Atemis

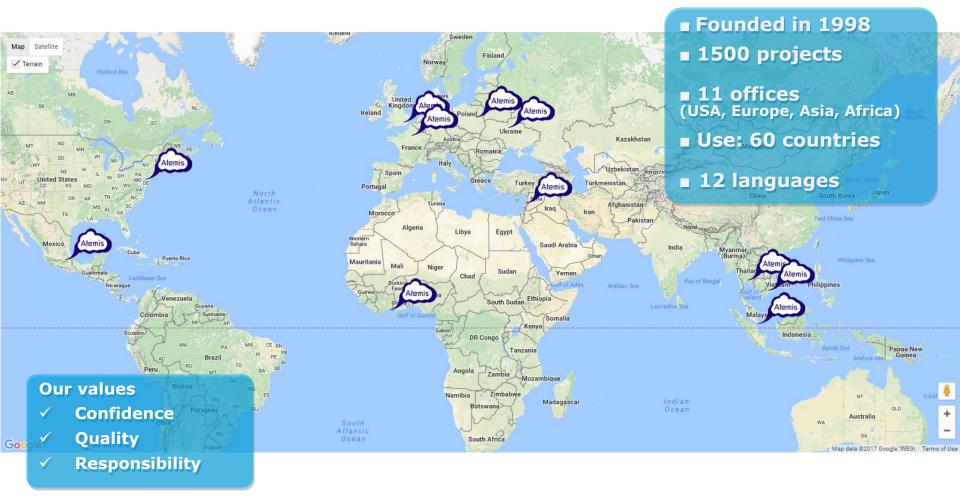
ATEMISCLOUD REAL-ESTATE

ERP solution for Real-Estate companies

The company

International offices. Sales and Dev.

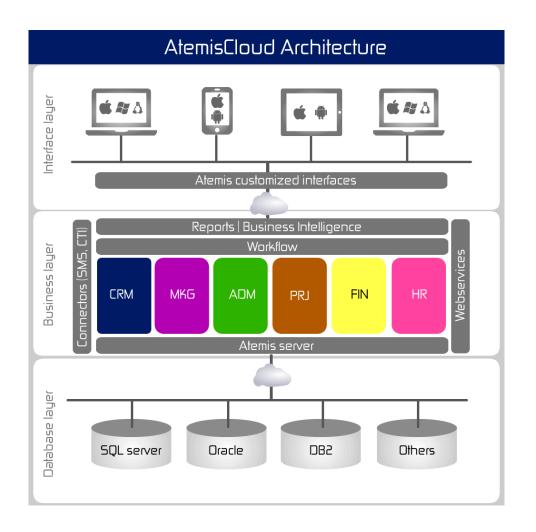


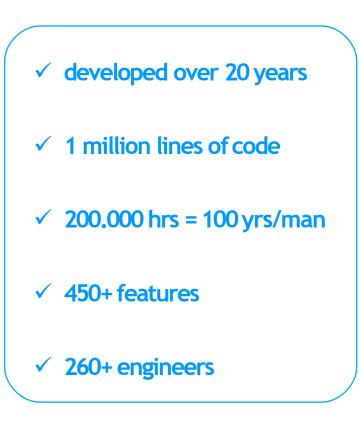


At 06/2020: Ukraine: 6, Vietnam: 10, Thailand: 1, Africa: 4, Mexico: 1, Poland: 2, France: 2, USA: 1, Singapore 2, Beirut:1 + 24 freelancers. 8 legal entities. 5 sales offices. Technical teams in Vietnam and West Ukraine.

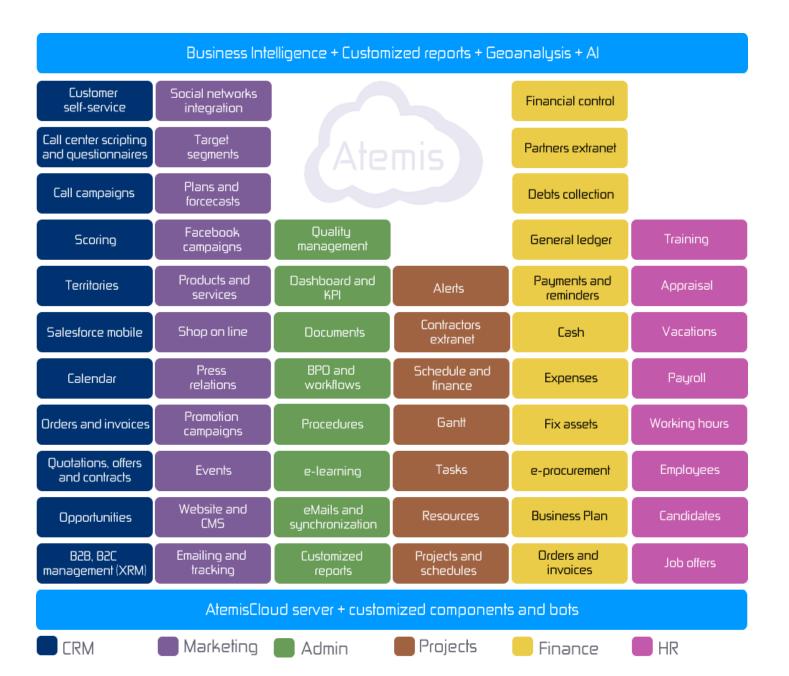
AtemisCloud A proven robust architecture











References





Get an integrated solution

- Connected professional features
- Accessible from the Cloud
 - At any time
 - From anywhere
 - From any device
 - In real time



- Optimize all processes, save time and money
- Integrated to other systems



Benefits from the solution

- Full management process all integrated with improved efficiency
- Secured property and customer database & centralize access to information
- Comprehensive report and analytics system









Explore the solution



CRM

Customers and Landlords

- General information
- Specific demand
- Product holding
- Customer's invoices
- Professional data and customized
- History of activities (Report and Task)
- Documents

Prescriber and Real Estate Exchange

- Manage real estate exchange information
- Product released
- History of activities
- Documents

Sales activities management

- KPI
- Contact/day/project
- Track employee's sale activities
- Give tasks
- View the report of employee
- Salesman scheduling
- Appointment scheduling

Report & Analysis

- Sales report
- Profit report
- Commission report
- Sale process efficiency report
- Employee report
- Year to year sales report

Real Estate features



Real Estate Agent

Programs, Houses, Apartments

- House, apartment information by status (for lease, for sale)
- Track lease fee, sales price
- Interior condition (picture, furniture...)
- List of owners
- Book an appointment to see the house, apartment.

Customer management

- List of tenants/buyers
- Track leasing status, expired contract alert.
- Product holding.
- Invoices
- Commission report

Customers and property

- Analyze which property meets the demand of the customer
- Property suggestion
- Property segmentation
- Customer segmentation
- Track potential property type
- Negotiating activities

Contract management

- Create a service contract
- Contract rules
- Payment method
- Commission report
- Track payment process
- Send the service contract

Real Estate features



Buildings | Contracts | Documents

List of buildings and apartments

- List of buildings
- Apartments management
- Requests management
- Analysis (number of lot by type , status, number of beds....)

Contract management

- Create a service contract
- Contract rules
- Payment method
- Commission report
- Payment process tracking
- Document completion tracking
- Contract transfer

Booking business process

- List of requests
- Business process follow up
- Invoices

Documents management

- Program documents
- Catalogues
- Posters
- File Access permissions
- Customer documents

Management features





- Service contract fee
- Employee expenses
- Mater expenses
- Payment process tracking
- Revenue and Expenditure management
- Validate expenses



- Poster
- Emailing
- Event management
- Call center
- On demand tracking



- Working schedule
- Employee's activities
- Payroll
- Holiday request
- Vacation & Holiday
- Contract
- Structure
- Recruitment & training



- Communication (events & conferences)
- Business trip
- Staffs access
- Waste management
- Assets management

Back Office Modules



- Dashboard (Sales, Process, Products)
- Management of dictionary tables (cities, countries, sector, revenue rage, ...)
- Emailing template management
- Merge of data
- Importation of clients and contracts from CSV, Excel
- Creation of customized fields
- Management of right and authorizations



Customer segmentation



✓ Automatically segment customer by customer

group

✓ Effective customer care

✓ Customer behavior

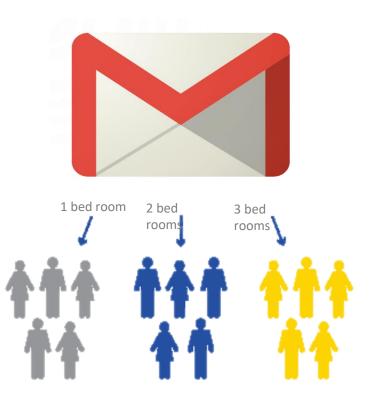
✓ Customer conditions

✓ Improve sale process

Mass-customized marketing



- ✓ Analyze customer's demands
- ✓ Demand marketing
- ✓ Effective marketing campaigns
- ✓ Increase the number of clients
- ✓ Increase revenues



Forecasts and Suggestions



- ✓ Analyze customer's data
- ✓ Analyze customer's conditions
- ✓ Predict property meet the demand of customer
- ✓ Property suggestion
- ✓ Improve sale process

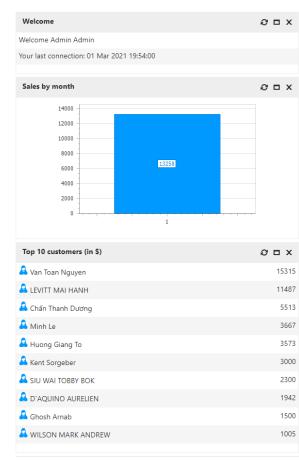


Dashboard and KPI

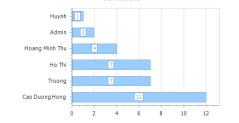


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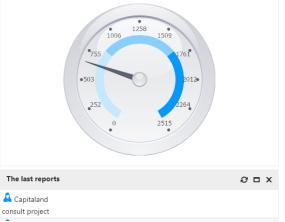
DashBoard



Last prospects to call	₽□×
🚨 Van Toan Nguyen	05/11/2020
AMinh Le	18/10/2020
ANgoc Linh Huynh	07/10/2020
ATÚ CHERRY	09/09/2020
AMister Tenant	18/08/2020
Last contacts updated	∂ □ x
🚨 Van Toan Nguyen	05/11/2020
AMinh Le	18/10/2020
ANgoc Linh Huynh	07/10/2020
ATÚ CHERRY	09/09/2020
AMister Tenant	18/08/2020
Users connections	∂ □ X
Connections	



Sales this year	∂ □ ×
\$1325	8
Key data	₽□×
🏶 Employees	16
A Developers	78
🚨 Apart Buildings	136
Current requests	209
🚨 Apartments	1268
A Contacts	2515
Contacts of the Month	<i>2</i> □ X



Apartments buildings



Atenio	Searc	ch								چ چ
DashBoard	° 💼 🔺	Apartment E	Buildings							6
👤 Messages		+		Name	Address	City	Туре	Lots	Sales date	Developer
🛗 Calendar				•		-	•		-	· · · · ·
CRM	+			Vista Verde	2 Phan Van Dang, Thanh My Loi Ward, District 2	HCMC	Building	1152	10/01/2015 00:00	Capitaland
Marketing										
Administration			and the second	Feliz En Vista	Phan Van Dang, Thanh My Loi Ward, District 2	HCMC	Building	1000	10/01/2016 00:00	Capitaland
😑 Projects										
Apartment Buildings	→	Ø		Landed House		HCMC	House	1000	01/10/2015 00:00	AsiaProperty
Apartments				Airport Plaza	1 Bach Dang Street, 2 Ward, Tan	HCMC	Building	1000	01/10/2015 00:00	SSG
Requests		_			Binh District					
 Business Process 	+		Dan	Botanica Premier	6/50 Yen The, 2 Ward, Tan Binh District	HCMC	Building	1000	01/10/2015 00:00	Novaland
Sharing			The distance of the							
 Contracts Projects list 	•			Diamond Island	Street 104, Binh Trung Tay Ward, District 2	HCMC	Building	1275	01/10/2016 00:00	Kusto
 Tasks list 					Song Hanh, HaNoi Highway,					
Calendar				Gateway	District 2	HCMC	Building	439	01/10/2016 00:00	SonKim Land
lankan Kanban	.			Hoang Anh Riever View	37 Nguyen Van Huong, District 2	HCMC	Building	1000	01/10/2015 00:00	Hoang Anh Gia Lai
🕨 🦲 Real Estate		_		-			2		. ,	-
Gantt				Imperia An Phu	An Phu Ward, An Phú, District 2	HCMC	Building	1000	01/10/2015 00:00	Novaland
Projects definition			has see							
Analysis	•		THE .	City Garden	59 Ngo Tat To, 21 Ward, Binh Thanh District	HCMC	Building	980	01/10/2015 00:00	Refico
Time calculations										

Apartments buildings details

Atemis

8

Apartment Buildings

	+		Name		Address		City		Туре	Lots	Sales date	Developer
				•				•	•		•	-
Þ	ß		Vista Verde		2 Phan Van Da Ward, District	ng, Thanh My Loi 2	HCMC		Building	1152	10/01/2015 00:00	Capitaland
	Ø	La contra	Feliz En Vista		Phan Van Dan Ward, District	g, Thanh My Loi 2	HCMC		Building	1000	10/01/2016 00:00	Capitaland
								FACI	ITIES			
								\checkmark	24Hr Electricity Backup	•	/ Parking	
								\checkmark	Maintenance Staff	~	Community Hall	
								\checkmark	Banking / ATM	~	/ Coffee Shop	
		L		L				\checkmark	Pharmacy	~	/ Pool	
		Programs In	nage	Upload P	rimary Sales In	age	Upload	~	Gymnasium	~	/ Indoor Games	
		#	Name		#	Name		~	Playground	~	/ Intercom	
		Delete	1.jpg		Delete	1.jpg		\checkmark	Wi-Fi	~	/ Internet	
					Delete	1 2.jpg		\checkmark	Security Guards	~	Project Access Card	
								\checkmark	Floor Access Card	~	/ Elevator	
					Delete	3.jpg		\checkmark	Club House	~	/ Restaurant	
					Delete	4.jpg		\checkmark	Shopping Mall	~	/ Super Market	
					Delete	5.jpg		\checkmark	Tennis Court	~	Badminton Court	
				P	age 1 of 2 (8 ite		2	\checkmark	Yoga & Meditation			

Apartments list



0

Apartments

				_				>	— –	<u> </u>	Renta	I Price	Selli	ng Price		
	÷.,		Available	T	House code	Unit code	<u> </u>			T	USD	VND	USD	VND	Furniture T	View
				•			Tropic 🛞 🔻									
►	2		4/1/2021		AP0028	C1.16.03	Tropic Garden	70.0 m²	2	2	\$800 🐒	18,542,400	\$0	0	Full	ò
Þ	2				AP0029	A1.18.06	Tropic Garden	70.0 m²	2	2	\$800 🤺	18,542,400	\$0	0	Full	ò
Þ	2	L			AP0030	C2.17.01	Tropic Garden	112.0 m²	3	2	\$1,500 🙀	34,767,000	\$0	0	Full	ò
Þ	2				AP0031	A1.16.01	Tropic Garden	125.0 m²	3	2	\$1,200	27,813,600	\$0	0	Full	ò
Þ	2				AP0171	C2.16.03	Tropic Garden	88.0 m²	2	2	\$800 🤺	18,542,400	\$0	0	Full	@
▶	2				AP490	C.15.04	Tropic Garden	90.0 m²	2	2	\$0 😭	0	\$220,900	5,120,020,200	Full	ò
					Count=6			Avg=93 Sum=555			Avg=850 Price / m2= 9.19	Avg=19,701,300				

Preview changes Save changes Cancel cha

Apartments details



~	2		AP0029	A1.18.06	Tropic Garden	70.0 m²	2	2	\$800 🔹	18,542,400	\$0	0	Full	
	Images	Amenities Contacts												
	DESCRIPTIO	N												
	missed call	1												
														11
	AMENITIES													
	Full		•											
	🗸 Air co	anditioner		1	Balcony					Bathtub				
	✓ Dish v				Electric Chimne	v				Elevator				
	Essen				Exclusivity	,				 Fire extinguisher 				
	🗸 First A				Foreign quota					Geyser				
	🗸 Interr	net			Kitchen					✓ Microwave				
	🗸 Parkir	ng		\checkmark	Pool					Room Heater				
		ke detector		\checkmark	TV				[✓ Washing Machine				
	🗸 Wi-Fi	i												
Þ	2		AP0030	C2.17.01	Tropic Garden	112.0 m²	3	2	\$1,500 🚖	34,767,000	\$0	0	Full	ò
Þ	2		AP0031	A1.16.01	Tropic Garden	125.0 m²	3	2	\$1,200 😭	27,813,600	\$0	0	Full) () ()

List of requests



A

💼 Requests

	+	Individual	Project	Bedrooms	Bathrooms	Employee	Rental Price	Buying Price 🗸	Notes
		•	•			•			
►	2	Terr Paul	241	0	0	Nu Kieu My Truong	\$0	\$2,000,000	A
►	2	100.000	Metropole	4	0	Nu Kieu My Truong	\$0	\$1,500,000	searching
►	2		Vinhomes Central Park	2	2	Nu Kieu My Truong	\$0	\$1,000,000	
►	2		Feliz En Vista	4	4	Nu Kieu My Truong	\$0	\$900,000	
÷	2		Metropole	3	0	Pham Hoang Minh Thu	\$0	\$717,000	(khách hàng tiềm năng) Bác cần tìm những căn đẹp, giá tốt ở quận 2. Gửi bác xem những căn bán ở Galleria, Linden Empire và Tilia Empire.
•	2		The River	3	3	Nu Kieu My Truong	\$0	\$600,000	
Þ	2		Feliz En Vista	4	3	Thi My Le Vo	\$0	\$600,000	can mua can 4pn feliz , ban can 4pn vv, thue can 3pn vv
►	2	the free figures	Metropole	2	2	Admin Admin	\$0	\$539,000	DONE DEAL
►	2	the free figures	Metropole	2	2	Nu Kieu My Truong	\$0	\$515,000	DONE DEAL
►	2	Second Cores	Sunwah Pearl	3	3	Nu Kieu My Truong	\$0	\$500,000	SILVER HOUSE
►	2	The Bost Dags	The River	2	2	Nu Kieu My Truong	\$0	\$500,000	
►	2		The River	2	2	Nu Kieu My Truong	\$0	\$500,000	
►	2	100.000	The River	2	2	Nu Kieu My Truong	\$0	\$500,000	
•	2	Transf. House	Metropole	1	1	Nu Kieu My Truong	\$0	\$500,000	
►	2		Metropole	2	2	Nu Kieu My Truong	\$0	\$500,000	
►	2	and them	Metropole	2	2	Nu Kieu My Truong	\$0	\$500,000	BOOKING
►	2	ter for Sport	The River	1	1	Nu Kieu My Truong	\$0	\$450,000	DONE DEAL
×	2		Feliz En Vista	2	2	Pham Hoang Minh Thu	\$0	\$400,000	(client) tìm 2-3PN, lầu cao, view sông, không bị dính toà nhà phía trước, được nuôi chó.
►	2	Section (Security)	D'Edge	2	2	Nu Kieu My Truong	\$0	\$400,000	DONE DEAL
Þ	2	Starsg State	Sunwah Pearl	2	2	Nu Kieu My Truong	\$0	\$400,000	_

Apartments suggestions



	Requests															
	+	Individual		Project		Bedrooms	Bathroo	ms	Employee		Rental Price		Buying Price	\downarrow	Notes	
			•	Vista Verde	• •					•						
Þ	2			Vista Verde		4	4		Thi My Le Vo			\$0		\$350,000		
Ŧ	2	10.00		Vista Verde		2	2		Nu Kieu My 1	Truong		\$0		\$350,000	03/09 site	e visit
	Products ma	atching request by	/ +/- 2	0%												
			Ho	use code	Addre	SS		Size (m²)		Bedroom	s number	Bathrooms numbe	er Rental Pric	e		Buying Price
	T	TR AL	A.D.(0324	нсмо			120.0 m ²		2		2			\$1,300	\$323,600
			AP	UJ 24	TICIVIC			120.0 M		2		2			91,50U	\$525,600
								440.0.2				2			60	£200.000
			AP	0403	НСМС			140.0 m ²		2		2			\$0	\$290,000
				Vista Verde		2	2		Nu Kieu My 1	Truong		\$0		\$350,000	28/08 site	e visit
,	2			Vista Verde		2	2		0			\$0		\$320,000		
	2			Vista Verde		3	3		Nu Kieu My 1	Truong		\$0		\$302,000	no more	
	2			Vista Verde		3	3		Nu Kieu My 1	Truong		\$0		\$300,000	need to s	ales house in d7 first
Þ	2			Vista Verde		3	2		Thi My Le Vo			\$0		\$240,000	Lầu cao , NS 5,5ty	nhà thô, tây tứ trach, view ngoại khu,
	2			Vista Verde		2	2		Thoa Pham			\$0		\$200,000		
	2			Vista Verde		2	0		Nu Kieu My 1	Truong		\$0		\$200,000		
	2	100 1000		Vista Verde		2	2		Nu Kieu My 1	Truong		\$0		\$200,000	wait for 1	bed to sell first
•	2			Vista Verde		2	2		Thoa Pham			\$0		\$194,217	Hướng củ	ra ĐN diện tích trên 80m2 full nt
•	2			Vista Verde		1	1		Nu Kieu My 1	Truong		\$0		\$150,000		
Þ	2			Vista Verde		1	1		Nu Kieu My 1	Truong		\$0		\$150,000		
Þ	2 🕯			Vista Verde		2	2		Thi My Le Vo			\$0		\$145,000		hoàn thiện 3,2 ty quay đầu , tránh căi riew bể bơi

Business process



	Business Proc	cess							0
	Prospect	Qualification	Request	Visits	Negociation	Contract	Invoice	Payment	Questionnaire
				XUAN BACH					
				BUI					
				bachbui2015@gmail.com					
				Owner			•		
(908786600					
				Female			•		

Sharing on social networks

	Search										0
DashBoard	🔒 Sharing										e
Messages		Name	Size (m²)	Bedrooms	Bathrooms	Renting Price	Selling Price	Address	Facebook	Zalo	Website
Calendar									•	•	
CRM	Here a	AP0097 Sun Avenue	83.6 m²	3	3	\$1200	\$0	Mai Chi Tho Street, An Phu Ward, District 2			\checkmark
Marketing Administration		AP0098 Sun Avenue	106.0 m²	3	3	\$906	\$0	Mai Chi Tho Street, An Phu Ward, District 2			1
Projects Apartment Buildings 		AP0102 Imperia An Phu	131.0 m²	3	3	\$1000	\$0	An Phu Ward, An Phú, District 2			\checkmark
 Apartments Requests 		AP0103 Vinhomes Central Park	50.0 m²	1	1	\$750	\$0	208 Nguyen Huu Canh, 22 Ward, Binh Thanh District			\checkmark
 Business Process Sharing 		AP0105 Vinhomes Central Park	104.2 m²	3	3	\$1300	\$0	208 Nguyen Huu Canh, 22 Ward, Binh Thanh District			\checkmark
 Contracts Projects list 	R	AP0107 Masteri Thao Dien	88.0 m²	3	3	\$1100	\$0	159 Xa lo Ha Noi, Thao Dien Ward, District 2			\checkmark
Tasks list		AP0108 Vinhomes Central Park	118.4 m²	3	3	\$1600	\$0	208 Nguyen Huu Canh, 22 Ward, Binh Thanh District			\checkmark
Kanban		AP0109 Millennium	75.0 m²	2	2	\$1000	\$0	132 Ben Van Don, 6 Ward, District 4			\checkmark
Gantt	le	AP0111 Vinhomes Central Park	49.0 m²	1	1	\$800	\$0	208 Nguyen Huu Canh, 22 Ward, Binh Thanh District			\checkmark
 Projects definition Analysis 	ma 1	AP0112 Vinhomes Central Park	81.6 m²	2	2	\$1200	\$0	208 Nguyen Huu Canh, 22 Ward, Binh Thanh District			\checkmark



Print Apartment details





PROPERTY DETAILS

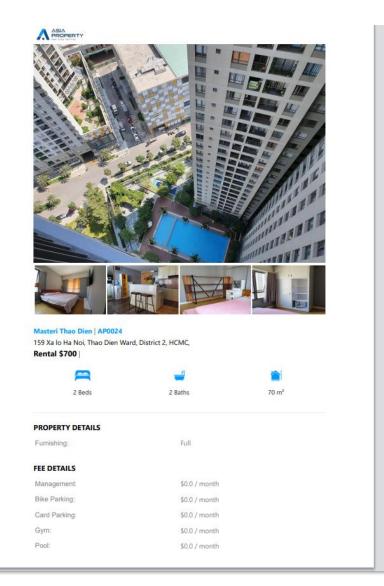
Furnishing:

FEE DETAILS

Management:

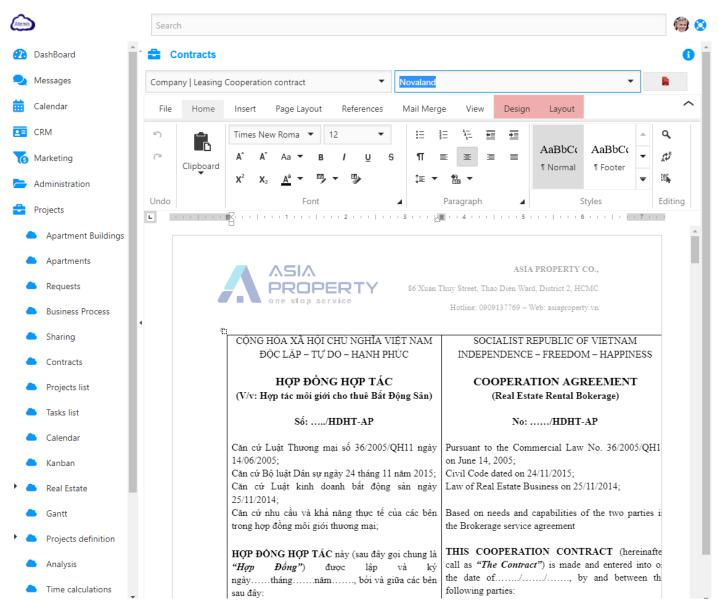
\$0.0 / month

Full



Contracts management





Rental contracts Timeline





Invoices management



6

Invoices Individuals

Drag a column header here to group by that column

	Client	Ŧ	CreationDate	• T	Definition	T	Subject	Ŧ	Amount 🗸	Ŧ	Discount T	Tax(%)	Tax Y	CreatedBy	
		•		•											
Þ	ter Toe Nyson		11/5/2020		Apartment s	ale H.17.03 Th	Invoice N° 37 -	11/2020	8,5	539	00	0	00	Nguyen Minh Tam	
Þ	ter Tran Tapane		10/23/2020		Project sale	B.19.08 opera	Invoice N° 35 -	10/2020	6,7	776	00	0	00	Cao Duong Hong Ngoc	
Þ	Internet Survey		10/23/2020		Project Sale	Masteri Centre	Invoice N° 36 -	10/2020	5,5	513	00	0	00	Cao Duong Hong Ngoc	
►	100 m		9/9/2020		BUY UNIT A	3.05.04 DELAS	Invoice N° 26 -	09/2020	3,6	567	00	0	00	Truong Nu Kieu My	
►	for longths		9/9/2020		BUYING D'E	DGE APARTME	Invoice N° 27 -	09/2020	3,0	000	00	0	00	Truong Nu Kieu My	
►	1		11/24/2020		Retal Apartn	nent A.30.01Fel	Invoice N° 39 -	11/2020	2,3	300	00	0	00	Cao Duong Hong Ngoc	
►			10/23/2020		Retal Apartn	nent D'Edge A	Invoice N° 34 -	10/2020	1,9	942	00	0	00	Cao Duong Hong Ngoc	
►	Design Research		9/9/2020		RENT APART	MENT T12305	Invoice N° 28 -	09/2020	1,5	500	00	0	00	Truong Nu Kieu My	
Ŧ			10/1/2020		Retal Apartn	nent C.33.06	Invoice N° 31 -	10/2020	1.0	005	00	0	00	Cao Duong Hong Ngoc	
	Add Products														
	New	Ĺ		Name		Quantity		Unit Price	2		Description		То	tal	
	Edit De	<u>elete</u>		Rental apart	tment		01		1,00	05	Rental apartment C.33.06				1,005
														Sun	m=1,005
Þ	Par Lott Targ		9/14/2020		RENT APART	MENT C.18.07	Invoice N° 29 -	09/2020	7	733	00	0	00	Cao Duong Hong Ngoc	
	Count=14								Sum=36,7	774					
			_												

Page 1 of 2 (14 items)

Print invoices



6

Invoices Individuals

Drag a column header here to group by that column

Client	T	CreationDate	e T	Definition	T	Subject		T Amount	\downarrow \blacksquare	Discount	T	Tax(%)	T	Tax 🝸	CreatedBy	
	•		•													
Van Toan Nguyen		11/5/2020		Apartmen	t sale H.17.03 Th	Invoice N° 37	- 11/20	20	8,539		00		0	00	Nguyen Minh Tam	
Van Toan Nguyen		10/23/2020		Project sa	View Invoice							x	0	00	Cao Duong Hong Ngoc	
Chấn Thanh Dương		10/23/2020		Project Sa									0	00	Cao Duong Hong Ngoc	
Minh Le		9/9/2020		BUY UNI				^	ASIA				0	00	Truong Nu Kieu My	
Kent Sorgeber		9/9/2020		BUYING [Invoice N	° 31 - 10/202	20			0	00	Truong Nu Kieu My	
SIU WAI TOBBY BOK		11/24/2020		Retal Apa	ASIA PROPERTY	Y COMPANY LIN	IITED				[Date : 10/01/2020	0	00	Cao Duong Hong Ngoc	
D'AQUINO AURELIEN		10/23/2020		Retal Apa	86 Duong Xuan Phuong Thao D	1 C C C C C C C C C C C C C C C C C C C							0	00	Cao Duong Hong Ngoc	
Ghosh Arnab		9/9/2020		RENT AP	District 2, HCM								0	00	Truong Nu Kieu My	
WILSON MARK ANDREW		10/1/2020		Retal Apa	ANDREW WILS	ON MARK							0	00	Cao Duong Hong Ngoc	
Add Products					HCMC VIETNAM											
New			Name		Retal Apartment	C.33.06								To	tal	
Edit Dele	<u>ete</u>		Rental apar	tment	Name		Qty	Unit Price	Description			Total				1
					Rental apartment	t	01	1,005	Rental apartme	nt C.33.06		1,005			Sun	m=1
										Sub Total (USD)	1,005	÷			
Phan Quynh Trang		9/14/2020		RENT AP						Discount		00	0	00	Cao Duong Hong Ngoc	
Count=14									Sum=36,774							

Page 1 of 2 (14 items)

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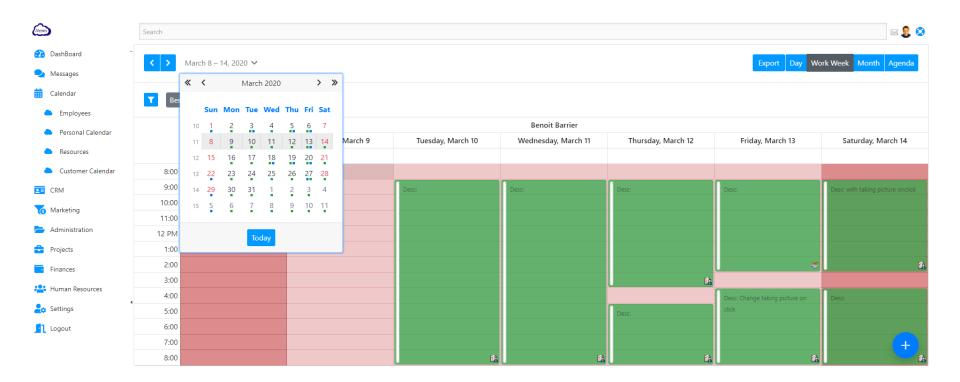
Calendar month



Menis	Search						۵ (
DashBoard	°∰ Calendar 0							
Calendar	< > June – July, 20	V June - July, 2020 V Day Work Week Month Agenda						
Calendar								
Projects	12 8027573 7980							
😽 HR	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
👷 Settings	June 14	15	16	17	18	19	20	
Logout		6:00 AM 7:00 AM 35 Total Reports : 1 XUYENA Client Nam	6:00 AM 7:00 AM 33 Total Reports : 4 ALICE Client Nam	8:00 AM 10:00 AM SANCHO CANTINA - Nga M. Master Plan SANCHO CANTINA	8:00 AM 10:00 AM 88 PHOMAIQUE 177 - Thuan Anh. Master Plan PHOMAIQUE 177	8:00 AM 10:00 AM 88 XUYENA - Trang Nguyen. Master Plan XUYENA		
		Show more	Show more	Show more	Show more	Show more		
	21	22	23	24	25	26	27	
	•	8:00 AM 10:00 AM PARIS - Long M. Master Plan PARIS	8:00 AM 10:00 AM SIN NINHKHUONG - Hằng Ms Master Plan[VINHKHUONG]	8:00 AM 10:00 AM 88 MOAS BH - Dung Ms Master Plan MOAS BH	8:00 AM 10:00 AM 88 HOME SAIGON Master Plan[HOME SAIGON]	8:00 AM 10:00 AM 88 ALICE - Tâm Master Plan ALICE		
		Show more	Show more		Show more	Show more		
	28	29	30	July 1	2	3	4	
		8:00 AM 10:00 AM PHOBIEN - Huyền Ms Master Plan PHOBIEN	8:00 AM 10:00 AM SUVENA - Trang Nguyen. Master Plan XUYENA					
		Show more	Show more					
	5	6	7	8	9	10	11	
							+	

Calendar week





Resources calendar



Alemis	Search	
DashBoard	°∰ Resources	0
Messages	< 19.06.2C v > + -	Day Work-Week Week Month Timeline Agenda
💼 Calendar	Falcon 9000	Events
Employees	Friday, June 19	Friday, June 19
Personal Calendar	7_00	
Resources	8 00 Flight LA - San Francisco Meeting investors	
Customer Calendar	9 00	
CRM	► 10 ···	
6 Marketing	11 00	
📥 Administration		
Projects	12 PM	Lunch MEDEF SaaS European suppliers meeting
Finances	1 00	
😫 Human Resources	2 00	+
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Logout		

Quick add



Atemis	Search		M 👂 😒
DashBoard	💵 Quick Add		0
Nessages		Name	
🛗 Calendar	Company	Business 🗸	
CRM		Address	
Quick Add	Contact	Audress	
 My companies 		Country	
 My contacts 	_	City	
Full contacts list	Project	Add	
Call Panel			
lacktrian Wall of Fame	Report		
Main customers			
🕨 🦲 Opportunities	· 💼		
🕨 🦲 Sales management	Task		
🕨 🦲 Reports			
🕨 🦲 Call Center			
Templates			
Projects / Country			

List of clients

ко



6

Individuals

GOSUKE

+	Last Name		First Name	Email	Key	Phone	Gender	Last contact
					None 🔻		•	•
	KA HO KEN	INY	HONG		Owner	-0.007088	Woman	•
	GUO FA		ZHAO		Owner		Woman	
	JONG UN		JHUN	and the Report of the	Owner		Woman	
	KAWASAKI		HIROSHI	100 million (************************************	Owner		Woman	
	QU?C VI?T		TR??NG		Owner	101000	Woman	
	CHOI KEI		LEUNG		Owner	-0.1000	Woman	
	CHI WAI		ТАМ		Owner	-0.000	Woman	
	NIKOLOVA (GEORGIEVA	KRASIMIRA		Owner		Woman	
	st Name :* KAI SUN SUNNY st Name :*							
Em								
Ke	ey:				•			
Phone :*								
Ge	Gender : Woman				•			
								Update Cancel
	RICHARD SI	SIN FUNG	YUNG		Owner	-0.20000000	Woman	
	HIU BIU		YAM		Owner		Woman	
	KE		XIE		Owner		Woman	

Owner

Woman

Email client

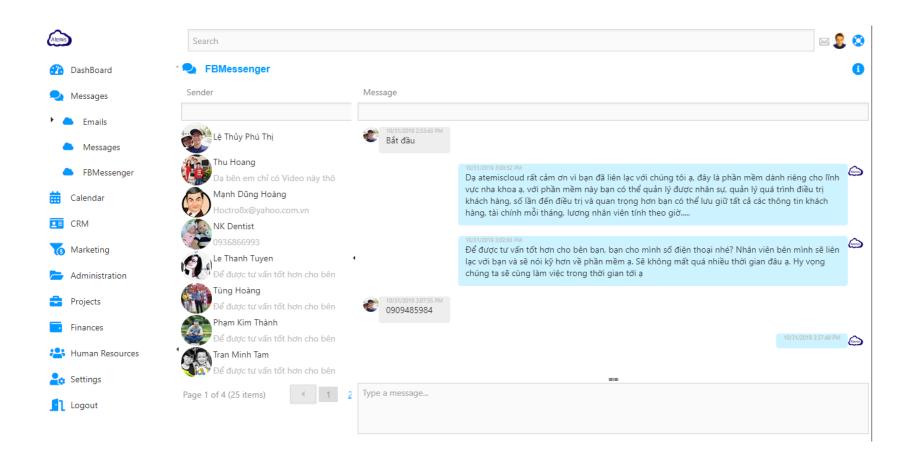


Atemis	Search		s 🔒 😒
🚹 DashBoard	- 🔩 Inbox		G
Messages	Search in Mail	O + New Mail S Select All II Delete ···	
🔨 🦲 Emails	Inbox	12/06/2020 Please sign in to your Outlook.com account	
Inbox	Sent	member_services@outlook.com 15:06:29 From: member_services@outlook.com	
My mailboxes	My mailboxes	Please sign in to your Outlook.com account 6/12/2020 3:39:29 PM Te: outlook 9A6917EE4E2C0CF0@outlook.com	
Messages		member_services@outlook.com 15:06:13	
FBMessenger		Please sign in to your Outlook.com account Hello Benoit Barrier, To continue sending messages, please sign in and validate your Outlook.com	
Calendar		member_services@outlook.com 15:06:24 account This helps us stop automated programs from sending junk email.	
CRM		Please sign in to your Outlook.com account Thanks for your help and patience! The Outlook.com Team	
Marketing		member_services@outlook.com 14:06:00	
峇 Administration		Please sign in to your Outlook.com account Microsoft respects your privacy. To learn more, please read our online <u>Privacy</u> <u>Statement</u> Microsoft Corporation, On Microsoft Way, Readmond, WA 98052-6399, USA © 2020 Microsoft Corporation. All rights reserved.	
Projects		Please sign in to your Outlook.com account	
- Finances		member_services@outlook.com 14:06:50	
😫 Human Resources		Please sign in to your Outlook.com account	
2 Settings		04/08/2019	
Logout		outlook_9A6917EE4E2C0CF0@outlook.com 18:08:40	
		siddharta-gautama-bafabedacc-386048.jpg	

Office 365 Single Sign On and full integration. Same for the calendar and contacts.

Messenger integration





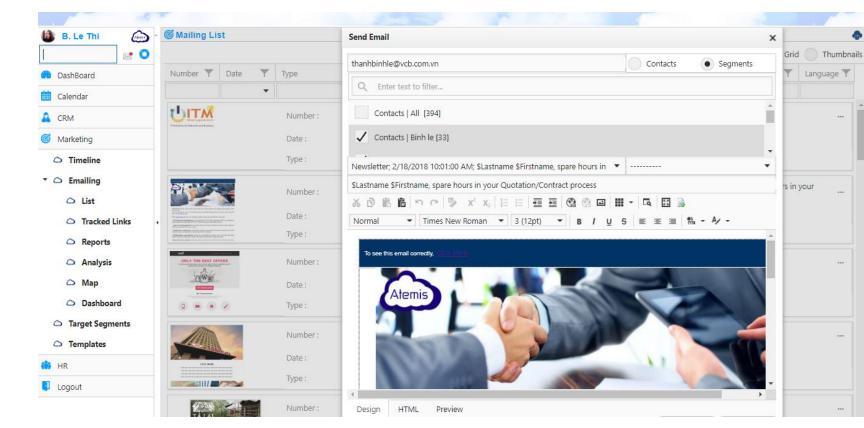
Facebook leads import



Alemis			Search							🖂 🤱 😒
<u>()</u>	DashBoard	-	Facebook Impo	ort leads						3
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•	Facebook Campaigns									
-	Facebook Import leac		Mosterfion	asterMan						
•	File Management		Pr	iceltBuy						
۰ 📥	Market			•						
-	Other campaigns ana									

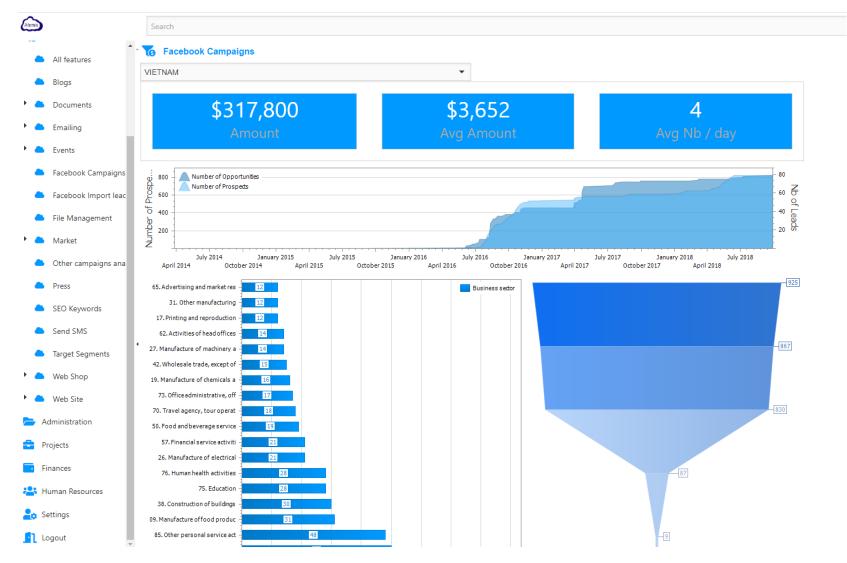
Send emailing





Facebook campaigns

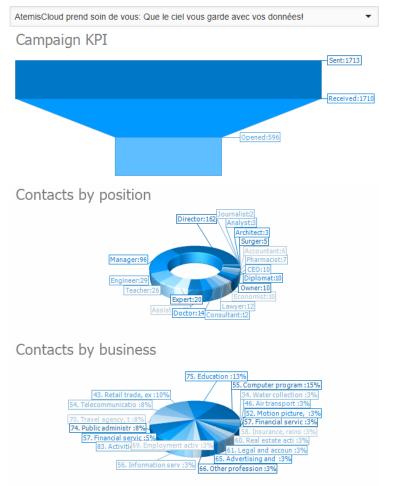


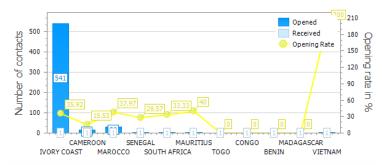


Emailing Dashboard

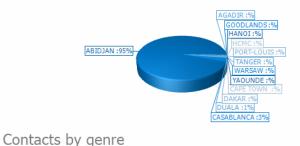


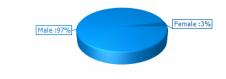
o Dashboard





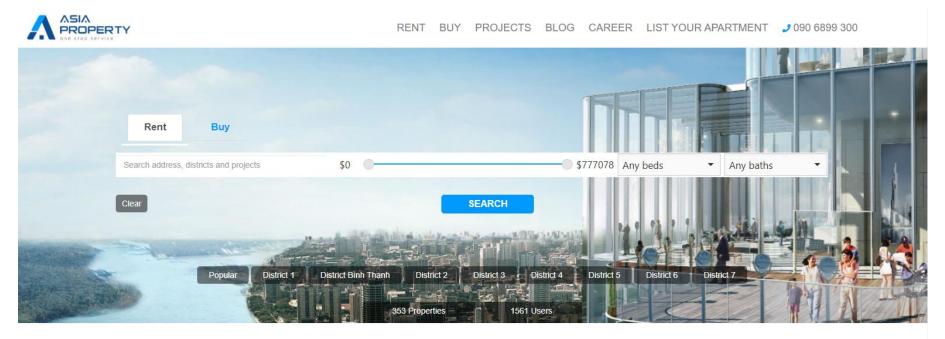
Contacts by city



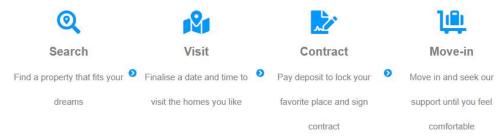


Connected Website





Quick and swift



https://asiaproperty.vn

Website apartment view





RENT BUY PROJECTS BLOG CAREER LIST YOUR APARTMENT 2090 6899 300



🛪 Masteri An Phu | 179 Xa Lo Ha Noi, Thao Dien Ward, District 2 | AP0025

HCMC AP0025

OVERVIEW

- Accommodate(s): 2
- ✤Furniture: Full
- June: Apartments Building
- La Surface: 50 m²
- Bedrooms: 1
- Bathrooms: 1



Price for Rent / month \$700	Price for Buy
REQUEST INSPECTION	
Your Name	
Phone number	
We can contact you via a messaging app kakao, WeChat, Zalo, Viber, etc.	that suits you best like Line

List of mailings



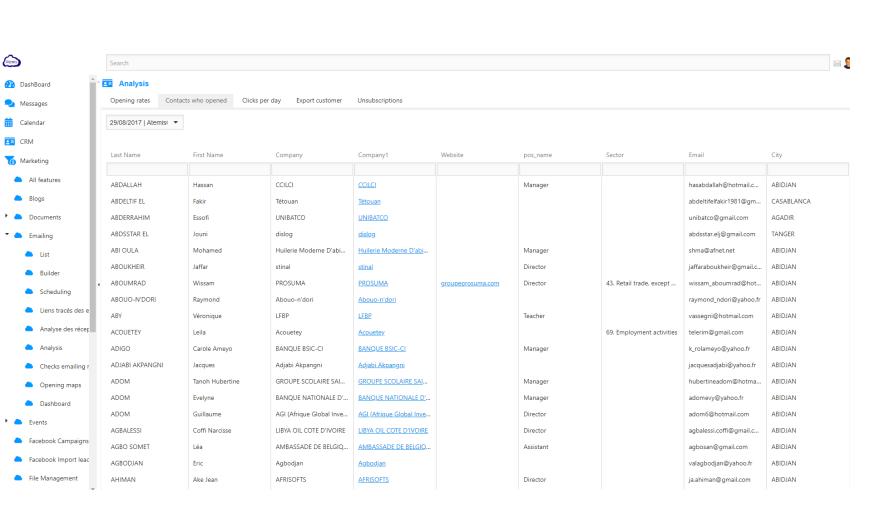
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🔁 DashBoard	Emailing					0
🂫 Messages						• Grid Thumbnails
🛗 Calendar	Number Y Date Y		▼ Name			▼ Langua ▼
CRM						
₹ Marketing		Number :	NEW-454	Name :	Phần mềm nha khoa AtemisCloud cho \$Company	
All features	The second		2/22/2020 4:10:00 AM	Language :	English	
Blogs	(in a case of a second seco	hr loss	Sales			
 Documents 	in address, the galaxies in the contraction for address of a displaying and address operation of the contraction of the contraction operation oper	in				
 Emailing List 	Happy 2020	Number :	NEW-451	Name :	\$Firstname, Happy 2020 from AtemisCloud. For the Year of the Metal Rat. stay Creative and Light.	
Builder	Bit Miccore	Date :	1/21/2020 12:46:00 PM	Language :	English	
 Scheduling 	DODO	Type :	Newsletter		-	
Tracked Links	•	Number :	NEW-450	Name :	For 2020, a tailored CRM solution for your Fitness Club	
Reports					Fitness Club	
Analysis	Heritagian Neuroscience de la construcción	Date :	12/25/2019 4:07:00 AM	Language :	English	
Checks emailing r	An exception of the second sec	Type :	Sales			
Opening maps		ŧ			AtemisCloud - Giải pháp toàn diện cho doanh	
Dashboard		Number :	SAL-446	Name :	nghiệp	
 Events 		Date :	12/16/2019 10:58:00 AM	Language :	Vietnamese	
Facebook Campaigns		Type :	Sales			
Facebook Import lead		•				
File Management		Number :	NEW-445	Name :	Phần mềm quản lý nha khoa nhanh chóng và hiệu quả cho \$Company	

Email builder



2	Modules	Î	Builder						(
2		Ту	pe	Number	Name	Eng	lish 🔹	Preview	Save Template
		You	r Emailing						
2 =	Main Text Ima	ige		10.000000000000000000000000000000000000					
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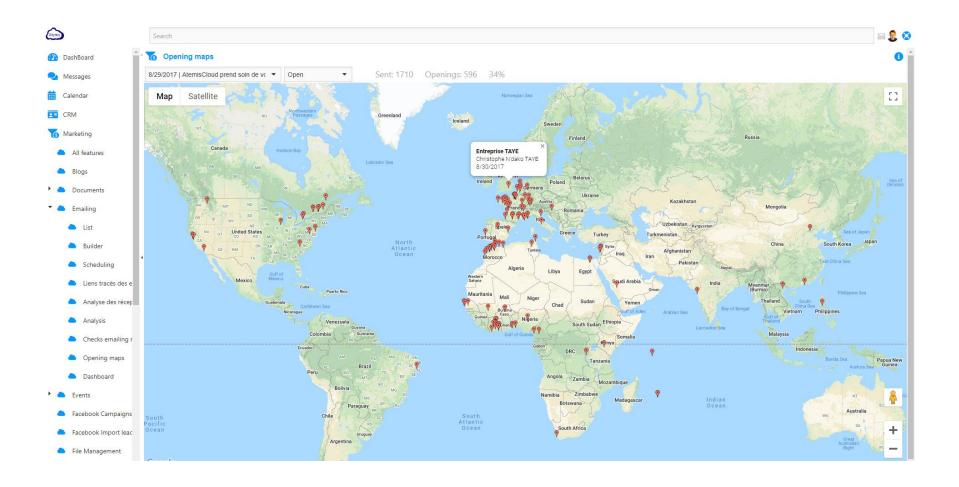
Contacts who opened





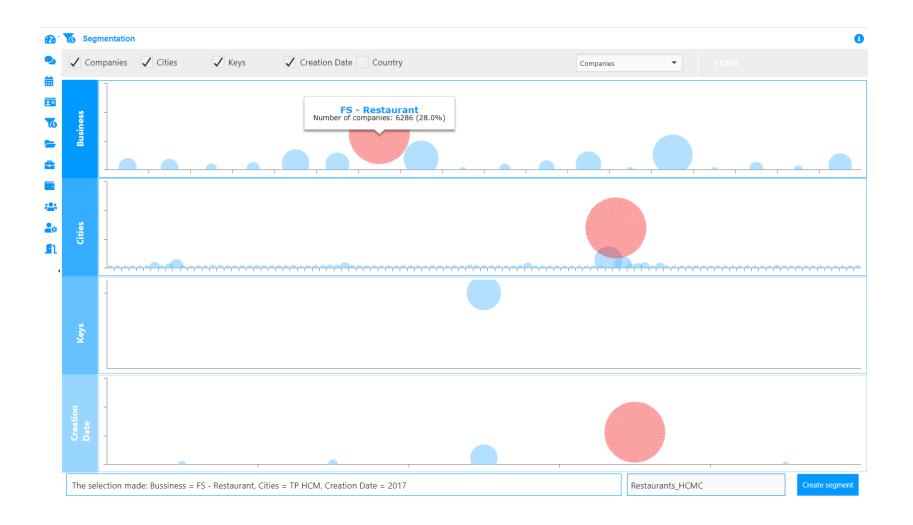
Map of openings





Segmentation





Target segments



	Search		
Target Se	gments		
Name		Туре	
Contacts All W	/ NoNewsletter	Contact	3118
Contacts Vietna	m All	Contact	1856
Contacts Vietna	m Not contacted	Contact	1556
Contacts Vietna	m Not contacted for > 30 days (VNese)	Contact	1014
Contacts Vietna	m Vietnamese w/o current prospects	Contact	950
Contacts Vietna	m Vietnamese	Contact	881
Contacts Vietna	m Vietnamese Without NoNewsletter	Contact	873
Contacts English	h W/ NoNewsletter	Contact	715
Contacts French	Without NoNewsletter	Contact	636
Contacts Vietna	m CEO HCM	Contact	504
Contacts Vietna	m English	Contact	429
Contacts English	h Without Vietnam	Contact	391
Contacts Vietna	m Expat in HCM	Contact	361
Contacts Vietna	m Not contacted for > 30 days(Eng)	Contact	33(
Contacts Vietna	m Vietnamese Score > 0	Contact	315
Contacts Poland	l English	Contact	23
Contacts Ukrain	e	Contact	200
Contacts Vietna	m Marketing Managers	Contact	194
Contacts Africa	French	Contact	179
Contacts France		Contact	161

Targets follow up



🚯 B. Le Thi	-	Calls Panel					
viet nam airline 🖂 🖸		Contacts Hanoi					-
Reports	•	6				4	
Sales Activities		Total companies			Con	panies called	
C Relationships		Company Î	•	LastName	FirstName	Position	LastContact
Sales People Manageme							•
YtoY sales analysis		ATEMIS Business		Le	Minh	Manager	10/3/2018
Companies analysis		Hill Risk Consulting		Morrison	Alex	Manager	10/3/2018
Companies analysis		Hot Bikini		Rowley	Mark	CEO	10/3/2018
Sales report for target	4	QK	Т	Tel:			Email: <u>mark.rowley@test.atm</u>
🔹 🗅 Call Center	1	Vietcombank		Fill in your report her	2		
🗅 Fill In		Vietnam Airlines		, and your report ner	a.		
Reports		Page 1 of 1 (6 items)					
Statistics							
🕨 🛆 Builder							
🛆 Call Panel							
Marketing							Save
🔲 HR							
Logout							

Opportunities list



💶 Kanban

	Discovered	Quotation	ShortListed	Agreed
\$ 1,610,320	\$ 497,650	\$ 8,703,976	\$ 1,834,796	\$ 215,360
ao Viet Insurance CRM \$ 50,000	Help Net (PVT) Limited Medical management solution \$ 100,000	GROUPE SEB EXPORT Shop online+intranet \$ 60,000	JOGOTOURS CRM Pilot \$ 12,000	RSM Vietnam CRM - ERP \$ 20,000
B Richard Ellis., Ltd (Vietnam) CRM \$ 0,000	LEROY MERLIN Intranet - document	The American Chamber of Commerce in Singapore Members Extranet \$ 10,000	NaviExpert CRM Pilot \$ 12,000	CÔNG TY TNHH THƯƠNG MẠI DỊCH VỤ GIẢI PHÁP TỐT HƠN TBS Trade service-All
ietnam Maritime Commercial Stock Bank	versionning \$ 30,000	Singapore Members Extranet \$ 10,000	VINNIFRUIT CRM, version pocket pc synchronised with 1C \$ 30,000	modules \$ 3,000
RM \$ 500,000	PJICO INSURANCE CORPORATION CRM \$ 150,000	European Insurance Alliance Private Joint Stock Company CRM \$ 60,000		Awake Your Power Solution for school \$ 1,800
ig C Supercenters 3 Devs \$ 20,000	BEL VIETNAM Distribution management	VILLE DE NICE CRM - Portail \$ 20.000	Elysees Finance CRM \$ 5,000	Công Ty TNHH SXTM Minh Chất CRM
he state bank of Vietnam Doc + HR \$	(DMS) \$ 5,000		EUROPBROKER Portail de gestion \$ 4,200	solution \$ 5,000
00,000	Fanny Vietnam JSC Purchasing managers list \$ 500	ASKA IC CRM \$ 85,000	ALTO Portail de gestion \$ 18,277	An Viet Long Co., Ltd. CRM & Marketing
ietnam International Bank Call enter+database \$ 72,000	3 300	AGID Pte Ltd CRM+Call Centre \$ 200,000	AVANS AUDIT Management portal \$ 17,520	solution \$ 3,600
omin Asia Pte. Ltd Procurement solution \$	Openasia Group CRM \$ 12,000	Sciteex Project Management \$ 50,000	Arcom Ukraine Audit \$ 6,800	NỘI THẤT KHANG THINH CRM solution \$ 1,200
0,000	FPT Information System FIS CRM \$ 66,750	Producteurs Plaimont CRM/ERP \$ 100,000		STARLIGHT DENTAL CLINIC PRM \$ 12,000
ECATHLON VIETNAM CO.LTD Dashboard \$	ARC Informatique Dashboard \$ 5,000	LAGOON ERP / CRM \$ 532,150	TELEDOM SECURITE CRM \$ 18,000	
,000	Total Vietnam - Total E&P Ariane Project \$		Chambre de métiers Nord Pas-de-calais CRM \$ 100,000	CÔNG TY CỔ PHẦN PHÁT TRIỂN VÀ CÔNG NGHỆ VNT Nut Health _ CRM \$ 1,200
BWA Vietnam Co-operation with TBWA on rojects for their customers \$ 150,000	55,000	Palmeraie Holding Portail de gestion \$ 100,000	Vedette Madinina CRM + Invoicing \$ 3,000	Hùng Kim Hoa Hùng Kim Hoa_Tax consultin

Drag and drop to move one opportunity to another stage, or to indicate lost or won.

Opportunities management

	Search												S 🔊
DashBoard	• 💶 Opportunities management												
Messages	Drag a column header here to group by that column												
Calendar	Project name	Bud	get	Rate 👃	Туре	Step1	Step2	Step3	Last contact	Next task	Dea	City	Manager
CRM				-	-					-			
Quick Add	All from the tap	otÜl	50,000	90									
My companies		101o	12,000	90									-
My contacts		otül	150,000	90									
		8010	3,360	90									-
Full contacts list		otili	11,000	70									
Call Panel		010I	10,000	70									-
Wall of Fame		a101	15,000	70									
Main customers		010 1 0	100,000	70									-
Opportunities		otül	3,600	70	Private	2y 11m	2y 10m	2y 10					
Stages		otOl	1,080	70	Private								
termine and the second second	and the locate barries of	otOl	5,000	70	Private	3y 11m	3y 9m 28d						
Opportunities mc		otûl	10,000	70									-
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Quotations		010	20,000	70					1,000,000				
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Analysis		010	5,000	70									-
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		o101	360	60			1y 10m						
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Documents management



Alemis	Search											M 👂 🔇	,
🙃 DashBoard	Documents											0	6
Nessages	▼ Filter												
📅 Calendar	File Name		Category		•								
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Marketing	Title Keywords		Department		•								
Administration				Search									
	Month of Creation										Thumbnails	•	
🕨 🦲 BPO	<u>ଅ</u> × ଅ∔										Filter by:		
Documents	Month of Creation		9										
🕨 🦲 Procedures	▼ ≥ 2020						PDF	PDF	PDF	PDF	PDF		
🕨 🦲 Messages	🗀 February	(Atemis B2B	(Atemis Dist	(Atemis Edu	(Atemis Real	(Atemis TO)	Atemis_Dem	Atemis_E-Le	Atemis_HR	Atemis_Proj	Atemis_Spor		
🕨 🦲 HelpDesk	🕒 March												
Projects	🗀 April	PDF	PDF	PDF									
Finances	🗀 June	Completion	DeliveryRep	Quotation									
📇 Human Resources	2019												
	2018												
🔓 Settings	2017												
Logout	2016												
	2015												
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	2013												
	2012												
	2011												

Sales people management

Sales People Managen	nent										
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mployee	Calls		Obj	Var %	Meetings	Obj	Var %	Sales (Md)	Obj	Var %	6 1 0
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		3	0	0	3	0	0	0	0	0	0000
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		63	114	55.26	20	144	13.89	0	1,850	0	4.6
		29	360	8.06	8	220	3.64	11,701	4,270	274.03	dil 183.
		6	204	2.94	10	188	5.32	2,131	800	266.38	179.3
		5	154	3.25	13	80	16.25	9,409	1,700	553.47	all 374.
		15	160	9.38	21	160	13.13	6,368	2,350	270.98	185.0
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Page 1 of 14 (131 items)

1 2 3 4 5 6 7 ... 12 13 14

Page size: 10 🔹 🔻



Questionnaire



nis	Search	≥ ≥
Call Panel		•
	Page1	
 Wall of Fame 	1. Introduction Hello, my name is Huong Pham from Atemis Business Cloud. We are a member and partner of the French chamber of Commerce. We are analysing the software's and IT needs of the French	companies. For this reason, we w
 Main customers 	be glad you to answer these few questions.	
 Opportunities 	2. Do you have any projects of improvement or acquisition of Business software?	
	Ves [Go To -> 1. Do you have any description of your needs?]	
Sales management	What is the scope of this project?	
Reports	Customer/Supplier Relationship Management (companies, contacts, reports, tasks.)	
	Sales management (purchase order, invoices, contracts)	
Call Center	Marketing (Campaigns, mailing, events)	
	Call-Center (Service after sale, Help Desk,)	
ill In	Financial management (Recall, treasury, Investments)	
Reports	Administrative management (Expenditure, purchases, Workflow)	
	Management of Human resources (Employees profiles, competences, formation,)	
Statistics	Project management	
Answers	👳 Do you have any description of your needs?	
	○ Yes	
* 📥 Builder	○ No	
Campaigns	🐲 Who is the qualified manager in charge of the project?	
4		
Manage Fixed	Will you be so kind to send us the contact or e-mail of this person? -> Create new contact; -> Thank you very much for your attention! We will contact the project manager. Have a nice day!	
Assign Team {	© No	
 Target 	🖈 Do you work with distant teams? (Sales people, technicians, foreign subsidiaries, subcontractors,)	
) Yes	
Teams	○ No	
 Questions bar 	Do you use already a CRM (Customer relationship Management solution? or Sales and marketing solution.	
Call History	○ Yes	
Call History	And finally, are you satisfied of it?	
Templates	○ Yes	
Projects / Country	No No	
- riojecis / country	Do you know who is then your supplier?	
Marketing		

The questionnaire can be used for telemarking calls or to be sent by email to a selected target audience.

Events list



(3	Events		18	1	12/2/2019	
	+	Name	Begin Date	👃 End Date	Budget Cost	
				-	-	
►	2 🕯	Cloud exhibition	12/02/2019	12/20/2019	150000.0	
►	21	Conference at Mandarin Oriental	11/14/2019	11/14/2019	6000.0	
▶	21	HIV Packing	11/11/2019	11/11/2019	3000.0	
►	2 🕯	Elevator pitch competition	11/08/2019	11/08/2019	3000.0	
►	21	Sky100	11/07/2019	11/07/2019	10000.0	
►	21	UBS office call	11/04/2019	11/05/2019	5000.0	
►	2	Wine Tasting @ Grand Hyatt	10/31/2019	10/31/2019	15000.0	
►	2 🕯	F&B Helper	10/30/2019	10/30/2019	23500.0	
►	2 💼	Global Source 2019	10/18/2019	10/23/2019	65000.0	
►	2 💼	Conference @ Four Seasons	10/17/2019	10/17/2019	6500.0	
►	2	Conference @ The Wave	10/16/2019	10/17/2019	7500.0	
▶	2 💼	Ritz Carlton Conference	10/16/2019	10/17/2019	10000.0	
▶	2 💼	Cocktail Event - Mandarin Oriental	10/10/2019	10/10/2019	2500.0	
►	2 👕	West Bank Pop-up Exhibition	10/03/2019	10/13/2019	12600.0	
►	2 👕	Four Seasons Conference	09/27/2019	09/27/2019	8600.0	
►	2 🕯	FFA Conference - Four Seasons	09/25/2019	09/25/2019	4600.0	
►		HKSTP conference	09/25/2019	09/25/2019	4300.0	
►	21	West Bank Pop-up Exhibition	09/16/2019	10/02/2019	9600.0	
•	2 🕯	Aisa Fruit Logistica 2019	09/04/2019	09/06/2019	7400.0	

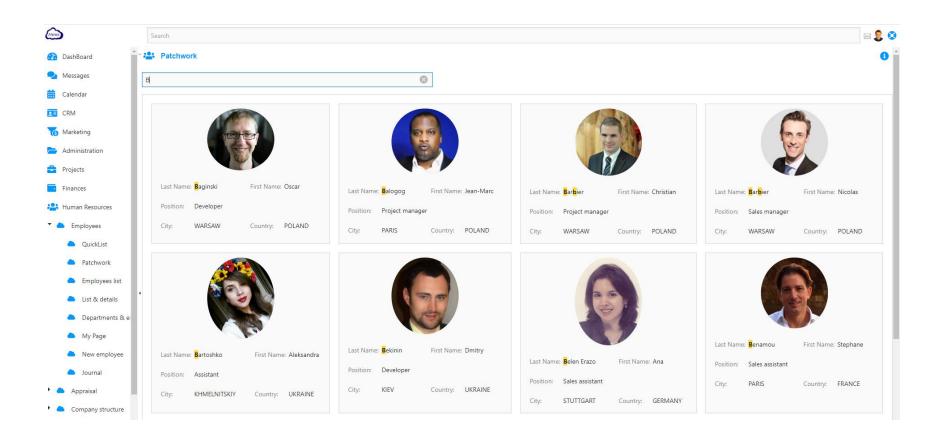
Events attendees



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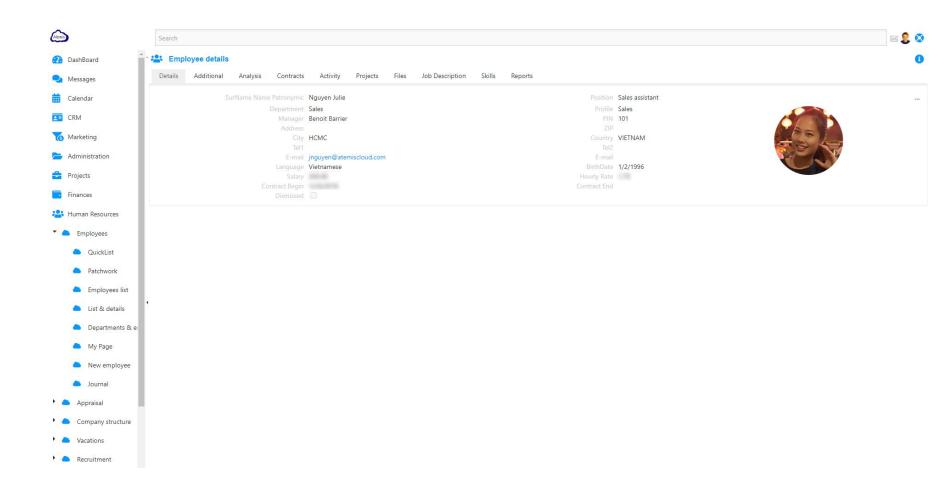
Employees list





Employees details





Workflow management



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🔹 🦲 Tools	Calendar	02. Report Created				
Business Process	Candidate reports	03. Reported hours				
 Customization 	Candidates	04. Task completed				
🕨 🦲 Reports builders	Company (Portal)					
Downloads	Connections (Intra & Extranets) Contacts				- 1	
🕨 🦲 Team managemei	Documents (KM)					
🕨 🦲 Importation	Employees					
 Emailing dashboa 	Free trial request (Web Site)					
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 Actions 	Jobs (website)					•
 Workflow Log 						
VOIP						
Support						
Sql builder						
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SQL Query Builde						
Test Features						
🕨 🦲 Rights						

GDPR: Workflows update automatically the contacts keys (Opt-In) with predefined rules

Workflow alerts



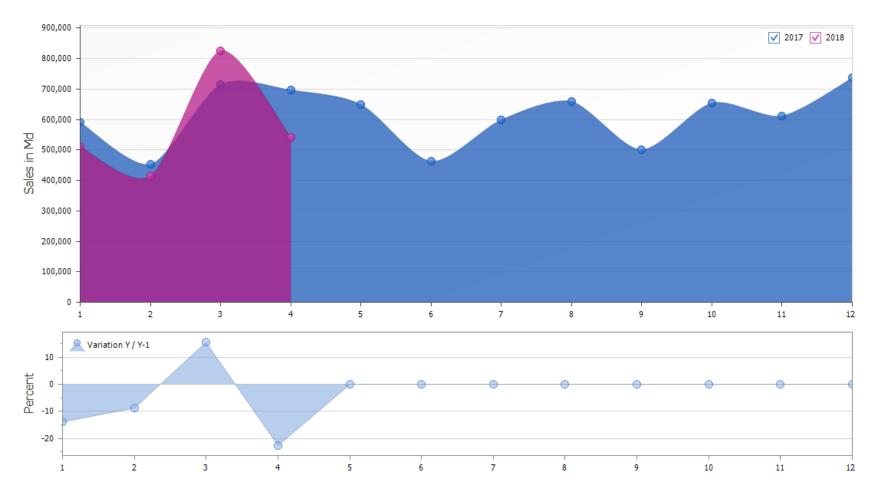
robot@atemisnet.com	S Reply	K Reply All	→ Forward
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The alert can be created for any trigger on the database. Create, update, delete for any record.

Year to Year sales analysis



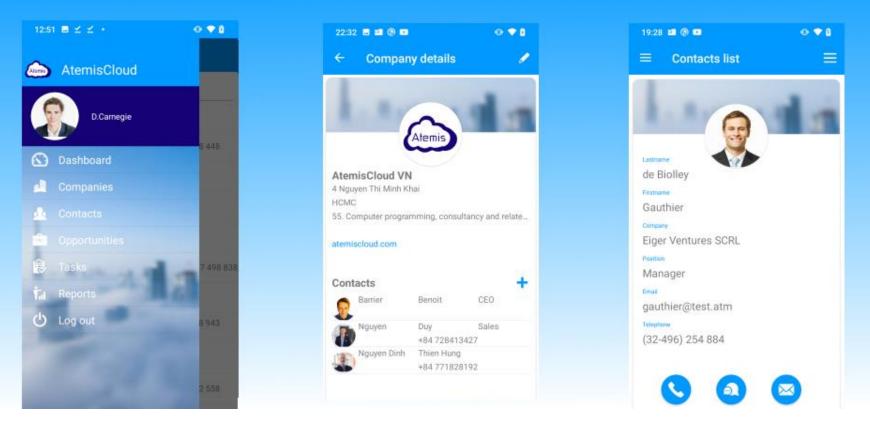
A YtoY Sales Analysis



Mobile version



A complete CRM in your hand. Save time, save money and enjoy.



This Android / IOS application was developed on C# Xamarin. It allows the offline mode with embarked database such as SQLlite.NET

Dashboard management



Alemis	Se	earch		ال 🕄 🕲				
DashBoard	20	Rig	jhts	0				
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Administration			A new talent joins New Viet Dairy!					
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Finances			Allocated					
	2	_	Calls follow Up					
HR HR	2		Companies by salesperson					
🔉 Settings			Companies by sector					
Database	2		Contacts of the Month					
Tools	2		Contacts qualification					
📥 Rights	2		Derniers contacts					
-			Duplicates	2 2 - 2 - 2 - 2 -				
Dashboard			Emails follow up					
Menus			Key data					
labs			Last prospects to call					
Alerts			Meeting follow up					
Context Menus	2	-	Monthly connections					
	6	2	New companies by month					
Controls list	2		Next tasks					
Controls list Javascri	2		Opportunities (Md)					
Profile Management			Pending	2 2 2 2				
Logout			Pending invoices					

Customers' extranet



Atemis	Search													× 2
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CRM	Details						Contact	Details						
My company Edit your details Projects	Name OMG! Acronym Acronym Manager B. Barrier SSector 65. Advertising and market res Reg Num ZIP Address 16 Nguyễn Đình Chiếu Country VIETNAM City HCMC www omg-asia.com Keys Customer						. G.Balza C. N.Nguyen Th T.Bui Phuc T.Luong	Address Country City E-mail Tel Mobile in		Reg		artment Sales Region ZIP Keys		
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	4	ς.	5	5	2									¥.

An extranet is available for all contacts registered in the database. Their rights depend on their company's key. Here Customer.

Depending on their profile, they can have the ability to

- Update their records
- Accessing to all communications and files shared with them
- Deleting their records

Other information

Get more about the AtemisCloud











We wish you a pleasant flight in the **AtemisCloud**



jnguyen@atemiscloud.com www.atemiscloud.com