



TO Management SaaS

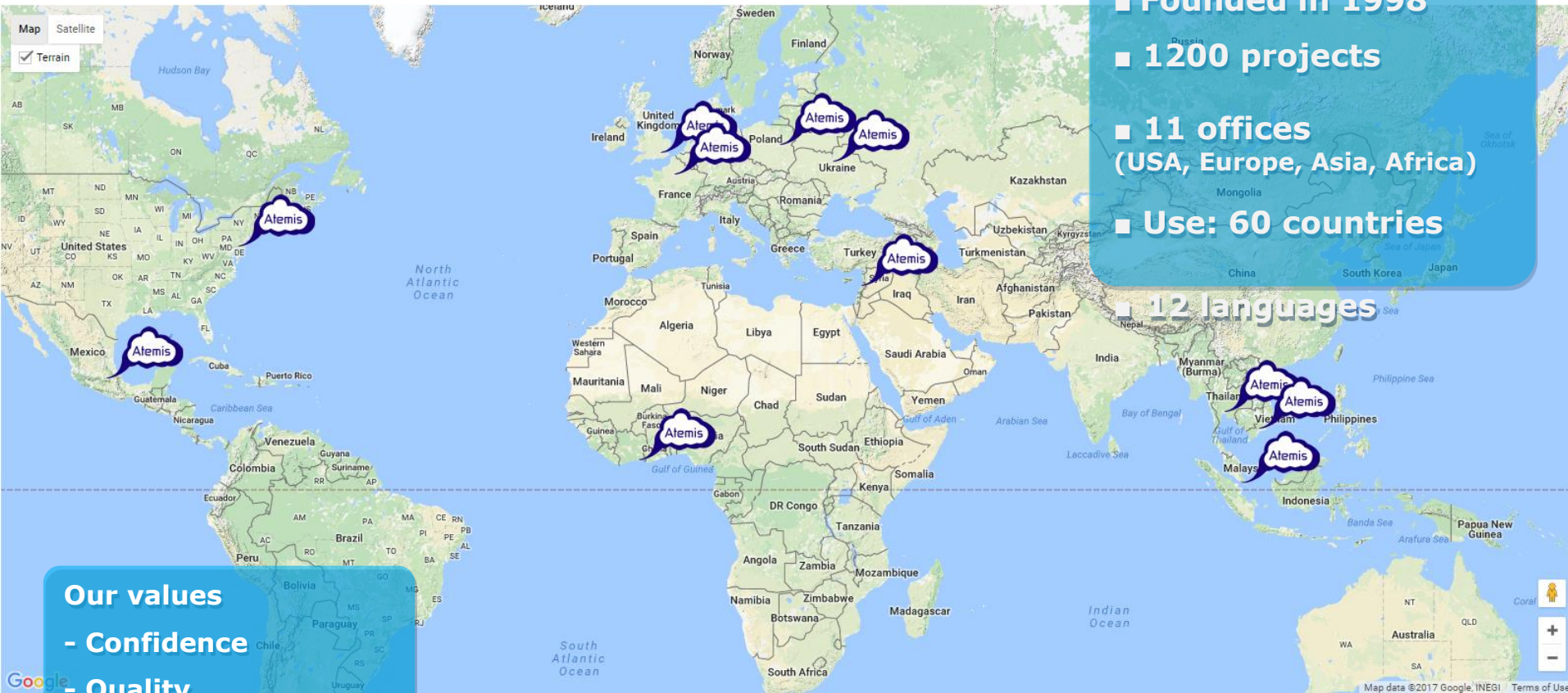
Business Management in the Cloud | ERP 100% Cloud

Contact us :
Phone : 1 707 500 0071
Email : jnguyen@atemiscloud.com

The company



International offices. Sales and Dev.



- Founded in 1998
- 1200 projects
- 11 offices
(USA, Europe, Asia, Africa)
- Use: 60 countries
- 12 languages

Our values

- Confidence
- Quality
- Responsibility

At 06/2017: Ukraine: 6, Vietnam: 10, Thailand: 1, Africa: 4, Mexico: 1, Poland: 1, France: 2, USA: 1, Singapore 1, Beirut:1 + 24 freelancers. 7 legal entities. 5 sales offices. Technical teams in Vietnam and West Ukraine.

References

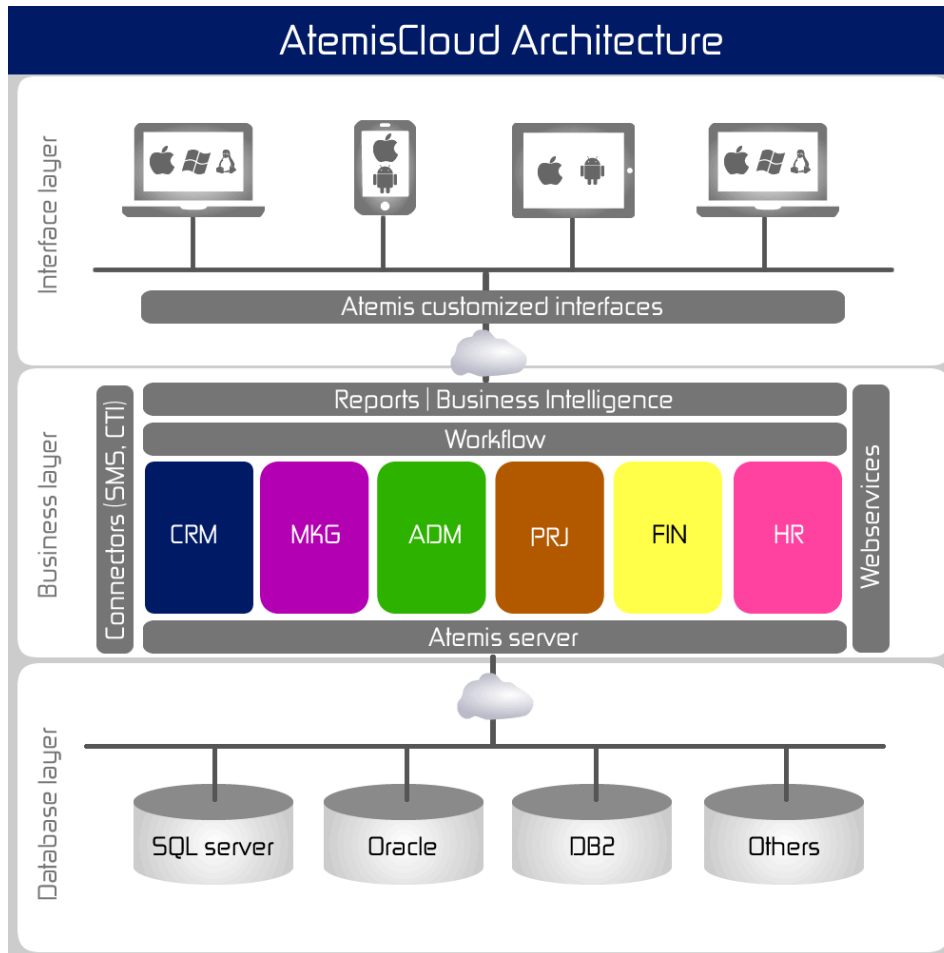
...and over 1100 other companies.



AtemisCloud



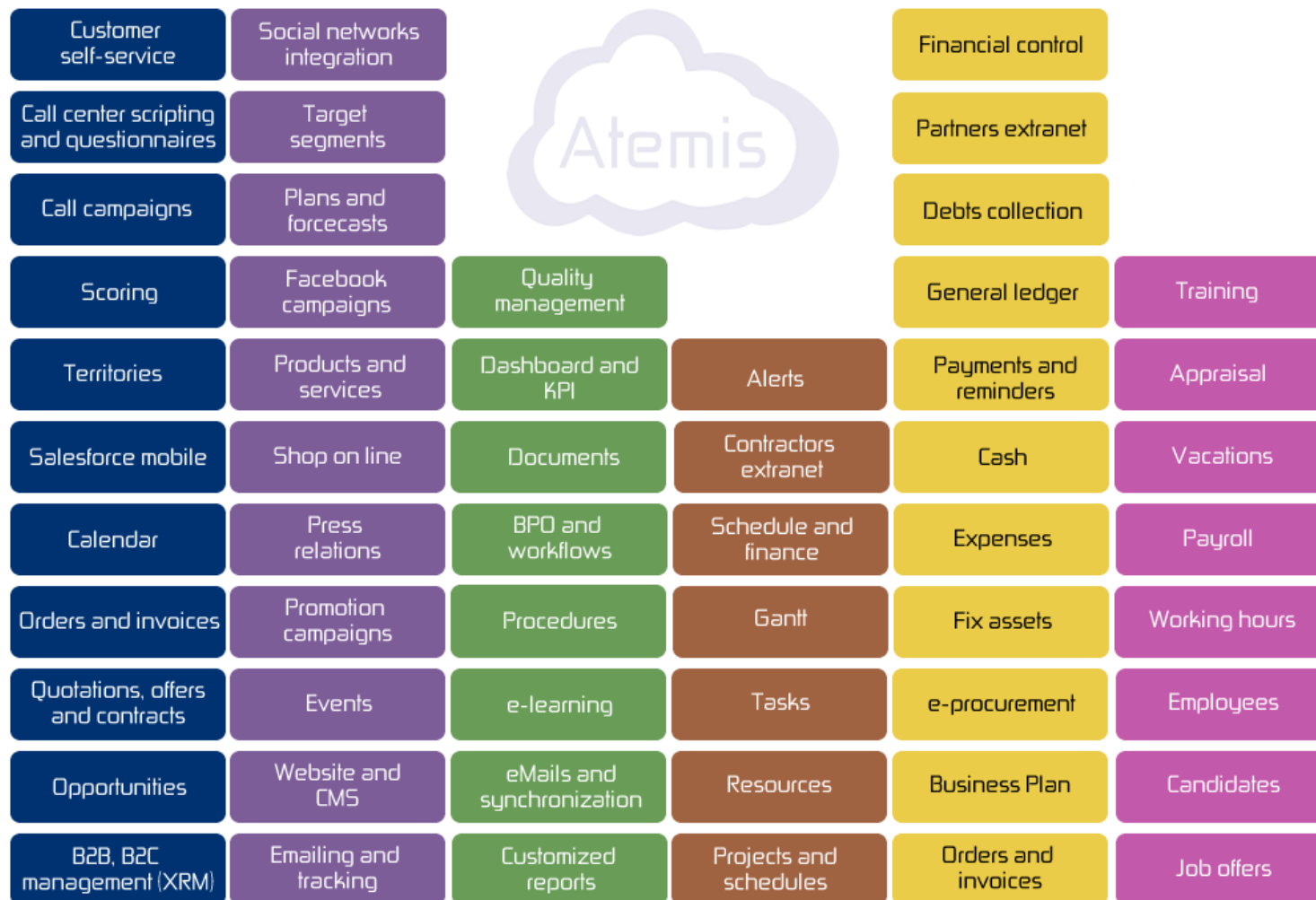
A proven robust architecture



- ✓ developed over 16 years
- ✓ 1million lines of code
- ✓ 180.000 hrs = 100 yrs/man
- ✓ 450+ features
- ✓ 260+ engineers



Business Intelligence + Customized reports + Geoanalysis + AI



AtemisCloud server + customized components and bots

CRM Marketing Admin Projects Finance HR

Why our customers choose us?

✓ For the full range of solution 100% cloud

- ✓ Equivalent to most ERP solutions (Hexagone)
- ✓ More innovative than others (Hatier, CCIFV)

✓ For the 100% customization

- ✓ Layout and extranet features (Terresens)
- ✓ Business processes and forms (Generali, Hatier)

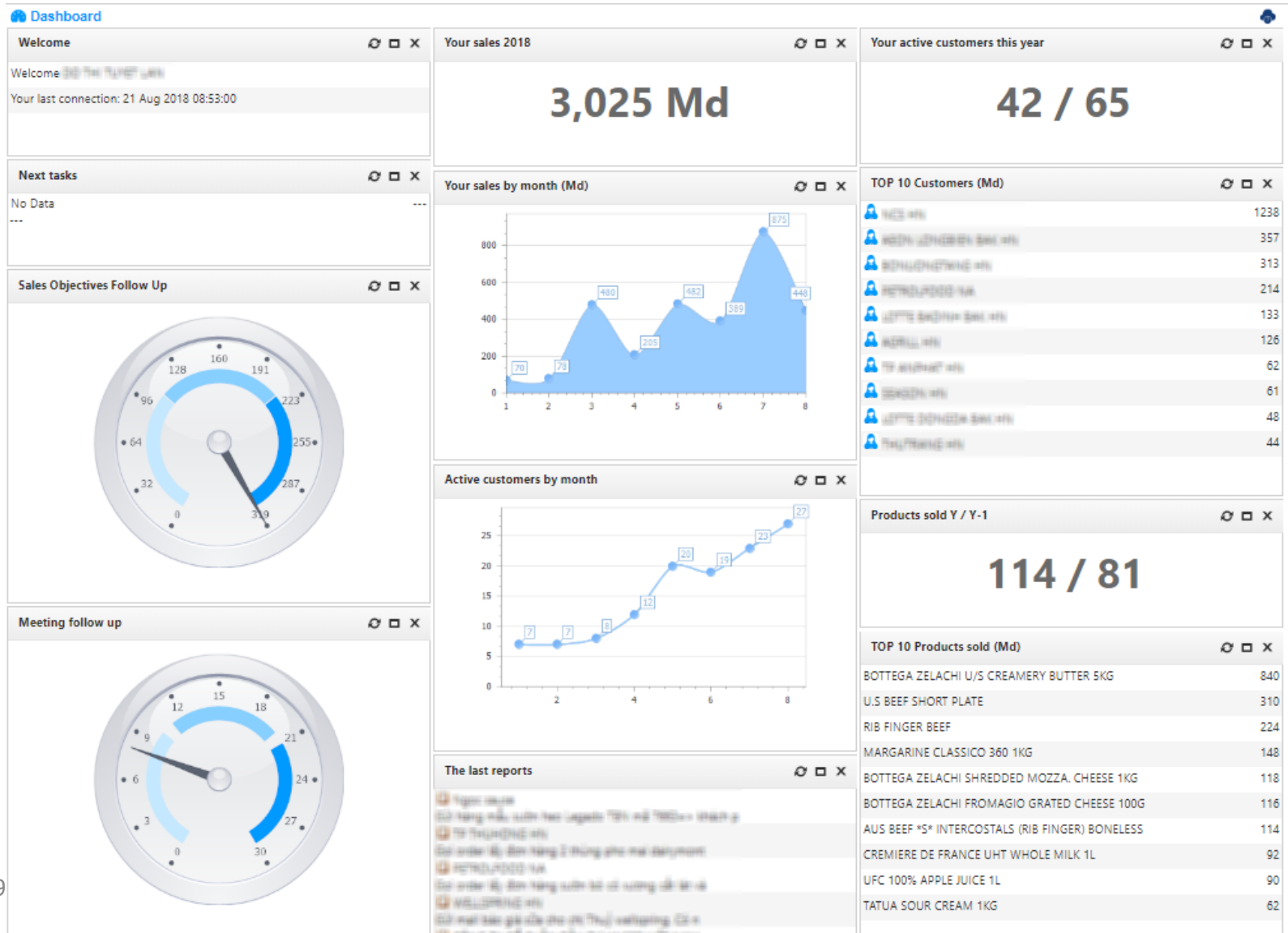
✓ For the quick integration time

- ✓ Smaller and international (KPMG, Geant Casino)
- ✓ On line work and processes (Renault)

✓ For the price

- ✓ Rental: Based on usage per month
- ✓ Value:
 - ✓ 6 times cheaper than SAP, SIEBEL (Hexagone, Renault, Bosch)
 - ✓ 3 times cheaper than Salesforce (4G secure, BottomLine,...)

Dashboard and KPI



Search



B. Barrier

apollo

DashBoard

Messages

Calendar

CRM

Marketing

Events

Market

Press

Web Site

File Management

Campaigns analysis

Import Facebook lead

Emailing

Send SMS

Target Segments

Schedules

Search Results

Category

Details

Companies	Apollo Sp. z o.o.
Companies	Apollo-Rida Poland Sp. z o.o.
Companies	Efectis Group
Companies	Apollo Fire Detectors Limited
Contacts	Chris LOBO
Contacts	David MITZNER
Contacts	Donato DI GILIO
Contacts	Nicole STREET
Files	cv-tran bao ngoc.docx
Files	sales-nguyendao.docx
Files	android-doxuantien.doc
Files	apollo fire crm rfi v1.docx
Files	apollo fire detectors crm project_demo_preparation.docx
Projects	Side by Side Solutions Ltd - Apollo Fire Detectors CRM project

Search (Telephone)



B. Barrier

+44 (0)23 9249 2412

Dashboard

Messages

Calendar

CRM

Marketing

Events

Market

Press

Web Site

File Management

Campaigns analysis

Import Facebook lead

Emailing

Send SMS

Target Segments

Schedules

Search Results

Category

Details

Companies	Apollo Fire Detectors Limited
Files	atemis_ru.pps
Files	atemis_presentation_2011_ru.pps
Files	atemis_en_general.pps
Files	jcl.txt
Files	hatier_errors.xls
Files	cc_crm_hatier.doc
Files	softfluent_devis.doc
Files	atemis_fairmont_2012.pps
Files	export_contacts_sugar_crm.csv
Files	which_markets_offer_the_most_potential_for_your_website.doc
Files	vertical_list1 (2).xls
Files	atemis_cloud_pme_acfau_2011.pps
Files	activities_ukr.xls
Files	guide_en_ligne_part1.doc
Files	guide_en_ligne_new_part1.doc

Search email



B. Barrier

chris.loblo@apollo-fire

Dashboard

Messages

Calendar

CRM

Marketing

Administration

Projects

Finances

Human Resources

Settings

Database

Tools

Business Process

Customization

Customized ta

Customized bl

Search Results

Category

Details

Contacts

Chris LOBO

Files

crm_ceram_en.pps

Files

atemis_ru.pps

Files

atemis_presentation_2011_ru.pps

Files

atemis_en_telecom.pps

Files

atemis_en_insurance_2012.ppt

Files

atemis_en_general.pps

Files

atemis_en_chambers_2012.ppt

Files

atemis_en_banks_insurance_2012.pps

Files

atemis_2011.pps

Files

jcl.txt

Files

reponses_contrat.doc

Files

re direction consultation ouverte offratel - mise en place d'un progiciel de gestion intégré.htm

Files

atemis_en_softenger_2012.ppt

Files

hatier_errors.xls

Files

cc_crm_hatier.doc

Companies list



Customers list

Enter text to search...

23

Active Customers

288

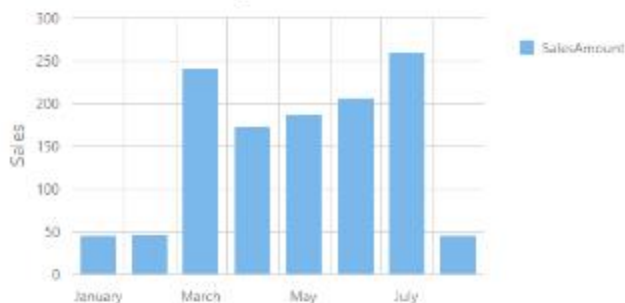
Month VND

2,865

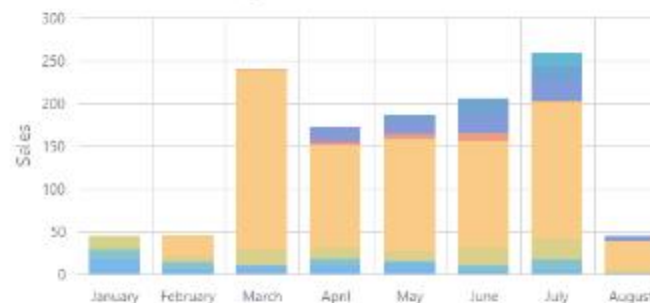
YTD VND

	Name	Address	City	Sector	Key	Monthly sales	Yearly sales	Products sold	Last Contact	
▶			TP Hà Nội	50. Food and bev...	Customer	65	296	2	8/7/2018	
▶			TP Hà Nội	43. Retail trade	Customer	48	320	6	8/1/2018	
▼			TP Hà Nội	50. Food and bev...	Customer	44	1,198	5	7/26/2018	

Sales By Month



Sales By Month & Product



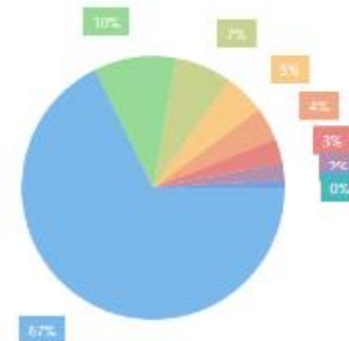
Order Amount B...



Products Quantity By Mon...



Top 10 Products



Company details



B. Barrier

Side by Side Solutions Ltd

wiscombe

DashBoard

Messages

Calendar

CRM

Quick Add

My companies

My contacts

Full contacts list

Call Panel

Wall of Fame

Main customers

Opportunities

Sales management

Reports

Call Center

Templates

Projects / Country

Edit your details

Marketing

Administration

Projects

Finances

Human Resources

Settings

Details

Info

Notes

Others

Software

Acronym

Manager

Reg Num

Address

Country

City

www

S55. Computer programming, cons...

ZIP

55, Computer programming, cons...

UNITED-KINGDOM

CORNWALL

sidexside.co.uk

Facebook

Keys

Partner

Contact

P Wiscombe

Details

Private

Notes

Others

History

Relations

Name

Department

Address

Country

City

E-mail

Tel

Mobile

LinkedIn

Origin

Paul Wiscombe

Direction

Coombegate, St Ive Cross

UNITED-KINGDOM

CORNWALL

paul.wiscombe@sidexside.co.uk

07747 846135

[paul-wiscombe-9223933a](https://www.linkedin.com/in/paul-wiscombe-9223933a)

Atemis website (Mkg campaigns)

Position

Director

Region

ZIP

Keys

PL14 3LZ

Reports

Tasks

Team

Projects

Invoices

Files

#	Date	Notes	Employee	Contact
	5m 13d10h	Hi Jérôme The RFI responses from SFDC and Dynamics were reviewed by the MD yesterday and they have chosen not to progress any further with them. They didn't give any reasons but I think it was price as they were very expensive. They also reviewed they three shortlisted providers and they have chosen to progress with Gold-Vision. You were second choice and although G-V was overall slightly more expensive. It met their requirements much more closely. There are a few more hurdles for the G-V team to clear before a contract is signed but to be honest at this stage I'd be surprised if they were to fall over. AFD and I would very much like to thank you for your time and effort in responding to the RFI and participating in the selection process. For myself, I think you have a good product and I will be in touch again at some future date if another opportunity arises. Many thanks. Paul	J. Tchouanmou	P. Wiscombe
	5m 13d10h	Hi Paul, Thanks for the update, we appreciated working with you and hope it will work out in the futur. Best regards, Jérôme	J. Tchouanmou	P. Wiscombe
	5m 14d3h	Hi Paul, The analysis of the RFI of SF and Nav was on the 20th of march. What's the next step ? Best, Jérôme	J. Tchouanmou	P. Wiscombe
	5m 29d9h	Hi Benoit and Jérôme The meeting with the Sales & Marketing director was put off to this week and a meeting with the MD has also been arrange for 20th March the to discuss the teams findings and recommendations. So things are progressing albeit slowly. The not so good news is that the MD has questioned why the team chose not to send the RFI to several of the biggest names in the CRM marketplace, in particular Dynamics and Salesforce. He has requested that the RFI be sent to providers of these solutions or comparison. These have gone out and the aim is to have their responses back and analysed by the 20th March. Also, I've recently found the link below (ICO is the UK government body responsible for data protection) which might provide further help with interpreting GDPR here in the UK. Under GDPR AtemisCloud would be regarded as processor but it would be worth reading the controller section as you may see ways you could build features into AtemisCloud that would help controllers abide by the GDPR. https://ico.org.uk/for-organisations/resources-and-support/data-protection-self-assessment/getting-ready-for-the-gdpr/ Many thanks. Paul	J. Tchouanmou	P. Wiscombe
	5m 29d8h	Hi Paul, Thank you for the update. Do you think Salesforce and Dynamics might also present a demo as we did last month ? Best, Jérôme	J. Tchouanmou	P. Wiscombe
	5m 29d5h	Hi Jérôme It depends on their RFI response. If they come back with a very good fit and the cost isn't silly figures, then I guess it's a possibility. I will keep you updated. Regards. Paul	J. Tchouanmou	P. Wiscombe

Page 1 of 2 (66 items)

Rooms list

Secure: | https://resawin.atemiscloud.com/index.aspx

A. Admin

Rooms management

Drag a column header here to group by that column:

Name	City	Hotel	Room	Description					Max Adults	Min	Max	St Max	Guest
Update Cancel	ROVIERA MAYA	HIDEAWAY AT ROYA	LUXURY JUNIOR SUITE	Lux	☒	☒	☒	☒	4	4	0	0	0
Edit Delete	ST JAMES	CRYSTAL COVE 4*NL	1 BEDROOM SUITE OCEAN VIEW		☒	☒	☒	☒	4	4	0	0	2
Edit Delete	ST JAMES	CRYSTAL COVE 4*NL	GARDEN VIEW		☒	☒	☒	☒	2	2	0	0	0
Edit Delete	ST JAMES	CRYSTAL COVE 4*NL	OCEAN VIEW		☒	☒	☒	☒	2	2	0	0	0
Edit Delete	ST JAMES	CRYSTAL COVE 4*NL	JUNIOR SUITE GARDEN		☒	☒	☒	☒	3	4	0	3	2
Edit Delete	ST JAMES	CRYSTAL COVE 4*NL	JUNIOR SUITE OCEAN VIEW		☒	☒	☒	☒	3	4	0	3	2
Edit Delete	ST JAMES	CRYSTAL COVE 4*NL	1 BEDROOM SUITE GARDEN VIEW		☒	☒	☒	☒	4	4	0	0	2
Edit Delete	ST JAMES	TAMARIND 4*NL	GARDEN VIEW		☒	☒	☒	☒	2	3	0	0	1
Edit Delete	ST JAMES	TAMARIND 4*NL	OCEAN FRONT (adults only)		☒	☒	☒	☒	2	2	0	0	0
Edit Delete	ST JAMES	TAMARIND 4*NL	JUNIOR SUITE OCEAN VIEW		☒	☒	☒	☒	3	4	0	0	2
Edit Delete	ST JAMES	TAMARIND 4*NL	ONE BEDROOM SUITE GARDEN VIEW		☒	☒	☒	☒	4	5	0	2	3
Edit Delete	ST JAMES	TAMARIND 4*NL	ONE BEDROOM SUITE OCEAN FRONT		☒	☒	☒	☒	4	5	0	2	3

Seasons list



← → ↻ Secure | https://resawin.atemisccloud.com/Index.aspx ☆

A. Admin Seasons management

Saison

Drag a column header here to group by that column

New	City	Hotel	Type	Description	Margin	Min Stay
Update Cancel	COPACABANA	ROSARIO DEL LAGO	Basse Saison	Saison 2	10	7
Edit Delete	PUERTO MADRYN	PENINSULA VALDES 4* NL	Saison B	Saison 1		1
Edit Delete	PUERTO MADRYN	PENINSULA VALDES 4* NL	Saison B	1	1.39	
Edit Delete	PUERTO MADRYN	PENINSULA VALDES 4* NL	Saison B	Saison 1		1
Edit Delete	BUENOS AIRES	AMERICAS TOWERS 4* NL	Saison B	saizon 1		1
Edit Delete	BUENOS AIRES	DE LAS AMERICAS 4* NL	Saison B	Saison 1		1
Edit Delete	BUENOS AIRES	DE LAS AMERICAS 4* NL	Haute Saison	So hot		20 7
Edit Delete	SALTA	SOLAR DE LA PLAZA 3*CLIP NI	Saison B	Saison 1		1.39

Rooms



Company Details : DE LAS AMERICAS 4* NL

Details	Info	Notes	Brands	Qualif.	Formalities	Information	Supp	Contacts	Details	Private	Notes	Qualif.	Relations		
Name DE LAS AMERICAS 4* NL Short Name - Manager - Reg Num - Address LIBERTAD 1020 Country Abu Dhabi City BUENOS AIRES E-mail - Keys SSector 49. Accommodation ZIP - Tel - Facebook - www								M.Booking		Name M. Booking Department Address Country Abu Dhabi City BUENOS AIRES E-mail cyaldez@eurotur.com.ar Tel Mobile LinkedIn - Position Reservation Region ZIP Keys					

Rooms	Prices	PricesChildren	Tasks	Reduc	Blocking	Files	Closing	Reports	Packages	Promo	Seasons	SeasonsMore		
New	Room	Description					Min		Max		Si Max		Max Adults	Ghost
														
Update Cancel	SUPERIOR	Sup	☒	☒	☒	4	2	2	2	3	2	3	4	☐
Edit Delete	STANDARD	Std	☒	☒	☒	3	2	1	2	2	2	2	3	☐



Seasons

Company Details : DE LAS AMERICAS 4* NL

Details	Info	Notes	Brands	Qualif.	Formalities	Information	Supp	Contacts	Details	Private	Notes	Qualif.	Relations
Name DE LAS AMERICAS 4* NL Short Name - Manager - Reg Num - Address LIBERTAD 1020 Country Abu Dhabi City BUENOS AIRES E-mail - Keys SSector 49. Accommodation ZIP - Tel - Facebook - www								M.Booking Name M. Booking Department Address Country Abu Dhabi City BUENOS AIRES E-mail cvaldez@eurotur.com.ar Tel Mobile LinkedIn - Position Reservation Region ZIP Keys					

Rooms Prices PricesChildren Reduc Blocking Closing Packages Promo Seasons SeasonsMore

Seasons

New	Year	Season Type	Description	Margin	Min Stay
Delete	2015	Saison B	Saison 1	1	
Delete	2017	Haute Saison	So hot	20	7

Seasons Date

New	Beginning	End	Season
Delete	6/1/2018	7/31/2018	So hot

Promo



Company Details : DE LAS AMERICAS 4* NL

Details Info Notes Brands Qualif. Formalities Information Supp

Name DE LAS AMERICAS 4* NL
Short Name -
Manager -
Reg Num -
Address LIBERTAD 1020
Country Abu Dhabi
City BUENOS AIRES
E-mail -
Keys -
SSector 49. Accommodation
ZIP -
Tel -
Facebook -
www -

Contacts

M.Booking

Details Private Notes Qualif. Relations

Name M. Booking
Department -
Address -
Country Abu Dhabi
City BUENOS AIRES
E-mail cvaldez@eurotur.com.ar
Tel -
Mobile -
LinkedIn -
Position Reservation
Region -
ZIP -
Keys -

Rooms Prices PricesChildren Reduc Blocking Closing Packages Promo Seasons SeasonsMore

Promotion

New	Room	Beginning Promo	Departure Time	First Show	End Show	End Promo	Arrival Day	Discount	Nb Nights	Nb Nights Paid	Min Stay	Night Price	Infos
Edit Delete	Superior	12/31/2017	☒	12/31/2017	1/6/2018	1/6/2018	1	10	7	7	7	☒	Cool

Promo Adults Price

New	Package	Room	People	Price TO	Price PC TO	Price Bnb TO	Price Half TO
Update Cancel	Superior	STANDARD	4	100	120	140	160

Promo Children Price

New	Product Name	Package	Room	Room Price TO	Price PC TO	Price Bnb TO	Price Half TO

No data to display



Blocking

Company Details : DE LAS AMERICAS 4* NL

Details	Info	Notes	Brands	Qualif.	Formalities	Information	Supp	Contacts	Details	Private	Notes	Qualif.	Relations
Name DE LAS AMERICAS 4* NL Short Name - Manager - Reg Num - Address LIBERTAD 1020 Country Abu Dhabi City BUENOS AIRES E-mail - Keys Sector 49. Accommodation ZIP - Tel - Facebook - www								M.Booking					
								Name M. Booking Department Address Country Abu Dhabi City BUENOS AIRES E-mail cvaldez@eurotur.com.ar Tel Mobile Linkedin - Position Reservation Region ZIP Keys					
Rooms	Prices	PricesChildren	Reduc	Blocking	Closing	Packages	Promo	Seasons	SeasonsMore				
New	Room	Beginning						End					
Edit Delete	STANDARD	12/31/2017						1/6/2018					



Discount

Company Details : DE LAS AMERICAS 4* NL

Details	Info	Notes	Brands	Qualif.	Formalities	Information	Supp	Contacts	Details	Private	Notes	Qualif.	Relations		
Name DE LAS AMERICAS 4* NL Short Name - Manager - Reg Num - Address LIBERTAD 1020 Country Abu Dhabi City BUENOS AIRES E-mail - Keys Sector 49. Accommodation ZIP . Tel - Facebook - www								M.Booking		Name M. Booking Department Address Country Abu Dhabi City BUENOS AIRES E-mail cvaldez@eurotur.com.ar Tel Mobile LinkedIn - Position Reservation Region ZIP Keys					

Rooms Prices PricesChildren Reduc Blocking Closing Packages Promo Seasons SeasonsMore

New	Room			Room Price TO	Price Pc TO	Bnb TO	Half Price TO	#
Update Cancel	SUPERIOR	Saison 1	4	140	160	150	130	
Delete	STANDARD	Saison 1	2	120	90	70	80	

Booking

A. Admin

Dashboard

Messages

Calendar

CRM

Companies & Contacts

Quick Add

Magic Add

Import your google contacts

My contacts

Individuals

Booking

My Hotels

All tasks

Opportunities

Booking

CÔNG TY CỔ PHẦN TRUNG TÂM THƯƠNG MẠI LOTTE VIỆT NAM - CHI NHÁNH BA ĐÌNH

Bresil

RIO DE JANEIRO

PAR

Aéroport

Hôtel

Départ: 06/09/2018

Retour: 13/09/2018

2

Chambre 1

Chambre 2

En pension

En pension

Adulte(s)

Adulte(s)

Enfant(s)

Enfant(s)

PRIX TOTAL 0 €

Reserver

Imprimer

Add a report

B. Barrier

- Dashboard
- Messages
- Calendar
- CRM
- Quick Add
- My companies
- My contacts
- Full contacts list
- Wall of Fame
- Main customers
- Opportunities
- Sales management
- Reports
- Call Center
- Templates
- Projects / Country

Company : Apollo Fire Detectors Limited

Details Info Notes Others Software Contacts Details Private Notes Others History Relation

Name Apollo Fire Detectors Limited
Acronym
Manager J. Tchouanmou
Reg Num
Address 36 Brookside Road Havant Hamp
Country UNITED-KINGDOM
City Hampshire
E-mail enquiries@apollo-fire.co.uk
Keys Prospect

Reports Tasks Team Projects

Notes

30d17h

Hello Jerome & Benoit
supply quotes to poten
companies that have d
invoices sent Which reports from the list below will be through Cognos and which will be through CRM Customer Service
Customer Issues/complaints –CRM Profitable customers report – Cognos Profitable product report – Cognos Customer visit
Reports – CRM Customer Returns – CRM Customer Price list – CRM Marketing · Response Time report - trade shows etc - CRM ·
New record report - CRM · Opted out report - CRM · Campaigns - CRM Sales Pipeline report / Quotes raised – CRM Sales
Conversion – CRM Lead status - CRM Please let me know if you need any further detail. Thanks, Nicole

Add New Report

Date 19.02.2018 Time 08 40 Archive ☐

Type 00. Work Contact Chris LOBO

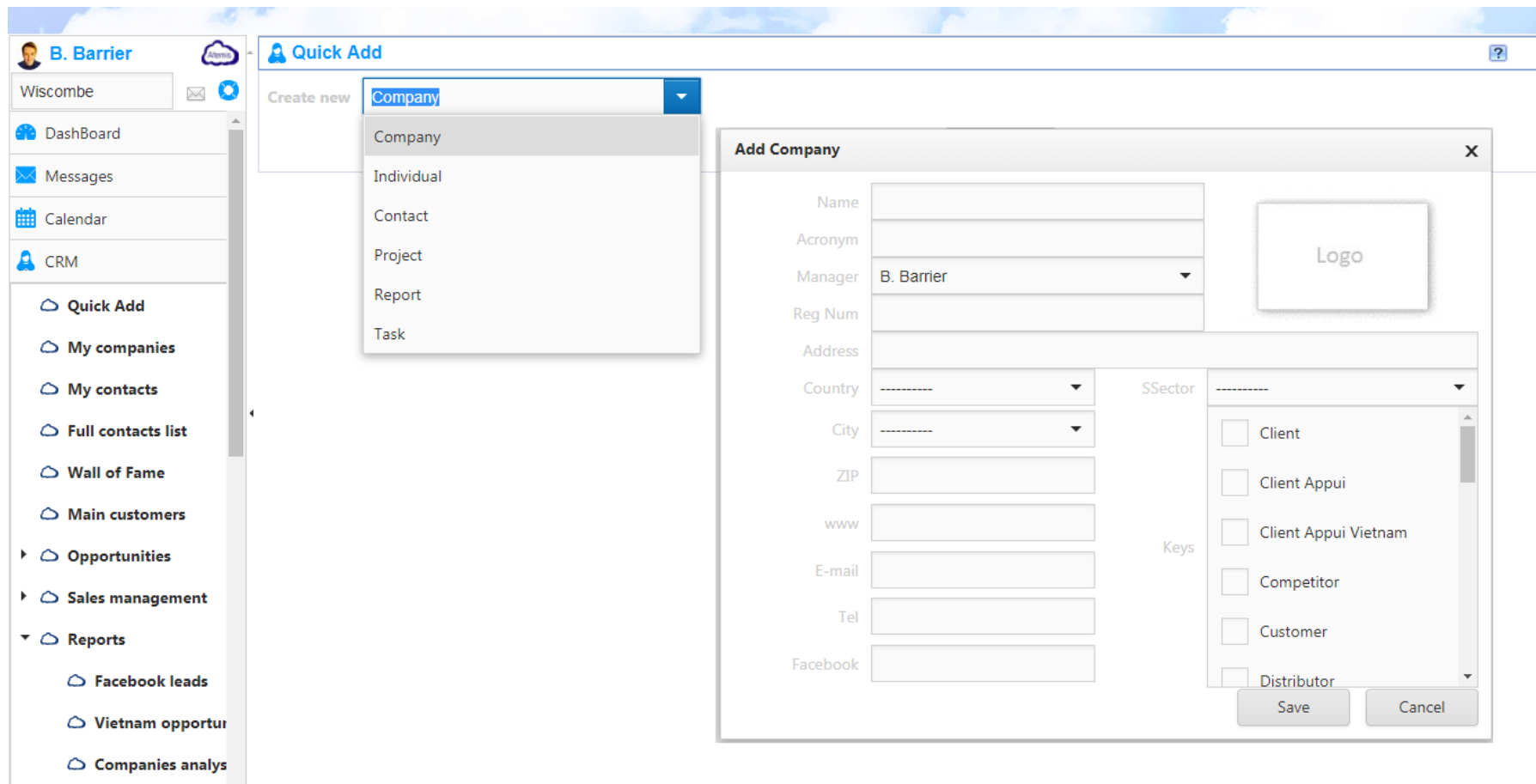
Project 00. Work Rate 0

Notes

01.e-mailing
02.Call
03.Meeting
04.Step 1: Demo
05.Step 2: Presentation
06.Step 3: Offer

Save Cancel

Quick add a company



The screenshot shows the Atemis CRM interface. On the left is a sidebar with the user profile "B. Barrier" and a search bar containing "Wiscombe". Below the search bar are navigation links: Dashboard, Messages, Calendar, CRM, Quick Add, My companies, My contacts, Full contacts list, Wall of Fame, Main customers, Opportunities, Sales management, and Reports (with sub-links for Facebook leads, Vietnam opportunities, and Companies analysis). The main area is titled "Quick Add" and features a "Create new" dropdown menu with "Company" selected. A modal window titled "Add Company" is open, containing a form with the following fields: Name, Acronym, Manager (set to "B. Barrier"), Reg Num, Address, Country, City, ZIP, www, E-mail, Tel, and Facebook. To the right of these fields is a "Logo" placeholder. Further right is a "Keys" section with a list of checkboxes: Client, Client Appui, Client Appui Vietnam, Competitor, Customer, and Distributor. At the bottom right of the modal are "Save" and "Cancel" buttons.

Edit a company

B. Barrier

- Dashboard
- Messages
- Calendar
- CRM
- Quick Add
- My companies
- My contacts
- Full contacts list
- Wall of Fame
- Main customers
- Opportunities
- Sales management
- Reports
- Call Center
- Templates
- Projects / Country

Company : Apollo Fire Detectors Limited

Details Info Notes

Name: Apollo Fire Detectors Limited
 Acronym:
 Manager: J. Tchouanmou
 Reg Num:
 Address: 36 Brookside Road Havant Hampshire United-KINGDOM
 Country: UNITED-KINGDOM
 City: Hampshire
 E-mail: enquiries@apollo-fire.co.uk
 Keys: Prospect

Reports Tasks Team

30d17h

36 Brookside Road Havant Hampshire
 UNITED-KINGDOM
 Hampshire
 PO9 1JR
 www.apollo-fire.co.uk
 enquiries@apollo-fire.co.uk
 +44 (0)23 9249 2412
 Facebook

19. Manufacture of chemicals and chemical products

☒ Prospect
☐ Salespartner
☐ Shop
☐ Supplier
☐ Suspect
☐ Target

Save Cancel



Edit contacts

B. Barrier | wiscombe | [Email Icon] [Settings Icon]

- Dashboard
- Messages
- Calendar
- CRM
 - Quick Add
 - My companies
 - My contacts
 - Full contacts list
 - Wall of Fame
 - Main customers
 - Opportunities
 - Sales management
 - Reports
 - Call Center
 - Templates
 - Projects / Country

Company : Side by Side Solutions Ltd

Details | Info | Notes | Others | Software

Name: Side by Side Solutions Ltd
Acronym: S
Manager: B. Barrier | SSector: 55. Com
Reg Num: | ZIP: program
Address: Coombegate Cottage, Ste Ive Cross
Country: UNITED-KINGDOM | Tel: -
City: CORNWALL | Facebook: -
E-mail: | www: sidexsio
Keys: Partner

Reports | Tasks | Team | Projects | Invoices

#	Date	
	20d23h	Hi Paul, Thank you for your reply if it is possible for you. Best, Jérôme
	20d23h	That's great, thanks Jérôme. Paul
	21d15h	Hi Jérôme Please find enclosed the AFD CRM demo brief for 19th Feb. There is quite a bit to get through and it will be up to you as to how you manage your 2 hours. I do suggest you move promptly through what should be more familiar parts of a CRM system or AFD, such as demo items 3,4,5,7,8 to show the more AFD specific demo items. Do you plan to use Skype again for the demo or something else? I'll be with AFD at their offices this time. Any questions/problems, let me know. Many thanks. Paul
		Hi Jérôme AFD have said your cost estimates are OK and they keep you on the shortlist with 2 other solutions. The next

Edit Contact [X]

LastName: Wiscombe | Title: | Orig. type: Mkg campaigns | Orig. name: Atemis website | Address: Coombegate, St Ive C | Country: UNITED-KINGD | Region: ----- | City: CORNWALL | Tel: 07747 846135 | Mobile: | LinkedIn: paul-wiscombe-92239

FirstName: Paul | Sex: ☒ Male ☐ Female | Department: Direction | Position: Director | Address2: | E-mail: paul.wiscombe@sidexside.co.uk | ZIP: PL14 3LZ | Language: English

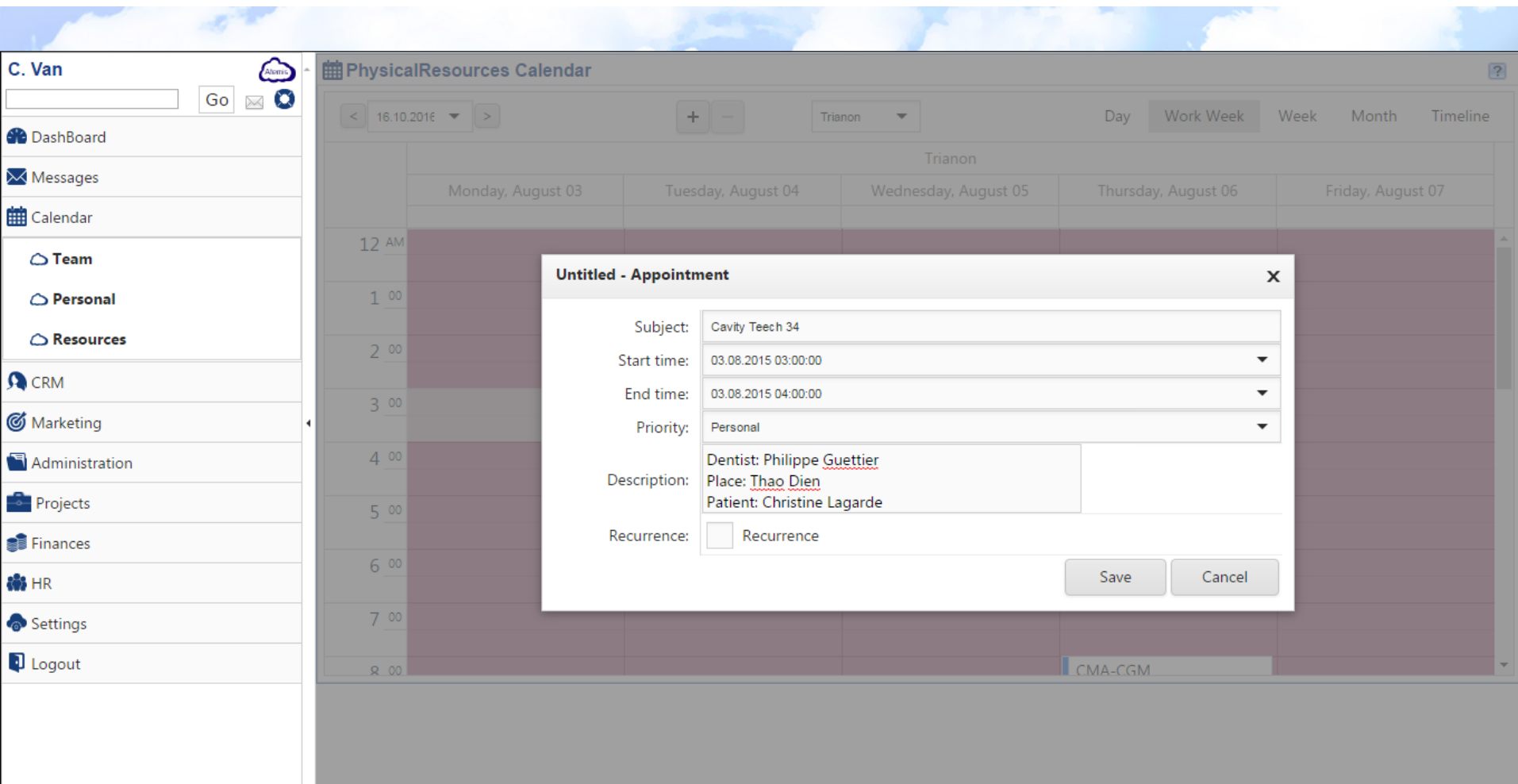
☐ Decision Maker
☐ France Vietnam Express
☐ Friendly (you)

Save | Cancel

History | Relations

Position: Director
Region: | ZIP: PL14 3LZ
Keys: |
Employee: | Contact: |
J. Tchouanmou | P. Wiscombe
J. Tchouanmou | P. Wiscombe
J. Tchouanmou | P. Wiscombe

Add an appointment

The screenshot shows the Atemis web application interface. On the left is a sidebar menu for user "C. Van" with options: Dashboard, Messages, Calendar, Team, Personal, Resources, CRM, Marketing, Administration, Projects, Finances, HR, Settings, and Logout. The main area is titled "PhysicalResources Calendar" and displays a calendar for "Trianon" in "Work Week" view for the week of August 03-07, 2015. A modal window titled "Untitled - Appointment" is open, allowing the user to add a new appointment. The modal contains the following fields:

- Subject: Cavity Teech 34
- Start time: 03.08.2015 03:00:00
- End time: 03.08.2015 04:00:00
- Priority: Personal
- Description: Dentist: Philippe Guettier, Place: Thao Dien, Patient: Christine Lagarde
- Recurrence: ☐ Recurrence

At the bottom right of the modal are "Save" and "Cancel" buttons. The background calendar shows a grid with time slots from 12 AM to 8 PM.

Add a task

C. Van

Go

Dashboard

Messages

Calendar

Team

Personal

Resources

CRM

Marketing

Administration

Projects

Finances

HR

Settings

Logout

Calendar

October, 2016

Created Start End Employee

Employee / Hours

Cambonita Marya

Dang Thuy

Delestre Benoit

Hoogstra Jan

Kazakov Vitaliy

Login Contact

Maurois Andre

Nguyen Thu Nguyet

Ostalski Michal

Phuong Nguyen

Pogorzelska Grettel

Spencer Mark

Super Man

Trung Than

Van Cuong

Department Sales

Project ---All--- (---All---)

Group ---All---

Add New Task

Employee

☒ M. Cambonita

☐ J. Carrasco

☐ T. Dang

Time

17.10.2016 14:00 17.10.2016 15:00

Project

IBM-VietNam (IBM-Partner)

Group

Type

13. Task

Compl (%)

☐ 100 ☐ 90 ☐ 80 ☐ 70 ☐ 60 ☐ 50 ☐ 40 ☐ 30 ☐ 20 ☐ 10 ☒ 0

Description

Recall them

Details

Delete Save Cancel

Add a quotation

Quotation List

Create	Client	Contact	Created on	Amount	Manager
Delete					
Delete					
Delete					
Delete					

Create Quotation

France Gourmet KIEV UKI

Dorges Edouard

05/06/2018

Project's definition

URL of the Portal (DNS)

New

N°

N°: 1

Product: Licences SaaS Full 70

Description: Licences SaaS Full 70

Qty: 10

Unit Price: 70

Total: 700

Update Cancel

Total

Sum=

Discount

Tax(%)

☒ Display contact



Print a quotation

Quotation List

Create	Client	Contact	Created on	Amount	Manager
Delete	ATMISCLLOUD VIETNAM LLC	4 Nguyen Thi Minh Khai	5/3/2018	1	NOI Pictures
Delete	25/158 Ngoc Ha street	HANOI			VIETNAM
Delete					

View Quotation

QUOTATION N° 1393 - 04/2018

ATEMISCLLOUD VIETNAM LLC

4 Nguyen Thi Minh Khai

D1 - HCMC

VIETNAM

Date : 5/3/2018 1

Client :

NOI Pictures

25/158 Ngoc Ha street

HANOI

VIETNAM

Project's Definition

CRM - MARKETING

Scheduled delivery date : 4/30/2018

URL of the Portal (DNS) : https://noi.atemiscloud.com

Spreadsheet integrated

The screenshot shows a web application interface. On the left is a sidebar menu with a top section "A. Admin" containing "Calendar" and a "Settings" icon. Below this is a "CRM" section with "CRM", "Marketing", "Administration", "Projects", and "Finances". The "Finances" section is expanded, showing a list of items: "Invoices", "Expenditures", "Expenses", "Orders", "Analysis", "Fixed assets", "Accounting", "Books", "Accounts", "Records", "Reports", "CDKT", "KQHD", "LCTTGT", and "Products". The "Accounting" item is selected, and a spreadsheet is displayed in the main area. The spreadsheet is a Vietnamese financial statement titled "BẢNG CÂN ĐỐI KẾ TOÁN (Mẫu số B-01/ĐN)" for the company "Công ty TNHH Euromix Việt Nam". It includes fields for tax payer, tax code, and currency. The main table has columns for "TÀI SẢN" (Assets), "ASSETS", "Mã số" (Code), "Thuyết minh" (Explanation), "Số cuối năm" (End of year), and "Số đầu năm" (Start of year). The table is divided into sections: "A - TÀI SẢN NGẮN HẠN" (Short-term assets), "II. Đầu tư tài chính ngắn hạn" (Short-term investments), "III. Các khoản phải thu ngắn hạn" (Short-term receivables), and "IV. Hàng tồn kho" (Inventory).

TÀI SẢN	ASSETS	Mã số	Thuyết minh	Số cuối năm	Số đầu năm
1		2	3	4	5
A - TÀI SẢN NGẮN HẠN (100 = 110 + 120 + 130 + 140 + 150)	SHORTTERM ASSET	100		0	0
I. Tiền và các khoản tương đương tiền (110 = 111 + 112)	CASH AND CASH EQUIVALENT	110		0	0
1. Tiền	CASH	111		0	0
2. Các khoản tương đương tiền	CASH EQUIVALENT	112		0	0
II. Đầu tư tài chính ngắn hạn (120 = 121 + 122 + 123)	SHORTTERM INVESTMENT	120		0	0
1. Chứng khoán kinh doanh	SECURITIES INVESTMENT	121		0	0
2. Dự phòng giảm giá chứng khoán kinh doanh (*)	PROVISION FOR SECURITIES DEVALUATION	122		0	0
3. Đầu tư nắm giữ đến ngày đáo hạn	SECURITIES UNTIL EXPIRY	123		0	0
III. Các khoản phải thu ngắn hạn (131 + 132 + 133 + 134 + 135 + 136 + 137 + 139)	SHORTTERM RECEIVABLE	130		0	0
1. Phải thu ngắn hạn của khách hàng	TRADE RECEIVABLE	131		0	0
2. Trả trước cho người bán ngắn hạn	PREPAYMENT TO SUPPLIER	132		0	0
3. Phải thu nội bộ ngắn hạn	INTER COMPANY RECEIVABLE	133		0	0
4. Phải thu theo tiến độ kế hoạch hợp đồng xây dựng		134		0	0
5. Phải thu về cho vay ngắn hạn		135		0	0
6. Phải thu ngắn hạn khác	OTHER RECEIVABLE	136		0	0
7. Dự phòng phải thu ngắn hạn khó đòi (*)	PROVISION FOR BAD DEBT	137		0	0
8. Tài sản thiếu chờ xử lý	SHORTAGE OF ASSETS AWAITING RESOLUTION	139		0	0
IV. Hàng tồn kho (140 = 141 + 149)	INVENTORY	140		0	0
1. Hàng tồn kho	INVENTORY	141		0	0

Excel files can be created, filled and read. The file can then populate the quotations

B. Barrier

File Home Insert Page Layout Formulas Data View

Calibri 11 A⁺ A⁻ B I U S Font Alignment Number Cells Editing

Campaigns analysis
Import Facebook lead
Emailing
Send SMS
Target Segments
Schedules
Traction
Exhibitions
Blogs
FB
Newsletters
Videos
Forums
Manager Planning
Google SEO
Administration

	A	CT	CU	CV	CW	CX	CY	CZ	DA	DB
1	Exhibitions									
2										
3										
4										
5										
6										
7	ITECH	2436	Incl.	none	free wi-fi	300	8000			http://www.qatar-expo.co
8	WORLD IT SHOW	3927					127000			
9	CEBIT Australia	5940	386			>550	30.843			www.cebit.com.au/get-inv
10	INTEROP	8160	Incl.	24	free	350	140000			http://www.interop.jp/en/i
11	ENTERPRISE IT	0	Incl.	none		317	40000			www.go-to-enterprise.co
12	TUNISIA TELECOM									http://www.sogefoires.co
13	ERP-CRM-BI	7500	Incl.	550	fr.	200	7000			http://www.salons-solutio
14	ASIA IT EXPO	1992	Incl.	none	50-85	100 - 150	20.000 – >30,000			www.asiaitex.com
15	IP EXPO	9220	Incl.	yes		300	>10,000			http://www.ipexpo.co.uk/
16	SMAU 2010									http://www.smau.it/milanc
17	IT-PARTNERS	9372	furn. credit	400	fr.	180	15000			http://www.itpartners.fr/
18	INWECOM	exist								http://www.restec.ru/cale
19	EUROCIS									http://www.eurocis.com/c
20	CEBIT					4157				http://www.cebit.de/home
21	CLOUD CONNECT									http://www.cloudconnecte
22	Sol Intranet, travail collabor			ormations concernant cette manifestation			3.254			http://www.salon-intranet
23	Unified communications									http://www.ucexpo.co.uk/
24	French Tech Tour			2500				864	environ 100 EUR	http://frenchtechtour.com

Feuil3

Opportunities



B. Barrier

wiscombe

Dashboard

Messages

Calendar

CRM

Quick Add

My companies

My contacts

Full contacts list

Call Panel

Wall of Fame

Main customers

Opportunities

Opportunities mo

My opportunities

Quotations

All forecast

Analysis

Opportunities ma

Opportunities Ma

Opportunities Tas

Sales management

Reports

Call Center

Templates

Opportunities manager

Drag a column header here to group by that column

Project name	Budget	Rate	Type	Step1	Step2	Step3	Last conta	Next task	Deadline	City	Manager
	60,000	30	Public						07/01/2014	RENNES	Benoit Barrier
	30,000	30	Public						09/01/2014	LES 2 ALPES	Benoit Barrier
	80,000	30					2y 8m 22d13h			ASHGABAT	Benoit Barrier
	3,000	50								HCMC	Julie Nguyen
	3,000	40		2y 21d13h	1y 11m 23d13h		1m 12d13h			HCMC	Julie Nguyen
	1,000	30					14d13h			DONG NAI	Julie Nguyen
	840	30					1m 4d13h			HCMC	Nhu Tran Ngoc Khanh
	20,000	40								HCMC	Nhu Tran Ngoc Khanh
	720	40					1m 4d13h			DONG NAI	Nhu Tran Ngoc Khanh
	360	50					1m 6d13h			HANOI	Tam Dang
	1,200	50	Public				1y 29d13h			BANGKOK	Julie Nguyen
	1,936	30					1m 27d13h			HCMC	Leonard Lecoq
	100,000	30					7y 6d13h			SAINT MONT	Benoit Barrier
	300	60								WILMINGTON	Benoit Barrier
	256	7,078.103	35.74	24						71	12

Emailing sending from contact

Atemis

The screenshot displays the Atemis CRM interface. On the left is a sidebar with a user profile for B. Barrier and a list of navigation items: Dashboard, Messages, Calendar, CRM, Marketing, Administration, Projects, Finances, Human Resources, Settings, and Logout. The main area shows the contact details for 'Side by Side Solutions Ltd'. A 'Send E-mail' dialog box is open, allowing the user to compose an email. The dialog includes fields for 'To' (bbARRIER@atemisccloud.com), 'From' (paul.wiscombe@sidexside.co.uk), 'Subject' (Atemis Business Cloud: Following your demo request 2017), and 'Sales' (Atemis Business Cloud: Following your demo request 2017). It also features a rich text editor with a toolbar and a preview section. The email body text is as follows:

Dear \$Firstname \$Lastname,

We would like to thank you for your request. Please find herewith the demo and this introduction Business Cloud.

Since 1998, AtemisCloud develops Business Management solutions SaaS for groups and international With offices in 10 countries, users in 56 countries, international partners, we will be glad to reply all yo

Our actual Cloud solution includes the following modules :

- CRM (Companies, contacts, sales objectives,...)

The dialog box has 'Send' and 'Cancel' buttons at the bottom right. In the background, a table lists employees and contacts, including J. Tchouanmou and P. Wiscombe.

Employee	Contact
J. Tchouanmou	P. Wiscombe
J. Tchouanmou	P. Wiscombe
J. Tchouanmou	P. Wiscombe

Outlook synchro



Microsoft Outlook interface showing the 'Inbox - Benoit Barrier | AtemisNet' window. The interface includes a ribbon with 'File', 'Home', 'Send / Receive', 'Folder', 'View', 'Atemis', and 'Search' tabs. The left sidebar shows the 'Benoit Barrier | AtemisNet' folder structure, including 'Inbox (255)', 'Drafts (1)', 'Éléments envoyés', 'Deleted Items (4459)', and various subfolders like 'boite de reception', 'Admin', 'clients', 'Expert-Team', 'fournisseurs', 'HR', 'HS', 'interne', 'Inv', 'IpLives', 'MaPologne', 'MarketAnalys', 'Marketing', 'Michel', 'Mokotowska 5', 'Newletters', 'Niceworks', 'partenaires', and 'Perso'. The main pane displays a list of emails, with the selected email titled 'FW: Call with Apollo' from Nicole Street. The email content includes a greeting, a list of questions, and a list of answers.

FW: Call with Apollo
Nicole Street <nicole.street@apollo-fire.com>
Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.
Sent: ven. 19/01/2018 22:21
To: bbarrier@atemiscloud.com; bbenoit@atemiscloud.com

Not sure if you got this Benoit as it bounced back?

From: Nicole Street
Sent: 19 January 2018 15:16
To: 'jtchouanmou@atemiscloud.com' <jtchouanmou@atemiscloud.com>; 'bbenoit@atemiscloud.com' <bbenoit@atemiscloud.com>
Cc: 'Paul Wiscombe' <paul.wiscombe@sidexside.co.uk>; Chris Lobo <chris.lobo@apollo-fire.com>
Subject: FW: Call with Apollo

Hello Jerome & Benoit,

Please see the answers below relating to the questions you had during our conference call.

1. Do we supply quotes to potential prospects? – No, only those that have direct accounts with us receive quotes
2. Total number of companies that have direct accounts with us? 463
3. Total number of invoices we send per year? – 2016/17 fiscal year 29,543 invoices sent
4. Which reports from the list below will be through

Compass which will be through CRM

Atemis Synchro
Connection parameters
Identification
Intranet URL : https://intranet.atemiscloud.com
Login : bbarrier@atemiscloud.com
Password : *****
☒ Save my password
Cancel < Previous Next >

	From	To	Subject	Received	Size	Cat...
Date: Yesterday						
	Jérôme Tchouanmou					
Date: Last Week						
	EuroCham Special An...					
Date: Last Month						
	Nicole Street					
	EuroCham Special Of...					
	EuroCham Event					
Date: Older						
	EuroCham E-Bulletin					
	EuroCham Event					
	EuroCham Event					
	EuroCham Event					
	EuroCham Event					
	EuroCham Event					
	EuroCham Event					
	EuroCham E-Bulletin	BenoitBarrier	PIT COMPLIANCE - Has your c...	jeu. 19/10/201...	234 KB	
	EuroCham Announce...	BenoitBarrier	ECV Business Forum 2017 D...	mar. 17/10/201...	84 KB	
	EuroCham E-Bulletin	BenoitBarrier	Innovations in Education an...	jeu. 12/10/201...	227 KB	
	EuroCham E-Bulletin	BenoitBarrier	Winning Litigation Strategy	jeu. 05/10/201...	207 KB	
	EuroCham Events	BenoitBarrier	Healthcare in Southeast Asia...	mar. 03/10/201...	122 KB	
	EuroCham Events	BenoitBarrier	Food, Agri & Aqua Business...	mar. 26/09/201...	115 KB	
	Crunchbase	Benoit Barrier	Crunchbase Daily: Flexport, ...	ven. 22/09/201...	97 KB	

Outlook synchro results



Microsoft Outlook interface showing the 'Inbox - Benoit Barrier | AtemisNet' window. The left sidebar displays the folder structure, including 'Inbox (255)', 'Drafts (1)', 'Éléments envoyés', 'Deleted Items (4459)', and various subfolders like 'boite de reception', 'Admin', 'clients', 'Expert-Team', 'fournisseurs', 'HR', 'HS', 'interne', 'Inv', 'Iplives', 'MaPologne', 'MarketAnalys', 'Marketing', 'Michel', 'Mokotowska 5', 'Newletters', 'Niceworks', 'partenaires', and 'Perso'.

The main window displays a list of emails. A 'Synchronization' dialog box is open, showing the progress of the synchronization process. The dialog box has a title bar 'Atemis Synchro' and a 'Synchronization' section. It displays the following information:

- Processing:** Main (green bar), Current (grey bar).
- Log printer:** Synchronization's start (1 added, 0 updated, 0 ignored, 0 deleted), Synchronization's end.

The dialog box has buttons for 'Cancel', '< Previous', and 'End'.

The email list shows the following details:

Date	From	To	Subject	Received	Size	Cat...
Yesterday	Jérôme Tchouanmou	Jérôme Tchouanmou				
Last Week	EuroCham Special An...					
Last Month	Nicole Street					
	EuroCham Special Of...					
	EuroCham Event					
Older	EuroCham E-Bulletin					
	EuroCham Event					
	EuroCham Event					
	EuroCham Event					
	Yves Berenger					
	EuroCham Event					
	EuroCham Event					
	EuroCham Events					
	EuroCham E-Bulletin	BenoitBarrier	PIT COMPLIANCE - Has your c...	jeu. 19/10/201...	234 KB	
	EuroCham Announce...	BenoitBarrier	ECV Business Forum 2017 D...	mar. 17/10/201...	84 KB	
	EuroCham E-Bulletin	BenoitBarrier	Innovations in Education an...	jeu. 12/10/201...	227 KB	
	EuroCham E-Bulletin	BenoitBarrier	Winning Litigation Strategy	jeu. 05/10/201...	207 KB	
	EuroCham Events	BenoitBarrier	Healthcare in Southeast Asia...	mar. 03/10/201...	122 KB	
	EuroCham Events	BenoitBarrier	Food, Agri & Aqua Business...	mar. 26/09/201...	115 KB	
	Crunchbase	Benoit Barrier	Crunchbase Daily: Flexport, ...	ven. 22/09/201...	97 KB	

The right pane displays the email content for 'FW: Call with Apollo' from Nicole Street <nicole.street@apollo-fire.com>.

FW: Call with Apollo
Nicole Street <nicole.street@apollo-fire.com>
Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.
Sent: ven. 19/01/2018 22:21
To: bbarrier@atemisccloud.com; bbenoit@atemisccloud.com

Not sure if you got this Benoit as it bounced back?

From: Nicole Street
Sent: 19 January 2018 15:16
To: 'jtchouanmou@atemisccloud.com'; 'bbenoit@atemisccloud.com'; 'bbarrier@atemisccloud.com'; 'bbenoit@atemisccloud.com'; 'Cc: 'Paul Wiscombe' <paul.wiscombe@sidexside.co.uk>; Chris Lobo <chris.lobo@apollo-fire.com>
Subject: FW: Call with Apollo

Hello Jerome & Benoit,

Please see the answers below relating to the questions you had during our conference call.

1. Do we supply quotes to potential prospects? – No, only those that have direct accounts with us receive quotes
2. Total number of companies that have direct accounts with us? 463
3. Total number of invoices we send per year? – 2016/17 fiscal year 29,543 invoices sent
4. Which reports from the list below will be through CRM?

Outlook synchro results



B. Barrier | **Company : Apollo Fire Detectors Limited**

apollo

Company : Apollo Fire Detectors Limited

Details Info Notes Others Software

Name Apollo Fire Detectors Limited
Acronym
Manager J. Tchouanmou SSector 19. Manufacture of chemicals a...
Reg Num ZIP PO9 1JR
Address 36 Brookside Road Havant Hampshire
Country UNITED-KINGDOM Tel +44 (0)23 9249 2412
City Hampshire Facebook -
E-mail enquiries@apollo-fire.co.uk www www.apollo-fire.co.uk
Keys Prospect

Contacts

C LOBO
N STREET

Details Private Notes Others History Relations

Name Chris LOBO
Department
Address 36 Brookside Road Havant Hampshire United Kingdom
PO9 1JR
Country UNITED-KINGDOM Region
City ZIP
E-mail chris.lobo@apollo-fire.com
Tel
Mobile
LinkedIn Keys

Reports Tasks Team Projects Invoices Files

#	Date	Notes	Employee	Contact
30d10h	FW: Call with Apollo::Not sure if you got this Benoit as it bounced back?		B. Barrier	N. STREET
30d17h	Hello Jerome & Benoit, Please see the answers below relating to the questions you had during our conference call. Do we supply quotes to potential prospects? – No, only those that have direct accounts with us receive quotes Total number of companies that have direct accounts with us? 463 Total number of invoices we send per year? – 2016/17 fiscal year 29,543 invoices sent Which reports from the list below will be through Cognos and which will be through CRM Customer Service Customer Issues/complaints –CRM Profitable customers report – Cognos Profitable product report – Cognos Customer visit Reports – CRM Customer Returns – CRM Customer Price list – CRM Marketing · Response Time report - trade shows etc - CRM · New record report - CRM · Opted out report - CRM · Campaigns - CRM Sales Pipeline report / Quotes raised – CRM Sales Conversion – CRM Lead status - CRM Please let me know if you need any further detail. Thanks, Nicole	J. Tchouanmou	N. STREET	

Documents by date



Browser tabs: AtemisC x, Paul Wi... x, CRM Co... x, Apollo F... x, Skype x, gdpr rec... x, What is... x, What is... x, Timeline x, Apollo F... x, Paul Wi... x, Benoit

Address bar: <https://intranet.atemiscloud.com/Index.aspx>

User: B. Barrier

Navigation menu:

- Dashboard
- Messages
- Calendar
- CRM
- Marketing
- Administration
 - BPO
 - Documents**
 - Procedures
 - Messages
 - HelpDesk
- Projects
- Finances

Search documents

Filter:

File Name	Category	-----
Content	Actions	-----
Title	Department	-----All-----
Keywords		

Search

Month of Creation

- Category
- Department
- Month of Creation
- Month of Modification
- Procedures
- Program
- Project

2016

2015

Thumbnails

Filter by:

Documents:

- (CV) Nguye...
- (Dashboard ...
- (Loyalty pro...
- (Preparation...
- Bank accou...
- CDC_New_Q...
- HAND OVE...
- Innov.docx
- Innov.pdf
- JD_Custome...
- JD_DevC#.pdf
- JD_Digital...
- Nguyen Le ...
- quotation e...

Documents by project


B. Barrier


Apollo

 Dashboard
  Messages
  Calendar
  CRM
  Marketing
  Administration

BPO

Documents

Procedures

Messages

HelpDesk

Projects

Finances

Human Resources

Settings

Logout

Search documents

Filter

File Name

Content

Title

Keywords

Category

Actions

Department

Search

Project

Thumbnails

Filter by:

Advertisement & Promc

Apollo Fire Detectors Cf

Atemis Internet site(1)

Atemis website(1)

Audit and services(1214

Business Management f

Call Center + CRM + Re

Citizen App(19666)

Complete solution - VCI

COMPONENTS(1)






(AFD Suppli...

(Apollo_Fire...

(Cost Estima...

(Preparation...

Documents search



B. Barrier

Apollo

DashBoard

Messages

Calendar

CRM

Marketing

Administration

BPO

Documents

Procedures

Messages

HelpDesk

Projects

Finances

Human Resources

Settings

Logout

Search documents

Filter

File Name

Content

Title

Keywords

Apollo

Category

Actions

Department

-----All-----

Search

Classic

#	File Name	Title	Summary	Author	Created	Modified	Size (KB)
	Apollo Fire Detectors CRM Project_Demo_preparation.docx	Preparation demo Apollo		J. Tchouanmou	2/9/2018	2/9/2018	18
	Apollo Fire CRM RFI 5 Yr Costs filled.xlsx	RFI cost 5 years		J. Tchouanmou	1/23/2018	1/23/2018	14
	Apollo Fire CRM RFI v1.docx	Apollo_Fire_RFI_Filled_up		J. Tchouanmou	1/3/2018	1/3/2018	71
	Apollo Fire CRM RFI 5 Yr Costs.xlsx	Cost Estimation Apollo Fire		J. Tchouanmou	12/12/2017	12/12/2017	14

Sales management



Sales Activities 														
Mar 2018														
Employee	Companies				Contacts		Reports							
	Managed	InTeam	Created	Updated	Created	Updated								
	116	0	0	0	0	0	0	0	0	0	0	0	0	0
	1	1	0	0	0	0	0	0	0	0	0	0	0	0
	149	159	1	0	1	0	0	0	0	0	0	0	0	0
	157	0	0	0	0	0	0	0	0	0	0	0	0	0
	2	12291	0	0	0	0	0	0	0	0	0	0	0	0
	32	0	0	0	0	0	0	0	0	0	0	0	0	0
	113	0	0	0	0	0	0	0	0	0	0	0	0	0
	192	212	2	13	2	10	0	0	0	0	0	0	0	0
	323	0	0	0	0	0	0	0	0	0	0	0	0	0
	14	0	0	0	0	0	0	0	0	0	0	0	0	0
Count=46	Sum=6501		3	18	5	13	0	0	0	0	0	0	0	0

Sales People Management



Sales People Management										
May 2018										
Employee	📞			👤			📊			📈
	Calls	Obj	Var %	Meetings	Obj	Var %	Sales (Md)	Obj	Var %	
	0	0	0	0	0	0	397,712	0	0	0
	3	0	0	3	0	0	0	0	0	0
	104	214	48.6	27	124	21.77	11,819	6,850	172.54	122.28
	63	114	55.26	20	144	13.89	0	1,850	0	4.63
	29	360	8.06	8	220	3.64	11,701	4,270	274.03	183.9
	6	204	2.94	10	188	5.32	2,131	800	266.38	179.36
	5	154	3.25	13	80	16.25	9,409	1,700	553.47	374.4
	15	160	9.38	21	160	13.13	6,368	2,350	270.98	185.03
	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0
Sum=227		Sum=1206		Sum=108		Sum=916		Sum=1,322,484		Avg=8.01

Relationship



Relationships analysis

Drag a column header here to group by that column

Company	Country	City	Sector	Lastname	Firstname	Position	Language	Score	Last Opening					Opportunity	Project
		HCM													
TOTEM Consulting	VIETNAM	HCMC	62. Activities of he	Serene	David	Director	French		133	216	4	0	0	0	0
VIETJET AIR	VIETNAM	HCMC		DUCLOS	Joël	Marketing Manager	French		100	98	3	0	0	0	0
BOUYGUES BATIMENT INTERNATIONAL	VIETNAM	HCMC	38. Construction of	NGUYEN	Thi Hong Ngoc	Sales Manager	English		100	37	2	0	0	0	0
Consultant independent	VIETNAM	HCMC		NDONG	Mouhamed		English		100	37	2	0	0	0	0
AMARIS	VIETNAM	HCMC		BROURHANT	Olivier		French		100	98	2	0	0	0	0
Học viện công nghệ bưu chính viễn thông	VIETNAM	HCMC		In	n		Vietnamese		100	37	2	0	0	0	0
Học viện công nghệ bưu chính viễn thông	VIETNAM	HCMC		Nguyễn	Hồng Sơn	Student	Vietnamese		100	37	3	0	0	0	0
IPS	VIETNAM	HCMC		GOALARD	Vincent	Director	French		100	98	2	0	0	0	0
ICT echip	VIETNAM	HCMC	51. Publishing activ	Mr	Phúc	Journalist	Vietnamese		100	41	3	0	0	0	0
GROUPAMA VIETNAM	VIETNAM	HCMC	58. Insurance, reins	NGUYEN	Sang		Vietnamese		100	37	3	1	0	0	0

Count=1,918 Count=1,918 Avg=41.14 Sum=38443 Sum=2485 Sum=105

Page 1 of 192 (1918 items)

1 2 3 4 5 6 7 ... 190 191 192

Page size: 10

List of emailings

B. Barrier

Dashboard

Messages

Calendar

CRM

Marketing

Our features

Events

Market

Press

Web Shop

Web Site

File Management

Campaigns analysis

Import Facebook lead

Emailing

List

Scheduling

Tracked Links

Reports

Analysis

Checks emailing n

Opening maps

Dashboard

Send SMS

Mailing List

Grid

Thumbnails

Number	Date	Type	Name	Language
	Number : Date : Type :	NEW-415 8/21/2018 6:13:00 AM Newsletter	Name : Language : SFirstname. Improve your sales efficiency with a CRM connected to your Navision English	...
	Number : Date : Type :	NEW-414 8/20/2018 11:32:00 AM Newsletter	Name : Language : SLastname. Cải thiện kinh doanh hiệu quả với CRM kết nối với Navision Vietnamese	...
	Number : Date : Type :	FIN-413 8/6/2018 12:00:00 AM Finances	Name : Language : AtemisCloud: Your last quotation is ready English	...
	Number : Date : Type :	EXT-412 6/29/2018 4:08:00 AM External	Name : Language : AtemisCloud - Diabetic in Vietnam English	...
	Number : Date : Type :	NEW-411 6/27/2018 9:48:00 AM Newsletter	Name : Language : AtemisCloud - Giải pháp công bố sản phẩm Vietnamese	...
	Number : Date : Type :	EXT-410 6/22/2018 5:04:00 AM External	Name : Language : AtemisCloud: Tiếp nối buổi gặp mặt tại VIETBUILD 2018 Vietnamese	...
	Number : Date : Type :	EXT-409 6/22/2018 5:04:00 AM External	Name : Language : AtemisCloud: Following our meeting on VIETBUILD 2018 Vietnamese	...

Emailing opening rates



Marketing

- Brands
- Events
- Promotions
- Web Shop
- Web Site
- File Management
- Campaigns analysis
- ▼ Emailing
 - List
 - Scheduling
 - Tracked Links
 - Reports
 - Analysis
 - Target Segments
- Administration

Newsletters

Opening rates | Contacts who opened | Clicks per day

2014

Date	Title	Sent	Received	Opened	%
14/06/2014	Members directory mobile App (IOS / Android)	82	82	75	91
29/04/2014	Ecopark	60	60	60	100
11/04/2014	Nouvelle version du Portail de Gestion	80	80	70	87
17/03/2014	Atemis Stratégie Clients 2011 –Paris – Atemis présentera son nouveau Business Cloud	82	82	80	97

Emailing contacts



CRM

Marketing

- Brands
- Events
- Promotions
- Web Shop
- Web Site
- File Management
- Campaigns analysis
- Emailing
 - List
 - Scheduling
 - Tracked Links
 - Reports
 - Analysis
 - Target Segments
- Administration

Newsletters

Opening rates | Contacts who opened | Clicks per day

Ecopark

Lastname	Firstname	Company	Website	Email	City
Aldana	Melissa	ALCONEDDDD	www.alconatool.com	mellisa@alcona.com	Eindhoven
Barrier	Benoit	ATEMIS BUSINESS CLOUD	www.atemiscloud.com	bbarrier@atemisnet.com	London
BEAN	Mac	CARDIE		BEAN@atemiscloud.com	Ahmedabad
BEIRINCKX	Augustinus	ALTERNATIV	www.atemiscloud.com	BEIRINCKX@atemiscloud.com	Berlin
BOMHALS	Ben	EST OUEST SERVICES		BOMHALS@atemiscloud.com	Rome
BORRET	Anna & Gert	CSDI		BORRET@atemiscloud.com	Rome
CARPENTIER	Willy	ARJO WIGGINS		CARPENTIER@atemiscloud.com	Milan
CIERPLIKOWSKI		CLU MED		CIERPLIKOWSKI@atemiscloud.com	Rome
COLSON	Pierre	DISCOVER FRANCE TRAVEL COMPANY		COLSON@atemiscloud.com	Rome
Dachniewski	Witold	OUYGUES ATIMENT INTERNATIONAL		Dachniewski@atemiscloud.com	Rome
DE BAERE	Ronny	BUREAU VERITAS		DE BAERE@atemiscloud.com	RENNES
DELBAR	Maurice	CARDIE		DELBAR@atemiscloud.com	Ahmedabad

Emailings' clicks



Map opening

Newsletters Clicks

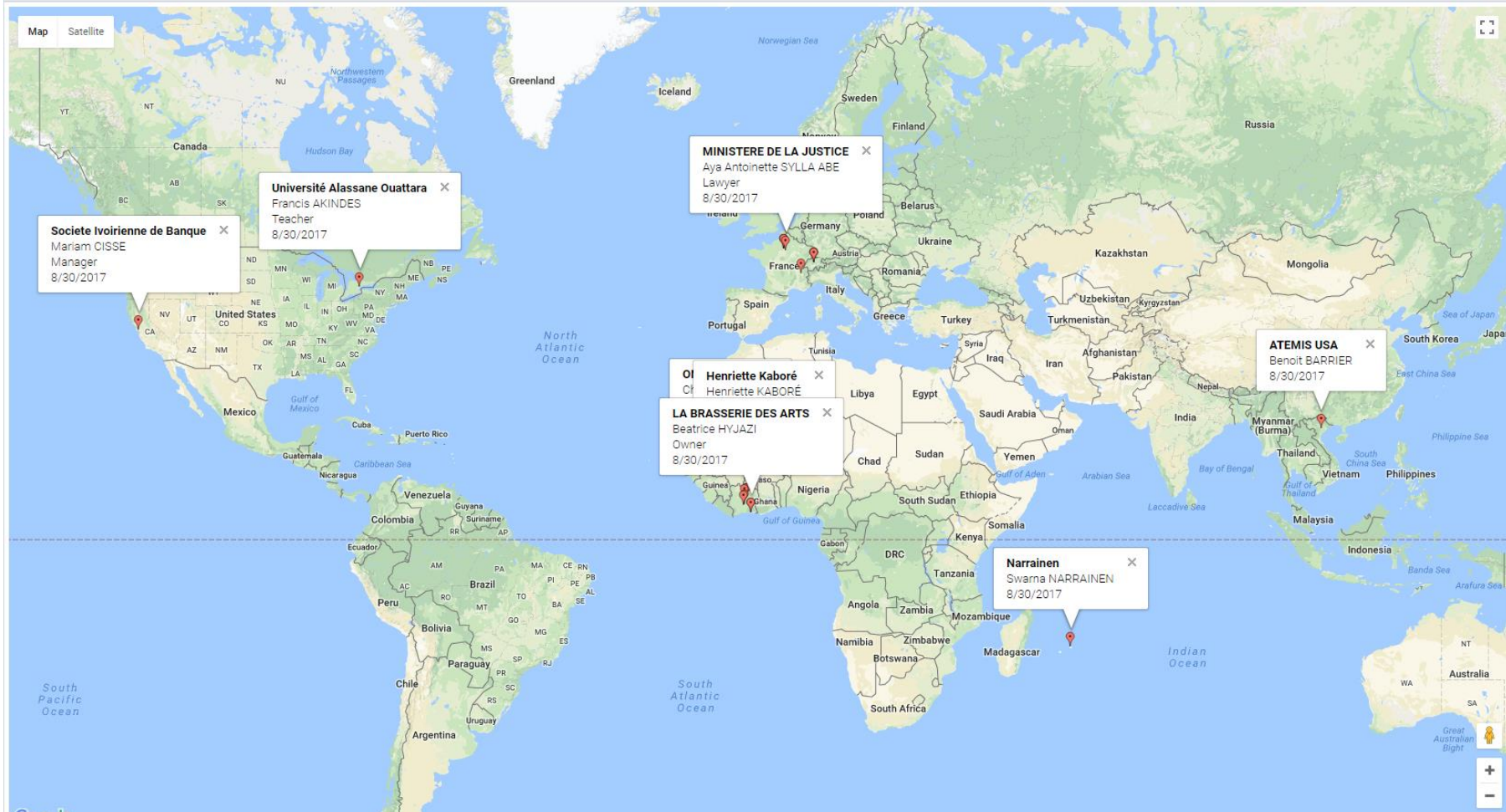
8/29/2017 | AtemisCloud prend soin de vc

Open

Sent: 1710

Openings: 589

34%



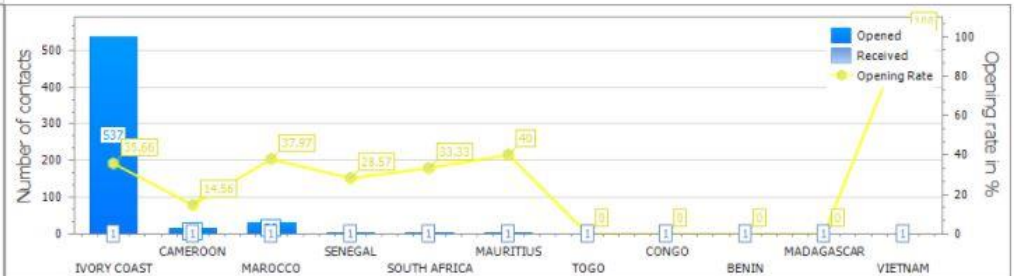
Emailing dashboard



Emailing campaigns dashboard

AtemisCloud prend soin de vous: Que le ciel vous garde avec vos données!

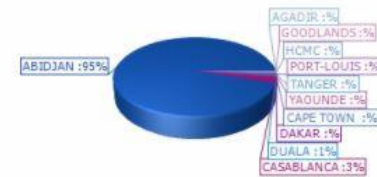
Campaign KPI



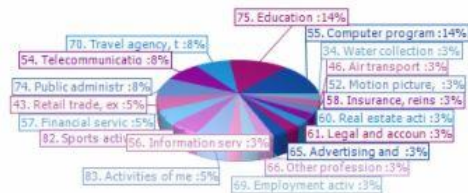
Contacts by position



Contacts by city



Contacts by business



Contacts by genre



Sales People Management



Sales People Management										
Employee	📞			👥			📦			🔊
	Calls	Obj	Var %	Meetings	Obj	Var %	Sales (Md)	Obj	Var %	
T										
										0
										0
										0
										0
										33.33
Sum=98 Sum=120 Sum=10 Sum=10 Sum=0 Sum=10,000 Avg=6.67										

Page 1 of 1 (5 items) 1 Page size: 20

Products Management



A. Admin

CRM

Marketing

Shop on line

Timeline

PR

Events

Promotions

Web Shop

Product List

Order List

Brands Products

Package List

Product Category

Promotion

Condition List

Statistic Category

Products' List

Ingredients

Bean

Beef

Bread and Pastry

Butter

Cheese

Chicken

French Fries

Oil

Lamb

Steak

Veal

Image	Name	Description	Type	Code	Price	Currenc	VAT	Stock	Volume	Supplier
☐	Atisô ngâm Casa R. 2,6kg	CASA R. ARTICHOKE HEART 2,6KG								
☐	Atisô ngâm dầu hạt hướng dương Casa R. 1,7kg	CASA R. ARTICHOKE SEGMENTS IN SUNFLOWER SEED OIL 1,7KG								
☐	Aubrac đầu thân ngoại bò Pháp ~3kg	FRENCH AUBRAC BEEF RIBEYE SP 3KG UP								
☐	Aubrac nạc mỏng bò Pháp ~3kg	FRENCH AUBRAC RUMP STEAK BEEF PAD 3KG UP								
☐	Aubrac nạc mỏng bò Pháp ~3kg	FRENCH AUBRAC RUMP STEAK BEEF PAD 3KG UP								
☐	Aubrac nạc mỏng bò Pháp ~3kg	FRENCH AUBRAC RUMP STEAK BEEF PAD 3KG UP								
☐	Aubrac đầu thân ngoại bò Pháp ~6kg	FRENCH AUBRAC BEEF STRIPLOIN SP 6KG UP								
	Aubrac thân nội bò Pháp ~3kg	FRENCH AUBRAC BEEF FILLET SP 3KG UP								
☐	Ba rọi bò Mỹ	U.S BEEF SHORT PLATE								
☐	Ba rọi bò Mỹ	U.S BEEF SHORT PLATE								
☐	Ba rọi bò Mỹ 1kg	U.S BEEF SHORT PLATE 1KG								
☐	Bánh mì ngũ cốc 300g	KRAFTKORN FRUIT & NUT BREAD 300G								

Edit Product

Name

Aubrac thân nội bò Pháp ~3kg

Type

Ingredients

End Date

31.12.2020

Description

FRENCH AUBRAC BEEF FILLET SP 3KG UP

Product from FRANCE EU| Packing : 3X~3KG

Details

Supplier

New Viet Dairy

Image

Upload

Brand

Brand Line

Code

7510FRFE

BarCode

2315

Price

1.390.000.00

VND

Vat

5

Width

1

Height

1

Weight

1.0

Volume

1

Save

Cancel



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Orders / Invoices



	AREVA NP 32A, via Roma bureau 1 01004 ITALY
Date of issue : 18/06/2014	
Payment due by : 18/06/2014	

Bill of order 0006/F/2014

Form description : Electrical cables

Product	Qty	Price	Discount	Vat	Total
iomega 31310 250MB	18	112.99	0.00	20.00	2 440.58
Monoblock Wave eeBox PC NE785H	20	120.00	0.00	0.00	2 400.00

Base	Rate	Amount
2 033.82	20.00	406.76
2 400.00	0.00	0.00
4 433.82		406.76

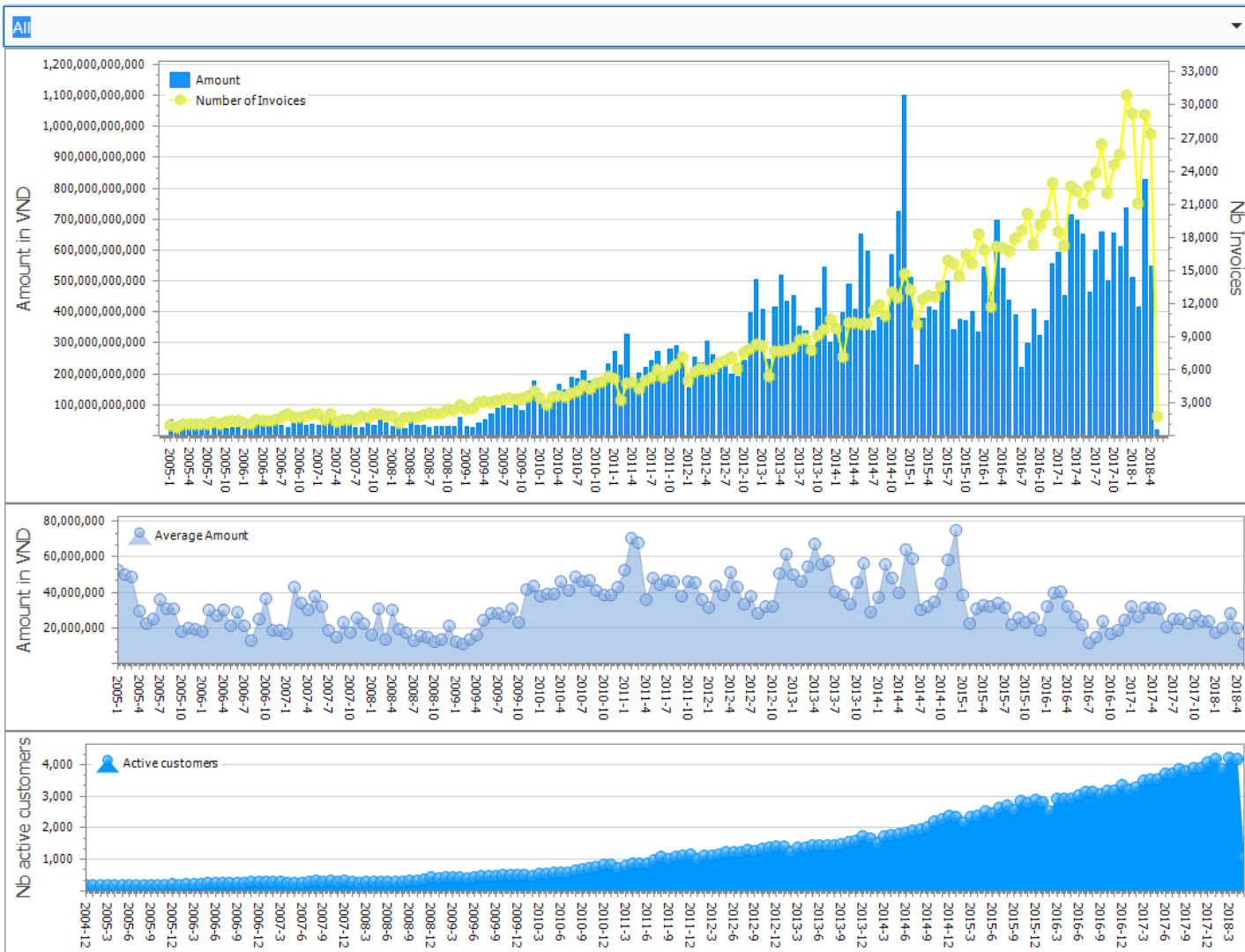
Brut Total	Net total	Downpayment	Price Net to Pay
4 433.82	4 840.58	0.00	4 840.58 EUR

Date	Amount paid	Payment Type	Remain to pay
18/06/2014	2 000.00	Bank Transfer	2 840.58
Total	2 000.00	---	2 840.58

Sales analysis

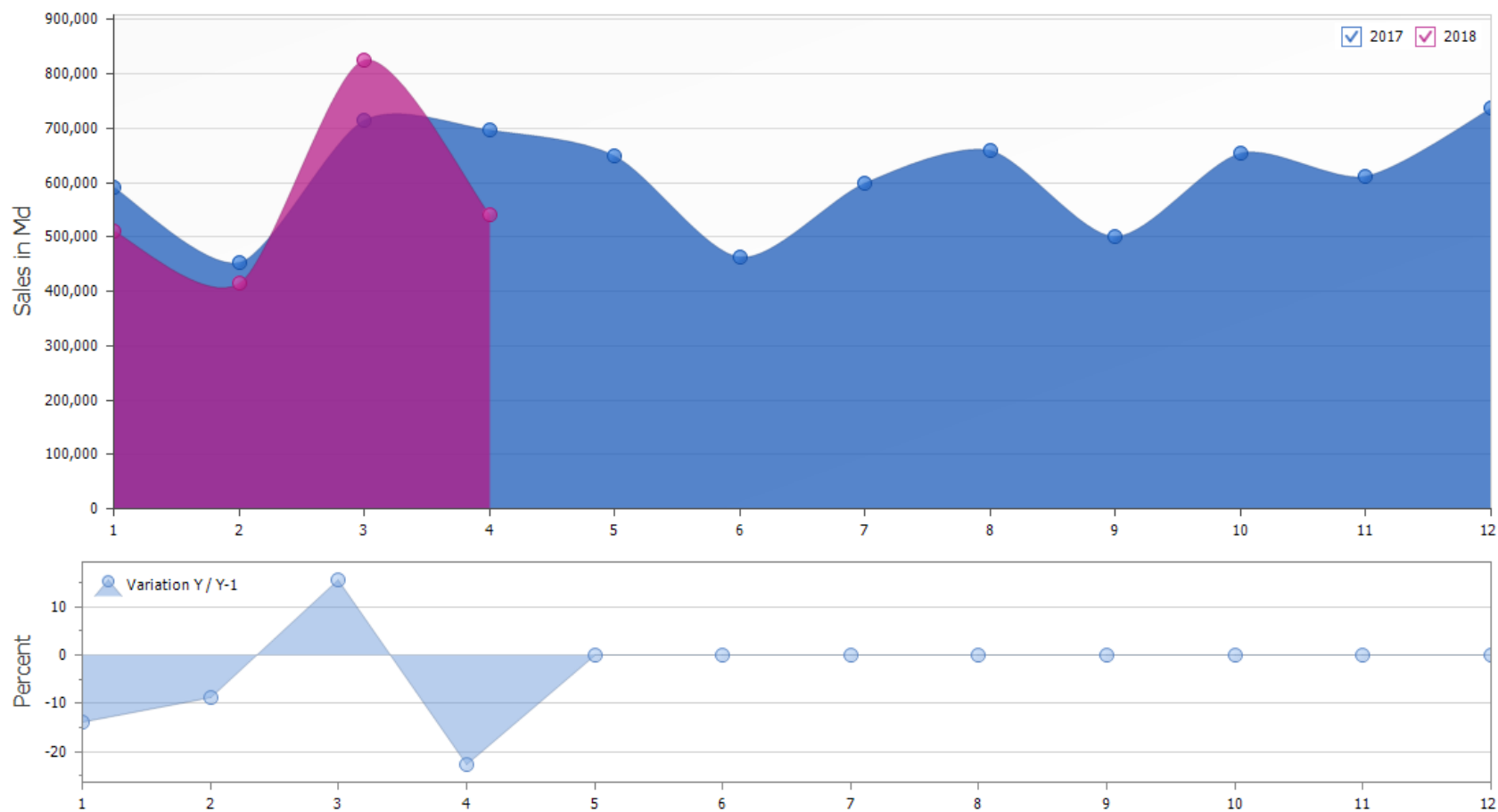


Sales Analysis



YtoY Analysis

YtoY Sales Analysis



Order dashboard



Sales Dashboard

Eng | Viet

862,000

TODAY

990,000

YESTERDAY

5,939,500

LAST WEEK

16,052,500

THIS MONTH

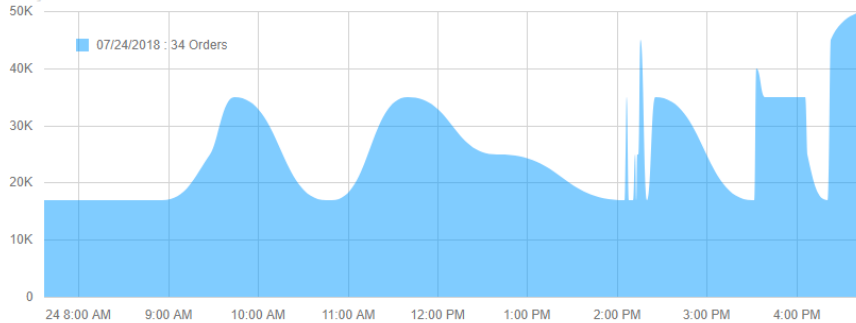
8,199,000

LAST MONTH

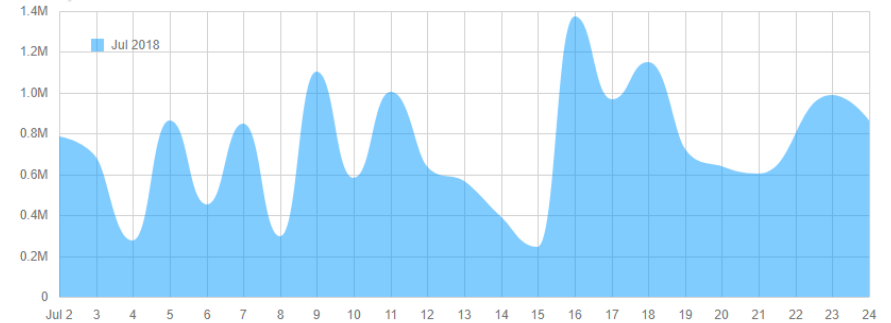
24,612,500

YTD

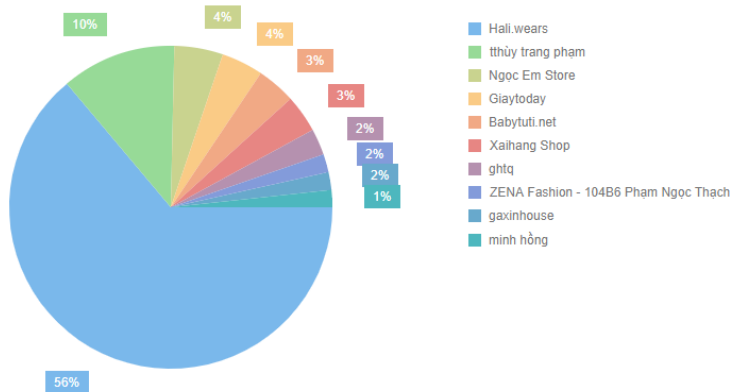
Daily Sales



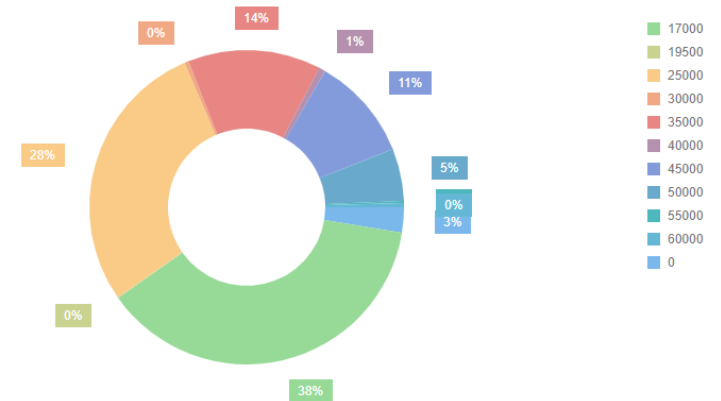
Monthly Sales



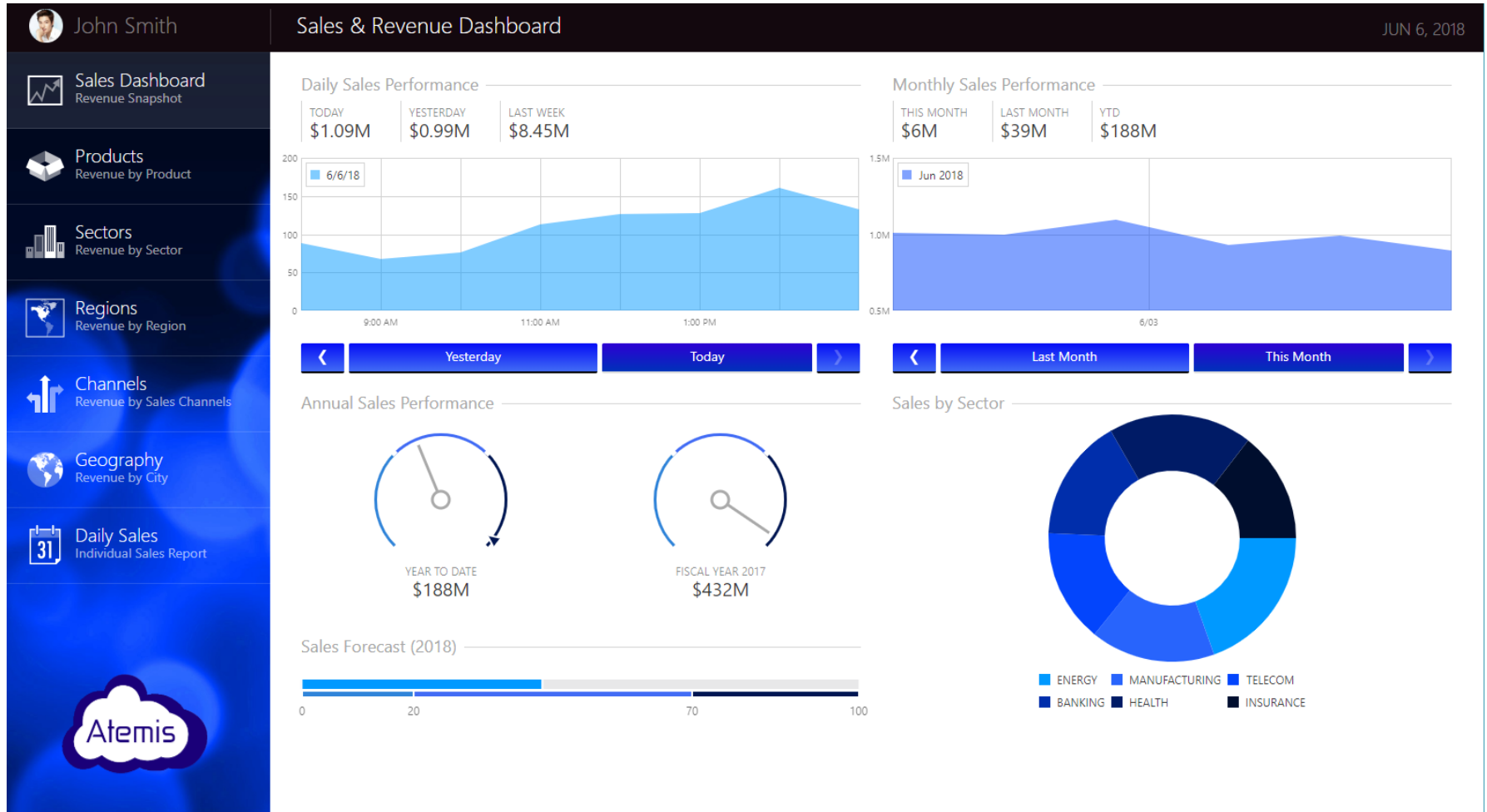
Top 10 customers



Split by sales amounts



Sales dashboard



Workflow management



B. Barrier Apollo

Workflow entities actions

Workflow Entities

- Acces_Request
- Calendar
- Candidate reports
- Candidates
- Company (Portal)
- Connections (Intra & Extranets)
- Contacts (Portal)
- Documents (KM)
- Employees
- Free trial request (Web Site)
- Jobs (website)
- Questionnaires
- Report (Web Site)

Workflow

- 01. Task Created
- 02. Report Created
- 03. Reported hours
- 04. Task completed

Action	Type	Delay
Task completed	Alert	0



Employees details

**B. Barrier**



 Dashboard

 Messages

 Calendar

 CRM

 Marketing

 Administration

 Projects

 Finances

 Human Resources

-  **Employees**
-  Appraisal
-  Company structure
-  Vacations
-  Recruitment
-  Reports
-  Payroll

 Settings

 Logout

 **Employee Details: Trang Nguyen**

Details

Additional

Analysis

Contracts

Activity

Projects

Files

Job Description

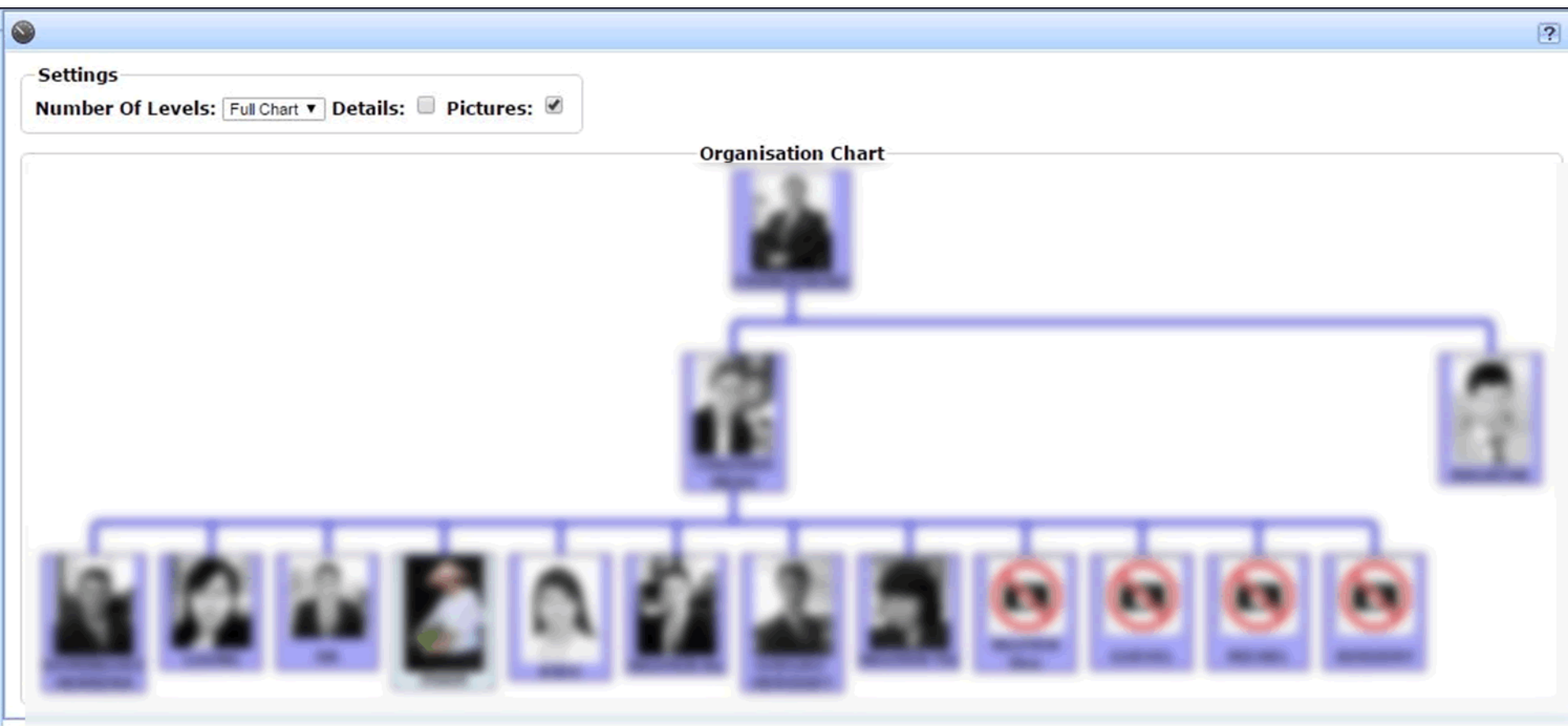
Skills

Reports

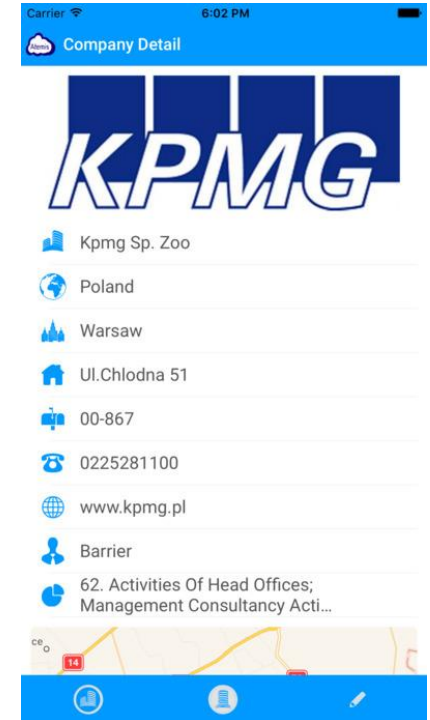
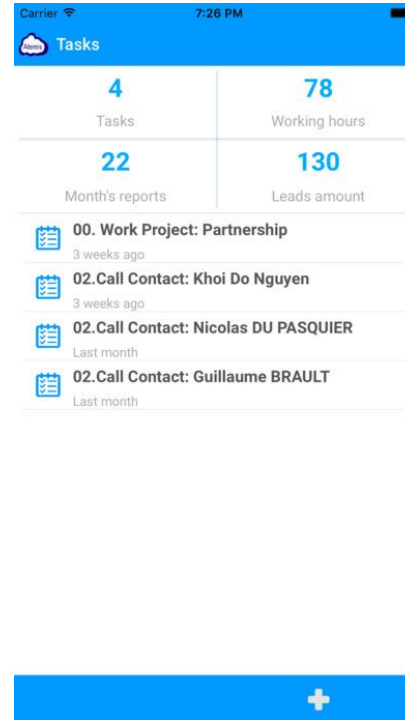
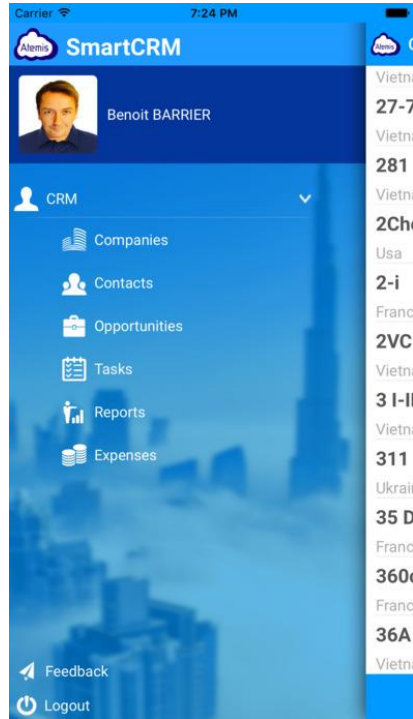
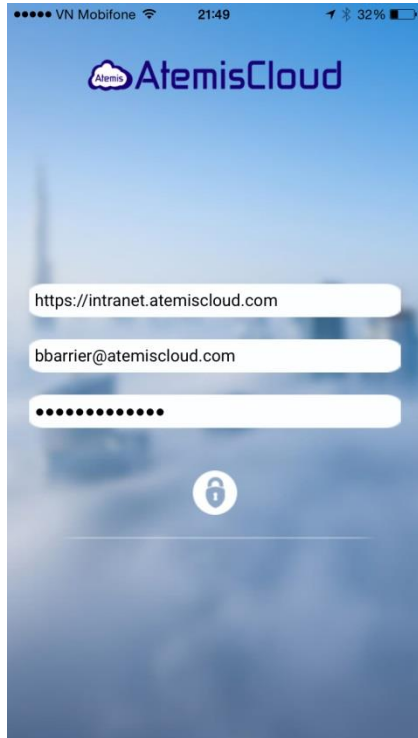
SurName	Name	Patronymic	Nguyen	Trang	Position	Assistant	...
	Department			Administration	Profile	Standart	
	Manager			Benoit Barrier	PIN		
	Address				ZIP		
	City			HCMC	Country	VIETNAM	
	Tel1				Tel2		
	E-mail			tnguyen@atemiscloud.com	E-mail		
	Language			English	BirthDate	11/9/1997	
	Salary				Hourly Rate		
	Contract Begin			4/9/2018	Contract End		
	Dismissed			☐			



Organization chart



Mobile version



Mobile version



Carrier 6:02 PM

Edit Company

KPMG

Company name
KPMG SP. ZOO

Sector
62. ACTIVITIES OF HEAD OFFICES; MANAGEME...

Address
ul.Chlodna 51

Zip code
00-867

Country
POLAND

City
WARSAW

Phone number
0225281100

Website
www.kpmg.pl

Update

Carrier 6:03 PM

Report Detail

Total Vietnam - Total E&P

B.Barrier

09.Email received

Marketing Management

2016/12/01 - 07:00:00

RE: RDV semaine prochaine::Bonjour Stéphane,
Des nouvelles de votre projet CRM?

Bonne journée. J
Benoit.

From: Stephane PASTOR [mailto:stephane.pastor@total.com]
Sent: Tuesday, October ...

MOBIFONE 20:15 44 %

Add Opportunity

Technologies
Asp.net

Budget
6000

Currency
EUR

Begin date
12/21/2016

End date
01/20/2017

Add

MOBIFONE 20:17 43 %

Add Expense

58

EUR

TAXI

569847

12/21/2016 20:16:34

Airport -> Paris centre

Add

Thanks for your attention



Get your own

jnguyen@atemisccloud.com
www.atemisccloud.com