



AtemisCloud Legal Solution

Contact us :

Phone : +1 415 655 1860

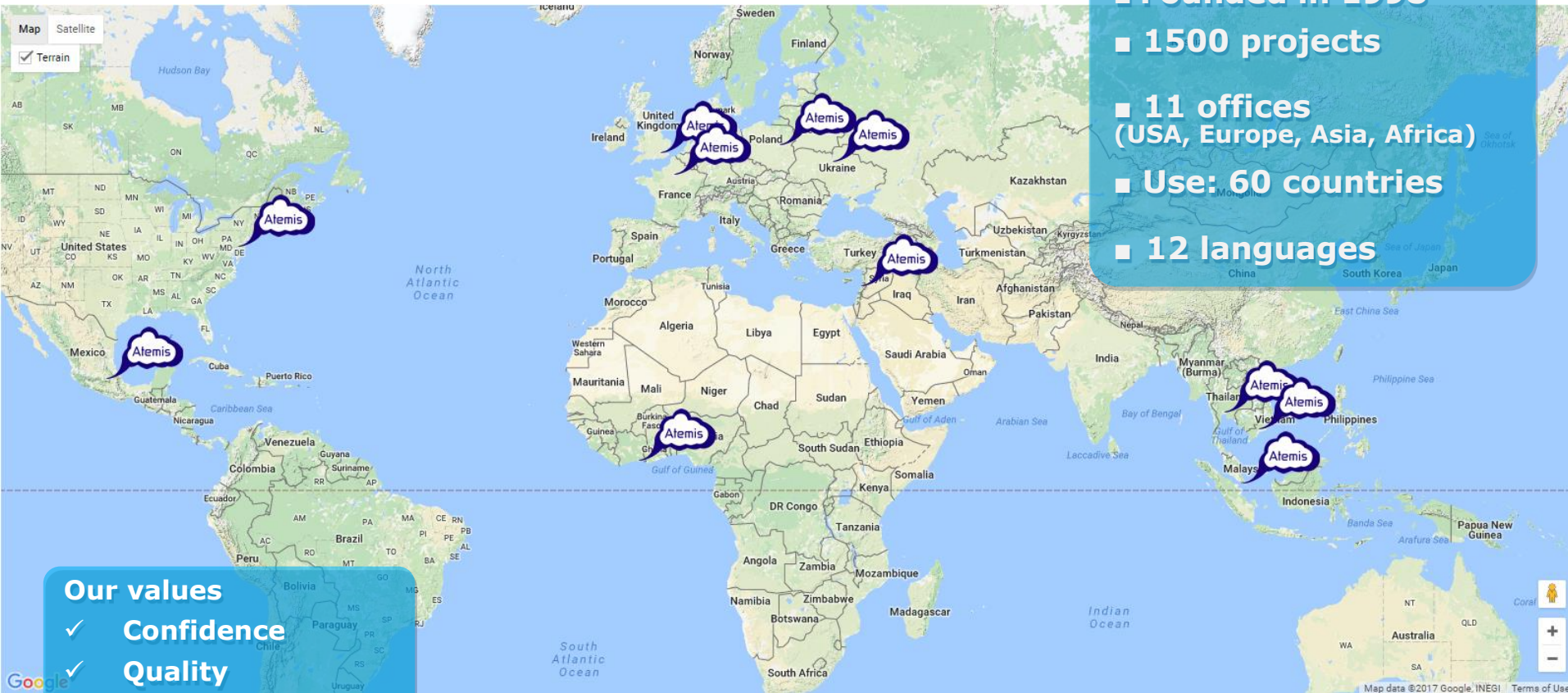
Email : jnguyen@atemisccloud.com

The company



International offices. Sales and Dev.

- Founded in 1998
- 1500 projects
- 11 offices (USA, Europe, Asia, Africa)
- Use: 60 countries
- 12 languages



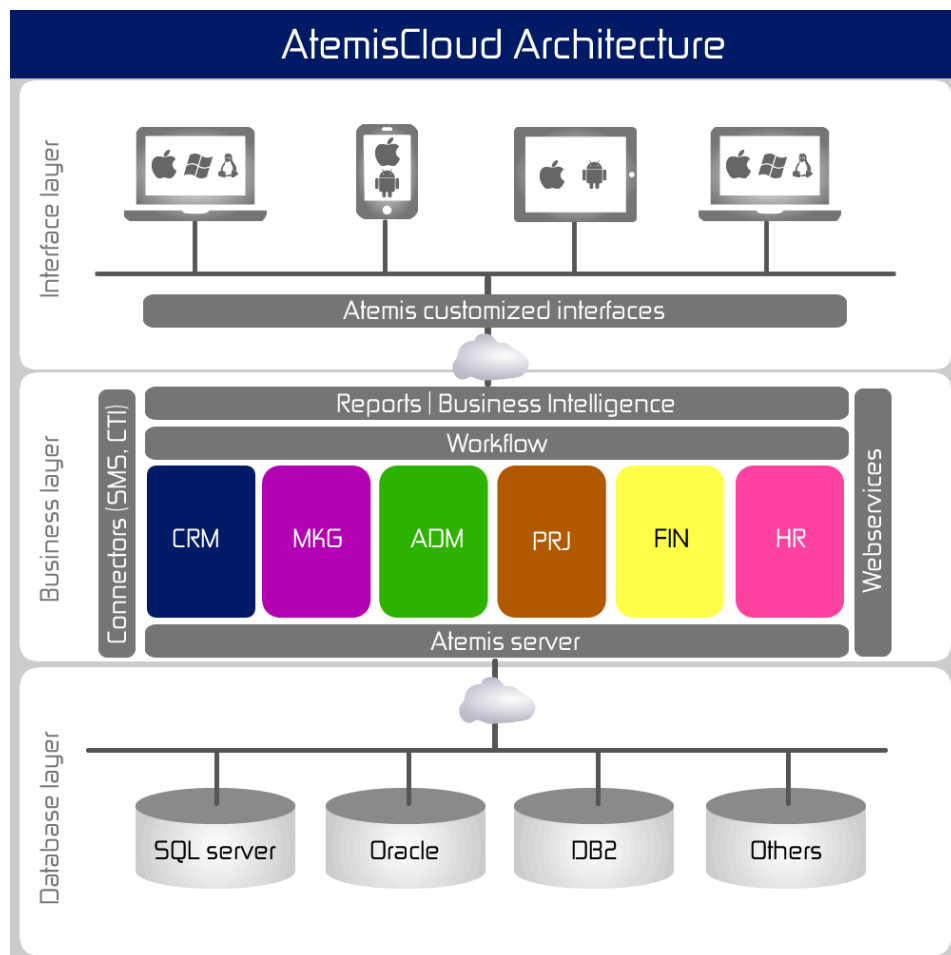
Our values

- ✓ Confidence
- ✓ Quality
- ✓ Responsibility

At 06/2020: Ukraine: 6, Vietnam: 10, Thailand: 1, Africa: 4, Mexico: 1, Poland: 2, France: 2, USA: 1, Singapore 2, Beirut:1 + 24 freelancers. 8 legal entities. 5 sales offices. Technical teams in Vietnam and West Ukraine.

AtemisCloud

A proven robust architecture



- ✓ developed over 20 years
- ✓ 1million lines of code
- ✓ 220.000 hrs = 122 yrs/man
- ✓ 510+ features
- ✓ 300+ engineers
- ✓ 1500 customer



Business Intelligence + Customized reports + Geoanalysis + AI



Customer self-service	Social networks integration			Financial control	
Call center scripting and questionnaires	Target segments			Partners extranet	
Call campaigns	Plans and forcecasts			Debts collection	
Scoring	Facebook campaigns	Quality management		General ledger	Training
Territories	Products and services	Dashboard and KPI	Alerts	Payments and reminders	Appraisal
Salesforce mobile	Shop on line	Documents	Contractors extranet	Cash	Vacations
Calendar	Press relations	BPO and workflows	Schedule and finance	Expenses	Payroll
Orders and invoices	Promotion campaigns	Procedures	Gantt	Fix assets	Working hours
Quotations, offers and contracts	Events	e-learning	Tasks	e-procurement	Employees
Opportunities	Website and CMS	eMails and synchronization	Resources	Business Plan	Candidates
B2B, B2C management (XRM)	Emailing and tracking	Customized reports	Projects and schedules	Orders and invoices	Job offers

AtemisCloud server + customized components and bots

- CRM
- Marketing
- Admin
- Projects
- Finance
- HR

References



Yacht Club de Cannes
depuis 1860





CRM Modules

- **Companies and contacts**
 - List & details
 - Professional data and customized
 - History of activities (reports and tasks)
 - Documents
- **Partners and contacts**
 - List & details, Extranet connection
 - Professional data and customized
 - History of activities (reports and tasks)
 - Documents
- **Prospects & Clients**
 - List & details
 - Professional data and customized
 - (Link to the prescribers, campaign origin, Marketing)
- **Emailing**
 - Creation of segments, audiences
 - Emailing creation / management
 - Emailings sending
- **Analysis & reports**
 - Projects status
 - Contacts / day / projects
 - Monthly Reports
 - Sales reports
 - Marketing reports & ROI



Legal Modules

- **Projects and workings hours**
 - List of projects
 - Projects Management
 - Management of marketing documents
 - Management of Internal documents
- **Document Management**
 - Upload of documents by criteria (Project, type, department, security,...)
 - List of documents with filters and security rights
 - Search engine of documents with filters
- **Human resources management**
 - Employees list (team)
 - Details of the employees and worked hours reports
 - Holidays management
- **Customers Extranet**
 - Invoices list
 - Projects and details
 - Documents and reports sharing
- **Workflows**
 - Alerts and reminders
 - Working hours
 - Invoices



Backoffice Modules

- **Administration**
- Management of dictionary tables (Cities, Countries, Sectors, revenues range,...)
- Merge of data
- AI + automation
- Importation of Clients & contacts from CSV, Excel
- Creation of customized fields
- Management of rights and authorizations



Dashboard and KPI

Welcome

Welcome **AND THE TURNER LAMB**
Your last connection: 21 Aug 2018 08:53:00

Next tasks

No Data

Sales Objectives Follow Up

Meeting follow up

Your sales 2018

3,025 Md

Your sales by month (Md)

Month	Sales (Md)
1	70
2	72
3	480
4	200
5	487
6	369
7	875
8	448

Active customers by month

Month	Active Customers
1	7
2	7
3	8
4	12
5	20
6	19
7	23
8	27

The last reports

- Tiger sữa
- Có hàng mới, sữa hạt Legend 10% và 100%+ hạt g
- Tô Sữa (200 ml)
- Có order @ Bán hàng 2 tháng cho mai delivery
- MARLBORO 100
- Có order @ Bán hàng sữa hạt có hương các loại
- MILKSHAKE (ml)
- Có mặt hàng giá (cà phê) (Thủ) ướp lạnh. Có n
- Chức vụ của nhân viên: nhân viên bán hàng

Your active customers this year

42 / 65

TOP 10 Customers (Md)

NICE (ml)	1238
MILK SHAKES (ml)	357
BONHON (200ml)	313
MARLBORO 100	214
LOTTE BROWN MILK (ml)	133
MARLBORO	126
TÔ SỮA (200 ml)	62
SEASON (ml)	61
LOTTE BROWN MILK (ml)	48
THU TRAM (ml)	44

Products sold Y / Y-1

114 / 81

TOP 10 Products sold (Md)

BOTTEGA ZELACHI U/S CREAMERY BUTTER 5KG	840
U.S BEEF SHORT PLATE	310
RIB FINGER BEEF	224
MARGARINE CLASSICO 360 1KG	148
BOTTEGA ZELACHI SHREDDED MOZZA. CHEESE 1KG	118
BOTTEGA ZELACHI FROMAGIO GRATED CHEESE 100G	116
AUS BEEF *S* INTERCOSTALS (RIB FINGER) BONELESS	114
CREMIERE DE FRANCE UHT WHOLE MILK 1L	92
UFC 100% APPLE JUICE 1L	90
TATUA SOUR CREAM 1KG	62



Companies list



Dashboard

Calendar

CRM

Companies & Contacts

Quick Add

My companies

Team's companies

Contacts list

My contacts

Customer Synchroni

Opportunities

Sales management

Reports

Projects

HR

Settings

Logout

My companies

64

Active Customers

280

Month MVND

4,640

YTD MVND

Name	Address	City	Sector	Key	Monthly sales	Yearly sales	Products sold	Last Contact
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	29	187	7	6/2/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	21	61	9	1/15/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	20	197	2	6/10/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	17	362	7	6/3/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	16	193	10	6/1/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	9	34	7	6/16/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	9	88	2	6/1/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	8	50	2	6/10/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	8	101	5	6/16/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	7	31	9	6/5/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	7	29	3	1/3/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	6	17	2	6/9/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	5	22	2	6/5/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	5	28	4	6/10/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	5	33	3	6/12/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	4	17	2	11/28/2019
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	4	1,833	1	6/16/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	4	45	2	6/16/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	4	277	1	6/2/2020
▶ [blurred]	[blurred]	[blurred]	[blurred]	[blurred]	4	32	8	6/19/2018

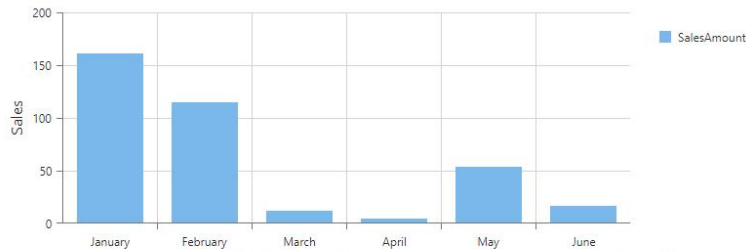
Company's sales overview



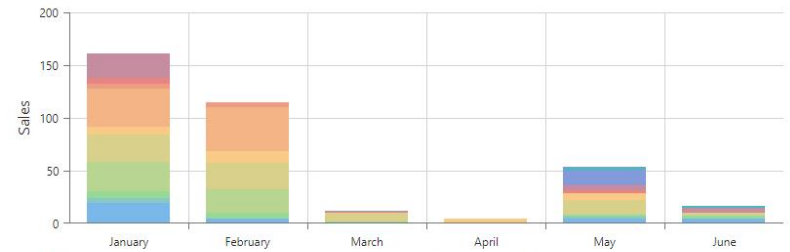
- Dashboard
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- Companies & Contacts
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 - My companies
 - Team's companies
 - Contacts list
 - My contacts
 - Customer Synchroni
- Opportunities
- Sales management
- Reports
- Projects
- HR
- Settings
- Logout

Name	Address	City	Sector	Key	Monthly sales	Yearly sales	Products sold	Last Contact
					29	187	7	6/2/2020
					21	61	9	1/15/2020
					20	197	2	6/10/2020
					17	362	7	6/3/2020

Sales By Month



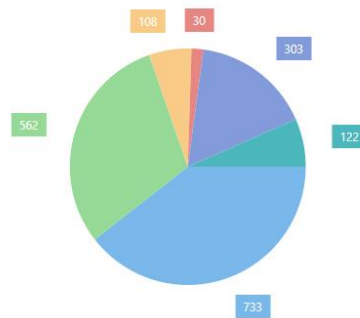
Sales By Month & Product



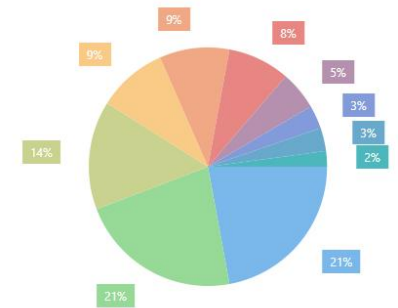
Order Amount By Month



Products Quantity By Month



Top 10 Products



Company details



DFDL



Company details

Details Info Notes Others Software

Contact ... Details Private Notes Others History Relations

Name DFDL
Acronym
Manager B. Barrier
Reg Num
Address Unit 2, 19th Floor, Green Power Building, 35 Ton Duc Thang Street, District 1,
Country VIETNAM
City HCMC
www www.dfdl.com
SSector 61. Legal and accounting activ...
ZIP
Tel (84-28) 3910 0072
FB (84-8) 3910 0073
Keys



H.TRAN
J.BUZENET
J.SHEEHAN
K.SUNTHORN
L.Tam Nguyen
Jérôme BUZENET
Address Unit 2, 19th Floor, Green Power Building, 35 Ton Duc Thang street, District 1
Country VIETNAM
City HCMC
E-mail Jerome.Buzenet@dfd.com
Tel (08) 3910 0072
Mobile +84 912 951 04
in
Department
Region
ZIP
Keys

Reports Tasks Team Projects Invoices Files

Date Notes

Employee Contact

Date	Notes	Employee	Contact
9m 9d	Sep 11 2019: Hello Segolene, how was your experience with the solution? Sep 13 2019: Hi Chris, sorry for late reply - busy week. I have a meeting with my team on Monday to discuss about Atemis. So I will let you know after...	Nguyen	Segol...
10m 2d	Working with some problem she encountered when using the new email address and help her to use it in a right way	Nguyen	Segol...
10m 14d	Notify Segolene about the new email builder. She will test it on Monday and get back to us.	Nguyen	Segol...
11m 28d	Instructing Segolene on how to use the emailing solution, how to add color and link. She will send back a template email with the color code of their company for us to create a template for them. She seems quite happy with ...	Nguyen	Segol...
11m 28d	AtemisCloud Partnership: 7 advices to work better together	Julie	Segol...
11m 28d	Segolene ask for an easier way to use our emailing solution, no word doc design, more drag and drop feature like Mailchimp. I told her that we are the CRM with emailing solution intergrated so it will help her to better under...	Nguyen	Segol...
11m 28d	AtemisCloud Partnership: 7 advices to work better together	Julie	Jérôme
1y 2m	AtemisCloud: Your last quotation is ready	Benoit	Segol...
1y 3m 11d	Altonaga, here are your legal news for March 2019	Benoit	Alton...
1y 3m 11d	Segolene, for this New Year, here are the AtemisCloud New Features !	Benoit	Segol...



Company's team

- Atemis
- Dashboard
- Calendar
- CRM
- Projects
- HR
- Employees
- Settings
- Logout

gaucho

Company details

Details Info Notes Brands Qualif.

Name	ELGAUCHO HBT		
Short Name	ELGAUCHO HBT		
Manager	L. NGUYEN PHU	SSector	FS - Restaurant
Reg Num		ZIP	TP HCM
Address		Tel	-
Country		FB	-
City		Keys	Suspect
www			

Contact ...

M.Thur

Details Notes Qualif.

	M.Thur		
Address		Department	
Country		Region	
City		ZIP	
E-mail			
Tel			
Mobile		Keys	
in			

Reports Tasks BestProducts Invoices **Team** Projects Prices Orders Files

Employee	Department
	IT
	Marketing
	Food Service Sales
	Administration
	Management

Company's invoices



Dashboard

Calendar

CRM

Companies & Contacts

Quick Add

My companies

Team's companies

Contacts list

My contacts

Customer Synchroni

Opportunities

Opportunities Mana

Opportunities monit

Sales management

Activity reports

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HR

Settings

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Search

Company details

Details Info Notes Brands Qualif.

Name ELGAUCHO HBT

Short Name

Manager

Reg Num

Address

Country

City

www

SSector FS - Restaurant

ZIP TP HCM

Tel -

FB -

Keys Suspect

Contact

M.Thur

Details Notes Qualif.

Address

Country

City

E-mail

Tel

Mobile

in

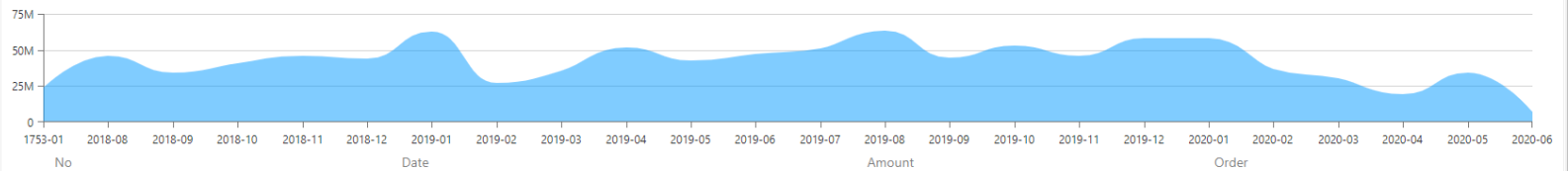
Department

Region

ZIP

Keys

Reports Tasks BestProducts Invoices Team Projects Prices Orders Files



No	Date	Amount	Order
PSI-1826898	06/19/2020 00:00		2337641
PSI-1826914	06/19/2020 00:00		2338027
PSI-1827436	06/19/2020 00:00		2338558
PSI-1825118	06/17/2020 00:00		2336008
PSI-1822191	06/12/2020 00:00		2332882
PSI-1820235	06/10/2020 00:00		2330751
PSI-1818698	06/08/2020 00:00		2328944
PSI-1817521	06/05/2020 00:00		2327537
PSI-1817607	06/05/2020 00:00		2327798

Company's file



Search

Company details

Details Info Notes Brands Qualif.

Name
Short Name
Manager
Reg Num
Address
Country
City
www

SSector FS - Restaurant
ZIP TP HCM
Tel -
FB -
Keys Suspect

Contact M.Thu

Details Notes Qualif.

Address
Country
City
E-mail
Tel
Mobile
in

Department
Region
ZIP
Keys

Reports Tasks BestProducts Invoices Team Projects Prices Orders **Files**

Drag files here

Name	Size	Creation Date	Modification Date	Author
Objectives.xlsx	114.39 KB	19.06.2020 19:09:00	19.06.2020 19:09:00	L. NGUYEN PHU
Segmentation.png	52.52 KB	19.06.2020 19:08:00	19.06.2020 19:08:00	L. NGUYEN PHU

Dashboard
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Opportunities Mana
Opportunities monit
Sales management
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Add a report

gaucho

Company details

Details Info Notes Brands Qualif. Contact M.Thur

Name ELGAUCHO HBT
Short Name ELGAUCHO HBT
Manager
Reg Num
Address
Country
City
www

SSector FS - Restaurant
ZIP TP HCM
Tel -
FB -
Keys

M.Thur
Address
Country
City
E-mail
Tel
Mobile
in

Department
Region
ZIP
Keys

Reports Tasks BestProducts Invoices Team Projects Prices Orders Files

Date	Notes	Employee	Contact
17d		LE	M
7m 8d		NGUY...	M
8m 2d		NGUY...	M
8m 10d		NGUY...	M
9m 9d		NGUY...	M
10m 5d		NGUY...	M
10m 24d		NGUY...	M
11m 4d		PHAM	M
1y 1d		NGUY...	M
1y 1m 6d		NGUY...	M
1y 1m 11d		NGUY...	M

Add New Report

Date: 19.06.2020 Time: 13:45 Archive:

Type: 01.e-mailing Contact: M.Thur

Project: 01.e-mailing Rate: 0

Notes:
04.Step 1: Presentation
05.Step 2: Quotation
06.Step 3: Contract
07.Qualification

Save Cancel



Quick add



Search



- Dashboard
- Messages
- Calendar
- CRM
 - Quick Add
 - My companies
 - My contacts
 - Full contacts list
 - Call Panel
 - Wall of Fame
 - Main customers
 - Opportunities
 - Sales management
 - Reports
 - Call Center
 - Templates
 - Projects / Country

Quick Add

- Company**
- Contact
- Project
- Report
- Task

Name

Business

Address

Country

City

Add

Contacts list



Dashboard

Companies

Contacts

Reports

Tasks

Calendar

Logout

#		Lastname	FirstName	Company	Position	Email	Tel	Department	Activities ↓
		HENDICK	Ewelin	ANZ	Director	HENDICK@test.atm	0644768900	Accounting	28
		Bridges	Anthony		Director	abridges@test.atm	9090446755	IT engineers	26
		AKHAT	Assiya		Manager	assiya.akhat@test.atm		Direction	24
		Abomo	Gerard		Marketing	Gr@gmail.com		Direction	23
		EWERATRT	Wim		COO	EWERATRT@test.atm		Accounting	23
		SAMPERS	Wim		Director	SAMPERS@test.atm		Direction	21
		Roux	Pascal	Renault	Director	Pc@gmail.com	987654321	Direction	20
		Jurnjack	Nicolas		Director	nicolas.bred@test.atm		Direction	19
		DUPONT	Alexander	BORIS	Director	a.dupont@test.atm		Direction	19
		LEGRAND	Aurélie		Director	aurelie.legrand@test.atm		Direction	19
		Aldana	Melissa	ALC	Manager	Ma@gmail.com	987654321	Sales	19
		BEAN	Mr		Director	Mb@gmail.com		Communication	19
		Desmarest	Thierry		Director	Desmarest@test.atm		Accounting	19
		Dyevre	Frederic	ATM	Director	Dyevre@test.atm	0972153768	Accounting	19
		Lopez	Marc		Director	Lopez@test.atm		Accounting	19
		Khoudzyk	Victoria		Finances	test.atm		Direction	18
		Скульска	Оксана		Director	test.atm		Accounting	18
		test	test		Director	test.atm		Accounting	18

Count=51

Avg=14.65



Tasks list

	Company	Type	Start	End	Employee	Contact	Project	Details	
	MUONGTHANH...	03.Meeting	09/12/2019 15:00	09/12/2019 16:00	NGOC LAM ...	Loan Loan	Sales Activit...	: Chào sản phẩm	...
	MUIMART	03.Meeting	09/12/2019 11:00	09/12/2019 12:00	NGOC LAM ...	Tuyết Tuyết	Sales Activit...	: Chào sản phẩm	...
	OVENFOOD RES	03.Meeting	09/12/2019 09:00	09/12/2019 10:00	NGOC LAM ...	Hương Hương	Sales Activit...	: Chào sản phẩm	...
	NHATTAM BAK	03.Meeting	09/11/2019 14:00	09/11/2019 15:00	NGOC LAM ...	Tâm Tâm	Sales Activit...	: Chào sản phẩm	...
	HOANGNGOC R...	03.Meeting	09/11/2019 11:00	09/11/2019 12:00	NGOC LAM ...	Uyên Uyên	Sales Activit...	: Chào sản phẩm	...
	GOLDENPEAK PT	03.Meeting	09/11/2019 10:00	09/11/2019 11:00	NGOC LAM ...	Thiệt Thiệt	Sales Activit...	: Chào sản phẩm	...
	THIENTHANH	03.Meeting	09/06/2019 16:00	09/06/2019 17:00	NGOC LAM ...	Thanh Thanh	Sales Activit...	: chào dòng sp ODK	...
	MODJO REST	03.Meeting	09/06/2019 14:00	09/06/2019 15:00	NGOC LAM ...	Pauline Astier Pauline A...	Sales Activit...	: chào heo, bò	...
	CHAM VILLAS	03.Meeting	09/06/2019 10:00	09/06/2019 11:00	NGOC LAM ...	Sơn Sơn	Sales Activit...	: Chào bò, heo	...
	LOTUS PT	03.Meeting	09/05/2019 16:00	09/05/2019 17:00	NGOC LAM ...	Hiền Hiền	Sales Activit...	: Chào heo, bò, gà	...
	AMARYLLIS	03.Meeting	09/05/2019 14:00	09/05/2019 15:00	NGOC LAM ...	Hằng Hằng	Sales Activit...	: Chào sữa Arla, 76...	...
	SANEDUNE BEA...	03.Meeting	09/05/2019 10:00	09/05/2019 11:00	NGOC LAM ...	Ân Ân	Sales Activit...	: Chào lại 7362.7649	...
	VILLA DELSOL	03.Meeting	09/04/2019 16:00	09/04/2019 17:00	NGOC LAM ...	Trang Trang	Sales Activit...	: Chào lại 7362. 764...	...
	PANDANUS PT	03.Meeting	09/04/2019 14:00	09/04/2019 15:00	NGOC LAM ...	In In	Sales Activit...	: Chào bơ lạt, bắp b...	...
	COCOBEACH CA...	03.Meeting	09/04/2019 10:00	09/04/2019 11:00	NGOC LAM ...	Anh Lễ Anh Lễ	Sales Activit...	: Chào lại sản phẩm...	...
	CAMLINH BAK	03.Meeting	09/03/2019 16:00	09/03/2019 17:00	NGOC LAM ...	Cẩm Cẩm	Sales Activit...	: CHÀO LẠI SẢN PH...	...
	BLUE OCEAN	03.Meeting	09/03/2019 14:00	09/03/2019 15:00	NGOC LAM ...	Thanh Phương Thanh P...	Sales Activit...	: CHÀO SẢN PHẨM...	...
	MATADOR REST	03.Meeting	09/03/2019 10:00	09/03/2019 11:00	NGOC LAM ...	Thương Thương	Sales Activit...	: Chào 7362	...

Count=46



Reports list



Dashboard

Companies

Contacts

Reports

Tasks

Calendar

Sales Orders

Logout

	Date	D.	Company	Contact	Type	Employee	Project	Notes
	08/26/2019	25	MODJO REST	Pauline Astier M	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào rượu vang chi le. ...
	08/26/2019	25	LUBU	THUẬN Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào sp sữa Arla: hiện ...
	08/26/2019	25	HILLS BURGERIA	Mr Hai	03.Meeting	NGOC LAM TRAN	Sales Activities	Quán chủ yếu bán burg...
	08/26/2019	25	THAIHOA RESORT	KHANH Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách hàng chỉ mới ch...
	08/25/2019	26	KHANHAN	Tuệ Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào Bắp Bò: hiện khác...
	08/23/2019	28	VIVA RESORT	DUYẾN Ms	02.Call	NGOC LAM TRAN	Sales Activities	resort mini, chỉ lấy bột ...
	08/23/2019	28	PDS	Hiếu Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khảo sát lại giá thịt bắp...
	08/23/2019	28	HOANGTRIEU RESORT	Thảo Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào khách hàng cắt lá...
	08/22/2019	29	GOA REST	Nagz Mr	02.Call	NGOC LAM TRAN	Sales Activities	KH không mua hàng
	08/22/2019	29	SANEDUNE BEACH	ẤN Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào lại sườn heo và g...
	08/21/2019	30	MATADOR REST	HÙNG Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách cần hàng Ripeye...
	08/21/2019	30	THE BEACH RESORT	Quỳnh M	03.Meeting	NGOC LAM TRAN	Sales Activities	KH ngưng hoạt động
	08/21/2019	30	TH GAITHAP	GÁI Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào khách hàng cắt lá...
	08/20/2019	31	SAILING CLUB	Tiến mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách thông báo tháng...
	08/20/2019	31	MUINE BAY	An M	03.Meeting	NGOC LAM TRAN	Sales Activities	KH chỉ mới chào, chưa ...
	08/19/2019	32	PIZZA BELLE	In name	02.Call	NGOC LAM TRAN	Sales Activities	KH ngưng hoạt động
	08/19/2019	32	SONGVINH BAK	Vy Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào lại sữa tươi, vì giá...

Count=834

Calendar month



Dashboard

Calendar

Master Plan

Calendar

CRM

Projects

HR

Settings

Logout

Search

Calendar

June - July, 2020

Day Work Week Month Agenda

T

[Redacted]

✕

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
June 14	15	16	17	18	19	20
	<div style="background-color: #007bff; color: white; padding: 5px; font-size: 0.8em;">6:00 AM - 7:00 AM Total Reports : 1[XUYENA]Client Nam...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	<div style="background-color: #007bff; color: white; padding: 5px; font-size: 0.8em;">6:00 AM - 7:00 AM Total Reports : 4[ALICE]Client Nam...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	<div style="background-color: #e6f2ff; padding: 5px; font-size: 0.8em;">8:00 AM - 10:00 AM SANCHO CANTINA - Nga M. Master Plan SANCHO CANTINA ...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	<div style="background-color: #e6f2ff; padding: 5px; font-size: 0.8em;">8:00 AM - 10:00 AM PHOMAIQUE 177 - Thuan Anh. Master Plan PHOMAIQUE 177 ...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	<div style="background-color: #e6f2ff; padding: 5px; font-size: 0.8em;">8:00 AM - 10:00 AM XUYENA - Trang Nguyen. Master Plan XUYENA ...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	
21	22	23	24	25	26	27
	<div style="background-color: #e6f2ff; padding: 5px; font-size: 0.8em;">8:00 AM - 10:00 AM PARIS - Long M. Master Plan PARIS ...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	<div style="background-color: #e6f2ff; padding: 5px; font-size: 0.8em;">8:00 AM - 10:00 AM VINHKHUONG - Hằng Ms.. Master Plan VINHKHUONG ...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	<div style="background-color: #e6f2ff; padding: 5px; font-size: 0.8em;">8:00 AM - 10:00 AM MOAS BH - Dung Ms.. Master Plan MOAS BH ...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	<div style="background-color: #e6f2ff; padding: 5px; font-size: 0.8em;">8:00 AM - 10:00 AM HOME SAIGON - . Master Plan HOME SAIGON ...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	<div style="background-color: #e6f2ff; padding: 5px; font-size: 0.8em;">8:00 AM - 10:00 AM ALICE - Tâm .. Master Plan ALICE ...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	
28	29	30	July 1	2	3	4
	<div style="background-color: #e6f2ff; padding: 5px; font-size: 0.8em;">8:00 AM - 10:00 AM PHOBIEN - Huyền Ms.. Master Plan PHOBIEN ...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>	<div style="background-color: #e6f2ff; padding: 5px; font-size: 0.8em;">8:00 AM - 10:00 AM XUYENA - Trang Nguyen. Master Plan XUYENA ...</div> <p style="font-size: 0.7em; color: #007bff; text-align: right;">Show more</p>				
5	6	7	8	9	10	11

+

Calendar week



- Atemis
- Dashboard
- Messages
- Calendar
- Employees
- Personal Calendar
- Resources
- Customer Calendar
- CRM
- Marketing
- Administration
- Projects
- Finances
- Human Resources
- Settings
- Logout

Search 👤 🌐

March 8 - 14, 2020 Export Day **Work Week** Month Agenda

March 2020

Sun	Mon	Tue	Wed	Thu	Fri	Sat
10	1	2	3	4	5	6
11	8	9	10	11	12	13
12	15	16	17	18	19	20
13	22	23	24	25	26	27
14	29	30	31	1	2	3
15	5	6	7	8	9	10
Today						

	March 9	Tuesday, March 10	Wednesday, March 11	Thursday, March 12	Friday, March 13	Saturday, March 14
8:00						
9:00		Desc:	Desc:	Desc:	Desc:	Desc: with taking picture onclick
10:00						
11:00						
12 PM						
1:00						
2:00						
3:00						
4:00					Desc: Change taking picture on click	Desc:
5:00						
6:00						
7:00						
8:00						

+



Resources calendar

- Atemis
- Dashboard
- Messages
- Calendar
- Employees
- Personal Calendar
- Resources
- Customer Calendar
- CRM
- Marketing
- Administration
- Projects
- Finances
- Human Resources
- Settings
- Logout

Search

Resources

< 19.06.20 > + - | v

Day Work Week Week Month Timeline Agenda

	Falcon 9000	Events
	Friday, June 19	Friday, June 19
7:00		
8:00	Flight LA - San Francisco Meeting investors	
9:00		
10:00		
11:00		
12:00 PM		Lunch MEDEF SaaS European suppliers meeting
1:00		
2:00		
3:00		



Email client

The screenshot shows an email client interface with a sidebar on the left containing navigation options: Dashboard, Messages, Emails (Inbox, My mailboxes), Messages, FB Messenger, Calendar, CRM, Marketing, Administration, Projects, Finances, Human Resources, Settings, and Logout. The main area displays an 'Inbox' with a search bar and action buttons like '+ New Mail', 'Select All', and 'Delete'. A list of emails is shown, with the top one selected and its details expanded on the right. The selected email is from 'member_services@outlook.com' with the subject 'Please sign in to your Outlook.com account' and a timestamp of 15:06:29. The email body contains a sign-in request and a privacy statement link.

Date	From	Time	Subject
12/06/2020	member_services@outlook.com	15:06:29	Please sign in to your Outlook.com account
	member_services@outlook.com	15:06:13	Please sign in to your Outlook.com account
	member_services@outlook.com	15:06:24	Please sign in to your Outlook.com account
	member_services@outlook.com	14:06:00	Please sign in to your Outlook.com account
	member_services@outlook.com	14:06:18	Please sign in to your Outlook.com account
	member_services@outlook.com	14:06:50	Please sign in to your Outlook.com account
04/08/2019	outlook_9A6917EE4E2C0CF0@outlook.com	18:08:40	siddharta-gautama-bafabedacc-386048.jpg

Please sign in to your Outlook.com account

From: member_services@outlook.com
 6/12/2020 3:39:29 PM
To: outlook_9A6917EE4E2C0CF0@outlook.com

Hello Benoit Barrier,
 To continue sending messages, please [sign in](#) and validate your Outlook.com account.
 This helps us stop automated programs from sending junk email.
 Thanks for your help and patience!
 The Outlook.com Team

Microsoft respects your privacy. To learn more, please read our online [Privacy Statement](#).
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 Microsoft Corporation. All rights reserved.

Office 365 Single Sign On and full integration.
Same for the calendar and contacts.

Messenger integration



- Dashboard
- Messages
- Messages
- Messages
- FBMessenger
- Calendar
- CRM
- Marketing
- Administration
- Projects
- Finances
- Human Resources
- Settings
- Logout

Search

FBMessenger

Sender	Message
Lê Thủy Phú Thị	10/31/2019 2:33:43 PM Bắt đầu
Thu Hoang Dạ bên em chỉ có Video này thôi	10/31/2019 3:00:52 PM Dạ atemiscloud rất cảm ơn vì bạn đã liên lạc với chúng tôi ạ, đây là phần mềm dành riêng cho lĩnh vực nha khoa ạ, với phần mềm này bạn có thể quản lý được nhân sự, quản lý quá trình điều trị khách hàng, số lần đến điều trị và quan trọng hơn bạn có thể lưu giữ tất cả các thông tin khách hàng, tài chính mỗi tháng, lương nhân viên tính theo giờ.....
Mạnh Dũng Hoàng Hoctro8x@yahoo.com.vn	10/31/2019 3:02:03 PM Để được tư vấn tốt hơn cho bên bạn, bạn cho mình số điện thoại nhé? Nhân viên bên mình sẽ liên lạc với bạn và sẽ nói kỹ hơn về phần mềm ạ. Sẽ không mất quá nhiều thời gian đâu ạ. Hy vọng chúng ta sẽ cùng làm việc trong thời gian tới ạ
NK Dentist 0936866993	10/31/2019 3:07:55 PM 0909485984
Le Thanh Tuyen Để được tư vấn tốt hơn cho bên	10/31/2019 3:37:49 PM
Tùng Hoàng Để được tư vấn tốt hơn cho bên	
Phạm Kim Thành Để được tư vấn tốt hơn cho bên	
Tran Minh Tam Để được tư vấn tốt hơn cho bên	

Page 1 of 4 (25 items) ◀ 1 ▶

Type a message...

Quotations list



- Full contacts list
- Call Panel
- Wall of Fame
- Main customers
- Opportunities
 - Stages
 - Opportunities mo
 - My opportunities
 - Quotations
 - All forecast
 - Analysis
 - Opportunities ma
 - Opportunities Ma
 - Opportunities Tas
- Sales management
- Reports
- Call Center
- Templates
- Projects / Country
- Marketing
- Administration
- Projects

✉ 👤

Quotations

Drag a column header here to group by that column

Company ▼	Contact ▼	Delivery Date ▼	Created on ▼	Definition	Subject ▼	Amount ▼	Manager ▼
		4/1/2019	3/30/2020	NVD specific Sales Order module: 1/ Development of the Sales order according to the mokeup provided by Pierre. 15 days 2/ Integration and test of Naviworld Webservices (Disconnected for Naviworld tests and connected to the Sales order): 10 days 3/ UAT management: 10 days. 4/ Follow up with Pierre and maintenance on the fly after launch in production: 12 days. (20.000 sales orders by month require a perfect level of quality from all NAV and AtemisCloud. With the standard quality level 3%. it means 600 sales orders to check by month) 5/ Partner follow up and project management. (2 days) Here are the reference documents: • Word is the file with BRs, context and definition • Excel is the UAT file (close to a functional specification document) • PPT is the mock-up file All new requirement (not taken into account in the reference documents provided) will be considered as a new development and will be subject to a new quotation.	Quotation N° 1297 - 02/2019		
		11/1/2018	2/13/2019	Trip Advisor Suspects Feature : Way of loading (1) + Clean Up (0.5) + Loading (Several mapping required) (2) + Manage suspects (new page with several actions) (3) + Reporting (1) + Test and training with NVD team (1) = Total (8.5 days)	Quotation N° 1297 - 3 - 10/2018		
		5/6/2019	5/3/2019	Audit. CRM strategy advises and recommendations. 300.000 contacts to be cleaned. Audit to understand the marketing actions done, the data collected, the quality processes and provide CRM advises for the future implementation.	Quotation N° 1487 - 04/2019		
		10/1/2018	10/2/2018	Tasks and Reports Calendar adaptations and changes - Following NVD structure and business requirements. - The Calendar will be usable both by the Desktop and Ipad version.	Quotation N° 1297 - 09/2018		
		10/8/2018	10/2/2018	CRM Master Plan according to NVD Business Requirements. 2 development days for the sales rep feature with tasks and reports.3 development days for the Managers feature with group by managers and full calculation of sales actions. This version is for Desktop only.	Quotation N° 1297 - 2 - 09/2018		
		10/8/2018	10/8/2018	44 Top companies + 50 car dealers in Vietnam	Quotation N° 1459 - 10/2018		
				Full HR solution for Idemitsu Vietnam. Set up in 2 months (45 working days). According to the description provided:	Quotation		



Quotation's edition

Search

Quotations

Drag a column header here to group by that column

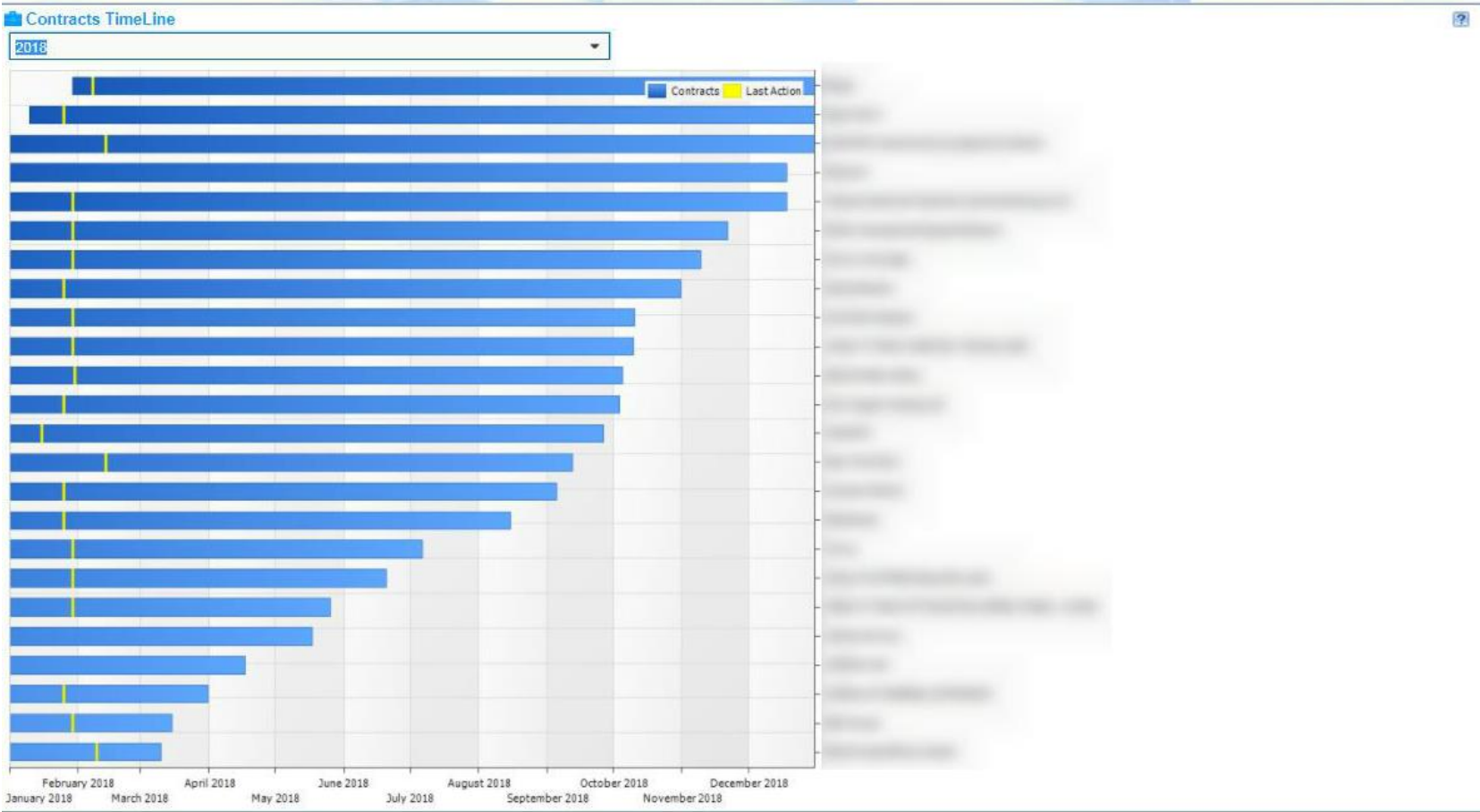
Company	Contact	Delivery Date	Created on	Definition	Subject	Amount	Manager
		4/1/2019	3/30/2020	<p>NVD specific Sales Order module:</p> <p>1/ Development of the Sales order according to the mokeup provided by Pierre. 15 days</p> <p>2/ Integration and test of Naviworld Webservices (Disconnected for Naviworld tests and connected to the Sales order): 10 days</p> <p>3/ UAT management: 10 days.</p> <p>4/ Follow up with Pierre and maintenance on the fly after launch in production: 12 days. (20.000 sales orders by month require a perfect level of quality from all NAV and AtemisCloud. With the standard quality level 3%, it means 600 sales orders to check by month)</p> <p>5/ Partner follow up and project management. (2 days)</p> <p>Here are the reference documents:</p> <ul style="list-style-type: none"> • Word is the file with BRs, context and definition • Excel is the UAT file (close to a functional specification document) • PPT is the mock-up file <p>All new requirement (not taken into account in the reference documents provided) will be considered as a new development and will be subject to a new quotation.</p>	Quotation N° 1297 - 02/2019		

Name	Quantity	Unit Price	Description	Total
Development		15	Development of the Sales order according...	
Audit / Services / F...		10	Integration and test of Naviworld Webser...	
Service		10	UAT management: 10 days.	
Service		12	4/ Follow up and maintenance after prod...	
Services ATEMIS Pa...		02	Services ATEMIS Partner	

The quotation can follow a validation process. Then the quotation is sent by email to the customer who can open it as a PDF file and can validate it online.








Contracts Timeline





List of mailings

- Dashboard
- Messages
- Calendar
- CRM
- Marketing
 - All features
 - Blogs
 - Documents
 - Emailing
 - List
 - Builder
 - Scheduling
 - Tracked Links
 - Reports
 - Analysis
 - Checks emailing r
 - Opening maps
 - Dashboard
 - Events
 - Facebook Campaigns
 - Facebook Import leac
 - File Management

Number	Date	Type	Name	Language
	Number : Date : Type :	NEW-454 2/22/2020 4:10:00 AM Sales	Name : Language : Type :	Phần mềm nha khoa AtemisCloud cho \$Company English Sales
	Number : Date : Type :	NEW-451 1/21/2020 12:46:00 PM Newsletter	Name : Language : Type :	\$Firstname, Happy 2020 from AtemisCloud. For the Year of the Metal Rat, stay Creative and Light. English Newsletter
	Number : Date : Type :	NEW-450 12/25/2019 4:07:00 AM Sales	Name : Language : Type :	For 2020, a tailored CRM solution for your Fitness Club English Sales
	Number : Date : Type :	SAL-446 12/16/2019 10:58:00 AM Sales	Name : Language : Type :	AtemisCloud - Giải pháp toàn diện cho doanh nghiệp Vietnamese Sales
	Number :	NEW-445	Name :	Phần mềm quản lý nha khoa nhanh chóng và hiệu quả cho \$Company

Email builder



Modules

- Main Text
- Image
- Social Bar
- Content
- Top Bar
- Bottom Bar
- Summary
- Event
- Question

Structures


- [Empty dashed box]
- [Two-column dashed box]
- [Three-column dashed box]

Builder

Type: [Dropdown] Number: [Input] Name: [Input] English: [Dropdown] Preview: [Button] Save Template: [Button]

Your Emailing


To see this message,



My newsletter Title

Here is the text to edit simply

The new Coronavirus pandemic forces the humanity to live differently. All schools and university closed in many countries. The companies restrained their employees from working in a crowded environment and from travelling. When everyone figures out about the negative impacts of the crisis, we might consider the positive change it will bring to our living. Change from working at home, limiting our trips, reducing our shopping habits and focusing on our family. Working remotely has already become a trend in the western world. Still it is quite new in developing and populated countries. By working remotely, you can work wherever you want, get the job done quicker and more efficiently. This working style is applied by many companies trusting their employees and allowing them to get more responsibility and freedom. The corporations are more and more hiring staff or qualified freelancers working remotely or outside the office. With SaaS business management software, working remotely is the solution during a pandemic and it's becoming safer than ever.



Emailing dashboard



Atemis

👤
ⓘ

- All features
- Blogs
- Documents
- ✦ Emailing
 - List
 - Builder
 - Scheduling
 - Tracked Links
 - Reports
 - Analysis
 - Checks emailing r
 - Opening maps
- Dashboard
- ✦ Events
- Facebook Campaigns
- Facebook Import leac
- File Management
- ✦ Market
- Other campaigns ana
- Press
- SEO Keywords
- Send SMS

Dashboard
AtemisCloud prend soin de vous: Que le ciel vous garde avec vos données!

Campaign KPI

Sent: 1713
Received: 1713
Opened: 596

Number of contacts

Country	Number of contacts
IVORY COAST	541
CAMEROON	15.53
MAROCCO	37.97
SENEGAL	28.57
SOUTH AFRICA	33.33
MAURITIUS	40
TOGO	0
CONGO	0
BENIN	0
MADAGASCAR	0
VIETNAM	0

Opening rate in %

Country	Opening rate in %
IVORY COAST	38.92
CAMEROON	15.53
MAROCCO	37.97
SENEGAL	28.57
SOUTH AFRICA	33.33
MAURITIUS	40
TOGO	0
CONGO	0
BENIN	0
MADAGASCAR	0
VIETNAM	0

Contacts by position

Position	Count
Director	162
Analyst	3
Architect	3
Surger	5
Accountant	6
Pharmacist	7
CEO	10
Diplomat	10
Owner	10
Economist	10
Lawyer	12
Consultant	12
Doctor	14
Assis	20
Expert	20
Teacher	26
Engineer	29
Manager	96
Journalist	1

Contacts by city

City	Percentage
ABIDJAN	95%
CASABLANCA	3%
DAKAR	1%
DUALA	1%
CAPE TOWN	1%
WARSAW	1%
TANGER	1%
PORT-LOUIS	1%
HANOI	1%
SCODLANDS	1%
AGADIR	1%

Contacts by business

Business Category	Percentage
Education	13%
Computer program	15%
Water collection	3%
Air transport	3%
Motion picture	3%
Financial service	3%
Insurance, reins	3%
Legal and account	3%
Advertising and	3%
Other profession	3%
Information serv	3%
Real estate acti	3%
Employment activ	3%
Activiti	3%
Financial serv	5%
Public administr	8%
Travel agency, t	8%
Telecommunicatio	8%
Retail trade, ex	10%

Contacts by genre

Genre	Percentage
Male	97%
Female	3%

Contacts who opened



Search

Analysis

Opening rates | **Contacts who opened** | Clicks per day | Export customer | Unsubscriptions

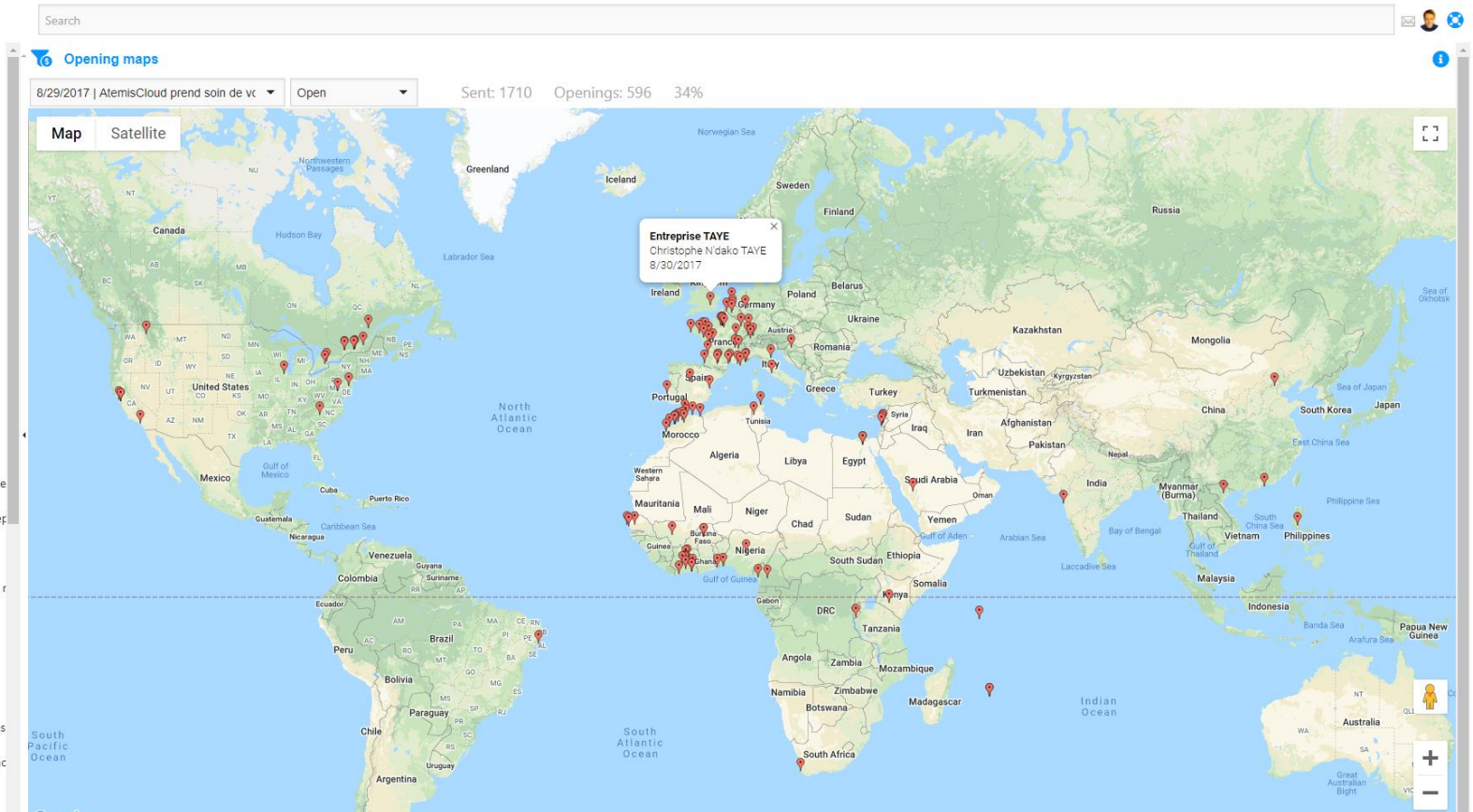
29/08/2017 | Atemis

Last Name	First Name	Company	Company1	Website	pos_name	Sector	Email	City
ABDALLAH	Hassan	CCILCI	CCILCI		Manager		hasabdallah@hotmail.c...	ABIDJAN
ABDELTIFF EL	Fakir	Tétouan	Tétouan				abdeltifefakir1981@gm...	CASABLANCA
ABDERRAHIM	Essofi	UNIBATCO	UNIBATCO				unibatco@gmail.com	AGADIR
ABDSSTAR EL	Jouni	dislog	dislog				abdsstar.el@gmail.com	TANGER
ABI OULA	Mohamed	Huilerie Moderne D'abi...	Huilerie Moderne D'abi...		Manager		shma@afnet.net	ABIDJAN
ABOUKHEIR	Jaffar	stinal	stinal		Director		jaffaraboukheir@gmail.c...	ABIDJAN
ABOUMRAD	Wissam	PROSUMA	PROSUMA	groupeprosuma.com	Director	43. Retail trade, except ...	wissam_aboumrads@hot...	ABIDJAN
ABOUO-N'DORI	Raymond	Abouo-n'dori	Abouo-n'dori				raymond_ndori@yahoo.fr	ABIDJAN
ABY	Véronique	LFBP	LFBP		Teacher		vassegni@hotmail.com	ABIDJAN
ACOUETEY	Leila	Acouetey	Acouetey			69. Employment activities	telerim@gmail.com	ABIDJAN
ADIGO	Carole Ameyo	BANQUE BSIC-CI	BANQUE BSIC-CI		Manager		k_rolameyo@yahoo.fr	ABIDJAN
ADJABI AKPANGNI	Jacques	Adjabi Akpangni	Adjabi Akpangni				jacquesadjabi@yahoo.fr	ABIDJAN
ADOM	Tanoh Hubertine	GROUPE SCOLAIRE SAI...	GROUPE SCOLAIRE SAI...		Manager		hubertineadom@hotmail...	ABIDJAN
ADOM	Evelyne	BANQUE NATIONALE D'...	BANQUE NATIONALE D'...		Manager		adomevy@yahoo.fr	ABIDJAN
ADOM	Guillaume	AGI (Afrique Global Inve...	AGI (Afrique Global Inve...		Director		adom6@hotmail.com	ABIDJAN
AGBALESSI	Coffi Narcisse	LIBYA OIL COTE D'IVOIRE	LIBYA OIL COTE D'IVOIRE		Director		agbalessi.coffi@gmail.c...	ABIDJAN
AGBO SOMET	Léa	AMBASSADE DE BELGIQ...	AMBASSADE DE BELGIQ...		Assistant		agbosan@gmail.com	ABIDJAN
AGBODJAN	Eric	Agbodjan	Agbodjan				valagbodjan@yahoo.fr	ABIDJAN
AHIMAN	Ake Jean	AFRISOFTS	AFRISOFTS		Director		ja.ahiman@gmail.com	ABIDJAN

Map of openings



- Atemis
- Dashboard
- Messages
- Calendar
- CRM
- Marketing
 - All features
 - Blogs
 - Documents
 - Emailing
 - List
 - Builder
 - Scheduling
 - Liens tracés des e
 - Analyse des récep
 - Analysis
 - Checks emailing r
 - Opening maps
 - Dashboard
 - Events
 - Facebook Campaigns
 - Facebook Import leac
 - File Management



Segmentation



Segmentation

Companies Cities Keys Creation Date Country

Companies 11205

Business

Cities

Keys

Creation Date

FS - Restaurant
Number of companies: 6286 (28.0%)

The selection made: Business = FS - Restaurant, Cities = TP HCM, Creation Date = 2017

Restaurants_HCMC

Create segment



Target segments



Target Segments



Name	Type	Record Count
Contacts All W/ NoNewsletter	Contact	31184
Contacts Vietnam All	Contact	18561
Contacts Vietnam Not contacted	Contact	15566
Contacts Vietnam Not contacted for > 30 days (VNese)	Contact	10146
Contacts Vietnam Vietnamese w/o current prospects	Contact	9503
Contacts Vietnam Vietnamese	Contact	8813
Contacts Vietnam Vietnamese Without NoNewsletter	Contact	8735
Contacts English W/ NoNewsletter	Contact	7155
Contacts French Without NoNewsletter	Contact	6365
Contacts Vietnam CEO HCM	Contact	5048
Contacts Vietnam English	Contact	4298
Contacts English Without Vietnam	Contact	3910
Contacts Vietnam Expat in HCM	Contact	3613
Contacts Vietnam Not contacted for > 30 days(Eng)	Contact	3369
Contacts Vietnam Vietnamese Score > 0	Contact	3150
Contacts Poland English	Contact	2322
Contacts Ukraine	Contact	2001
Contacts Vietnam Marketing Managers	Contact	1948
Contacts Africa French	Contact	1796
Contacts France	Contact	1614



Opportunities list

Kanban

Contacts Made	Discovered	Quotation	ShortListed	Agreed
\$ 1,610,320	\$ 497,650	\$ 8,703,976	\$ 1,834,796	\$ 215,360
Bao Viet Insurance CRM \$ 50,000 CB Richard Ellis.. Ltd (Vietnam) CRM \$ 50,000 Vietnam Maritime Commercial Stock Bank CRM \$ 500,000 Big C Supercenters 3 Devs \$ 20,000 The state bank of Vietnam Doc + HR \$ 500,000 Vietnam International Bank Call Center+database \$ 72,000 Comin Asia Pte. Ltd Procurement solution \$ 40,000 DECATHLON VIETNAM CO.LTD Dashboard \$ 15,000 TBWA Vietnam Co-operation with TBWA on projects for their customers \$ 150,000	Help Net (PVT) Limited Medical management solution \$ 100,000 LEROY MERLIN Intranet - document versioning \$ 30,000 PIJICO INSURANCE CORPORATION CRM \$ 150,000 BEL VIETNAM Distribution management (DMS) \$ 5,000 Fanny Vietnam JSC Purchasing managers list \$ 500 Openasia Group CRM \$ 12,000 FPT Information System FIS CRM \$ 66,750 ARC Informatique Dashboard \$ 5,000 Total Vietnam - Total E&P Ariane Project \$ 55,000	GROUPE SEB EXPORT Shop online+intranet \$ 60,000 The American Chamber of Commerce in Singapore Members Extranet \$ 10,000 European Insurance Alliance Private Joint Stock Company CRM \$ 60,000 VILLE DE NICE CRM - Portail \$ 20,000 ASKA IC CRM \$ 85,000 AGID Pte Ltd CRM+Call Centre \$ 200,000 Sciteex Project Management \$ 50,000 Producteurs Plaimont CRM/ERP \$ 100,000 LAGOON ERP / CRM \$ 532,150 Palmeraie Holding Portail de gestion \$ 100,000	JOGOTOURS CRM Pilot \$ 12,000 NaviExpert CRM Pilot \$ 12,000 VINNIFRUIT CRM, version pocket pc synchronised with 1C \$ 30,000 Elysees Finance CRM \$ 5,000 EUROPBROKER Portail de gestion \$ 4,200 ALTO Portail de gestion \$ 18,277 AVANS AUDIT Management portal \$ 17,520 Arcom Ukraine Audit \$ 6,800 TELEDOM SECURITE CRM \$ 18,000 Chambre de métiers Nord Pas-de-calais CRM \$ 100,000 Vedette Madinina CRM + Invoicing \$ 3,000	RSM Vietnam CRM - ERP \$ 20,000 CÔNG TY TNHH THƯƠNG MẠI DỊCH VỤ GIẢI PHÁP TỐT HƠN TBS Trade service-All modules \$ 3,000 Awake Your Power Solution for school \$ 1,800 Công Ty TNHH SXTM Minh Chất CRM solution \$ 5,000 An Viet Long Co.. Ltd. CRM & Marketing solution \$ 3,600 NỘI THẤT KHANG THINH CRM solution \$ 1,200 STARLIGHT DENTAL CLINIC PRM \$ 12,000 CÔNG TY CỔ PHẦN PHÁT TRIỂN VÀ CÔNG NGHỆ VNT Nut Health _CRM \$ 1,200 Hùng Kim Hoa Hùng Kim Hoa_Tax consulting
		Lost		Won

Drag and drop to move one opportunity to another stage, or to indicate lost or won.



Opportunities monitoring

- Dashboard
- Messages
- Calendar
- CRM
 - Quick Add
 - My companies
 - My contacts
 - Full contacts list
 - Call Panel
 - Wall of Fame
 - Main customers
- Opportunities
 - Stages
 - Opportunities monitoring
 - My opportunities
 - Quotations
 - All forecast
 - Analysis
 - Opportunities management
 - Opportunities Management
 - Opportunities Tasks
- Sales management

Search

Opportunities monitoring

Leads Follow up AO Publics **List by rate** View by rate Amount by rate Portfolio

0-25%	26-50%	51-75%	76-100%
<ul style="list-style-type: none"> LEROY MERLIN: Help Net (PVT) I PJICO INSURAN Bao Viet Insurar CB Richard Ellis. Vietnam Maritin BEL VIETNAM: D 	<ul style="list-style-type: none"> GROUPE SEB JOGOTOURS NaviExpert: C VINNIFRUIT: GROUPE REN The America European Inc Agence Nati Novaland Gr Pan Pacific: 1 C2P-SA: CRM VILLE DE NIC ASKA IC: CRM AGID Pte Ltd Sciteex: Proj Producteurs Elysees Finar LAGOON: ER EUROPBROK ALTO: Portail Teekiu : CRM 	<ul style="list-style-type: none"> CCI Martinik Veolia Wate Richard Mo ATEMIS US: MTN BUSIN Hotel Majer Orange Cl: Valeurs acti MEBIPHA C RSM Vietna An Viet Lon Hung Kim F NVDENT Gr Cty Cp Bao VietGym Fit Katalyss SA 	<ul style="list-style-type: none"> rial: AUC STAF ABC

Opportunities management



Search



- Dashboard
- Messages
- Calendar
- CRM
 - Quick Add
 - My companies
 - My contacts
 - Full contacts list
 - Call Panel
 - Wall of Fame
 - Main customers
 - Opportunities
 - Stages
 - Opportunities mc
 - My opportunities
 - Quotations
 - All forecast
 - Analysis
 - Opportunities ma
 - Opportunities Ma
 - Opportunities Tas

Opportunities management

Drag a column header here to group by that column

Project name	Budget	Rate	Type	Step1	Step2	Step3	Last contact	Next task	Dea...	City	Manager
		90									
	50,000	90									
	12,000	90									
	150,000	90									
	3,360	90									
	11,000	70									
	10,000	70									
	15,000	70									
	100,000	70									
	3,600	70	Private	2y 11m ...	2y 10m ...	2y 10...					
	1,080	70	Private								
	5,000	70	Private	3y 11m ...	3y 9m 28d						
	10,000	70									
	100,000	70									
	20,000	70									
	10,000	70									
	5,000	70									
	2,880	60									
	360	60			1y 10m ...						
	231	11,900,813	37.36	20						71	14

Documents management



- Dashboard
- Messages
- Calendar
- CRM
- Marketing
- Administration
 - BPO
 - Documents
 - Procedures
 - Messages
 - HelpDesk
- Projects
- Finances
- Human Resources
- Settings
- Logout

Search

Documents

Filter

File Name Category

Content Actions

Title Department

Keywords

Month of Creation

Filter by:

- Month of Creation
 - 2020
 - February
 - March**
 - April
 - June
 - 2019
 - 2018
 - 2017
 - 2016
 - 2015
 - 2014
 - 2013
 - 2012
 - 2011

(Atemis B2B...)

(Atemis Dist...)

(Atemis Edu...)

(Atemis Real...)

(Atemis TO ...)

Atemis_Dem...

Atemis_E-Le...

Atemis_HR ...

Atemis_Proj...

Atemis_Spor...

Completion...

DeliveryRep...

Quotation_...



Text editor

- Dashboard
- Messages
- Calendar
- CRM
 - Quick Add
 - My companies
 - My contacts
 - Full contacts list
 - Call Panel
 - Wall of Fame
 - Main customers
 - Opportunities
 - Sales management
 - Reports
 - Call Center
 - Templates
 - Projects / Country
- Marketing
- Administration
- Projects
- Finances
- Human Resources

Search

File Home Insert Page Layout References Mail Merge View

Verdana 12 A' A' Aa

Clipboard Font Paragraph Styles

Find Replace Select All Editing

3. PROMOTION

The Business developer can make the promotion of the Atemis products to his / her business relationships. He / she can provide the Atemis products documentation, that he / she can get from the company web site <http://www.Atemiscloud.com>

The Business developer commits to perform two product promotions per month and to record them on the company intranet. These promotions may lead to the opportunity creation and performing one presentation.

Following the opportunity creation, the business developer may ask the ATEMIS sales teams to present the ATEMIS products online directly to the prospect.

ATEMIS will provide the list of projects and references that can be used for products promotion in the business developer's extranet.

4. OPPORTUNITIES MANAGEMENT

1/ After signing the contract the Business developer will receive the connection elements to Atemis extranet dedicated to the Business developers.

This management solution enables the Business developer to create new opportunities, know the status of existing ones, see the waqes, be aware about the last Atemis projects and references, and download the documentation.

The new opportunities must be compulsorily registered in the extranet.

2/ The newly created opportunity will be sent to the Atemis information base, and an email will be automatically sent to the sales manager of Atemis and Business developer for confirmation. The sales manager will contact the Business developer and validate the opportunity with him / her.

3/ The opportunity will be managed in a "black list" and will be attached to the Business developer. Only the first-mentioned partner will receive compensation. No other compensation will be paid for the opportunities already known by Atemis or provided by another intermediate. The



Mail merge template

- Projects
- Finances
- Human Resources
 - Employees
 - Appraisal
 - Company structure
 - Vacations
 - Recruitment
 - Reports
 - Hours reports
 - Team reported hc
 - HR Statistics
 - HR Analysis
 - Daily Payrolls
 - SalesExec dashbo
 - Contracts TimeLir
 - Employees Contra
 - Work certificates
 - Worked hours
 - Payroll
- Settings
- Logout

Search

File Home Insert Page Layout References Mail Merge View

Create Field Insert Merge Field View Merged Data Show All Field Codes Show All Field Results Update All Fields First Record Previous Record Next Record Last Record Mail Merge Finish

1 2 3 4 5 6 7

Certificate of Employment

This is to certify that {MERGEFIELD emp_name} is presently employed with {MERGEFIELD manager_name} in the position of {MERGEFIELD emp_position}.

{MERGEFIELD emp_sex} employment began on {MERGEFIELD employment_begindate}{MERGEFIELD employment_enddate}.

During this period, {MERGEFIELD emp_name} performed the following duties:

Assignments:
{MERGEFIELD emp_assignment}

Requirements:
{MERGEFIELD emp_requirement}

Keys:
{MERGEFIELD emp_key}

Responsibilities:
{MERGEFIELD emp_responsibility}

Authorities:
{MERGEFIELD emp_authority}

This certification is being issued upon request of {MERGEFIELD emp_name} for whatever legal purpose it may serve.



Mail merge result

- Projects
- Finances
- Human Resources
 - Employees
 - Appraisal
 - Company structure
 - Vacations
 - Recruitment
 - Reports
 - Hours reports
 - Team reported hours
 - HR Statistics
 - HR Analysis
 - Daily Payrolls
 - SalesExec dashbo
 - Contracts TimeLir
 - Employees Contr
 - Work certificates
 - Worked hours
 - Payroll
- Settings
- Logout

Search

File Home Insert Page Layout References Mail Merge View

Create Field Insert Merge Field View Merged Data Show All Field Codes Show All Field Results Update All Fields First Record Previous Record Next Record Last Record Mail Merge Finish

1 2 3 4 5 6 7

Certificate of Employment

This is to certify that Alexandre Frament is presently employed with Benoit Barrier in the position of Project manager.

His employment began on 01/01/2001.

During this period, Alexandre Frament performed the following duties:

Assignments:

- Control the realization of the project by the team;
- Be able to assess the working hours and time needed for the customer's tasks;
- Be the leader for the team;
- Prepare for engagement reviews and quality assurance procedures;
- Inspire coworkers to attain goals and pursue excellence;

Requirements:

- Experience in IT team management;
- Monitor continuously the efficiency of the team, identify bottlenecks and find ways to solve them;
- Interest in new technologies and trends, the desire to use them in work and life.

Keys:

- discipline;
- logic;
- understanding of customer needs;
- perfect reasoning;
- leadership;

Responsibilities:

- Organize and plan the team work for the project;
- Manage the team;
- Deliver the projects in estimated time;
- Review deliverables prepared by team before passing to

Spreadsheet editor



- Atemis
- Dashboard
- Messages
- Calendar
- CRM
- Marketing
 - All features
 - Blogs
- Documents
 - Benchmark
 - Traction
 - Exhibitions
 - Blogs
 - FB
 - Newsletters
 - Videos
 - Forums
 - Manager Planning
 - Google SEO
- Emailing
- Events
 - Facebook Campaigns
 - Facebook Import lead

2020													COUNTRY	LIEU DE L'EXPOSITION	PHONE	FITTED STAND (EUR)			REG. FEE	INTERNET CONNECT.	EXHIBIT
EXHIBITIONS	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC				1sqm	12sqm	FURN			
7 ITECH													QATAR - DOHA		974 465 0211	203	2436	Incl.	none	free wi-fi	
8 WORLD IT SHOW													KOREA - SEOUL		82-2-5557153	327	3927				
9 CEBIT Australia													AUSTRALIA - SYDNEY		61 2 9280 3400	495	5940		386		>550
10 INTEROP													JAPAN - TOKYO		81-3-6431-7801	680	8160	Incl.		24 free	
11 ENTERPRISE IT													Singapore	Marina Bay Sands Singapore	65 6822 1039	685	0	Incl.	none		317
12 TUNISIA TELECOM													TUNIS - TUNISIA		33 (0)1 44 39 95 00						
13 ERP-CRM-BI													FRANCE - PARIS	CNIT - Paris la Defense	33 (0)1 40 88 16 16	625	7500	Incl.		550 fr.	
14 ASIA IT EXPO													INDIA - Delhi	Pragati Maidan	91-9004811966	166	1992	Incl.	none	50-85	100 - 150
15 IP EXPO													UK - London		44 (0)20 8247 4000	M.768.3333333	9220	Incl.	yes		
16 SMAU 2010													ITALIA-Milano								
17 IT-PARTNERS													FRANCE - PARIS		33 (0) 1 47 56 65 22		781	9372	turn. credit	400 fr.	
18 INWECOM													Russia - St Peterburg		(812) 303 88 64 (495)	544-3831	dnt exist				
19 EURO CIS													Germany - Dusseldorf		+49 - 211 - 4560 900						
20 CEBIT													Germany - Hannover		49 511 89-0						
21 CLOUD CONECT													USA - Santa Clara, CA		+1 (415) 947-6000						
22 Sol Intranet, travail collabor													FRANCE - PARIS		+33 (0)1 44 39 85 00				fin Août - les informations concernant cette manifestation		
23 Unified communications													GB-London		+44 (0)20 8247 4000						
24 French Tech Tour													USA - San Francisco						2500		
25 SITI / ASLAN													Spain-Madrid		+34 91 640 01 31	850	290		600	none	400
26 RTS embedded sstms													FRANCE - PARIS	Paris - Porte de Versaille - Pa	+33 (0)1 44 39 85 00						
27 High Tech Business Solutions													Tunis - Tunisia		216 71 787 933*180						
28 Business Software & Services													Suisse-Lausanne		41 21 643 22 32						
29 LISA Forum													?		+41 21 821 3210						
30 Digital Factory													Germany - Hannover		+49 (0)511 89 0						
31 Strategie CLIENTS													FRANCE - PARIS	Paris - Porte de Versaille	+33 (0)1 41 18 86 18						
32 IT360°													CANADA-Toronto		+1 (905) 695 0123 - 210						
33 D&C													JAPAN - TOKYO		+81 (0)3 3349-8501						
34 CIMTECH													AUSTRALIA - SYDNEY	Sydney Showground (Olymp	+61 (02) 9704 1111						
35 INFOTECH, PC WORLD - BULGARIA													Plovdiv (Bulgaria)		+359 (0)32 902 000	56 / 68	672 / 816				
36 GITEX Technology Week													Dubai (UAE)		+971 (4) 332 1000	510 USD	6120 USD				
37 CEBIT BILISIM EURASIA													Istanbul (Turkey)		+90 (212) 334 69 48	205 / 235 + 182460/2820					
38 VIETNAM TELECOMP													Hanoi (Vietnam)		85228118897	420/360 USD	5040/4320				
39 MED-IT@CASABLANCA													Casablanca (Morocco)		+33 (0)4 42 70 00 66	350	4200				



Questionnaire

Search

Page1

1. Introduction
Hello, my name is Huong Pham from Atemis Business Cloud. We are a member and partner of the French chamber of Commerce. We are analysing the software's and IT needs of the French companies. For this reason, we will be glad you to answer these few questions.

2. Do you have any projects of improvement or acquisition of Business software?

Yes **[Go To -> 1. Do you have any description of your needs?]**

➡ What is the scope of this project?

- Customer/Supplier Relationship Management (companies, contacts, reports, tasks.)
- Sales management (purchase order, invoices, contracts...)
- Marketing (Campaigns, mailing, events...)
- Call-Center (Service after sale, Help Desk,...)
- Financial management (Recall, treasury, Investments...)
- Administrative management (Expenditure, purchases, Workflow...)
- Management of Human resources (Employees profiles, competences, formation,...)
- Project management

➡ Do you have any description of your needs?

Yes

No

➡ Who is the qualified manager in charge of the project?

➡ Will you be so kind to send us the contact or e-mail of this person?
-> Create new contact; -> Thank you very much for your attention! We will contact the project manager. Have a nice day!

No

➡ Do you work with distant teams? (Sales people, technicians, foreign subsidiaries, subcontractors,...)

Yes

No

➡ Do you use already a CRM (Customer relationship Management solution?
or Sales and marketing solution.

Yes

➡ And finally, are you satisfied of it?

Yes

No

➡ Do you know who is then your supplier?

The questionnaire can be used for telemarketing calls or to be sent by email to a selected target audience.

Customized search



The screenshot shows the Atemis search interface. At the top left is the Atemis logo. A search bar contains the text "Miha body". To the right of the search bar are icons for email, a user profile, and a refresh button. Below the search bar is a "Search" button with a magnifying glass icon. A vertical sidebar on the left contains various navigation icons. The main content area displays a table with search results.

Category	Details
Companies	Miha Bodytec Vietnam VIETNAM HCMC
Contacts	Céline Ventalon Miha Bodytec Vietnam HCMC
Projects	Miha Bodytec Vietnam - CRM

The search can be customized to query all tables of the solution. (Quotations, documents, products, invoices, ...). The operand % is already included in this search as in all searches in lists and filters.

Customized dashboard



Dashboard

250

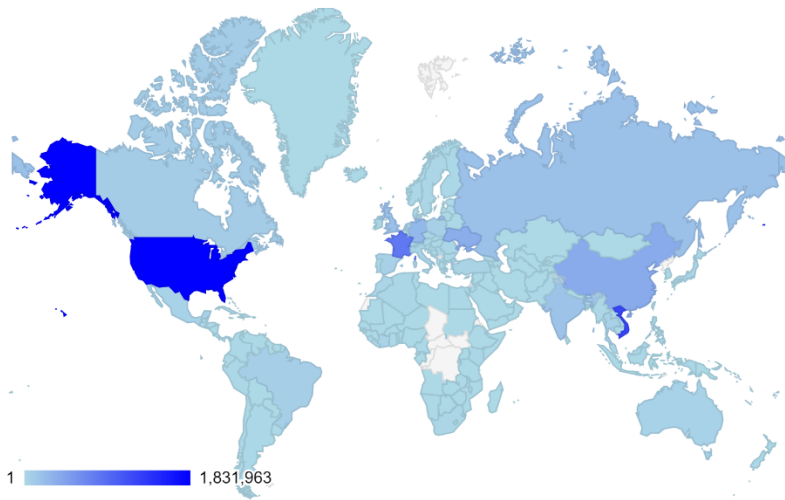
Countries all years

81

Countries this year

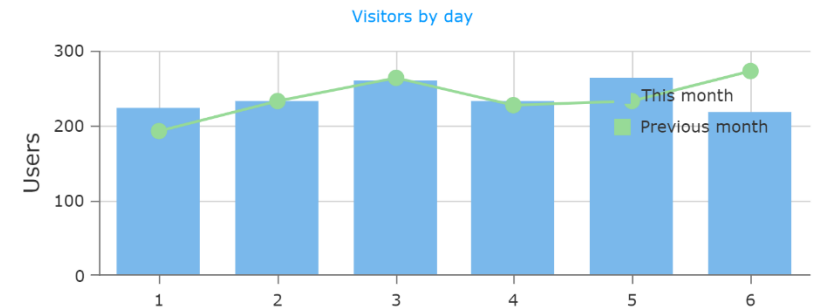
6345

Visitors this year



Country	Connection	Rate
United States	1,831,963	24.28%
Vietnam	1,236,489	16.39%
France	815,221	10.80%

1089 / 1402 Compared to last month (-22.33 %)



The dashboards are customizable and can be created for any group of users.



Events list



Events



18

This month event

1

On going event

12/2/2019

Next event



Name	Begin Date	End Date	Budget	Cost
------	------------	----------	--------	------

	Cloud exhibition	12/02/2019	12/20/2019	150000.0	
	Conference at Mandarin Oriental	11/14/2019	11/14/2019	6000.0	
	HIV Packing	11/11/2019	11/11/2019	3000.0	
	Elevator pitch competition	11/08/2019	11/08/2019	3000.0	
	Sky100	11/07/2019	11/07/2019	10000.0	
	UBS office call	11/04/2019	11/05/2019	5000.0	
	Wine Tasting @ Grand Hyatt	10/31/2019	10/31/2019	15000.0	
	F&B Helper	10/30/2019	10/30/2019	23500.0	
	Global Source 2019	10/18/2019	10/23/2019	65000.0	
	Conference @ Four Seasons	10/17/2019	10/17/2019	6500.0	
	Conference @ The Wave	10/16/2019	10/17/2019	7500.0	
	Ritz Carlton Conference	10/16/2019	10/17/2019	10000.0	
	Cocktail Event - Mandarin Oriental	10/10/2019	10/10/2019	2500.0	
	West Bank Pop-up Exhibition	10/03/2019	10/13/2019	12600.0	
	Four Seasons Conference	09/27/2019	09/27/2019	8600.0	
	FFA Conference - Four Seasons	09/25/2019	09/25/2019	4600.0	
	HKSTP conference	09/25/2019	09/25/2019	4300.0	
	West Bank Pop-up Exhibition	09/16/2019	10/02/2019	9600.0	
	Aisa Fruit Logistica 2019	09/04/2019	09/06/2019	7400.0	

Count=156

Sum=382.600
Avg=2.453

Page 10
Page 10



Events attendees

Search

Project details

Details Tasks Qualif. Revenues Team Contacts Attendees Files Quotations

Company	Contact	Position	Invited (196)	Confirmed (196)	Present (196)
Aarma Outsourcing Limited	A.M. EHSAN-UL Haque		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
TouchTone	ADRIAN Chin		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
RPI eSolutionq Pte Ltd	AGRAWAL Ashok K		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Aarma Outsourcing Limited	AHMED Muntasir		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

CEO

Company	Contact	Position
Belements	BOUACHERA Sohran	CEO
ACB Bank	VÕ YẾN Duyên	CEO
ACB Thi Nghe Q1	HÀ Trần Thanh Trâm	CEO
ACTIVE-BANK PJSC	MAKSIM Maksim	CEO
ACTIVE-INSURANCE	EREMENKO Aleksandr	CEO
ACV cosmeceutical	Dung Tien Tran	CEO
Aevitas Solutions - V	Trần Lữ Thảo Nguyễn	CEO

- Dashboard
- Messages
- Calendar
- CRM
- Marketing
 - All features
 - Blogs
 - Documents
 - Emailing
 - Events
 - Events analysis
 - List
 - Facebook Campaigns
 - Facebook Import lead
 - File Management
 - Market
 - Other campaigns ana
 - Press
 - SEO Keywords
 - Send SMS
 - Target Segments
 - Web Shop











Employees list

Search

Patchwork

El

 Last Name: B aginski First Name: Oscar Position: Developer City: WARSAW Country: POLAND	 Last Name: B alogog First Name: Jean-Marc Position: Project manager City: PARIS Country: POLAND	 Last Name: B arbier First Name: Christian Position: Project manager City: WARSAW Country: POLAND	 Last Name: B arbier First Name: Nicolas Position: Sales manager City: WARSAW Country: POLAND
 Last Name: B artoshko First Name: Aleksandra Position: Assistant City: KHMELNITSKIY Country: UKRAINE	 Last Name: B ekin First Name: Dmitry Position: Developer City: KIEV Country: UKRAINE	 Last Name: B elen Erazo First Name: Ana Position: Sales assistant City: STUTTGART Country: GERMANY	 Last Name: B enamou First Name: Stephane Position: Sales assistant City: PARIS Country: FRANCE



Employees details


- Admin
- Dashboard
- Messages
- Calendar
- CRM
- Marketing
- Administration
- Projects
- Finances
- Human Resources
 - Employees
 - QuickList
 - Patchwork
 - Employees list
 - List & details
 - Departments & e
 - My Page
 - New employee
 - Journal
 - Appraisal
 - Company structure
 - Vacations
 - Recruitment

Search

Employee details

Details Additional Analysis Contracts Activity Projects Files Job Description Skills Reports

SurName	Name	Patronymic	Nguyen Julie	Position	Sales assistant
Department	Sales			Profile	Sales
Manager	Benoit Barrier			PIN	101
Address				ZIP	
City	HCMC			Country	VIETNAM
Tel1				Tel2	
E-mail	jnguyen@atemisccloud.com			E-mail	
Language	Vietnamese			BirthDate	1/2/1996
Salary				Hourly Rate	
Contract Begin				Contract End	
Dismissed	<input type="checkbox"/>				





Create an invoice

Company Details : OSI HEALTH XXI S.L.

Details Info Notes Others Contacts Details Private Notes Others History Hobbies Relations

Name OSI HEALTH XXI S.L. S.Martinez Name Sergio Martinez Position Director

Short Name SANITAS Region ZIP

Manager A. DOMINGO Keys Friendly

Reg Num Address C/ Arkaute Country SPAIN City Alava E-mail www Keys Client Active

Reports Tasks Team

#	Number	Date
	0316/F/2016	03.03.

Edit sales document

Header Products Charges Payment

Customer: OSI HEALTH XXI S.L.
C/ Arkaute Nº 5 (Vitoria-gasteiz)
Alava

References: Original Copy Invoice

Reference: SANITAS&DONG DO HC Currency: USD

Invoiced by: [dropdown]

Invoicing period: Date Month to month
Creation Date: 3/3/2016

Description: [text area]

Next Step Cancel

Workflow management



The screenshot shows the Atemis user interface for workflow management. At the top, the user name "hutchins" is displayed. On the left is a navigation sidebar with categories like Finances, Human Resources, Settings, Database, Tools, and Workflow. The "Workflow" section is expanded, showing "Actions" and "Workflow Log". The main content area is titled "Actions" and is divided into three panels:

- Workflow Entities:** A list of entities including Acces_Request, Calendar, Candidate reports, Candidates, Company (Portal), Connections (Intra & Extranets), Contacts, Documents (KM), Employees, Free trial request (Web Site), HTTP_Requests, and Jobs (website).
- Workflow:** A list of workflow steps: 01. Task Created, 02. Report Created, 03. Reported hours, and 04. Task completed.
- Action:** A table showing action details.

Action	Type	D...
New report created	Alert	0

GDPR: Workflows update automatically the contacts keys (Opt-In) with predefined rules

Workflow alerts




AtemisCloud Business Management: New document uploaded

robot@atemisnet.com
To bbarrier@atemisnet.com

Reply Reply All Forward ...

Fri 6/19/2020 7:09 PM



NEW VIET DAIRY
www.newviet.net
INGREDIENTS * FOODSERVICE * RETAIL * ONLINE STORE

New document uploaded

Author: NGUYEN PHU
Title: Segmentation
Doc: Segmentation.png
Date: 6/19/2020 7:08:00 PM

Click [here](#) for more details

[Review](#)

New Viet Dairy - <https://www.newviet.net/>

The alert can be created for any trigger on the database.
Create, update, delete for any record.



Invoice

OSI HEALTH XXI S.L.
C/ Arkaute Nº 5 (Vitoria-gasteiz)
Alava
SPAIN

OSI HEALTH XXI S.L.
C/ Arkaute Nº 5 (Vitoria-gasteiz)
Alava
SPAIN

Date of issue : 03/03/2016
Payment due by : 03/03/2016

INVOICE 0316/F/2016

Form description :

Product	Qty	Price	Discount	Vat	Total
0. Advance on fees and expenses	1	1 800.00	0.00	10.00	1 980.00

Base	Rate	Amount	Brut Total	Net total	Downpayment	Price Net to Pay
1 800.00	10.00	180.00	1 800.00	1 980.00	0.00	1 980.00 USD
1 800.00		180.00				



Import companies and contacts

Import clients and contacts

File: File '**Phoenix_B2B.xlsx**' was uploaded Template:

Default Country:

Default Manager:

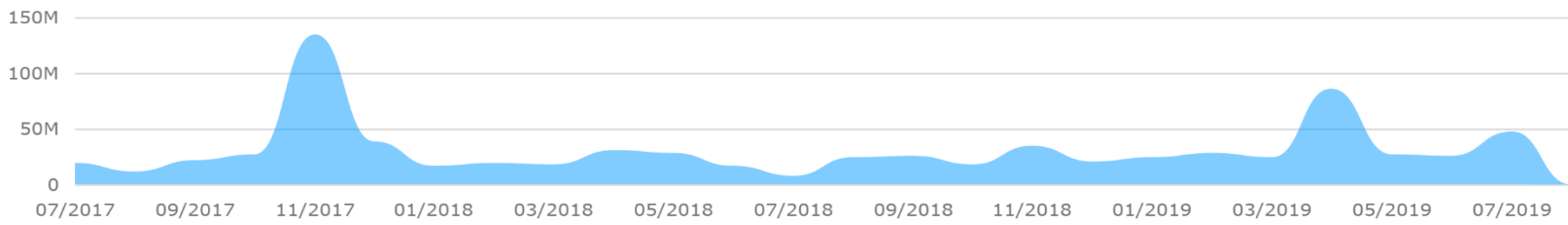
Associate all employes to companies teams (if not, only a manager will be associated)

Valid record for import: 20862



Invoices amount by month

List of invoices



No	Company	Date	Amount
	allian		
▶ 1/S/2019	ALLIANZ	07/26/2019	1,260,230
▶ 2/S/16	ALLIANZ	03/20/2019	794,600
▶ 1/S/16	ALLIANZ	07/26/2018	794,600
▶ 0015/F/2012	ALLIANZ	04/29/2018	794,600
▶ 3/S/16	ALLIANZ	01/05/2018	794,600
▶ 2/S/2018	ALLIANZ	10/21/2017	790,149
▶ 1/S/2018	ALLIANZ	07/23/2017	766,700
▶ 4/S/2018	ALLIANZ	07/28/2019	596,350
▶ 3/S/2018	ALLIANZ	03/25/2018	484,700
▶ 7/S/2018	ALLIANZ	02/05/2019	415,350
Count=21			Sum=8,555,702 Avg=407,414

Any kind of reports and graph can be created from the AtemisCloud BI tool.



Merge data



- Calendar
- CRM
- Marketing
- Administration
- Projects
- Finances
- Human Resources
- Settings
- Database
 - Companies
 - Contacts
 - Employees
 - Individuals
 - Invoices
 - KM
 - Others
 - Marketing
 - Merge
 - Procedures
- Tools
- Rights

Search

crm_client

#	cl_id	cl_name	cl_short_n	cl_NIP	cl_street	cl_ZIP	d_city_id	d_region	d_countr	cl_email	cl_websit	ssector_i	cl_techni	cl_notes	Compan	cl_regon	cl_old	cl_manag	cl_put	cl_put_dat
<input type="checkbox"/>	21523	Cty KPMG TNH			Tầng 10, Cao Ốc Sun Wah, 115 Nguyễn Huệ, P. Bến Nghé, Q. 1,		1029		60				CEOHCM				<input type="checkbox"/>	1	206	3/25/2015
<input type="checkbox"/>	5753	FIDUCIAIRE DE FRANCE KPMG			80 RTE LUCIOLES	06560			2					: CA= 0; Capital= 0	8263		<input checked="" type="checkbox"/>	1	1	4/23/2003
<input checked="" type="checkbox"/>	18554	KPMG					1181		60								<input type="checkbox"/>	1		2/11/2015
<input checked="" type="checkbox"/>	18555	KPMG					1029		60								<input type="checkbox"/>	1		2/11/2015
<input type="checkbox"/>	24912	KPMG			Bld. Manuel Ávila Camacho 176, Primer Piso	11650	906		57		www.kpr	61	Consultir				<input type="checkbox"/>		1	10/16/201
<input type="checkbox"/>	25220	KPMG			Av. Aguascalientes No. 29 de Liquidambar Col. Residencial Pulgas Pandas Norte Aguascalientes	20138	906		57		www.kpr	61	Consum Services				<input type="checkbox"/>	315	262	7/13/2016
<input type="checkbox"/>	6428	KPMG FIDUCIAIRE DE FRANCE MANOSQUE			79 AV DE LATTRE DE TASIGNY LE ROND POINT	04100	728		2					: CA= 0; Capital= 0	8955		<input checked="" type="checkbox"/>	1	1	4/23/2003
<input type="checkbox"/>	5399	KPMG IVORY COAST			noname		971		67			61	Call Campaign July 2005 Abidjan		11877		<input type="checkbox"/>	1		8/17/2005
<input checked="" type="checkbox"/>	24169	KPMG Limited					1029		60								<input type="checkbox"/>	1	206	3/30/2015
<input checked="" type="checkbox"/>	25072	KPMG Limited			10th Floor, Sun Wah Tower 115 Nguyen Hue Street, District 1				60		kpmg.co						<input type="checkbox"/>	257	257	3/7/2016

Page 1 of 3 (24 items)

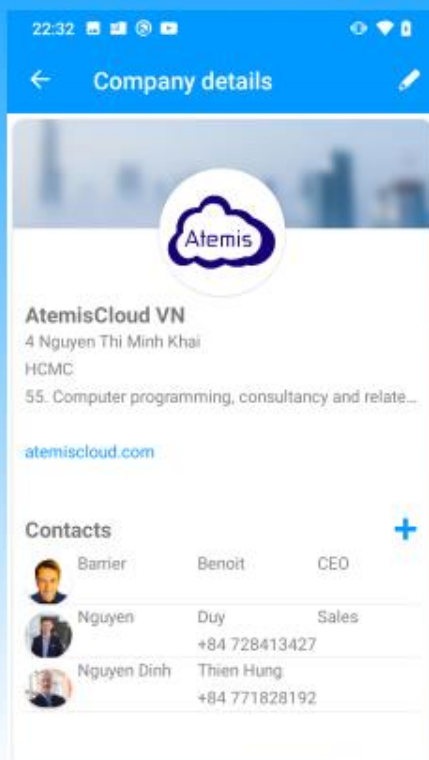
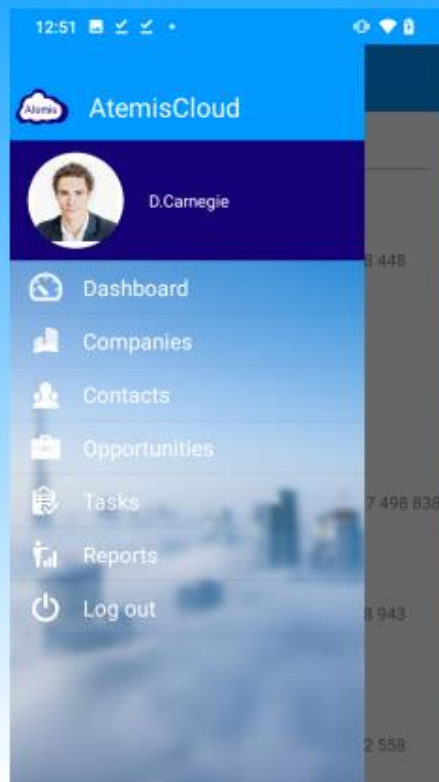
25072 - KPMG Limited Merge

To merge HLH and PP customers into a single record.



On / Offline mobile

A complete CRM in your hand. Save time, save money and enjoy.



This Android / IOS application was developed on C# Xamarin. It allows the offline mode with embarked database such as SQLite.NET



Profiles management

- Atemis
- Dashboard
- Messages
- Calendar
- CRM
- Marketing
- Administration
- Projects
- Finances
- HR
- Settings
- Database
- Tools
- Rights
 - Dashboard
 - Menus
 - Tabs
 - Alerts
 - Context Menus
 - Controls list
 - Controls list Javascript
 - Profile Management

Search

Profile Management

- [New](#)
- [Edit Delete](#)
- [Edit Delete](#)
- [Edit Delete](#)
- [Edit Delete](#)
- [Edit Delete](#)
- [Edit Delete](#)
- [Edit Delete](#)
- [Edit Delete](#)
- [Edit Delete](#)
- [Edit Delete](#)

Employees profile name

Admin

Sales

Finances

Marketing

HR

Partenaire

Directors

Projects

Customer

Managers

Page 1 of 2 (11 items)



Tabs management

-
- Dashboard
- Messages
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- Rights
 - Dashboard
 - Menus
 - Tabs
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 - Context Menus
 - Controls list
 - Controls list Javascript
 - Profile Management
- Logout

⚙️ Tabs

Filter
 Language English French Russian Ukrainian Polish Spanish Italian German Vietnamese

	Admin	Sales	Finances	Marketing	HR	Partenaire	Directors	Projects	Customer	Managers	Supplier	Employee
CandidatDetails_Tabs	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Details	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Qualification	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Projects	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Languages	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Documents	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Experiences	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Education	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Info Bank	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Candidate_Details_AdditionalTabs	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Files	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reports	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Contracts	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Orders	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CompanyDetails_AdditionalTabs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reports	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Analysis	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tasks	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BestProducts	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



Customized fields



- Dashboard
- Messages
- Calendar
- CRM
- Marketing
- Administration
- Projects
- Finances
- HR
- Settings
- Database
- Tools
 - Customization
 - Pages
 - block pages
 - fields
 - views
 - lists
 - context menu
 - labels
 - alerts
 - layout

Search

fields

Filter
 Company Contact Opportunity Employee Individual Contract Project Lot

Element Name	Target	Type	Order
Channel	Company	Text Field	1
Responsibility center	Company	Text Field	2
Food Specialty	Company	Drop Down List	3
Hotel's Star Rating	Company	Drop Down List	4
Hotel - Number of Rooms	Company	Drop Down List	5
Restaurant - Number of Seats	Company	Drop Down List	6
Budget 2020	Company	Text Field	7
Discount Group	Company	Text Field	8
Price Group	Company	Text Field	9
Credit	Company	Text Field	10
Payment Terms	Company	Text Field	11
Location Code	Company	Text Field	12
Sales range	Company	Drop Down List	13
Posting Group	Company	Text Field	14
POS number	Company	Drop Down List	15
Probability to get the customer	Company	Drop Down List	16
Referred by	Company	Drop Down List	17
Payment Method	Company	Text Field	18



GDPR

The screenshot displays the Atemis CRM interface. On the left is a navigation menu with options: Dashboard, CRM, My company, Edit your details, Projects, and Logout. The main content area is titled 'Company details' and shows information for 'OMGI'. The company details include: Name (OMGI), Acronym, Manager (B. Barrier), Reg Num, Address (16 Nguyễn Đình Chiểu), Country (VIETNAM), City (HCMC), and website (omg-asia.com). The company's sector is '65. Advertising and market res...' and its key is 'Customer'. A list of contacts is shown, including G. Balza, N. Nguyen Th..., T. Bui Phuc, and T. Luong. A 'Details' panel for a contact is also visible, showing fields for Address, Country, City, E-mail, Tel, and Mobile. Below the company details is a 'Reports' section with a grid showing report counts by year and month. The grid shows data for 2018, 2019, and 2020, with a total report count of 25 and the last report dated 6/19/2020 12:00:00 AM.

Year	January	February	March	April	May	June	July	August	September	October	November	December
2018												2
2019		1		3	2	2						
2020	2	5	3	2		3						

An extranet is available for all contacts registered in the database. Their rights depend on their company's key. Here Customer.

Depending on their profile, they can have the ability to

- Update their records
- Accessing to all communications sent to them
- Deleting their records

GDPR



AtemisCloud Business Management: New connection to the extranet

robot@atemisnet.com
To bbarrier@atemiscloud.com

Reply Reply All Forward ...

Fri 6/19/2020 9:31 PM

A banner image for Atemis. On the left is the Atemis logo. In the center, a man in a white shirt is looking at a futuristic interface with a hand holding a glowing orb. On the right, there are charts and graphs.

A new connection to the ATEMIS extranet

Société : OMG!
Nom : Luong
Prénom : Tram Anh
Date : 6/19/2020 4:29:00 PM

Click [here](#) for more details

[Review](#)



ATEMIS Business Cloud - www.atemiscloud.com

7 branches | 500+ features: CRM | Marketing | Admin| Projects | Finance | HR | BackOffice + AI
Since 1998 SaaS used in 60 countries by happy customers

USA - MEXICO - UK - FRANCE - POLAND - UKRAINE - LEBANON - IVORY COAST - SINGAPORE - VIETNAM

All connections and actions made in the extranet are tracked and alerts are sent.

Other information

Get more about the AtemisCloud



Demonstration on line

Login: AT@atemisccloud.com

Password: AtemisCloud2017



All Features



Other



We wish you a pleasant flight
in the
AtemisCloud



jnguyen@atemisccloud.com
www.atemisccloud.com