Hoàng Văn
President Sales



Thiên Trần Hoàng
VP Marketing Marketing



Vũ Trần Quang
VP Marketing Marketing



Hùng Trần Huy
VP Marketing Marketing



Học Trần Văn
Recruiter



Trúc Trần Trương
HR Specialist



Hậu Nguyễn Văn
HR Generalist



Cường Nguyễn Cao
DSI Sales



Mai Quỳnh Nguyễn Thị
DSI Sales



Huệ Văn Trương Thị
DSI Sales



Anh Trần Tuấn
DSI Sales



Hùng Trần Quang
DSI Sales



Employee Details

Employee Details: Trần Thị Mai Vân

Details Additional Skills Job Description Projects Activity Appraisal Report Reports Limited Files

SurName	Name	Patronymic	Vân Trần Thị Mai	Position	Sales	...
Department	Sales			Profile	Sales	
Manager	Admin Admin			PIN	2653	
Adress	4 Nguyễn Thị Minh Khai, P. Đa Kao, Q.3 , TPHCM			ZIP	2653	
City	HCMC			Country	VIETNAM	
Tel1	0917978484			Tel2	0917978484	
E-mail	vantran@atemisccloud.com			E-mail	vantran@atemisccloud.com	
Language	Vietnamese			BirthDate	1/17/1995	
Salary	300,00			Hourly Rate	17,00	
Contract Begin	1/13/2019			Contract End		
Dismissed	<input type="checkbox"/>					



Employee's skills

My employee's data

Details Additional Skills Job Description Projects Activity Reports Files

Communication

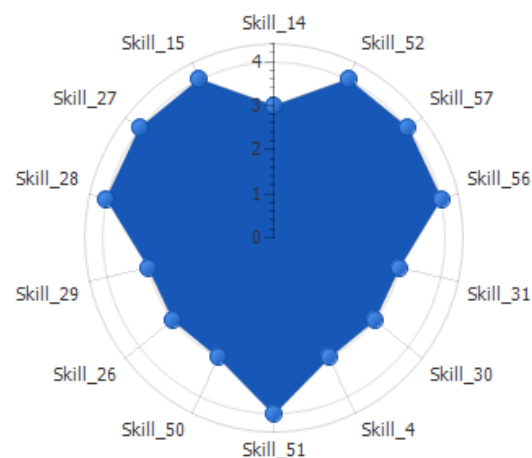
Communicate with team	Good
Staff	Excellent
Customer	Excellent
Boss	Excellent
Parent	Good

Presentation

Slideshow preparing	Good
Presenting	Good
Body language	Excellent
Motivate	Excellent

Staff management

Scheduling	Bon
Motivate	Bon
Staff relationship	Bon
Engagement	Excellent
Problem solving	Excellent



Series

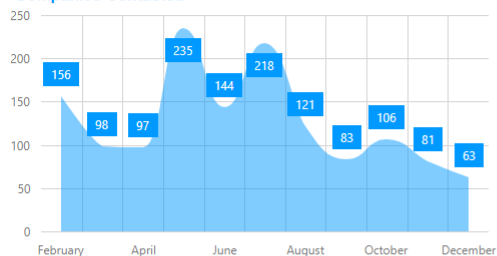


Employee Analysis

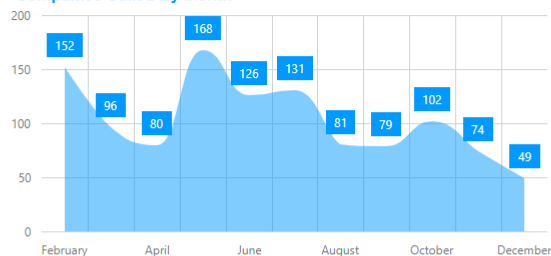
Employee Details: Jasmine Nguyen

Details Additional Analysis Contracts Activity Projects Files Job Description Skills Reports

Companies Contacted



Companies Called By Month



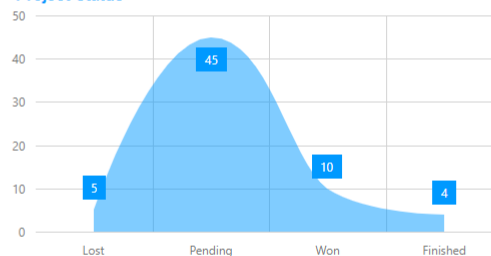
Contacts

Indicator	Value
Nb reports	3117
Distinct companies contacted	808
Companies emailed	443
Companies called	674
Companies met	5

Sales Made

Project	Amount
Dotienich.vn CRM+EMAILING	360
CÔNG TY TNHH KỸ THUẬT AN CƯỜNG THỊNH - ACTES Full pack	150
Công Ty Cổ Phần Đông Tây Land Sales Pack	90
Count=4	Sum=2,490

Project Status



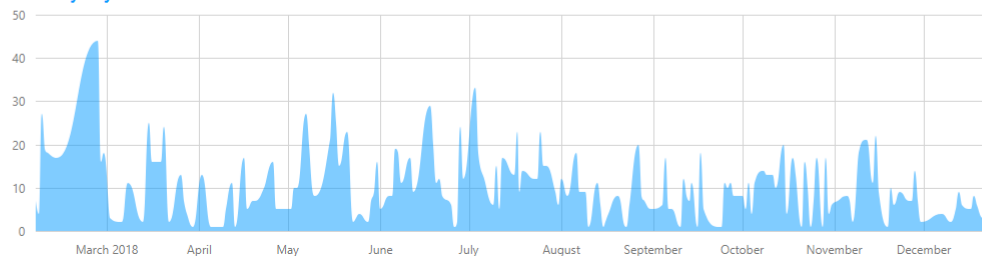
Actions Over the Last Year

Designation	Value
Companies created	367
Companies modified	840
Opportunities manager	64
Opportunities won	10

Payroll summary

Month	Year	Hours	Salary
12-Dec	2018	41	70
11-Nov	2018	106	180
10-Oct	2018	105	179
09-Sep	2018	84	143
11		1,173	1,996

Calls By Day

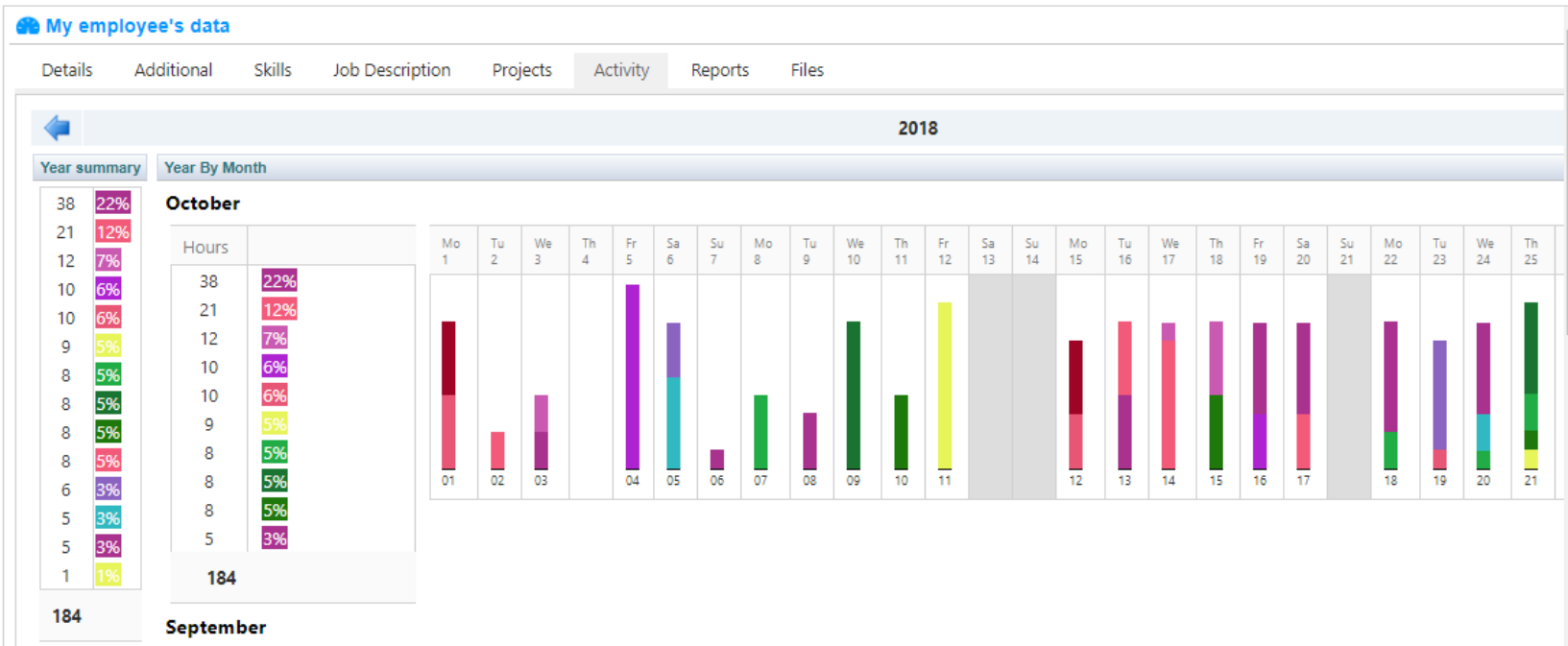


Page 1 of 2 (11 items)





Employee Working Hours





Holiday requests

Request New Holiday

Month: **December** Year: **2018** Department: **Sales**

Leave exams ■ Maternity leave ■ Paternity leave ■ Sabbatical leave ■ Unavailability of 1 year ■ Annual leave ■ Entrepreneurship leave ■
 Validated V Not Validated N Rejected R

Employee / Days	01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31			
Aliev Ivan																			N	N	N													
Hoàng Văn Quyết										N	N	N							N															
Le Thi Thanh Bình				N	N	N																				N								
Nguyễn Cao Cường													■	■																				
Nguyễn Thị Mai Quỳnh																											N							
Nguyễn Văn Hậu											N	N	N																					
Nguyễn Văn Tài							■											■	■	■	■	■												
Trần Quang Hùng																																		
Trần Trương Trực				N	N																N	N												
Trần Tuấn Anh																																		
Trần Văn Học										N	N							N																
Trần Văn Quân							N																											
Trương Thị Huệ Vân																																		

Payroll calculator



GROSS-NET SALARY CALCULATOR

Hoàng Văn Quý

English

Tiếng Việt

Send Email

GROSS To NET

NET To GROSS

GROSS Income (VND)

20,000,000

Input Currency

VND

USD

Exchange Rate (1USD = VND)

23,288

Working Region

--- Vùng 1 ---

* Region Min. Salary (VND)

3,500,000

* Applied from 01/01/2016

Pay Insurance On

Full - Max: 20 x Base Min. S: ▾

Salary for Insurance (VND)

20,000,000

** Base Min. Salary (VND)

1,210,000

Number of Dependants

0

** Applied from 01/05/2016

SALARY DETAILS AND DEDUCTIONS

DESCRIPTION	AMOUNT (VND)
GROSS Salary	20,000,000
Social Insurance (8%)	1,600,000
Health Insurance (1.5%)	300,000
Unemployment Insurance (1% of Region Minimum Wage)	200,000
Income Before Tax	17,900,000
Reduction for Yourself	9,000,000
Reduction for Dependants	N/A
Taxable Income	8,900,000
Personal Income Tax	640,000
NET Take-home Salary	17,260,000

COMPANY PAYMENTS

DESCRIPTION	AMOUNT (VND)
GROSS Salary	20,000,000
Social Insurance (18%)	3,600,000
Health Insurance (3%)	600,000
Unemployment Insurance (1% of Region Minimum Wage)	200,000
Total	24,400,000

PERSONAL INCOME TAX






TAX RATE	AMOUNT (VND)
5% - Upto 5 Mil.	250,000
10% - From 5 Mil. to 10 Mil.	390,000
15% - From 10 Mil. to 18 Mil.	0
20% - From 18 Mil. to 32 Mil.	0

Employee's payroll



My employee's data

Details Additional Job Description Projects Activity Appraisal Report Reports Files Analysis Contracts **Payroll**

Date from	Date to	Position	The quantity of hours	Net salary	Amount of taxes	Growth salary	
13.12.2018	31.12.2018	CEO	173	139,265,885.50	33,735,214.50	173,001,100.00	
13.12.2018	31.12.2018	CEO	20000000	15,800,237.00	4,200,063.00	20,000,300.00	
13.12.2018	31.12.2018	CEO	20000000	15,800,237.00	4,200,063.00	20,000,300.00	
13.12.2018	31.12.2018	CEO	20000000	15,800,237.00	4,200,063.00	20,000,300.00	
13.12.2018	31.12.2018	CEO	20000000	15,800,237.00	4,200,063.00	20,000,300.00	

Payslip



Admin a
Business Development Manager
Projects

AP

Calculation date payroll: 12/14/2018

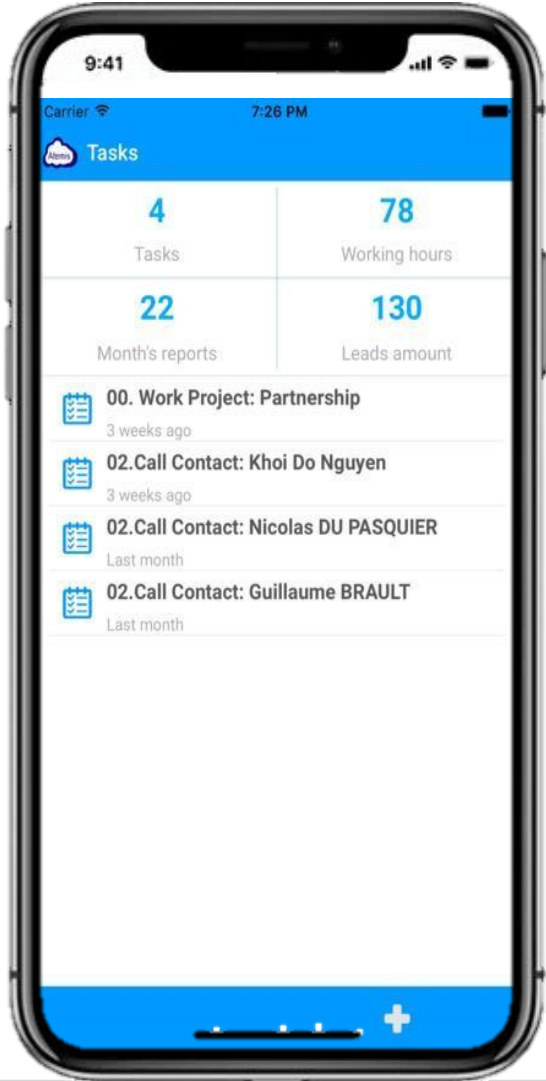
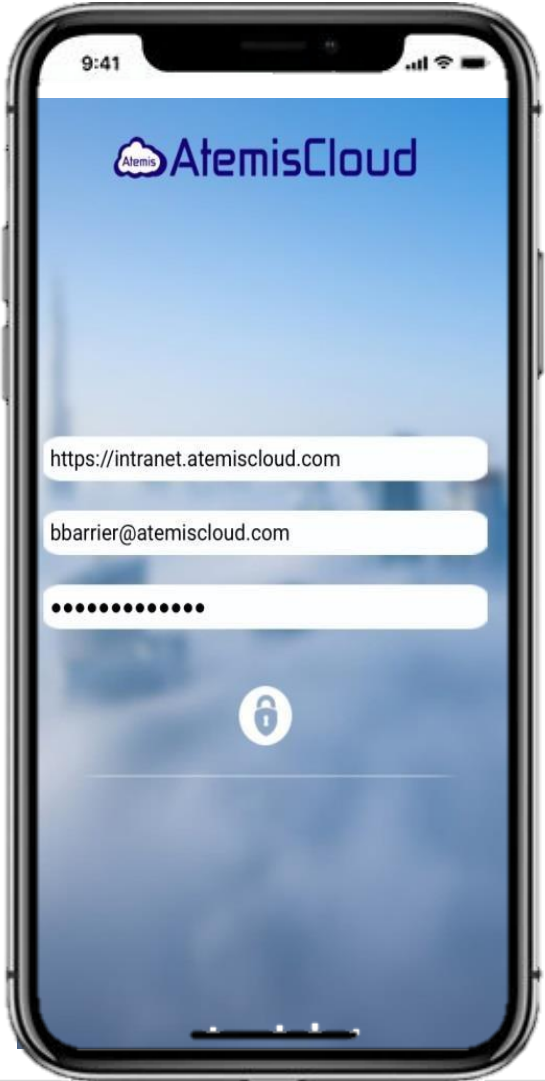
PAYROLL STATEMENT FOR DECEMBER 2018

Insurance & Tax Details	
Percentage	Amount
Social	8.0 % 280,000
Health	1.5 % 52,500
Unemployment	1.0 % 35,000
Income Tax	10.0 % 703,250
	1,070,750.00 VND

	20,000,000
Dependents	
	9,000,000
	3,600,000
	12,600,000

Net salary: 18,929,250.00 VND

Mobile Version



Other information

Get more about the AtemisCloud



[Get started](#)



[All Features](#)



Other



We wish you a pleasant flight in the
AtemisCloud



jnguyen@atemiscloud.com
www.atemiscloud.com